WEST COAST VENTURE CAPITAL – 25 YEARS

1958 · 1959 · 1960 · 1961 · 1962 · 1963 · 1964 · 1965 · 1966 · 1967 · 1968 · 1969 · 1970 · 1971 · 1972 · 1973 · 1974 · 1975 · 1976 · 1977 · 1978 · 1979 · 1980 · 1981 · 1982 · 1983

- Edward Heller (1935)
- McMicking & Co. (1948) — Henry A. McMicking; J. R. McMicking
- David M. Goodman (1957)
- Draper, Gaither & Anderson — William H. Draper, Jr.; Fred Anderson; Pete Bancroft; Crawford Cooley; Don Lucas; Rowan Gaither; Larry Duerig; Tom Carey; Bill Draper
- Western Business Assistance Corp. — Prentis Hale; H. D. Thoreau; Ted Laird
- *Bessemer Venture Partners — Neil Brownstein; Sol Miller; Robert Field; Mike Wick
- Henry C. McMicking
- Goodman & Mautner — David Goodman; Leonard Mautner
- David M. Goodman
- Technology Capital — Bruce Blinn; Pete Wallace; Dick Pershing
- Electronics Capital Corp. — Charles Salik
- Continental Capital Corp. — Frank Chambers; Fred Cox; Frank Atkinson; Dag Tellefsen; Larry Brown
- Continental Capital Ventures — William Boeger; Bob Spencer; Donald Scheuch
- Small Business Enterprises — George Quist; Don Muller; Steve Merrill; Scott Hedrick; Jeff Pickard; Walter Baumgartner; Larry Mohr; Kirk Bowman
- BankAmerica Capital Corp. — Chris Eyre
- Merrill, Pickard Capital Co. — Steve Merrill; Jeff Pickard; Jim Anderson; Chris Eyre
- Merrill, Pickard, Anderson & Eyre
- First SBIC of California — Tim Hay; Mike Fourticq; Brian Jones; Andy McWethy; Gene Miller; Greg Forrest; Bruce Rossiter; John Padgett; Dan Dye; Tony Stevens; Neil Lawton; Jim McElwee; Mike Cronin; John Geer
- Page Mill Associates — Jack Melchor
- Palo Alto Investment Co. — Jack Melchor; Burt McMurtry; Don Smith; Chuck Hazel; Frank Atkinson (Triad Fund)
- Page Mill Investment Co. — Jack Melchor; John Friedenrich
- Melchor Venture Management — Jack Melchor; Tom Tisch; Tom Whitney; Gregory Young
- Cascade Capital — Al Coates; Jack Flowers; Wayne Kingsley
- Northwest Growth Fund — Anthony Miadich
- Norwest Venture Capital Management Inc. — Richard Keller
- Moshe Alafi
- Murray Hill Scientific Investment Co. — Moshe Alafi; John Hunekin
- Moshe Alafi
- Davis & Rock — Tommy Davis; Arthur Rock
- Arthur Rock & Co. — Arthur Rock; Dick Kramlich
- Bryan Capital Co. — John Bryan
- Bryan & Edwards — John Bryan; Al Brudos; Bill Edwards; Rusty Hale; Dodd Fischer
- Edvestco — Bill Edwards
- Draper & Johnson Investment Co. — Bill Draper; Pitch Johnson
- Asset Management Co. — Pitch Johnson; Brook Byers; Craig Taylor; Dan Flamen
- Sutter Hill Capital Co. — Greg Peterson; Frank Lodato; Paul Wythes; Bill Draper
- Sutter Hill Ventures — Dave Anderson; Len Baker; Bill Younger
- Ocean Science Capital Corp. — Ward Paine
- OSCCO Ventures — Steven Halprin; James Rudolph
- P. M. Investment Co. — Dan McGannney; John Glynn
- Sierra Capital — Dick Goldman; Marshall Kas
- Fireman's Fund — Reid Dennis; John Glynn; Dan Larson
- Institutional Venture Associates — Reid Dennis; Burt McMurtry; Burge Jamieson; Jim Norris; Dave Marquardt; John Poitras
- Institutional Venture Partners — Dean Campbell; Mary Jane Elmore
- Unionamerica Capital Corp. — Brent Rider
- Union Venture Corp. — David B. Jones; John Ulrich; Jim Julian; Chris Rafferty; Jeff Watts
- Peter J. Wardle
- Newtek Ventures — Peter Wardle; Michael O'Brien; Barry Weinman
