Power Transformer Department

Core Steel Slitting Problem Analysis

B. Grad - Specialist Production Control Services July 1, 1955

Objective

To devise an economically justifiable technique for minimizing the edge trim waste and/or the creation of excess inventory. At present there are apparently two quite different problems - slitting Silectron and slitting Trancor. For the Silectron there are many sizes (at 1/2" increments) available for slitting. But for the Trancor -- 85% of the stock is in 30 inch wide reels. Since efforts are being made to have the Silectron received in the same pattern as the Trancor and since the present Silectron losses are relatively small, the proposed solutions deal exclusively with the Trancor problem.

General Considerations

Various assumptions have been made in the proposed solutions:

- 1. If possible, no narrow width material should be generated. This is true whether or not there is to be a narrow-width customer.
- 2. Weekly reanalysis and processing will be continued.
- Inventory limits will be established for each size at levels conducive to optimal profit.
- 4. A cost of carrying inventory figure will be established for comparative evaluation purposes.
- 5. Cost of waste losses for various widths will also be established (material plus applicable overhead less scrap credit).
- 6. The established principles of ABC inventory control will continue to be used.

Manual Techniques

The first key consideration is the amount of money the present plan is costing. Unless it can be reduced below its present level, there is little incentive for going to more elaborate computer-type solutions. At the point that operating costs (clerical expense, excess waste losses, and additional cut inventory) exceeds \$500 to \$1000 per week, detailed computer analysis would certainly be desirable. This will be more specifically discussed in later sections.

The present manual plan, of course, can undoubtedly be improved through establishing a more effective set of rules and a more formal computational procedure. This appears to be the most profitable approach to take -- that of modernizing the manual method.

This leads to two phases of the problem:

- 1. Planning a set of rules so as to maximize the opportunity for making effective utilization of available combinations and existing inventory.
- 2. Testing and evaluating the various sets of rules in some manner so that the best plan can be adopted.

With this background then, let us examine in detail one specific set of rules for solving the weekly Transformer steel slitting problem. Here are the key features of the plan:

- . The basic analysis is in terms of an average or standard reel 30 inches wide.
- . The inventory is expressed in terms of pounds/inch so as to provide a simple, consistent unit of measure.
- . The requirements are expressed in terms of standard reels' worth, obtained by using pounds/inch as intermediate calculation.
- . A table of all possible perfect combinations is generated prior to any processing. This encompasses only those sizes with net requirements during the week under consideration.
- . The combinations problem is solved first in terms of standard reels.
- . Next, actual reels are assigned to fulfill the cutting plan.
- . Finally, an evaluation is made as to the amount of overage and waste generated. This is designed so as to permit cross-checking to catch errors in calculation.

With the high-lights listed above, let's now go through the step-by-step processing required.

- In order to determine the weight of a standard reel for each week the inventory figures are added together and divided by the number of reels. This figure is then rounded up or down to give a convenient guide post. The poundage figure is then divided by the width to convert to pounds/inch.
- 2. The reels in inventory are then listed on a sheet in sequence by weight. Beside each pounds figure the equivalent pounds per inch value is placed. In a going business this can be simplified by maintaining a card file for reel inventory. There would be one card for each reel showing on it the reel number, the weight, and the pounds per inch. This file could be kept in sequence by weight and a special mark put on those reels which had been in stock for more than six weeks (see Exhibit A).
- 3. The requirements would continue to be determined in the same manner as at present with the gross requirements being reduced by existing cut inventories. These net requirements then would be converted to pounds per inch by dividing the pounds needed by the width needed. Requirements, in terms of this new

unit of measure, would then be divided by the average reel value. The resultant answer would tell the requirements in terms of number of reels' worth. Experimentation would probably indicate that some allowance could be made for a slitting variance from an integral number of reels. For instance, if the standard reel was 230 pounds per inch and the net requirements for a given size were 250 pounds per inch then the net requirements for that size could probably be expressed as 1+ reels rather than 2 reels. With this one exception, the rule would be to express requirements as the next highest integral number of reels.

- 4. A table of perfect combinations would be generated. This could be done by listing down the left hand margin the various sizes required for the week and combination numbers across the top of the work sheet. Starting with the largest size required you could then clerically determine the various combinations which go to make up a perfect 29-1/2 inch match. For instance, here is a sample set of rules used by one of our girls in deriving the 76 combinations (see Exhibit B for first 14) possible for the week of 3/18 which was analyzed.
 - . Subtracted number working with from 29-1/2; used balance for checking combinations. If original number was small also sub-tracted two and three times its value from 29-1/2.
 - . Kept a list of each of the numbers multiplied by 2, 3, and 4 to check additional combinations.

. Remembered that 5-3/4 plus 4-1/4 equalled 10, often a good combination.

Another approach for generating these combinations readily is by using a triangular graph (see Exhibit C). This might permit a more positive generation of combinations but would have to be approached with care in regard to preparation of the graphs and teaching girls their use. The main drawback to the graphical technique is that combinations using more than three individual sizes cannot be determined.

 With a formalized work sheet showing the requirements, in terms of reels, for each size, specific combinations could then be selected. A suggested series of rules is:

. Start with the greatest width.

. Look up all perfect combinations for the width selected and write down the number of reels required for the mating widths. Select the best combinations on the basis of:

- a. total quantity of mating widths needed
- b. pounds per inch matching if all require less than 1 reel
- c. avoiding the generation of excess inventory in forbidden widths

- . Post the number of reels to be cut of the combinations selected against each size effected. Keep a running balance of the remaining requirements for each width.
- Repeat the process until the problem is reduced to a few remaining sizes. At this time it may be necessary to use 28 inch reels or to generate excess inventory so as to meet the week's needs.
- After all requirements have been met certain alternate combinations may be tried to see if waste can be reduced or excess inventory generated in more usable widths.

A simple means has been devised for testing to see if a certain solution is the best possible. This is a negative type of test since it does not tell you how to get a better solution or even if a better solution can definitely be obtained, but it does tell you the absolute minimum number of reels which can be cut and the absolute minimum number of width-inches which will be surplus. This test is made by multiplying the number of reels required by the width of that requirement. These products are then added together and the total divided by 29-1/2. If there is any remainder after division, then the number of reels must be increased to the next integral value; the minimum amount of surplus width-inches can be calculated by subtracting the remainder from 29-1/2. This surplus can show up in any one of three ways:

- . in the use of 28 inch reels.
- . in the generation of excess edge trim.
- . in the generation of excess inventory.

In the problem which was performed the minimum number of reels is 22 and the minimum excess width-inches is 21-1/2 (see Exhibit D).

- 6. With the combinations established the problem can then be reduced to simply selecting the right reels for the right combinations. This is aided by looking at the planned overages so that the smaller reels are used where the overage (total pounds) is the greatest. This procedure is quite systematic, but cannot be easily expressed in terms of a rigid series of rules. In general, you start by assigning any oversized reels needed, then by using the undersized reels where they will do the most good, and finally by fitting in other reels so as to minimize excess inventory (see Exhibit D).
- 7. With actual reels now selected, a specific evaluation and measurement of the effectiveness of the assignments can be made. This consists of comparing the excess edge trim and the excess cut poundage with the total pounds required for that week. In the example used the edge trim was reduced to the absolute minimum (1/2 inch each reel) and the excess inventory was reduced to less than 10% of the total requirements (see Exhibit E). An interesting point here is that a cross check can be made on the accuracy of

the data and calcualtions by computing the excess inventory figure in the following manner:

Total weight of reels to be cut less the edge trim less the net requirements in pounds per week yielding the excess inventory created.

This figure when compared with the summation of the last column on Exhibit E will show whether any errors have occurred. In the example which was used this technique discovered two errors in the data prepared by Operations Research. The first of these was in the computation of pounds per inches on the inventory values and the second is the net requirement for 14 inch material. This should have been 293 pounds per inch rather than 253. As can be seen this will change the result somewhat; however, it is anticipated that the amount of loss would, if anything, be decreased by this change.

In conclusion, then, the suggested series of rules could be processed in approximately 5 to 10 clerical hours after training and should yield systematically better results than the present procedure. In addition the format of the computation is such as to lend itself readily to computer optimization. Therefore, by following this type of program rather than the one suggested by Operations Research you will be getting ready to later pursue a more sophisticated and powerful solution.

Computer Simulation Technique

If a more thorough analysis and study is desirable, then the use of a computer (anywhere from a C.P.C. up to a 705 or UNIVAC) would be definitely justified. There are two levels at which a computer solution can be approached:

- The purely theoretical, optimal solution derived through solving certain Linear Programming type equations. This will be discussed in more detail in the next section.
- 2. The second and probably more applicable technique is by programming a computer to solve the problem much the way the girl does today. The advantage, of course, would be in the speed with which a solution could be generated, the accuracy of the solution and the ability (time-wise) to experiment by comparing the results obtained through using different sets of rules.

If a controlled experiment were made using the data from about four widely different weeks, a definite statistically provable answer might result. This would answer two different questions:

. is one set of rules consistently better than any other set?

. how much spread is there between the results obtained from different techniques?

If one set of rules is consistently better than any other then this can be translated into an effective manual procedure. Or if there is very little difference between the various solutions then any one of the set of rules, performed manually, is perfectly adequate. However, if there is substantial spread and no one set of rules is always best, an operating computer solution might well be desirable on a going basis.

This particular project would have a high interest and reward level for the time spent. It would be a fine way for one of your people to become quite familiar with computer programming and processing since the design of an experiment involves a logical simulation of the manual procedures.

There are a number of reasons for doing this type of comparative evaluation on a computer. They include the ability to set up a relatively rigorous and specifically defined procedure, the elimination of personal bias and manual errors and the ability to operate with a controlled mix during a comparatively short period of time.

In setting up such a project it would probably be desirable to have consultative assistance in the original programming and experiment design. This will enable you to get the show on the road more quickly and less expensively with more assurance of usable worth-while results.

Mathematical Optimal Solutions

It was suggested that the slitting problem might be solved through the technique known as Linear Programming. However, the approach generally used in this type of problem produces matrices (tables) so large as to be unwieldy and expensive to solve. It is our concept that this problem can be handled on an optimal basis by separating it into two phases, similar to what was done in the manual technique. By a method known as "Transportation Solution" the combination selection problem could be performed on a computer with the guarantee that the best combinations would be chosen. Secondly, the specific inventory assignment problem could be handled through a manual "Simplex" solution method.

Although the techniques described above are in advanced mathematical areas it has been demonstrated by a group at Carnegie Tech and at the RAND Corporation that these methods can be readily taught to operating people; moreover the actual solution techniques have already been programmed for various computers.

If it is desired to pursue this final approach, it would be necessary to have professional mathematical assistance so that the problems could be set up right in the first place; however, if the losses are great enough, this type of research might well be warranted and could pay dividends of a high magnitude.

Summary

With all this discussion then, the following recommendations are made:

- 1. The present manual system be improved through the adoption of an effective set of rules and a formal computational routine. The plan described in this writeup might well serve as a basis for a better manual approach.
- If a more thorough analysis is desired, then work should be initiated on a computer simulation experiment. This would permit provable selection of the best set of rules and possibly continue with actual use of the computer for week-to-week answers.
- 3. Finally, if a real research project is desired, work should be initiated on the possibilities of a Linear Programming type solution to the problem.

