## IBM

(FOR INTRACOMPANY CORRESPONDENCE)

TO-OFFICE AND/OR DEPARTMENT

Poughkeepsie

ATTENTION Mr. D. W. Sweeney

FROM Poughkeepsie

SUBJECT AND OR REFERENCE

Stanford Research Institute

DATE January 7, 1958

I have learned from Dr. Shader that Stanford Research Institute will visit our laboratories during the week of February 10th. If it is agreeable with you, I suggest that Dr. Kolsky serve as our host, official greeter, and agenda arranger. If you approve, please have Dr. Kolsky contact Dr. Shader to get thoroughly acquainted with some of the history and sales problems associated with this organization. We want to go all out to make this first visit a successful one.

DWP:pwq

cc:

Mr. R. R. Nern

Mr. M. A. Shader

Mr. W. W. Simmons

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