- Hambrecht & Quist — Bill Hambrecht; George Quist; Denny Van Ness; Roy Rogers; Larry Mohr; Kirk Bowman; Grant Inman; David Best; Robert Kunze; Dan Case; George Drysdale; Andy Paul; John Johnston; Chad Waite
- Wells Fargo Investment Co. — Bob Perring; Rich Barry; Dan Thompkins; Jack Blakemore; Shirley Cerrudo; Rick Borenstein
- Wells Fargo Equity Corp. — Louis Gerken
- Donald L. Lucas
- Mayfield Fund — Tommy Davis; Wally Davis; Gib Myers; Glen Mueller; Norm Fogelsong; Grant Heidrich; Mike Levinthal
- Crocker Capital — Charles Crocker; William Dawson; Marshall Turner; Bill Taylor; Hugh McClung
- SAS Associates — Bruce Emmeluth; James Moore; Robert Campbell
- Opportunity Capital Corp. — Peter Thompson; Charles Stanley
- Oak Grove Ventures — Frank Caufield
- WestVen Management Co. — Philip Greer; Burge Jamieson; Rick Fluegel; Grant Inman; Jim Morgan
- WestVen — Kirk Bowman
- *Lawrence WPG Partners, L.P. — Philip Greer; Robert Loarie; John Savage; Eugene Weber
- Capital Management Services — Don Valentine; Michael Shanahan; Bud MacRae; Gordon Russell; Walter Baumgartner; Pierre Lamond; Jonathan Hamren
- Idanta Partners — David Dunn; Douglas Anderson; Russell Robelen; Robert Blumberg; Robert MacDonald; Michael Kucha; Dev Purkayastha; Michael Eckstut; Ralph Biber; Gilfem Lucas; Harry Lange
- Kleiner & Perkins — Eugene Kleiner; Tom Perkins; Jim Treybig; Jack Loustanou; Bob Swanson; Brook Byers
- Kleiner, Perkins, Caufield & Byers — Frank Caufield; John Doerr; Jim Lally
- Golden Gate Investments, Inc. — Larry Lindsey
- Rodal — Bob Sackman; John Poitras; Dave Berliner; Bill Brown
- Brentwood Associates — Kip Hagopian; Timothy Pennington; Frederick Warren; Roger Davisson; George Crandell; Mike Fourticq; Brad Jones; Brian McDermott
- *Citicorp Venture Capital, Ltd. — David Arscott; John Dougery; David Jones; Bob Swanson; Gene Barth; Henry Wilder; Jess Marzak; George Middlemas; David Wegman; Dean Campbell; Matt Maciowski; Robert Kibble; John Lewis; Derek Oppen; Larry Wells
- American-Euro Interfund — Wally Hawley; Scott Hedrick
- InterWest Partners — Wally Hawley; Scott Hedrick; Gene Barth; Thomas McKinley; Robert Morrison; Philip Ganos
- Bruce A. Blinn Associates — Bruce Blinn
- Lamoreaux & Glynn — Phillip Lamoreaux; John Glynn
- Lamoreaux & Associates — Phillip Lamoreaux; Andrew Rachleff
- *Sofinnova, Inc. — Jean Delesque; Jean Bernard Schmidt; Ted Wight; Allan Fleischer
- Walden Capital Corp. — Arthur Berliner; George Sarlo
- *Xerox Business Development — Gene Miller; Frank Lattaye; Al Talbot; Steve Birnbaum
- Bay Venture Group — William R. Chandler; Charles Sturtevant; Peter Sturtevant; Hans Severiens
- Girard Capital, Inc. — Buzz Woolley; Irby McMichael; Sam Gudmundson; Creighton Galloway
- California Northwest Fund — Kirk Knight; Glen Mueller; DuBose Montgomery; Ken Joy; Menlo Ventures; Rick Magnusson; Douglas Carlisle; Denise O'Leary
- C. M. Capital — Johnson Cha; A. Barr Dolan; Charter Venture Capital
- San Jose Capital Corp. — Bruce Furchtenicht; John Arrol; Daniel Hechman; Folke Ohlsson; Robert Murphy; Sydney Hardh
- Arscott, Norton & Associates — David Arscott; Alfred Cuthbert; Leal Norton; Dean Campbell
- Cable & Howse — Thomas Cable; Elwood Howse; Bennett Cozadd; Michael Ellison; Wayne Wager; Barton Alexander; Cable, Howse & Cozadd