-7-

In Brock

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TRANCOR STEEL

"Mill Coils"

Week Ending 3/18

28" Reels Rounds Pounds /in.	30" 1	र ल से इ	30" Reels			
Pounds	28" Reels Pounds Pounds/in.	Pounds	Pounds/in.	Pounds	Pounds/in.	
			157 X	7260	2.42	
6940	248 X	4,700	163 X	7280	243	
7100	2.54	6900	165 A	7320	244	
			171 X	7320	244	
		5120	172	7340	244	
		5170	173	7360	245	
		5340	1/6	7400	247	
		5440	181	7400	247	
		5620	187	7440	248	
		5740	191 X	7460	240	
		6050	202 X	1900	250	
		6100	204	7500	250	
		6130	204	7500	250	
		6200	206 X	7540	252	
		6220	207 X	7560	252	
		6220	207 X	7560	454	
		6220	207	7560	2.54	
		6320	211 X	7600	253	
		6430	214 X	7600	253	
		6520	218	7600	2 53	
		6620	221	7620	254 X	
		6660	2.2.2	7620	254	
		6700	223	7700	256	
		6700	223	7700	256	
		6740	224 X	7780	259	
		6920	228 X	7800	260	
		6950	228 X	7820	260 .	
		6850	220 X	7840	261	
		2060	236 %	7900	263	
		7000	238 V	7950	265 X	
"X"ed c	oils used in	7140	230 A	7980	266 X	
week's	cutting	7140	2.30	\$120	271 X	
		7,700	690	An or on M.		

TABLE OF 30" COMBINATIONS

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1 1

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1

Exhibit B



REEL COMBINATION SELECTION TABLE

1. . . K

Exhibit D

Comb. #	1	5	13	15	124	29	25	1 21	2 41	35	156A	101	584
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$.1	1	1	3 3	2	3	2 2 5	5	2	1		2 2 1 1 1	
Reel Width 30 No. of reels 1 Restrictions Weight reels (#/in) 163	30 1 253 254	30 1 157	30 3 207 214 224	30 1 165	30 3 191 207 211	30 2 271 266	30 5 228 228 229 236 238	2 30 1 202	30 1 171	30 1 206	28 1 248	30 1 265	

Transformer Slitting

\$600 per week loss beyond edge trim
Distribution Transformer 20 ton per week
Feel that they need a narrow width customer

\$8000 per week

week

transportation and prepare for ship

If no narrow width customer lose 10/ton/ width instead 1 1/2 ton

5 hrs/wk on Combination and determination

Little cost associated with excess size generation -if Cost of Carrying inventory = 25% per year l extra week stock of N\$ Extra Cost = N\$ x2 x 25% = (= of 1%) N\$ if N\$ = 5\$ Used or Extra Cost = .1% of \$cut \$120,000 per wk .1% = \$120 per wk

carrying 1 1/2 wk cut size inventory

3/2 x 25% x avg. weekly wage (3/4 of 1%) 52 = \$800 per wk

How to measure comparative solutions

Different problem Trancor-Selectron today since width available in Silectron

always pick combination weights (for cutting) from central portions of wt distribution -- use 6000 + 6000 ie rather than 5000 + 7000

Line up Inventory by wt ascending sequence

- Use equivilent length U/M (#/in, ft)
- . Formal L/o -- patterned calculation
- . Triangular graph for discovering possible combinations -- up to 3

(+ doubles) sizes

optimal -- reduced size -- Transportation -- Solution

- Testing -- Computer -- Solution ...
 - 1. if variance low
 - or 1 set of rules consistently better than manual solution best answer; if neither 1 nor 2 is true then computer analysis weekly advantageous

Manual

Separate Inventory Selection from combination selection problem by using a standard size reel 30" x 7000 lbs. Translate reg'ts to Reel Multiples - (next largest)

T.T. Kwo

Use continuous roll -- stipulating a min length to cut - (smallest reel)

Sizes/Combinations = perfect

Minimize Excess & Wastage

Transportation Solution of Combination Selection Matrix

combinations

pick 1st set; try alternates evaluate per excess reels (wanted - unwanted sizes)

No. of reels

Inv. weights	Selected Combinations	Available		
ascending seq. group by #200 range		ALL RES		
		N. C. Ser		
CALL STREET				
reels to cut.		1993 Barry		

Measurement technique

- . Linear vs. non-linear cost evaluation
- . \$ summary of various costs
 - excess
 - wastage
 - setups
 - inventory

Computation Procedure Improvement

Test to see what happens if no small size customer

General Proceedings of the Power Transformer Lamination Steel Slitting Problem

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grow

June 20, 1955 Manufacturing Services Division Production Control Services New York City

General Proceedings of the Power Transformer Lamination Steel Slitting Problem

Called By Production Control Services

Time & Location June 20, 1955 at the New York Office

Participants

Mr. R. Habermann, Jr. Analytical Eng. Apparatus Sales

Mr. W. Hoag Power Transformer Dept.

Mr. T. T. Kwo Home Laundry Department

Mr. F. C. McClintock Power Transformer Dept.

Mr. R. W. Newman Operations Research & Synthesis Mr. H. F. Dickie Production Control Services

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Mr. B. Grad Production Control Services

Mr. E. C. Throndsen Production Control Services

Problem Presentation and Current Approach

Details of the problem, which were initially set forth and distributed by Mr. Throndsen in May, were restated by Mr. McClintock. Important facts highlighted were:

- Current steel usage is approximately 175 tons per week with an anticipated rate of 300.
- Based upon the expected rate of 300 tons, the past six months have shown a loss of \$600 per week in scrap beyond the normal edge trim. This is approximately 1/2 of 1% loss.
- Until recently, Distribution Transformer was taking 20 ton per week of the narrow widths.

The current method of solution was presented by Mr. Hoag who distributed a set of working papers used during the preceding week.

New Approaches

After briefly exploring a computer application and indicating the problem was too vast for an optimum solution by present day methods and equipment, Mr. Newman presented a formalized manual approach somewhat similar to the current one. Assumptions were made (stated in his write-up distributed at the meeting) which they felt necessary to define the problem and framework within which to operate. Using one of the assumptions, that coil width and length may be treated separately, they sought a normalizing process and decided upon lbs. per inch (i.e., the equivalent weight of a coil one inch in width). This converted the unit of measure to one that may be more readily handled and visualized.

Thirteen operating rules were formalized to use as a guide in: making the combinations and reel selections. These rules were not considered to be final as product conditions could change which would warrant their review. Likewise, since the rules were based upon the original assumptions, a change in management policy would necessitate a reappraisal of the operating rules.

One way to evaluate the performance of a system would be to plot on a control chart the ratio of certain critical quantities. So long as the points remained within the limits established, no action would be required; out of limits would require investigation by supervision before releasing the slitting schedule.

Mr. Newman felt he would like to do more testing on his approach and would keep us informed of the results.

Mr. Grad stated he thought there were 3 possibilities, dependent upon the amount of loss.

- There is the possibility for a computer solution if the losses become great. However, because a purely optimum solution is not considered feasible at this time the problem could be approached by making all known perfect combinations manually and then forming a matrix of the remaining sizes for a computer solution.
- 2. The possibility of a testing procedure on a computer also exists. This would allow the rapid testing of a number of different rules or sets of rules each week to determine if one set is consistently better than others or if there is very little spread in the results and no one set the best.
- 3. An improved and formalized manual system may well provide the immediate answer. This is explained more fully and an example shown in an attachment by Mr. Grad.

Mr. Kwo held somewhat the same views expressed by Mr. Newman and Mr. Grad about the improbability of a perfect optimum solution on a computer. If, however, the size of the matrix could be reduced to approximately 20 by 150 it would then be feasible for known computer programs. One way of reducing the combinations would be to assign each size a weighted factor and then eliminate all those below a certain figure. The remaining sizes could be solved by a computer leaving the others for a manual solution since their importance would be relatively small.

Mr. Haberman suggested that in a linear program or iterative technique it is possible to stop the solution somewhere near the lower end and still be close to a working value since the perfect solution may not warrant the extra expense.

He also emphasized the need for an evaluation or measurement of any method to maintain control of the operation. One such unit of measure would be that of dollars. This could be arrived at by assigning an ascending value with time to excess inventory, an inventory carrying charge, and the dollar value for scrap.

It was pointed out that some economic basis might be found for developing small width users as a means of reducing excess inventory or losses.

Summary

Evolved from the meeting were these two important points:

- 1. A solution approach.
- 2. A concept of management.

It was pointed out that since the only thing gained by an optimum solution in the middle sizes is less excess inventory, it would be more economical to sub-optimize. In that regard, it was considered most expedient to improve and formalize the manual system and concurrently maintain very close control over the procedure and results in order that it may be reevaluated at a later date for a mechanized approach.

To determine if it will be necessary for the department to have a narrow width outlet, it was suggested that the previous months could be tested, disregarding the outlet, and determine the trend and position they would be in today. The possibilities of cultivating a narrow width outlet on an economic basis should also be considered if it is shown that too much excess inventory is created.

It was considered extremely important that some type of measurement be established and maintained that would give the magnitude of dollars involved in the operation since the application of a computer is dependent almost solely on the possible savings to be realized.

Mr. Throndsen stated that if a decision was made in view of subsequent evaluations to employ a computer, the Production Control Services would be glad to assist in the programming or in what ever ways possible.

E. C. Throndsen/D. C. Dopp - PRODUCTION CONTROL SERVICES, Materials Services Department - 570 Lexington Avenue

New York, June 14/55 RW Newman/h

STEEL SLITTING PROBLEM

Introduction

E. C. Throndsen, Consultant, Manufacturing Consulting Services, asked OR & S for a solution to the Power Transformer Department's problem of slitting large steel Mill Coils. A copy of the data supplied by Mr. Throndsen, together with a May 20, 1955 supplement is attached as Appendix "J".

Each week the sizes of steel required for the following week's manufacture are accumulated and a clerk attempts to assign each size to one or more of a series of Mill Coils then in stock. This selection is done to minimize the scrap losses and maintain the minimum inventory of rarely used sizes and a minimum to nominal inventory of the larger and more frequently called for sizes. (Wastage) has been averaging about $4\frac{1}{2}$ tons of steel per week which represents about \$90,000 loss per year. Management is additionally concerned less changes in product mix suddenly cause much greater losses and inventory unbalances.

We do not consider the slitting problem the basic one in this area: it is a symptom rather than a cause. Forty individual laminations are currently required to manufacture the power transformer line. It is apparent that this great variety of material requirements, manifesting itself in this one area in the form of a slitting difficulty, is symptomatic of a disease which must be hampering the entire manufacturing activity. More comments will be made on these factors later.

Basis of Approach

Four central ideas have dominated our concept of the slitting problem:

- I. Wastage, as distinguished from excess inventory, occurs from not utilizing the total width of the Mill Coils.
- II. For the purposes of manipulation, coil width and length (weight) may be treated separately.
- III. The pattern of usage shows a large enough variation in required widths so that (in general) no width need be lost as scrap except the $\frac{1}{4}$ " trim of each edge.
- IV. The smaller sizes which Management does not wish to have in inventory in excess of current requirements can be kept at very low overage by matching them against the best possible combination of available coil lengths.

