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October 14, 1993

**digital**

Robert Long, President  
On Deck Solutions  
3901 Mac Arthur Boulevard  
Suite 2000  
Newport Beach, CA 92660

Dear Bob,

Russ forwarded your letter to me. I'm glad to see that you'll still be involved in bringing added-value to Digital the way you did in the past.

I would be interested to talk to you about helping us in the marketplace. Since you left, I've taken over the responsibility for US Marketing, and could certainly use some independent, objective help on both our products, marketing, and customer attitudes.

I will be traveling to the West Coast in the near future, and would like to spend some time with you to discuss how we might make this happen. I will give your office a call as soon as my plans are firm.

Until then, my best regards,



Bob Schmitt

cc: Russ Gullotti ✓

RJS/jao