- Churchill International — Louis Davis; Robert Weeks; Anthony Manilove; Terry Dorsey
- The Early Stages Co. — William Lamphear; Michael Berdzkheimer; Woody Kuehn
- *New Enterprise Associates — Dick Kramlich; Mike Levinthal; Cornelius Bond; John Armor
- Robertson, Coleman, Stephens & Woodman — Sandy Robertson; Paul Stephens; Dean Woodman; Robert Cummings; Robertson, Coleman & Stephens; Woody Wu
- West Coast Venture Capital — Gary Kalbach; *Sprout Group; Gary Kalbach; Nyal McMullin
- Western Bancorp Venture Capital Co. — David B. Jones; Jim Julian; First Interstate Capital, Inc.; Jonathan Funk; Kenneth Deemer; William Ingrum; Wayne Kingsley
- International Business Sponsors — Mel Bacharach
- Crosspoint Investment Corp. — F. Allan Anderson; Joe Giulie; Max Simpson; Roger Barry; Robert Hoff; Kenneth Eldred; John Mumford; William Carryle; James Willenborg
- Technology Funding, Inc. — Charles Kokesh; Donald Vogt; Frank Pope; Gene Fischer; David Hartford; John Griner
- Bay Investment Partners — John Friedenrich; John Bosch; Chuck Hazel; Terry Morris
- Jamieson & Co. — Burge Jamieson
- Technology Venture Investors — James Bochnowski; Burt McMurtry; Dave Marquardt; Peter Thomas
- Berliner Associates — David Berliner; Martha Berliner
- Alpine Venture Capital — Jim Balderston; Ray Currie; Pacific Venture Partners; Jim Balderston; Tony Ellis
- *Burr, Egan, Deleage & Co. — Jean Deleage; Shirley Cerrudo; Tom Winter
- Davis Scaggs Capital — Chuck Stetson
- Catalyst Technologies — Nolan Bushnell; Larry Calof; John Anderson; Perry Odak
- Pacific Technology Venture Management — Patrick McGovern; Michael Murphy; Frank Kline
- Peregrine Associates — Gene Miller; Frank LaHaye
- Vanguard Associates — Douglas De Vivo; Jack Gill; Elizabeth Battle; David Rammler; Shirley Keiffnley
- U. S. Venture Partners — Bill Bowes; Bob Sackman; Joseph Horowitz; Stuart McMillan; Bruce Bigelow; Philip Giola
- Dougery, Jones & Wilder — John Dougery; Henry Wilder; David Jones
- *Advanced Technology Ventures — Ralph Nuciolato; Jon Hindman
- Alpha Fund — Wally Davis; Samuel Urcis; Gayle McDaniel; Brian Grossi; Ruth Scott
- Taylor & Turner — William Taylor; Marshall Turner
- Glenwood Management — Dag Tellefsen; John Hummer
- Matrix Partners — Rick Fluegel; Warren Hellman; Glen McLaughlin
- Genesis Capital — Gerald Casilli; David Kratter
- Associated Venture Investors — Peter Wolken; Chuck Chan; David Sturdevant
- *Harvest Ventures — Cloyd Marvin
- *TA Associates — Jeffrey Chambers; Michael Child
- Whitney Ventures — Tom Whitney
- Chappell & Co. — Robert H. Chappell; Lip-Bu Tan; Steve Chapman
- First Century Partnership — Byron Adams; C. Sage Givens
- *General Electric Venture Capital — Guy Conger; Robert Burr
- Woodman, Kirkpatrick & Gilbreath — Dean Woodman; Charles McGettigan; Duane Kirkpatrick; Jonathan Sokoloff
- Julian & Cole — Jim Julian; Chuck Cole
- Glynn Ventures — John Glynn
- Paragon Partners — Robert Kibble; Jess Marzak; John Lewis
- Mohr Ventures — Larry Mohr
- *L. F. Rothschild, Unterberg, Towbin Venture Associates — Michael Gullard; Tom Tisch
- *J. H. Whitney & Co. — David Morgenthaler; David Marshall
- Palo Alto Ventures — Dan Larson; Peter von Raits
- Ranier Venture Partners — John Moser; George Clute
- Nest Ventures — Joe Giulie; Gary Almond; Tom Kelly

* West Coast office which is WAVC member.