Methodology

Our solution can best be understood by following through a typical calculation. For this purpose, actual data were abstracted at random from those supplied by Mr. Throndsen. Exhibit A of Appendix J gives the requirements of Transcor Steel to meet the needs of the week starting 2/28/55. Exhibit C, Page 1 of the same report gives the inventory of Transcor Mill Coils in stock for the week ending 3/18/55. (These data are the nearest to the date of 2/28/55 which were supplied.)

Proceed as follows:

- I. Record the coil sizes required for the week as indicated in Appendix K. Underline those sizes for which a minimum overage is wanted as determined by Management. (Appendix J, Supplement Page 1, Rule 9 a and b.)
- II. Below the coil sizes, record the required pounds of steel for that size.
- III. Subtract the pounds of these sizes currently in inventory to determine the amount for cutting.
- IV. Convert these to equivalent "lengths" (equivalent pounds of s strip 1" wide) by dividing the weight required by the width of each coil size. The sizes have now been normalized and may be manipulated by adding and subtracting.
- V. Arrange the weights of the available Mill Coils in weight order (by widths) as indicated in Appendix L. Divide these weights by the width of the Mill Coils. The resulting "lengths" are now on the same basis as the required slit coils.
- VI. It is immediately apparent that some overage must be made. A "length" of only 16 units is required of the 13" size and the shortest Mill Coil is 160 units.
- VII. There can be no wastage (as distinguished from overage) if coil sizes are chosen so that these widths add up to the useful width of the Mill Coils. The slitter must take a ¼" trim on each Mill Coil edge to result in a straight, accurate cut. Therefore, the useful width of the coil is currently ½" less than the Mill Coil width.

DECISION RULE 1. CHOOSE ONLY COMBINATIONS FOR SLITTING WHICH ADD UP TO THE FULL USEFUL WIDTH OF THE MILL COIL.

VIII. It is more difficult to find the combinations which meet the criteria of Decision Rule 1, as the size of the required slit coil increases or as the width of the Mill Coil decreases: therefore, start by making matched sets utilizing the larger coils, and dispense with them at a time when sufficient sizes are available for matching. A good breaking point seems by inspection to be the 12" size. (Experience may dictate larger sizes than 12" to be the "break even point" in this respect.)

DECISION RULE 2. CHOOSE THE LARGEST COIL SIZE FOR MAKING THE FIRST MATCHED SET.

In the example being considered, 16" was the largest size: 75 units are required. By inspection, it is economical to utilize the shortest coil length (160 units as shown in Appendix L) for the 5 3/4 coil, as this has heavy inventory restrictions upon it. The 169 unit length coil was chosen and matched with 6" and $7\frac{1}{2}$ " coils to meet the criterion of Rule 1.

DECISION RULE 3. CONTINUE THE PROCESS OF ELIMINATING THE LARGER SIZES DOWN TO BUT NOT INCLUDING 12" WIDTH. IX. It is advantageous to choose coils from stock which match as closely as possible the actual length of steel required. This, in general, can be done by inspection. The process can be simplified by dividing the total length required by 2, 3, etc. until lengths near the medium length in stock is obtained. It is then fairly easy to match the required lengths by addition or subtraction.

> DECISION RULE 4. MATCH THE LENGTH OF A SIZE AS CLOSELY AS PRACTICAL (THIS GENERALLY MEANS WITHIN A UNIT OR TWO) WHEN THAT SIZE WILL BE DEPLETED BY THE PARTICULAR SLITTING INVOLVED.

X. The Mill Coil lengths near the medium lengths are less valuable for manipulative purposes, and reduction of overages, than those at the extremes. It is, therefore, desirable to utilize the coil length toward the middle of the region whenever practical.

> DECISION RULE 5. WHENEVER PRACTICAL, CHOOSE COIL LENGTHS NEAR THE MIDDLE OF THE COIL LENGTH DISTRIBUTION.

XI. The coil widths inventory which Management wishes to control most strictly should be paired next, since the available matching sizes and the distribution of coil lengths are greater at this point.

DECISION RULE 6. WHEN THE LARGER SIZES ARE COMPLETED, MATCH THE SIZES IN WHICH INVENTORY SHOULD BE MOST STRICTLY CONTROLLED.

XII. The ¹/₄" sizes, must in general, be doubled or matched with each other to permit Rule 1 to be fully utilized.

DECISION RULE 7. MATCH THE 2" SIZES WITH EACH OTHER OR THEMSELVES.

DECISION RULE 8. THE SIZES WHICH ARE MOST STRINGENTLY CONTROLLED, INVENTORY-WISE, SHOULD BE GIVEN PREFERENCE AS FAR AS SHORT COIL LENGTHS ARE CONCERNED.

XIII. It is easier to balance out the coil widths if no one width requirement is enormously greater than the others.

> DECISION RULE 9. PREFERENCE SHOULD BE GIVEN TO THE COIL SIZES REQUIRED IN GREATEST QUANTITY FOR MATCHING FIRST. MULTIPLE CUTS OF THESE SIZES SHOULD BE MADE WHEREVER POSSIBLE.

XIV. It may be necessary to make a decision between purposely creating scrap, (i.e. in failing to meet the criterion of Decision Rule 1) or making a size for inventory. Management has made a decision that a maximum of one week's probablistic inventory of the strictly controlled sizes and six weeks' inventory of other sizes can be permitted. On these bases (the rationalism of which can be questioned) a decision rule may be formulated. DECISION RULE 10. IN CASE IT IS NECESSARY TO CONSIDER CUTTING COILS IN A WAY NOT TO UTILIZE THE FULL USEFUL WIDTH OF THE MILL COILS, THE DECISION MAY BE MADE BY MEANS OF THE EXPRESSION:

$$Z = I - P + Q (W - S)$$

- I = Inventory ceiling of the size, pounds
- P = Present inventory of this size, pounds
- Q = Weight of mill coil being slit, divided by its width
- S = Size of coil in inch widths which will be created
- W = Waste which would be created by not choosing a matching size. (i.e. adding up to useful width of mill coil inches
- Z = Decision function: make waste if positive; make inventory if negative

This follows, since we are comparing the loss in pounds of material by not utilizing the full Mill Coil to the loss caused by obsolescense of inventory as defined by Management:

QW = pounds which would be scrapped as waste

P + QS = pounds inventory after cutting size S

(P + QS - I) = pounds which are waste by Management decision actually = $\neq (\underline{P + QS}, I, P + QS)$

$$Z = QW - (P - QS - I)$$

Z = I - P + Q (W - S)

- XV. It is advantageous to reduce the number of set ups to a minimum for three reasons:
 - A. Set up labor cost
 - B. Inefficient utilization of machinery which may require second or third shift operation
 - C. Idle, or poorly used, production labor during set up period.

DECISION RULE 11. WHENEVER POSSIBLE, CHOOSE MATCHING SETS WHICH WILL PERMIT MULTIPLE USE OF THE SAME MACHINE SET UP.

The cost of set ups at the present time is calculated at \$5.00 each. This is equivalent to the cost of 25 pounds of steel. Since this is a small item, it was not felt necessary to express this decision in what would be complex mathematical terminology.

- XVI. When the sizes over 12" and the strictly controlled inventory sizes have been scheduled, it is advantageous to total the "lengths" of each size and determine the balance of sizes now required, as shown in Appendix K.
- XVII. If it is not obvious how to best slit the remaining sizes, a simple matrixlike tool can be used. This tool may be expanded to permit a mathematical solution. It is not felt that this will normally be required. The process and the equations are shown in Appendix M.

DECISION RULE 12. THE REMAINING SIZES MAY BE MATCHED BY MEANS OF A MATRIX IN WHICH THE ROWS ADD UP TO THE USEFUL MILL COIL WIDTH AND COLUMNS REPRESENT THE REMAINING SETS OF COILS TO BE MATCHED FOR SLITTING. ALL POSSIBLE COMBINATIONS OF THESE COILS, INCLUDING MULTIPLE USAGE OF INDIVIDUAL COIL SIZES SHOULD BE INDICATED. TOTAL THE NUMBER OF MARKS IN THE COLUMNS: FOR THIS PURPOSE A MULTIPLE MARK SHOULD BE COUNTED BUT ONCE. THE COIL SIZE TO BE CHOSEN FIRST SHOULD BE THE ONE WITH THE MINIMUM NUMBER OF AVAILABLE SLITTING POSSIBILITIES.

In the example there are only two ways of cutting the 9" coil, so it was chosen first. The matrix is a convenient method for systematically indicating combinations which are exhausted by the depletion of a coil size. In the example, (1) is placed over the 10" and the $10\frac{1}{2}$ " columns, since these are consumed in completing the 9" requirements. The notation (1) is placed opposite the rows using the 10" and $10\frac{1}{2}$ " sizes, as shown next to rows A, D, E, H, I, J, K, L and M. None of these rows may be utilized without increasing the inventory. Similarly, as the 9" coil is completed, a (2) is put on top of that row and possibility "F" is eliminated.

Tri-axial graph paper, one sheet for each useful Mill Coil width, could help in giving the additive information to complete the matrix. All the coil sizes used, and their multiples, would be marked on the lines of the graph. The intersections with the size being matched will represent one or two matching sets of coils meeting Decision Rule I.

XVIII. The remaining sizes may require a repetition of the matrix technique, choosing if needed, sizes for making matching sets which are in low inventory. By definition, the size being cut during the particular week have been at zero inventory. It is desirable to choose these sizes, not only from this viewpoint but because it will mean less handling of additional sizes in the warehouse, less record keeping, etc.

> DECISION RULE 13. CHOOSE MATCHING SETS FROM THE SIZES REQUIRED FOR THE WEEK'S SLITTING WHENEVER THIS WILL NOT INCREASE THE INVENTORY ABOVE THE LIMIT SET BY MANAGEMENT.

A purely mathematical solution to the problem might be obtained by generalizing the matrix technique, indicated under point XVII, expanding to include all of the combinations and the requirements of the original problem. The larger matrix required, and difficulties involved in stating boundary conditions result in an advantage for the procedure outlined previously.

Closing the Feed Back Loop

It must be recognized that some of the Decision Rules may well be arbitrary and must be checked against actual experience. The results must be compared and fed back so as to reassess these rules on a continuing basis. A convenient method of reassessment is the utilization of the Shewart Control Chart technique. Four charts should suffice, although a fifth chart might prove useful. The functions proposed in these charts are crude approximations to reality, but are capable of predicting trends which might prove disastrous if not watched.

Each week, these data should be plotted before slitting:

Chart I	Pounds of excess material to strictly controlled inventory Total pounds cut
Chart II	Lbs. excess material to less strictly controlled inventory Total pounds cut
Chart III	Lbs. material to waste Total pounds cut
Chart IV	No. of set ups No. coil sizes required
Chart V	Time required to make calculations No. of coil sizes required

It is probable that better criteria can be found. Neither the number of coil sizes nor the number of pounds to be cut is an entirely adequate normalizing factor. (Chart V, for example, is also a function of the number of Mill Coils in stock since they require calculation time.) The assumption that these are linear ratios must be checked by experience. The charts, however, should give warning signals and indicate general trends, or changes in environment and product mix, which require Rule modifications.

If any of the Charts I to IV are out of control for the week, the operator of this system should be instructed to report to her Supervisor before ordering the slitting operation. If out of control for two consecutive weeks, the Rules should be reexamined. In this way, no large changes in scrap or inventory can occur without Management being aware <u>before</u> it occurs.

