

For my Dear Friend Lorrin Gale

Priscilla, Kent, Carolyn, Paul, Garry, Lynn, Cathy, we all grieve with you.

Lorrin touched many folks during his lifetime and the relationships formed were strong and memorable.

We all extend our condolences.

Hey, Dr.

Here we all are... numb, sad, and full of grief and disbelief. God called you home and we must accept that. So what can I say to all your friends gathered here...?

When Lorrin had something to say, and it seemed he always did, he'd often start with these four words:

"Let me tell you!"

That was a signal that you were going to be listening for a long time, and you were going to be enlightened on whatever the subject happened to be.

And so....I'd like to start with his same 4 words!

Let me tell you...!

I met Lorrin when I went to Digital 24 years ago. He had already embarked on his mission to significantly accelerate the application of custom semiconductor technology to Digital's future products. His vision, supported by his ability to attract top talent and his non-stop enthusiasm, was realized in less than two years. That vision eventually spawned the fabrication of the state of the art semiconductor facility in Hudson, and the design of world class Alpha microprocessors. These high performance microprocessors are still fueling the development of industry leading servers and clusters.

After Digital, driven by his entrepreneurial spirit, Lorrin founded and led Masscomp and Augment.

In all his endeavors, Lorrin's methodology was consistent: start with a clear and sound vision, attract and nurture top talent, lead with passion and enthusiasm, and most of all, foster teamwork and a fun environment.

Although he was a great mentor, he was also an enthusiastic student. Many years ago, he asked me to

teach him how to play tennis. He was already an accomplished badminton player, so tennis came easy to him.

He took on tennis with the same zeal, passion and enthusiasm that he applied to everything else. Shortly after he felt comfortable with the game, and we were playing ad hoc matches, he came to me and said: **“Let me tell you... we need to get organized.”**

By now, I knew this meant that he had a vision, and for us, tennis was never going to be the same again. All of a sudden, we had a plan, location, schedule, criteria for membership, weekend events, annual parties, and a new rallying cry for his partner at the beginning of each new match: **“Let’s kick ass”**.

Last Wednesday evening, Lorrin was doing one of the things that he loved most, playing tennis with his friends. He was laughing, joking, having an all around good time, and yes!, he was kicking ass!. In addition, those few friends surrounded him with the love, the care, and the prayers that all of you would have provided. My hope is that we can all derive some comfort from this.

At this time, I'd like to share with you a few excerpts from some of the many letters I've received in the past few days:

"I have known Lorrin for more than 30 years. He was perhaps my most important mentor, as well as a friend. I miss him, and undoubtedly will miss him more as time goes on. He was a good man..."

Jack Burness

"This is indeed sad. I have many fond memories of Lorrin ranging from his enthusiasm for anything new, to music, to how he dealt with established processes and people. It sounds like he went short & sweet doing exactly what he wanted. Perhaps his greatest talent was to get so many really neat people that we all worked with.

My condolences to his family

Gordon Bell

"I spoke with Lorrin only a few weeks ago - this is very sad news. I am leaving the country on business this afternoon and will not be able to attend the services - but I will stop whatever I am doing at 1pm on Monday April 3rd to remember the friendship of a very good man."

Gary McGuire.

And so... Dr.,

Let me tell you...

Thank you for being my friend, our friend;

Thank you for being my confidant, our confidant;

Thank you for being my mentor, our mentor;

And most of all, thank you for your enthusiasm, warmth, humor, and compassion.

Lorrin, you will always be with us, continuing to provide guidance and inspiration.

And so in closing, I have one final request...

As soon as you get settled, and I'm sure you have a plan, get the tennis organized up there.
I'm looking forward to playing with you again and to hear you say....

Let's Kick Ass !!!

*Lou Tancredi
April 3, 2000*