Companies

*Advanced Technology Ventures	1982–
Alafi, Moshe	1960–1968; 1972–
Alpha Fund	1982–
Alpine Venture Capital	1980–1982
American Euro Interfund	1974–1979
Arscott, Norton & Associates	1978–
Asset Management Co.	1965–
Associated Venture Investors	1982–
BankAmerica Capital Corp.	1975–1980
Bay Investment Partners	1980–
Bay Venture Group	1976–
Berliner Associates	1980–
*Bessemer Venture Partners	1968–
Brentwood Associates	1972–
Bruce A. Blinn Associates	1974–
Bryan Capital Co.	1962–1968
Bryan & Edwards	1968–
*Burr, Egan, Deleage & Company	1980–
C. M. Capital	1976–1982
Cable & Howse	1978–1980
Cable, Howse & Cozadd	1980–
California Northwest Fund	1976–1981
Capital Management Services	1971–
Cascade Capital	1960–1976
Catalyst Technologies	1981–
Chappell & Co.	1983–
Charter Venture Capital	1982–
Churchill International	1978–
*Citicorp Venture Capital Ltd.	1973–
Continental Capital Corp.	1959–1980
Continental Capital Ventures	1980–
Crocker Capital	1969–
Crosspoint Investment Corp.	1979–
Davis & Rock	1961–1969
Davis Scaggs Capital	1980–
Draper, Gaither & Anderson	1958–1969
Draper & Johnson Investment Co.	1962–1965
Dougery, Jones & Wilder	1981–
Edvestco	1962–1968
The Early Stages Co.	1978–
Electronics Capital Corp.	1959–1968
Fireman's Fund	1962–1974
*First Century Partnership	1983–
First Interstate Capital Inc.	1981–
First SBIC of California (including Security Pacific Capital Corp.)	1960–
*General Electric Venture Capital	1983–
Genesis Capital	1982–
Girard Capital Inc.	1976–
Glenwood Management	1982–
Glynn Ventures	1983–
Golden Gate Investments, Inc.	1972–
David M. Goodman	1957–1969; 1977–
Goodman & Mautner	1969–1977
Hambrecht & Quist	1968–
Harvest Ventures	1982–
Heller, Edward	1935–1961
Idanta Partners	1971–
Institutional Venture Associates	1974–1980
Institutional Venture Partners	1980–
International Business Sponsors	1979–
InterWest Partners	1979–
*J. H. Whitney & Co.	1983–
Jamieson & Co.	1980–
Julian & Cole	1982–
Kleiner & Perkins	1972–1978
Kleiner, Perkins, Caufield & Byers	1978–
*L. F. Rothschild, Unterberg, Tobin	1983–
Lamoreaux & Associates	1983–
Lamoreaux & Glynn	1974–1983
*Lawrence WPG Partners, L.P.	1981–
Donald L. Lucas	1969–
McMicking & Co.	1948–
Matrix Partners	1982–
Mayfield Fund	1969–
Melchor Venture Management	1980–
Menlo Ventures	1981–
Merrill, Pickard, Anderson & Eyre	1982–
Merrill, Pickard Capital Co.	1980–1982
Mohr Ventures	1983–
Murray Hill Scientific Investment Co.	1968–1972
Nest Ventures	1983–
*New Enterprise Associates	1978–
Newtek Ventures	1983–
Northwest Growth Fund	1976–1983
Norwest Venture Capital Management, Inc.	1983–
Oak Grove Ventures	1971–1978
Ocean Science Capital Corp.	1962–1971
Opportunity Capital Corp.	1970–
OSCCO Ventures	1971–
P. M. Investment Co.	1962–
Pacific Technology Venture Management	1981–
Pacific Venture Partners	1983–
Page Mill Associates	1960–1969
Page Mill Investment Co.	1976–1980
Palo Alto Investment Co.	1969–1973
Palo Alto Ventures	1983–
Paragon Partners	1983–
Peregrine Associates	1981–
Ranier Venture Partners	1983–
Robertson, Coleman & Stephens	1983–
Robertson, Coleman, Stephens & Woodman	1978–1983
Arthur Rock & Co.	1969–