The General Problem

The reader will recognize in much of our solution to this problem an approach which might have been developed by a Procedures Section. A procedure is static. Feedback helps to turn a partially static solution into a dynamic one: it in itself, however, cannot do the whole job. Isolated problems do not stay solved unless they are being restudied constantly and factored into the pattern of the whole business operation.

We offer a solution to the problem raised: but is it really the problem? This must be symptomatic of a whole series of related problems which in their addition are more involved than their simple arithmetic sum. Forty sizes of laminated strip are required for the Power Transformer Product line. This raises some questions, though perhaps the wrong specific ones. Pure intuition, based on our past experience, and with limited knowledge of the transformer business structure, makes us concerned about this large variety of coil sizes.

We can visualize forty styles of winding forms, forty sets of tie rods, forty shapes of insulated cores, forty groups of insulated bolts, forty tank sizes and forty sets ad infinitum, all moving about in a manufacturing area, looking for their proper home: storage difficulties, inventory control problems, stock records and paper work forms, pile-upon-pile, wondering if they are in the optimum quantity and in the correct place at the right time. What does this variety cost in delivery time, in customer service, in inability to rearrange production schedules?

Why are these large variety of parts required? If it is economic to have forty lamination sizes, why not eighty? What could be saved by reducing them to twenty? to ten? Is the basic cause of the variety a marketing one, a somewhat arbitrary industry "standardization" or are engineers sub-optomizing theoretical engineering factors resulting in almost unmanageable manufacturing variety? Do we have the correct impedence match between the engineering design, available manufacturing methods, and the market? Have we logically structured our manufacturing, engineering and marketing activities into the larger business pattern?

What is the real function of the power transformer? What does the customer think he wants? Does he know or does he specify from habit? Can we teach him to specify rationally? What patterns of power usage will develop? What sizes will be required for use tomorrow? How can general patterns of these real needs be developed in the light of Design and manufacturing problems so as to optimize the <u>whole</u> Power Transformer Department operation rather than the efficiency of an engineering idea or a slitting machine? What are the underlying economic facts of this business?

It would appear that these problems, these questions, are the ones requiring a solution. They seem to be the fundamental ones where many times more returns are available in an area pregnant with possibilities.

These problems can be faced only by continued study and research into the operations and in day-to-day contact with the actuality of the business structure of the Power Transformer Department. Appendix K

WEEK STARTING 2/28/55

 _	-	-	_			-
			_		_	

Coll Size Wanted Pounds Needed In Inventory	1 44 14500	<u>5]</u> 1300	5 3/4	6 6 4400 4	400	73 8100 8	8	8 <u>]</u> 7200	<u>9</u> 13050	<u>91</u> 7700	<u>10</u> 10500	<u>10]</u> 10000	<u>11}</u> 33900	12 11700	<u>13</u> 200	14 4100	<u>16</u> 1200	Set Up No.	Total Cut Inches	Coil 28"	Coil: 30"	Waste Excluding 1" Hige	Notes 1
Founds Required	(100)	1300	700	alon a	han i	6800 B	Kon .	7000 1	2050		10500	10000	22000	11000	-			-150					
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2					-	171	171								160	111		K	292		171	0	
1.	< . ·			3	69						169			160	109			3	291		169	0	4
2	160		160					160					101	700					292		160	0	5
-	- 191 x 3	2							191				191					2	292		191	0	6-
		240		240 2	40								266 - 2						291		240	0	7
				2	66			597		207			200 A 2					0	291		266	0	8
								007		007			007					9	292		227	0	
								230		230			133					A	291		227	0	
Total Out	533	240	160	400	6.75	510	243	846	101	686	160	0	16kg	160	160	347	160		292		232	0	
Balance Needed	0	- 3	-38	326	0	306	734	0	1950	124	RA	053	1201	815	-153	-18	-80						9
		- 2	-10	200		220	134		258	46.4	258	258		UL/	-173			0	m		0.7.0	-	10
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									225		225	225						0	202		227	0	
									211		211	211						0	201		225	0	
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5

NOTES

 Sizes doubly underlined are to be kept to less than one week's inventory overage: the strictly controlled sizes. 20

- Actual data showed for 7¹/₂" size 7100# needed, 1300# in stock, 6800# required. 7100# should have been 8100#.
- 3. Start with large size as it is hardest to pair, but since overages are not too critical on this "wanted size", it is not minimized at expense of the 5 3/4" size which should use shortest mill Coil.
- 4. Strictly controlled sizes (i.e., the 6¹/₂") are not chosen for pairing with the large sizes unless there is enough of this size remaining after the pairing to match with at least two full mill Coils.
- 5. The ¹/₄" sizes can only be matched among themselves. They are matched next. The 160 mill Coil is the shortest in stock so no better one can be used i.e., excess in the 5 3/4" size is at theoretical minimum.
- The other ¹/₄" size is disposed of, using the ll¹/₂" as a match, as more of it is required than any other size.
- 237 is needed of the strictly controlled 5¹/₂" Coil. The nearest size mill Coil to cover it is 240. This is a theoretical best match.
- 8. The high demand $11\frac{1}{2}$ " size is used whenever possible.
- 9. This completes the "large sizes" and the strictly controlled sizes. A "trial balance" indicates the additional Coil sizes and lengths required.
- 10. The negative signs show overages.
- 11. A "matrix" of the possible 29¹/₂" sets is made of the remaining sizes. This is attached as Appendix M. There are only two possible 9" combinations, so this size is matched first.
- 12. The 12" size has the next fewer number of possibilities so it is completed.
- 13. Try combinations of 7¹/₂", 8", 11¹/₂", including the use of the 28" strip. Use any other needed size slit that week to match, if necessary. If no match can be found, use a matching size from the less strictly controlled sizes in low inventory. This approach is required as the matrix is now filled.
- 14. Only 234 pounds were generated in strictly controlled sizes. No scrap was made. Of the theoretically avoidable overages, only the 6¹/₂", 9¹/₂" and 10" are important. These total 7600 pounds. 14 resettings of the slitter were required -- 4 more than chosen by the present operator for the same week. This "costs" 4 x 5 = \$20.
- 15. The sizes "xed" have the theoretical best value under the conditions set up in the problem: no exhaustive solution could better them.

				In	Stock		
				TRANC	OR STEEL		
				"Mil	l Coils"		
	70"	Reals		Week E	nding 3/8		
	Daumala	peers !!			Jon Keels	10	needs ,
	rounds	Pounds/IN.		Pounds	Pounds/in	Pounds	Pounds//N
	-20-	-20		-30"		-30"	30-
248	6940	253 X+	+ 157	4700	160 X + -	242 7260	246 + -
254	7100	258 +	+163	4900	169 x + -	243 7280	247 -
			+ 165	4900	169 X +	244 7320	248 -
			+ 171	5120	170 x + -	244 7320	248
			- 173	5170	171 X F	244 7240	249
			178	5340	182 X	2417360	250 -
			181	5440	185 + -	2477400	252
			187	5620	191 x —	247 7400	252
			+ 191	5740	194 + -	2487440	253 -
			+ 702	6050	205 +	249 7460	254
			-204	6100	207 x +	250 7500	255
			204	6130	208 +	2507500	255
			+ 206	6200	210 -	251 7540	256
			+207	6220	211 X	2527560	257
			+ 207	6220	211	252-7560	257
			207	6220	211 X +	2527560	257 X
			+ 211	6320	215+	253 7600	258 X
			+ 214	6430	218 +	253 7600	258
			218	6520	222 -	253 7600	258
			221	6620	225 X + -	+254 7620	259
			222	6660	226 +	Ley 7620	259
			223	6700	227 X +	256 7700	261
			223	6700	227 X +	256 7700	261
			-224	6740	229	259 7780	264
			+ 228	6820	232 X -	260 7800	265
	E.T.		+228	6850	232	260 7820	265
			-1229	6880	233 -	261 7840	266 X
			+236	7060	240 X + -	263 7900	268 X
	"X"ed coils	s used in	+238	7140	242 - 1	265 7950	270 -
	week's cutt	ing	238	7140	242 + - +	266 7980	271 X +
			240	7200	244	27/ 8120	276 X

4 - 1936

4

197900

4198.30

			MAT	TRIX C	F REMAI	NING S	SIZES				
Coil Sizes	6	7 1/2	(4) <u>8</u>	(2) 9	<u>9 1/2</u>	(1) 10	(1) 10 1/2	11 1/2	(3) 12	Row Ident.	
		х				X			X	A	(1)
	XX	X				x				В	(1)
			X		X				X	C	(3)
	XX		X		X					D	(4)
			X			X		X		E	(1)
				XX				X		F	(2)
	X							х	X	G	(3)
			X			X		X		H	(1)
			X			х		Х		I	(1)
				х		х	X			J	(1)
					X	XX				K	(1)
					XX		X			L	(1)
		X					X	х		М	(1)
	x	х	XX							N	(4)
Total Possibilities	4	4	6	2	4	7	3	6	3		

The numbers over the columns refer to order of cutting. The same numbers to the side of the rows indicate the possibilities which are eliminated with the depletion of the coil size.

The problem can now be expressed in the form of equations, which, however, do not lend themselves to a simple solution.

The columns are set equal to the remaining "lengths" of the column size required, with overages held to a minimum. X, is this remainder function.

A + B + M	+ N	$= 665 + X_1$
2B + 2D +	G + N	$= 326 + X_2$
C + D + E	+ I + 2N	$= 734 + X_3$
2F + J		= 1182 + X4
C + D + K	+ 2L	$= 133 + X_{5}$
A + B + E	+ H + I + J + 2K	$= 881 + X_6$
J + L + M		$= 953 + X_7$
E + F + G	+ H + I + M	$= 1063 + \dot{x}_8$
A + C + G		= 815 + Xo

(1) $\sum_{\substack{i=1\\i=1}}^{i=9} x_i = \min m$

(2) $X_i \ge 0$

(3) other unknowns, A to G > 200 or = 0

Condition (3) states that the lengths of the Mill Coils may not be used partially.

