

WRP1. Report on Meeting Mar 5, '58

(Meeting with Sweeney et al.)

Now 60 days behind schedule

- fitting in std. package, main cause of delay

- double gates reduction of co-ax's etc.

(120) 96, 24, 1, 1
modules J B S H

\$36M Transistors. (over 10M Transistors)

\$11M - normal profit
 Base @ \$10.5M for 24 bases not incl disks or tapes.
 now \$9.5M

5 min rental $\frac{3.5M}{50} = \$7,000$ no tapes or contrib units \rightarrow \$8,000

1. late '58 announcement
2. 4 year useful life
3. assume LARC + Transistor to fill demand.

Sigma \$20.5M

(3.5 - 5.5% customer savings)

4 Sigmas sold only.

would like

4-6 Times at \$40,000 - 50,000.
 20 Times \$100,000
 100 Times \$250,000

Kenny

4 12
5 B

~~acceptable~~

sell \$150,000 rental

Decision: 2 Mos delay

Apr 30 - SAC will be price