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March 25, 1963

Mr. Joseph Sniraldo
Sub Contracts Administration
Sylvania Electric Products Inc.
40 Sylvan Road
Waltham, Massachusetts

Dear Mr. Sniraldo:

Digital Equipment Corporation is pleased to submit the following system and price quotation to Sylvania Electric Products Inc.

1. One (1) Basic PDP-1 Computer, Including:

Reader		
Punch		
Typewriter		
	with 4K Memory	\$120,000
	with 8K Memory	140,000*
	with 16K Memory	160,000*

*Not available for delivery until after June 30, 1963.

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| 2. One (1) Tape Control Type 52 | 38,000 |
| 3. Two (2) Tape Units Type 50 | 36,000 |
| 4. 16 Channel Sequence Break System Type 20 | 15,300 |

The monthly rental for a two (2) year non-cancelable rental contract is 1/30 of the list price of the proposed equipment.

After delivery, six (6) months of service are provided under the standard DEC warranty. After the first six (6) months, a service contract is available from DEC, providing for service and parts, at a cost of 5% per year of the list price of the equipment.

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DEC certifies that the items quoted above are commercial, and the prices quoted to Sylvania are current and the lowest quoted to anyone for similar equipment and like quantity, and that Sylvania is in the most favored position concerning terms and delivery.

The above equipment can be delivered and installed within six (6) months after the receipt of an order.

If you have any questions regarding this proposal, please contact me at your convenience.

Sincerely,

George O'Dea
Treasurer

GO'D/r
Enclosures
cc: Mr. George Rosen, Sylvania Electric Products Inc.

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TERMS AND CONDITIONS

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- A. Prices quoted herein shall remain in effect for ninety (90) days from the date of this quotation.
 - B. The prices quoted herein are f.o.b. Digital Equipment Corporation, Maynard, Massachusetts, and do not include Federal Excise Taxes or any applicable state and local taxes, any insurance costs, or any foreign taxes, including tariffs, customs duties or any exporting or importing taxes.
 - C. All invoices are due and payable thirty (30) days after invoice date. Payment must be in United States Dollars.
 - D. All transportation costs and any special packing or installation costs involved with the delivery of the equipment quoted herein from Maynard, Massachusetts to location of installation will be paid by the customer.
 - E. Any modifications to the equipment or terms specified herein may cause extensions of the delivery dates and/or increases in the quoted prices.
 - F. All of the equipment quoted herein which is manufactured by DEC is guaranteed to be free from design and manufacturing defects for a period of six (6) months following the date of acceptance and delivery (see below). Any component which fails during this period will be repaired or at DEC option replaced. This warranty does not cover components which have been modified without DEC approval or which have been subjected to unusual physical or electrical stress. Components which are not manufactured by DEC are limited to the warranty provided by the original manufacturer. Original manufacturer warranties commence upon the date of delivery and acceptance of such subject equipment at Maynard, Massachusetts. The equipment subject to original manufacturer warranties are Perforated Tape Reader, Perforated Tape Punch, and Automatic Typewriter.
 - G. The date of acceptance shall become the invoice date and the beginning of the guarantee period described above. Acceptance shall follow the successful operation of the equipment under standard DEC test procedures applicable to the equipment. Subject to approval by DEC, the buyer may include other test procedures. In such case the buyer shall bear the costs of preparing and checking any special programs, and acceptance testing shall not be delayed because of the nonavailability of such programs or of complications arising from their use. Final agreement between the buyer and DEC on test procedures and programs shall be reached no later than thirty (30) days before the scheduled acceptance date.