TABLE OF 30" COMBINATIONS

C

(comb. #	1	2	3	4	5						-					
Max width		6					0	7	8	9	1	0	11	12	13	1
16	1	1			14	-						13	3			
14			,		-							10	T			-
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12		1				-			1	1	1	1		1	1	1
112						1	-	-		12		14	1		*	1
102					-	-		-	-			2.1.6				
10			1			-		-	1			1.02	1			
92			1	1		-		+		1		10				
9				1	1		-	+			-	1				
82				1			-	+			1	9	1		- 1	
8		1				1		1	-		-	1				
72	1					1		+	-			1	1	6		
62			-		1		12	1	-	1	1	72.			-11	
5-3/4	1	-		1				12	1	-				1	1	
51	,					1	1	1				8-1	-	-		1
44	-		1				1			1	1	-	-	-	1	
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9													_	9
81														81
8	1	1	1	1	2	3								8
7 2	1	2			1		1	1		-				7室
62		1	2						1	2	3	100		62
6				1	1		2	-	-			3	4	6
5-3/4				1			1		4		T	2	-	5-14
52	1			1		1		4		3			1	52
44	2		2	1			1				1			44
	0	0	0	0	0	0	0	0	0	0	0	0	0	
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BASIC ANALYSIS TABLE

	with	165 needed	In Inven	net 165 regid	#/in regel	230thin 21x0011 equiv reels	reels to cut	Varian from regid	theof. #/in to cut	theok #/in	actual #/in #/in	actual	
									230	100	08	140%	
•	16	4100	-7-	4100	253	1+	1		230	(-23)	1	14	
	13	200	-10	200	16	1	1		230	214	141	1833	
	12	11700		11700	975	5	5		1150	175	-0	110	-
	11/2	33900		33 900	2950	13	13	-	2990	40	- 0	0	-
A CONTRACTOR	10 %	10 000		10 000	958	5	5		1150	197	159	1670	-
and the second	10	10 500		10 500	1050	5	5		1150	100	109	1090	
	9/2	7700		7700	810	4	7		970	110	20	19.8	-
	8%	12050		7200	1450	4	4		920	74	138	1173	
1. 1.19	8	8600		8600	1075	5	6	+1	1380	305	2.90	2320	1.7
•	71/2	8100	1300	6800	906	4	4		920	14	0	0	
1.5. 6.14	61/2	4400		4400	675	3	3	-1	690	5 15	OI.	6	
	6	4400		4400	735	4	5	+1	1150	415	338	2028	
	53/4	1200	500	700	122	1	1		230	108	35	202	
	Sh	1300	-	1300	237	14	2	+1	460	223	124	682	
19.75	T 14	4800	2400	2 700	233	5	3		640	137	20	INF	
Tor	TALS	132350	4200	128150	13	1				21.41	1492	13009	7.5.5
a straight	1100		717	- 10-			and the second				173		-
net Ano	lyns	::	0	exce	ss e	ds	u	asta	2				
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			Pour	do t	6 ce	t	thor	an	ven	tony)=/	42	91
•			1/2 ,	in q	Edge	tru		23	82	165.			
			ne	t e	fees	» T	40 0	mus	ento	24 -	12	378	7

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REEL COMBINATION SELECTION TABLE

41 35 56A 101 58A 15 24 29 Comb. #-25 26 > Width Regts .67 1 124 13 1 45 3 48 3 132 11 3 192 195 111/2 ,69 12 195 10% 91/2 ,16V 6 24, 81/2 ,24 .61 19'2 フリン . He. 1 st 61/2 .071 53/4 2% 16, 51/2 1+ ,562 -93 41/4 Beel Width 30 30 No. of reels 1 1 restrictions >253 weight reels +69 253 -194 248 265 228 202 171 206 163 254 157 207 165 191 266 22%

May 6, 1955

Messrs: H. P. Dickie D. C. Miller B. Grad T. F. Kavanagh D. C. Dopp

Gentlemen:

E. C. Thronghen

For your general information, I am attaching an outline of a problem faced by the Power Transformer Department concerning slitting of lamination steel. We have been requested by Mr. F. McClintock, Manager---Miterials, to assist in solving this material control problem.

Presently the problem has been fanned out to the following puople who have indicated an interest, and who are individually attempting to arrive at a solution:

Mr. Stuart Dreyfus AGT, Numerical Analysis

Dr. Melvin Salveson Major Appliance Business Research

Mr. Rudolf Habermann, Jr. Analytical Engineering, Apparatus Sales

Kr. Harlan D. Mills Operation Research & Synthesis

Several other interested persons will be invited to tackle this problem also.

Within several weeks we plan to call everyone together here in New York to explore the several solutions in an effort to come up with the best approach for the Power Transformer Department.

I thought you might be generally interested in this problem and if you have any thoughts regarding a possible solution. I should be happy to receive them.

POWER TRANSFORMER DEPARTMENT

Problem of Slitting Lamination Steel

GENERAL ELECTRIC COMPANY

Manufacturing Services-----Production Control Services

January 1955

Problem of Slitting Lamination Steel

How many pounds of steel of specified sizes and grades should be slit from same thickness coils, received daily but which wary by coil weights, widths, and grades, so that given weekly production requirements can be filled in the most economical manner?

What is the procedure that should be used to answer the problem on a weekly basis, considering that input to inventory of mill coils and and next week's production requirements are static at the end of each week?

The circumstances which cause this problem together with a background information and statistical data are outlined in the following paragraphs:

- I. General Background Information
- II. Data, including some Operating Rules
- III. Present approach to problem
- IV. Problem solution--economic considerations

I. <u>General Background Information</u>. Steel slitting machinery capable of slitting 30 inches and wider coils each weighing a little under 5 tons, into 6 or less strips as may be required, was recently installed in Pittsfield, Mass. by the Power Transformer Department. Operational savings have already been realized by purchasing wide coils from the mills and performing the slitting operation per current practice, compared with previously having purchased numerous specific strip widths and weights direct from the mills. However, additional savings above that presently enjoyed, may be realized, if a <u>definite procedure</u> for <u>determining</u> the <u>most economical coil cuts</u> can be learned compared with present "seat of the pants" procedure.

II. Data, including some Operating Rules.

1. One thickness (.014) Silicon steel of two grades, Silectron and Trancor are purchased from two suppliers at a total weekly rate varying from 150 to 400 tons, with deliveries received daily.

2. Supplier "A" furnishes 30" wide coils with understanding that widths of 26" or 28" are acceptable up to a limit of 15% of total supplied. Weights of coils vary anywhere from 4000 to 9000 lbs. each.

3. Supplier "B" furnishes 25" wide coils with understanding that widths of 23", $23\frac{1}{2}$ ", 24", and $24\frac{1}{2}$ " are acceptable. Weights of coils vary anywhere from 4000 to 9000 lbs. each.

4. However both suppliers are delivering coils which vary in widths from sizes given in (2) and (3) above actual experience shows the following coil widths are currently being received:---

page 2

Silectron	Trancor
20"	24-3/4")
21"	26") 15%
22"	28")
23"	30" 85%*
232"	
24"	* Shipments of Trancor steel
243"	always contain 85% of 30"
25"	Trancor steel.

4(a). No two coils are of the same weight -- all vary.

5. Weekly production requirements for both grades of steel are apecified at the end of each week, per exhibit A and B attached, giving the next weeks requirements.

5(a). Slit coil widths required may range from $\frac{14}{20}$ to 22" usually in the incremental steps as follows:

5(b). Slit coil poundage required may range from several hundred pounds to several tons in not less than 100 lbs. increments.

5(c). Sequence slitting for each day is another consideration which will be handled separately. Later investigation of this problem should also yield savings.

5(d). For the present generally one week's inventory of slit steel is permitted between the slitting operation and the next operation of punching. This permits **for** flexibility in slitting of coils without concern to punching sequence. (However examination of data discloses that rule is not fully exercised.--Further comment will be made later.)

5(e). To further complicate present situation it is required to keep steel separate after slitting by vendor indentification for given special jobs as designed by engineers.

At all times it is desired to slit a complete coil.
 Coils partially slit through are not wanted.

7. Slitting operation includes trimming of mill coil edge and it is desired that this waste be not more than $\frac{1}{2}$ " on each side or not more than 1" waste per coil. This rule establishes minimum waste per coil but not applicable to any coil weight base for coil widths vary. Minimum waste relationship to mill coil width exists. See Exhibit "D". Also if subsequent slit coils are reslit, edge trim waste also results.

page 3

8. Typical week ending inventory status reports covering current four weekends are given in Exhibit "C".

9. Slit surplus of steel above actual requirements is to be minimized. (This rule to be further defined and clarified.)

10. Historical usage pattern of various sizes is given in Exhibit "G" and "G $^{\rm I}$ ".

II. Reslitting of slit coils should be minimized for not only extra edge trim waste, results but extra machine set up and labor are incurred.

III. Present Approach to Problem: The present procedure for determining slitting instructions is carried out by a clerk (female) under the direction of a Production Supervisor. A Friden calculating machine is used by the clerk in calculating the arithemetic of the procedure. The steel is slit on a machine which can cut a maximum of six sizes from a coil at one time. Since two different kinds of steel silectron and trancor are used, weekly requirements must be calculated separately for each kind, but the mechanics are the same in both cases. Steel is received from the mill in various sizes of coils as previously listed in II Data.

1. The Production Supervisor is advised as to what jobs must be produced in a given week and can then determine how much steel is needed to produce these jobs. The clerk's first step is to combine jobs and arrive at the total requirements for the week for each kind of steel. See Exhibits A and B.

 Deduct the amount that is in inventory (slit in previous weeks but not used), from the weekly requirements, (see red figures in Exhibits A and B). The balance is the amount and sizes to be slit.

3. Combine the sizes that are to be slit together from a coil. The clerk begins by selecting the largest size required, then fitting in smaller sizes. See Exhibit E. From Exhibit A the clerk knows the largest size of Trancor steel coil to cut from, but wants to avoid generating more than the $\frac{1}{2}$ edge trim waste which must be trimmed from each coil. The clerk also wants to avoid slitting too many small size widths since there is little demand for the small widths. Keeping these facts in mind the clerk has selected a combination of 16" and 13" leaving a 1" band of waste. Several questions now come to mind. First, why didn't the clerk select a 28" coil and use a combination of 16" and 10"? Two inches of waste would have been generated, and of course this selection was hence avoided. The second question you may be asking is why we selected 13" when there is an excess of 775 pounds created? This is because the clerk knows that although the excess would be created, some will be used the following week on another production order. (?) and since 13" is a size with a high usage, the remainder will probably be used in the near future. It is in this area that our difficulties arise. Are the best combinations possible being selected?

page 4

4. The clerk then selects from among the coils on hand in the Pittsfield Warehouse, the coil weighing the closest to the desired weight. The actual weight is then recalculated against the desired weight to arrive at the actual pounds that will be slit from the coil. These actual figures are entered in the inventory. (Usually this presents no problem, since the weight desired per coil can usually be matched closely with the weight of an actual coil. The clerk receives notice of the weight of each coil of steel as it is received in Pittsfield by the Receiving Department. The material handler brings the coils which are desired from the warehouse to the slitting machine and the steel is slit in the widths desired.)

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Exhibit A Trancor Steel required to meet production requirements for the

Week Starting 2/28/55

		6			-	- 51	460 -	-				-						
Production Order #	Weight Tons	枯	51	5 3/4	6	6호	7불	8	8월	9	9호	10	101	113	12	13	14	16
701340-1	6.8			1200				1300				2500			5000		5700	
703661-1	16.1	4800			4400		5500		4500	1300		199						1
703X518-1	32.5					4400		7300		50	7700	-13	10000	33900	100	200	400	1200
701424-2	10.6		1300				2600		2700			8000			6600			
Totals-Required To Meet Prod. Schedule	66.0	4800	1300	1200	4400	4400	7100	8600	7200	13050	7700	10500	10000	33900	11700	200	4100	1200
Deduct-Amounts Previously Slit		2400	> (500		C	1300	>			-							1
Balance-Amounts and sizes to be slit		2400	1300	700	4400	4400	6800	860	7200	13050	7700	10500	10000	33900	11700	200	4100	1200

* sizes range from 2" to 22" For simplicity, only those sizes are shown which are required for the week's output of 2/28/55

Exhibit A

Production	Weight	4				-		-		Size	s *	_	_								-		>
Order #	Tons	3	3 34	44	434	5%	6	7	75	8	83	7	95	10	105	11	12	14	15	16	18	20	22
703678-1	23.2			1400			2400		3100			1600					3600	4100		6700	73500		
703X0511	27.0		-													2400			7400		6300	8200	age of
703877-1	16.1			2300			4300		5200		4100	16100											
701444-2	6.2		700					500			2200			3900		4300							
701455-1	2.9	300				2800		800			1200		1400										
751921-1	6.	-		-	400		12 00			2900				3800	3700							-	
Totals R ² qd to meet prov Schedule	d 81.4	300	100.	3100	001	00 ² C	1400	06 t	00 th b	3900	1:40	1700	1400	7700	3700	6 100	3600	NOO	Jugo	6000	30800	a700	
Deductamt Pr	reviously	Sli	Ł			-															Ū		
Balance-Amt: Sizes to be	s & Slit																						

Exhibit B Silectron Steel Required to Meat Production Requirements for Week Starting 2/28/55

* sizes range from "2" to 22"

For simplicity, only those sizes are shown which are required for the week's output of 2/28/55

Exhibit "C"

1. 1.

Inventory of Jumbo Reels Week Ending 3/18 (in 1bs.)

<i>c</i>	- DITEC	cron	\rightarrow			Trancor		
23	231	24	24	Widths>	28	30	30	
7146 6906 7058 4564 6284 4900 4426 6424 4774 6454 6461 4940 6305 6180 6440 4320 5745 5824 7024 6626 5650 4930 4240 7144 6954 6564 6544	6648 7607 5560 5085 4725 5280 5110 5540 7140 6586 6614 5461 5604 5210 6474 5522 5804	$\begin{array}{r} 4004\\ 5462\\ 7214\\ 7474\\ 7304\\ 5660\\ 5285\\ 5605\\ 6050\\ 6665\\ 6675\\ 5475\\ 5495\\ 6696\\ 7644\\ 8226\\ 7654\\ 5120\\ 6086\\ 6704\\ 6664\\ 6594\\ 6704\\ 6664\\ 6594\\ 6704\\ 6664\\ 6594\\ 6704\\ 6664\\ 6594\\ 6704\\ 6784\\ 6294\\ 5316\\ 6774\\ 6754\\ 4804\\ 5084\\ 6070\\ 6714\\ 5308\\ 5244\\ 5308\\ 5244\\ 5200\\ \end{array}$	5104 5406 6704		6940 7100	5170 7280 7560 7400 5120 6220 7460 6620 7560 7700 7400 5620 4960 6200 7320 6130 6820 5340 7340 6220 7340 6220 7340 6220 7340 6350 7340 6050 7900 5440 700 6430 6050 7900 5440 7600 7320 6520 7360 8120 6520 7360 7320 6520 7360 7320 6520 7360 7320 6520 7360 7320 6520 7360 7320 6520 7360 7320 6520 7360 7320 7360 7400 7400 7400 7400 7400 7400 720 7200 720	7500 7820 7260 7140 5740 6660 6740 6880 6220 4700 6700 4950 6320 7500 7560 7560 7560 7840 7780 7980 7440 7540 7800 7060	177 7025 Mile (20) 7025 Mile our Jack our Jack our Jack our

page 1

£., •.

Inventory of Jumbo Reels Week Ending 3/25

(in lbs.)

23	24	← Width	s>	28	30	30
7146	5462			6940	5170	7800
6906	7214	A STATE OF A		7000	7280	7060
7058	7474	1 The Lot of a		5920	7560	
4900	7304	asti States			7400	
6454	5285				5120	
4940	5605				6220	1.2
5745	6665	Place Parts 1			7460	1000
5824	8675				6620	
4930	5475	Sector Sector			7560	
6564	5495	CAR PARTIES			7700	
6544	7644				7400	1
4768	8225		1.1.1.1.1.1.1.1.1		5620	
6454	1.00	2. 31. 31. 31. 19			4960	
4940		Sector 19			7220	1
					6190	1.11
					6820	
					00.60	
					5340	1000
					5340	
					5340 7340 6220	
					5340 7340 6220 7200	
					5340 7340 6220 7200 6430	
					5340 7340 6220 7200 6430 6050	
					5340 7340 6220 7200 6430 6050 7900	
					5340 7340 6220 7200 6430 6050 7900 5440	
					5340 7340 6220 7200 6430 6050 7900 5440 7660	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360 7260	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360 7260 7140	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360 7140 7360 7140 6660	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360 7140 7360 7140 6660 6880	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360 7260 7140 6660 6880 7560	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360 7260 7140 6660 6880 7560 7500	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360 7140 6660 6880 7560 7560 7500 7560	
					5340 7340 6220 7200 6430 6050 7900 5440 7660 7140 7360 7140 6660 6880 7560 7560 7560 7560 7560	

page 2

s. . .

Inventory of Jumbo Reels Week Ending 4/1 (in lbs.(

	- Silec	tron —				<	- Tran	cor
23	231	24	241		-Widths —	\rightarrow	28	30
5810	7579	3368	7913].			5160	7280
	6540	5541	6249				5540	6600
	5433	5905	5465				in the state	7880
	6760	5260	6121	15576 53			1400	7360
	5784	5924	6183				1 mg m 1	6120
	5184	7560	5865				The second	7060
	5614	8099	4447					7420
	5053	7213	6309				1 - 20	6150
	4981	7746	6425					7050
	5850	7793	6286	1			1.00	6750
	6603	7971	6085					7850
	5430	8256	6357	1			1000	7160
	7255		6317	1			1	7500
	5336		5760				1	7380
	6259		5533					7400
	7682		8703	1.00				7320
	7640						1 1 1 1	7340
* 1-1	7378			1				7200
1.5	7380		1	1 - 0-			1	7900
	7412						De Tra	7700
	1450	1	1	Sec. 1				7600
								7620
								7500
							1 1 1 1 1	7260

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page 4

Inventory of Jumbo Reels Week Ending 4/8 (in 1bs.)

<		- Select	tron —		\longrightarrow		(-Tra	ncor>
21	22	23	231	24	242	$\left(\leftarrow \texttt{Widths} \rightarrow \right)$	28	30
4748 4377 2390	5400 5096 4990	5764 7110 7109	6538 8180 8070	8291 7890 8419	4627 7896 7778		5160 5540 6650	7280 6600 7880
5290	5190	7420 6020 7440	7740 7823 8571	8563 8209 7787	5307 7920			6120 7060 7420
		6090 7380	8287 7496	8621 6350	8190 8440			6150 7050
		6440	7580 6603 5784	6828 7870 7760	6183 6309			7850 7160
			6540	8400 7035 8320	6425 6357 6864			7580 7600
				8530 8157 6864	7980 8360 8110			7700
			-	7577 6926 7830	7810			
				7830 8287 8450				
				7850 7840 7980				
				8100 8360 8110				
				7810 5905 7746				
				7793				

Exhibit "C" Inventory of Amounts Previously Slit and Not Used

page 5

4		. Silec	tron	>
À	3/18	3/25	4/1	4/8
11				
15				
1-3/4				
24				1371#
22	2369#	1669#	1699#	1669
2-3/4	1379	698	698	698
3	677	677	2708	2031
34	3276	2467	2467	2467
32	3548	4879	4879	4879
3-3/4				
4	410	1977	6789	9037
44	902	902	902	902
42	1286	1286	1286	3436
4-3/4	1850	1988	1988	1988
5	2039	2039	2039	2039
54	1501	1501	6996	6996
5章	29291	8280	8403	8425
5-3/4	2970			1299
H 6	1845	10407	8431	3777
E 62	3062	1928	3579	6340
6-3/4	1	1511	1511	1511
6-5/8	1511			2680
7	4757	3051	3676	7015
7支	5682	3807	12824	10853
7-314	15692	10138	10138	10138
8	5368	12452	4770	21053
82	2630	2630		6148
9	3881	1891		7673
1 9월	1578		10973	15910
10	11649	7558	2870	8069
102		2647	427	19566
111	14250	14772	16136	16815
113	1 10692	10692	9398	11995

<	Tr	ancor	
3/18	3/25	4/1	4/8
1536#			
1258			748#
			2178
558	558	558	558
706	706	706	706
1917	2587	2587	2587
618	618	618	618
	1810	1810	1810
1479	1479	1479	1479
	1898	1898	1898
993	4384	993	6279
4584	4584	4584	4584
13082	13082	13082	13082
1946	1946	7100	7100
3560	4936	4936	9208
1041	2937	7036	4310
5048	9236	13974	11196
7636	5430	16108	
			8195
5976	7735	14609	11950
7114	10964	9039	8934
3366	13610	9050	17579
1564			17115
4470	14043	30927	30927
21563	16554	16554	7143
	5027	23744	21197
10248	13625	21110	6430
	5690	2325	2325
2577	8357	23169	2706

(Continued on next page

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12	16480	8873	3216	6901	24	00	2400	2400	4848	
12室 13	9124	2816 14621	2816 28858	25599 29244	8	06	806	806	7288	
132	5431 3545	5431 54047	5431 16056	5431 36510		50	3569	3569	3569	
14章 15 16	1173	7126	24610	28399	30	00	3000	3410 25551	10890	
17	85674	76683	19886 12252	9929 13825	42	46	4246	4246	4246	
20 22	26998	8104	4767	9672	53	74	5374	5374	5374	

3

Exhibit D

Edge Trim Waste relationship to coil widths

- Cr.

	Width of coil (Inches)	Waste per coil (Inches)	<u>% coil utilization desired</u>
<u>Silectrol</u>	20 21 22 23 2 $3\frac{1}{2}$ 24 24 24 $\frac{1}{2}$ 25	1 1 1 1 1 1 1	95.000 95.238 95.455 95.652 95.745 95.833 95.917 96.000
<u>Trancor</u>	24-3/4 26 28 30	1 1 1 1	95.958 96.154 96.429 96.667

		EXNIDIT	D					
Trancor	Steel	Combinations	-	Week	Ending	21	28/	55

Coil <u>Number</u> 1	Width Combinations 16" - 1200#, 13" - 975#	Width of Coil 30	De V	esired Veight 250	Waste 75	Excess 13" - 775#
22	$14'' - 4102\#, 8'' - 2344\#, 7 - \frac{1}{2} - 2198\#$	30	8	790	146	0
3	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	30	29	250	487	8'' - 1544 $9 - \frac{1}{2} - 1563$
4	11-12 (2 strips) - 16858# 6" - 4398#	30	21	990	734	0
5	$11-\frac{1}{2}$ (2 strips) - 15572", $6-\frac{1}{2}$ " - 4400#	30	20	310	338	0
6	11-12 - 1472#, 9" (2 strips) 2304#	30	3	840	64	0
7	$10-\frac{1}{2}$ (2 strips) - 9996#, $8-\frac{1}{2}$ " - 4046#	30	14	280	238	0
8	10" (2 strips) - 9" - 4725"	30	15	750	525	0
9	9" - 6021, 8-2" - 5682, 7-2" 5018 4-2 - 2843#	30	20	070	502	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$
10	$5-3/4''$ (2 strips) - 920", $5-\frac{1}{2}$ " (3 str 1320#, $1-\frac{1}{2}$ " - 120#	ips)30	2	400	40	5-3/4 - 220# $5-\frac{1}{2} - 20\#$ $1-\frac{1}{2}'' - 120\#$

Exhibit "F"

Silectron Steel Combinations - Week Ending 2/28/55

Reel Number	Width Combination	Width of Reel	Desired Weight	Waste	Excess
1	$18'' = 9162 5\frac{1}{2}'' = 2800\#$	24"	12 216	254	0
2	18" - 20639 6" - 6880	2412	28 092	573	
3	16" - 6700 7" - 2933#	23호	9 846	210	7‴ - 633
4	15" - 7396 8" - 3943	232"	11 585	246	8" - 1 043
5	14" - 4103 9" - 2637	23호	6 886	146	0
6	12" (2 strips) 3600	24호	3 675	75	0
7	11" - 6700 (2 strips)	222	6 852	152	0
8	$10\frac{1}{2}'' - 3696, 7\frac{1}{2}'' - 2640, 6'' - 2112$	241	8 624	176	6" - 1 092
9	10" (2 strips) - 7700 3" - 1155	23호	9 048	192	3‴ - 955
10	$9\frac{1}{2} - 1501, 8\frac{1}{2} - 1343, 3-3/4 - 593$	22 1	3 555	118	9월 - 101
11	9" (2 strips) - 15320 44" - 3617	23	19 575	638	9" - 4907
12	$8\frac{1}{2}'' - 6337$, $7\frac{1}{2}'' - 5592$, 4-3/4 - 3541	21호	16 029	559	$\frac{4-3}{4''} - \frac{3141}{8\frac{1}{2}} - \frac{480}{480}$

Exhibit "G"

Historical Weekly Usage Pattern of Various Coil Widths (Total for both Trancor and Silectron)

1. C.

Width	$\frac{1}{153} - \frac{6}{30}$	10/1/53 - 3/30/54
1-1-"	90	465
1-3/4"	585	450
2"	1695	475
21"	730	910
23"	440	310
2-3/4"	1660	1520
3"	1570	2730
31/11	2095	1915
3	2065	1720
3-3/4"	1970	1715
4"	3460	4495
411	2815	3155
41"	5735	6690
4-3/4"	4450	. 3315
5"	6150	8665
52"	7225	6935
52"	7820	7265
5-3/4"	2905	3995
6"	16330	15395
62"	11395	5335
7"	17955	11965
7=1"	15565	10955
8"	25485	21580
82"	13605	7625
9"	23500	18700
92"	16040	14995
10"	29550	22635
102"	11555	12615
11"	27550	20760
11==""	18310	13190
12"	40605	46205
13"	30850	25830
14"	44150	38905
15"	30020	18870
16"	42120	34790
18"	49100	33810
182"	35890	12855
20**	25635	17570
22"	19290	16755

Exhibit Gl

Historical Weekly Usage Pattern of Various Coil Widths in order of greatest usage

Width	1/1/53 - 6/30/53	Width	10/1/53 - 3/30/54
10#	49100	12"	46205
10	44150	14"	38905
14.	421 20	16"	34790
10.	40605	18"	33810
12"	15800	13"	25830
102	20050	10"	22635
13"	20020	8"	21580
15"	20550	11″	20760
10"	29000	15"	18870
11"	27000	9"	18700
20"	20000	20"	17570
8"	20400	2.2"	16755
9"	20000	6"	15395
22"	19290	91."	14995
112"	10310	11 5"	13190
7"	1/900	182"	12855
6"	16330	10-"	12615
92"	16040	71	11965
72"	10000	7:11	10955
82"	13605	5/1	8665
102"	11000	8111	7625
62"	11395	5111	7265
52"	7820	5111	6935
53"	7223	1111	6690
5"	6150	12 G1/1	5335
4室"	5735	02 A#	4495
4-3/4"	4450	5 2/11	3995
4"	3460	A-3/A"	3315
5-3/4"	2905	1=0/1	31.55
43	2815	24	2730
34	2095	2411	1915
32"	2065	2211	1720
3-3/4"	1970	200	1715
2"	1695	0-0/2	1520
2-3/4"	1660	2-0/4	910
3"	1570	24	475
24"	730	2	465
1-3/4"	585	12"	450
22"	440	1-3/4"	210
1 -11	90	42	310

MEMD: E. C. Throndsen

SUBJECT: Transformer Slitting Problem

After reviewing the data presented on the Transformer Slitting problem the following conclusions were reached:

1. The present manual approach is relatively inexpensive to operate and apparently inexpensive in terms of inventories and waste. It is not immediately evident as to why this should be so; however, it may be that the nature of the data is such as to lend itself to simple manual optimal-type solutions.

2. A Linear Programming or optimizing approach to the whole problem can be postulated in terms similar to that used by M. E. Salveson in his "Line Balancing Problem". The complicating factor here is the definition of a basic unit, since the available reel sizes differ so greatly one from the other.

3. The size of a Linear Programming solution for the whole problem might well be prohibited, however, certain intuitive assumptions might be made which would reduce the magnitude of the variable portion of the problem to a handleable size.

4. It would not be a difficult chore to imitate the manual procedure on a Large-Scale Digital Computer (or medium sized one, for that matter), but a means would have to be discovered for producing comparatively random variates of the initial solution so that a series of non-redundant trials could be made. By evaluation of the results of each of these trials in terms of waste factor cost and inventory expense, a selection of the best solution could be made.

5. With adequate study on an actual model such as proposed above it would be a relatively simple matter to determine the distribution of costs for various solutions to the basic weekly problem. For instance, it might be evident that the inherant variation is of such a small magnitude that a simple manual method would be far superior in terms of total cost.

6. The manual method might well be improved by establishing more rigid combinatorial rules and less rigid inventory restrictions. This might well be explored through ABC analysis of historical requirements and study of actual inventory experience both week-by-week and accumulative since the new program was initiated.

In conclusion then, if the losses have been great enough over the past few months justification could be found for the approach suggested in steps 4 and 5. Then if this study shows adequate savings potential between the best and worst plans work on steps 2 and 3 would be of merit. If the present costs are low or the initial computer work indicates little variability in expense then attention should be directed to step 5 and improvement of the manual methods.

B. Grad 6/2/55

POWER TRANSFORMER DEPARTMENT

Ated analyter from and regles and when the and second regles and pace & cut (mat were) to and Problem of Slitting Lamination Steel

vour may E.E.

GENERAL ELECTRIC COMPANY

Manufacturing Services-----Production Control Services

January 1955

Exhibit A Trancor Steel required to meet production requirements for the

Week Starting 2/28/55

		6				51	460 -											
Production Order #	Weight Tons	转	512	5 3/4	6	61/2	7효	8	81	9	9월	10	101	111	12	13	14	16
701340-1	6.8			1200				1300		1.0		2500			5000		3700	
703661-1	16.1	4800			4400		5500		4500	1300	1							
703X518-1	32.5					4400		7300		50	7700		10000	33900	100	200	400	1200
701424-2	10.6		1300				2600		2700			8000			6600		-	
Totals-Required To Meet Prod. Schedule	66.0	4800	1300	1200	4400	4400	7100	8600	7200	13050	7700	10500	10000	33900	11700	200	4100	1200
Deduct-Amounts Previously Slit	C	2400		500			1300											
Balance-Amounts and sizes to be slit		2400	1300	700	4400	4400	6800	860	7200	13050	7700	10500	10000	33900	1700	200	4100	1200

* sizes range from 2" to 22"
For simplicity, only those sizes are shown which are required for the week's output of 2/28/55

Exhibit A

Production	Weight	4		-						Size	s *			-						-	-	;	>
Order #	Tons	3	3 34	44	4 34	5%	6	7	73	8	8%	9	9/2	10	103	11.	12-	14	15	16	18	20	22
703678-1	23.2			1400			2400		3100			1600					3600	4100		6700	73500	-	
703X051-1	27.0		•													2400			7400		6300	8200	1000
703877-1	16.1			2300			4300		5200		4100	16100											
701444-2	6.2	-	700					500			22.00			3900		4300							
701455-1	2.9	200				2800		800			1200		1400	-									
751921-1	6.	-			4-00		1200			2900				3800	3700							-	-
Totals R [#] qd. to meet proc Schedule	81.4	300	100-	3100	001	0080	1900	00°£	00 th B	90 be	1500	1300	1200	7700	00/0	100 NOO	3600	NOO	Jugo	6100	oate	aroo	
Deductamt Pr	reviously	Sli	E																				
Balance-Amts Sizes to be	s & Slit																						

Exhibit B Silectron Steel Required to Meat Production Requirements for Week Starting 2/28/55

* sizes range from "2" to 22"

14

For simplicity, only those sizes are shown which are required for the week's output of 2/28/55

Exhibit "C"

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Inventory of Jumbo Reels Week Ending 3/18 (in lbs.)

1	<	- Silec	tron	\rightarrow		-	Trancor	\rightarrow	
	23	231	24	24	Widths>	28	30	30	1
	7146 6906 7058 4564 6284 4900 4426 6424 4774 6454 6461 4940 6305 6180 6440 4320 5745 5824 7024 6626 5650 4930 4240 7144 6554 6564 6564	6648 7607 5560 5085 4725 5280 5110 5540 7140 6586 6614 5461 5604 5210 6474 5522 5804	4004 5462 7214 7474 7304 5660 5285 5605 6655 6675 5475 5495 6696 7644 8226 7654 5120 6086 6704 6664 6594 6704 6784 6294 5344 5216 6784 6784 6774 5206 7214 7214 7214 7214 7214 7214 7214 7214 7200 7214 7200 7214 7214 7214 7200 6086 6704 6704 6784 6774 6070 6774 6774 6774 6774 6774 6070	5104 5406 6704		6940 7100	5170 7280 7560 7400 5120 6220 7460 6620 7560 7700 7400 5620 4960 6200 7320 6130 6820 5340 7320 6130 6820 5340 7320 6430 6050 7200 6430 6050 7200 6430 6050 7200 6430 6050 7320 6430 6050 7320 6430 6050 7320 6430 6050 7320 6430 6050 7320 6430 700 7400 5520 7360 7320 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 6430 7200 7200 6430 7200 6430 7200 7200 6430 7200 7200 6430 7200 7200 6430 6050 7200 7400 7200 6430 7200 7200 7200 6430 7200 6430 7200 7200 6430 6050 7200 7400 7200 6430 6050 7200 7200 6430 6050 7200 6430 6050 7320 6050 7200 6430 6050 7320 6050 7200 6430 6050 7200 7200 6430 6050 7200 7200 6430 7200 6430 7200 7200 6430 7200 7200 7200 7200 7200 7200 7200 72	7500 7820 7260 7140 5740 6660 6740 6880 6220 4700 6700 4950 6320 7560 7560 7560 7950 7600 7840 7980 7440 7540 7980 7440 7540 7060	
						stre	ile +24.	- 62 min	u
						Jos	fal 100	Ŧ	
						ave	1 6700		

page 1

page 2

Inventory of Jumbo Reels Week Ending 3/25 (in lbs.)

- Sile	ctron		*	Trancor	
23	24	Widths	-> 28	30	30
7146	5462		6940	5170	7800
6906	7214		7000	7280	7060
7058	7474		5920	7560	
4900	7304			7400	1. 10
6454	5285		14	5120	
4940	5605			6220	1.5
5745	6665			7460	1.1
5824	8675			6620	1600
1930	5475			7560	
564	5495			7700	
544	7644		1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	7400	125
768	8225		1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	5620	
454				4960	
940	1.2.2.2.1			6200	1000
				7320	1.183
			A 19 4 4	6130	1221
			2 2 2 1	6820	
			100 100	5340	10.00
				7340	11.00
				6220	
				7200	199
				6430	
				6050	a la
				7900	
				5440	
				7660	
				7140	BR D
				7360	
				7260	
				7140	
			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	6660	
				6880	
			1	7560	
				7500	
				7560	
				7640	
				7440	
				7540	

Inventory of Jumbo Reels Week Ending 4/1 (in 1bs.(

	- Silec	tron —)		← Iran	cor —
23	23호	24	24호	<widths→< th=""><th>28</th><th>30</th></widths→<>	28	30
5810	7579	3368	7913		5160	7280
	6540	5541	6249		5540	6600
	5433	5905	5465	and the second		7880
	6760	5260	6121		-	7360
	5784	5924	6183			6120
	5184	7560	5865	ALM TO A COLOR OF STREET	1 20 20 3	7060
	5614	8099	4447	and the second second	a Carlos	7420
	5053	7213	6309		1	6150
	4981	7746	6425		and the second	7050
	5850	7793	6286			6750
	6603	7971	6085		1 200 20	7850
	5430	8256	6357			1100
	7255		6317		1	7500
	5336		5760		1000	7,000
	6259		5533		1 1 1 1	7400
1.1.1.3	7682		8703			7990
1.1.1.1	7640			and the second second	1000	7940
1.14	7378	12.12			-	7200
	7580	1.1.1				7900
	7412	1				7700
	7496	1	1			7600
				and the loss of the second	a state	7620
					10-1-1	7500
						7260

page 3

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page 4

Inventory of Jumbo Reels Week Ending 4/8 (in 1bs.)

1		Selec	tron —	Part Pro	\longrightarrow		← Trai	$ncor \longrightarrow$
21	22	23	23호	24	241	$\left(\leftarrow \texttt{Widths} \rightarrow \right)$	28	30
4748 4377 2390 5290	5400 5096 4990 5190	5764 7110 7109 7420 6020 7440 7857 6090 7380 6440	6538 8180 8070 7740 7823 8571 8450 8287 7496 7580 6603 5784 6540	8291 7890 8419 8563 8209 7787 6687 8621 6350 6828 7870 7760 8400 7035 8320 8530 8530 8157 6864 7577 6926 7830 7830 8287 8450 7830 7850 7840 7850 7840 7980 8100 8360 8110 7980 8100 5905 7746 7793 7971	4627 7896 7778 6013 5307 7920 7980 8190 8440 6249 6183 6309 6425 6357 6864 7980 8360 8110 7810		5160 5540 6650	7280 6600 7880 7360 6120 7060 7420 6150 7050 6750 7850 7600 7760 7600 7700 7620

Exhibit "C" Inventory of Amounts Previously Slit and Not Used

page 5

1		. Silec	tron	>
ñ	3/18	3/25	4/1	4/8
14	1			
15		11111	Terre Parties	
1-3/4			1. 1. 1. 1. 1. 1. 1.	
22			New York	1371#
22	2369#	1669#	1699#	1669
2-3/4	1379	698	698	698
3	677	677	2708	2031
31	3276	2467	2467	2467
32	3548	4879	4879	4879
3-3/4				
4	410	1977	6789	9037
44	902	902	902	902
42	1286	1286	1286	3436
4-3/4	1850	1988	1988	1988
5	2039	2039	2039	2039
52	1501	1501	6996	6996
52	29291	8280	8403	8425
5-3/4	2970			1299
6	1845	10407	8431	3777
61	3062	1928	3579	6340
6-3/4		1511	1511	1511
6-5/8	1511			2680
7	4757	3051	3676	7015
7支	5682	3807	12824	10853
7-314	15692	10138	10138	10138
8	5368	12452	4770	21053
8支	2630	2630		6148
9	3881	1891		7673
9월	1578	1.1	10973	15910
10	11649	7558	2870	8069
101		2647	427	19566
11	14250	14772	16136	16815
113 1	10692	10692	9398	11995

<	Tr	ancor -	
3/18	3/25	4/1	4/8
1536#			
1258	1	- TT TAK	748#
		-	2178
558	558	558	558
706	706	706	706
1917	2587	2587	2587
618	618	618	618
	1810	1810	1810
1479	1479	1479	1479
1.1.1.1.1.1.1	1898	1898	1898
993	4384	993	6279
4584	4584	4584	4584
13082	13082	13082	13082
1946	1946	7100	7100
3560	4936	4936	9208
1041	2937	7036	4310
5048	9236	13974	11196
7636	5430	16108	
			8195
5976	7735	14609	11950
7114	10964	9039	8934
3366	13610	9050	17579
1564			17115
4470	14043	30927	30927
21563	16554	16554	7143
	5027	23744	21197
10248	13625	21110	6430
	5690	2325	2325
2577	8357	23169	2706

(Continued on next page

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12	16480	8873	3216	6901	2400	2400	2400	4848	
12월	1 - 1	2816	2816	25599		A CONTRACTOR		1	
13	9124	14621	28858	29244	806	806	806	7288	
13호	5431	5431	5431	5431		1 1 1 1 1 1 1			
14	3545	54047	16056	36510	50	3569	3569	3569	
1结		C. SALE R.					3006	3006	
15	1173	7126	24610	28399	3000	3000	3410	10890	i.
16	4888	24651	24465	17651			25551		
17	E FE THE		19886	9929			1		
18	85674	76683	12252	13825	4246	4246	4246	4246	
20	26998	8104	4767	9672					
22					5374	5374	5374	5374	

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Exhibit D

Edge Trim Waste relationship to coil widths

	Width of coil (Inches)	Waste per coil (Inches)	% coil utilization desired
<u>Silectrol</u>	$20 \\ 21 \\ 22 \\ 23 \\ 23\frac{1}{2} \\ 24 \\ 24\frac{1}{2} \\ 25$	1 1 1 1 1 1 1 1 1	95.000 95.238 95.455 95.652 95.745 95.833 95.917 96.000
<u>Trancor</u>	24-3/4 26 28 30	1 1 1 1	95.958 96.154 96.429 96.667

Coil Number 1	Width Combinations 16" - 1200#, 13" - 975#	Width of Coil 30	Desired Weight 2 250	Waste 75	Excess 13" - 775#
1.2	$14'' - 4102\#_{g}8'' - 2344\#_{g}7 - \frac{1}{2} - 2198\#$	30	8 790	146	0
3	$12'' - 11700'', 9-\frac{1}{2}'' - 9263'', 8'' - 7800\#$	30	29 250	487	8'' - 1544 $9 - \frac{1}{2} - 1563$
4	$11-\frac{1}{2}$ (2 strips) - 16858# 6" - 4398#	30	21 990	734	0
5	$11-\frac{1}{2}$ (2 strips) - 15572", $6-\frac{1}{2}$ " - 4400#	30	20 310	338	0
6 ′	ll-12 - 1472#, 9" (2 strips) 2304#	30	3 840	64	0
7	$10-\frac{1}{2}$ (2 strips) - 9996#, 8- $\frac{1}{2}$ " - 4046#	30	14 280 ,	238	0
8	10" (2 strips) - 9" - 4725"	30	15 750	525	0
9	9" - 6021, 8-1/2" - 5682, 7-1/2" 5018 4-1/4 - 2843#	30 :	20 070	502	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$
10	5-3/4" (2 strips) - 920", 5-2" (3 stri 1320#, 1-2" - 120#	.ps)30	2 400	40	5-3/4 - 220# $5-\frac{1}{2} - 20\#$

Exhibit E Trancor Steel Combinations - Week Ending 2/28/55

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 $5-\frac{1}{2}$ - 20# $1-\frac{1}{2}$ - 120#

Exhibit "F"

Silectron Steel Combinations - Week Ending 2/28/55

Reel Number	Width Combination	Width of Reel	Desired Weight	Waste	Excess
1	$18'' - 9162 5\frac{1}{2}'' - 2800\#$	24″	12 216	254	0
2	18" - 20639 6" - 6880	24 <u>1</u>	28 092	573	
3	16" - 6700 7" - 2933#	23호	9 846	210	7‴ - 633
4	15" - 7396 8" - 3943	232"	11 585	246	8" - 1 043
5	14" - 4103 9" - 2637	23 ¹ /2	6 886	146	0
6	12" (2 strips) 3600	241	3 675	75	0
7	11" - 6700 (2 strips)	22 ¹ /2	6 852	152	0
8	$10\frac{1}{2}'' - 3696, 7\frac{1}{2}'' - 2640, 6'' - 2112$	24 1	8 624	176	6" - 1 092
9	10" (2 strips) - 7700 3" - 1155	231	9 048	192	3″ - 955
10	$9\frac{1}{2} - 1501, 8\frac{1}{2} - 1343, 3-3/4 - 593$	22 ¹ /2	3 555	118	$9\frac{1}{2} - 101$
11	9" (2 strips) - 15320 44 - 3617	23	19 575	638	9" - 4907
12	$8\frac{1}{2}'' - 6337, 7\frac{1}{2}'' - 5592, 4-3/4 - 3541$	211	16 029	559	$\frac{4-3}{4''} - \frac{3141}{8\frac{1}{2}} - \frac{480}{480}$

Exhibit "G"

Historical Weekly Usage Pattern of Various Coil Widths (Total for both Trancor and Silectron)

Width	1/1/53 - 6/30/53	10/1/53 - 3/30/54
12"	90	465
1-3/4"	585	450
2"	1695	475
21"	730	910
22"	440	310
2-3/4"	1660	1520
3"	1570	2730
34"	2095	1915
32"	2065	1720
3-3/4"	1970	1715
4"	3460	4495
44"	2815	3155
42"	5735	6690
4-3/4"	4450	3315
5"	6150	8665
54"	7225	6935
52"	7820	7265
5-3/4"	2905	3995
6"	16330	15395
62"	11395	5335
7"	17955	11965
72"	15565	10955
8"	25485	21580
8章"	13605	7625
9"	23500	18700
912"	16040	14995
10"	29550	22635
10支"	11555	12615
11"	27550	20760
11壹"	18310	13190
12"	40605	46205
13"	30850	25830
14"	44150	38905
15"	30020	18870
16″	42120	34790
18"	49100	33810
182"	35890	12855
20**	25635	17570
22"	19290	16755
Exhibit Gl

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Historical Weekly Usage Pattern of Various Coil Widths in order of greatest usage

Width .	1/1/53 - 6/30/53	Width	10/1/53 - 3/30/54
2.04	40100	12"	46205
18"	44150	14"	38905
14"	491.90	16"	34790
16"	40605	18"	33810
12"	40000	13"	25830
182"	20050	10"	22635
13"	30830	8"	21580
15"	30020	11"	20760
10"	29550	15"	18870
11"	27550	9"	18700
20"	25635	20"	17570
8″	25485	20	16755
9"	23500	50	15395
22"	19290	01/1	14995
112"	18310	114	13190
7"	17955	112	12855
6"	16330	102	12615
92"	16040	102	11965
72"	15565	71.0	10955
82"	13605	/2	8665
102"	11555	ol."	7625
62"	11395	02	7265
52"	7820	52	6035
52"	7225	52	0033
5"	6150	43"	5995
42"	5735	02	4405
4-3/4"	4450	4"	4490
4"	3460	5-3/4"	0990
5-3/4"	2905	4-3/4"	3313
42"	2815	47"	3133
32"	2095	3"	2/30
30"	2065	34"	1915
3-3/4"	1970	3支"	1720
2"	1695	3-3/4"	1715
2-3/4"	1660	2-3/4"	1520
211	1570	22"	910
2411	730	2″	475
2 2/11	585	12"	465
2-5/4	440	1-3/4"	450
22	90	22"	310
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