Rodal	1972–1979
San Jose Capital Corp.	1977–
SAS Associates	1970–
Sierra Capital	1962–1978
Small Business Enterprises	1959–1975
*Sofrinnova, Inc.	1975–
*Sprout Group	1983–
Sutter Hill Capital Co.	1962–1970
Sutter Hill Ventures	1970–
*TA Associates	1982–
Taylor & Turner	1982–
Technology Capital	1969–1973
Technology Funding Inc.	1979–
Technology Venture Investors	1980–
U. S. Venture Partners	1981–
Unionamerica Capital Corp.	1967–1972
Union Venture Corp.	1972–
Vanguard Associates	1981–
Walden Capital Corp.	1975–
Peter J. Wardle	1967–1983
Wells Fargo Equity Corp.	1982–
Wells Fargo Investment Co.	1969–1982
Western Bancorp Venture Capital Co.	1978–1981
Western Business Assistance Corp.	1958–1968
West Coast Venture Capital	1978–1983
WestVen Management Co.	1971–1978
WestVen	1978–1981
Whitney Ventures	1982–
Woodman, Kirkpatrick & Gilbreath	1983–
*Xerox Business Development	1976–

People

Adams, Byron K. — First Century Partnership, 1983–
Alafi, Moshe — Independent Investor, 1960–1972
Murray Hill Scientific Investment Co., 1972–1978
Private Investor, 1978–
Alexander, L. Barton — Cable, Howse & Cozadd, 1983–
Almond, Gary W. — Nest Ventures, 1983–
Anderson, F. Allan — Crosspoint Investment Co., 1979–
Anderson, David L. (Dave) — Sutter Hill Ventures, 1971–
Anderson, Douglas R. — Idanta Partners, 1971–1974
Anderson, Frederick L. (4) — Draper, Gaither & Anderson, 1958–1969
Anderson, James C. (Jim) — Merrill, Pickard Capital Co., 1981–1982
Merrill, Pickard, Anderson & Eyre, 1982–
Anderson, John B. — Catalyst Technologies, 1981–
Armor, John R. — New Enterprise Associates, 1983–
Arnold, John — Western Business Assistance Corp., 1968
Arscott, David G. (Dave) — Citicorp Venture Capital Ltd., 1968–1978
Arscott, Norton & Associates, 1978–
Atkinson, Frank R. — Continental Capital Corp., 1968–1973
Technology Venture Investors, 1980–
Baumgartner, Walter — Small Business Enterprises, 1973–1975
Bank of America Capital Corp., 1975–1979
Capital Management Services, 1979–
Berliner, Arthur — Walden Capital Co., 1975–
Berliner, David L. (Dave) — Rodal, 1972–1979
Berliner Associates, 1980–
Berliner, Martha L. — Berliner Associates, 1980–
Bernbaum, Michael S. — Early Stages Co., 1978–
Best, David F. — Hambrecht & Quist, 1982–
Biber, Ralph — Idanta Partners, 1980–1981
Birnbaum, Steven — Xerox Business Development, 1977–1980
Bluhm, John (Jack) — Wells Fargo Investment Co., 1971–1981
Blinn, Bruce A. — Western Business Assistance Corp., 1968
Technology Capital, 1968–1974
Bruce A. Blinn Associates, 1974–
Blumberg, Robert L. — Idanta Partners, 1972–1980
Bochnowski, James J. (Jim) — Technology Venture Investors, 1980–
Boeger, William A. — Continental Capital Ventures, 1981–
Boehm, Bruce J. — L. F. Venture Partners, 1982–
Bond, Cornelius C., Jr. — New Enterprise Associates, 1982–
Borenstein, Richard N. (Rick) — Wells Fargo Investment Co., 1980–1982
Bosch, John E. — Bay Investment Partners, 1981–
Bowen, William K., Jr. (Bill) — U. S. Venture Partners, 1981–
Bowman, Kirkwood O. (Kirk) — Small Business Enterprises, 1973–1975
Bank of America Capital Corp., 1975–1979
Wetvfen, 1979–1981
Hambrecht & Quist, 1981–
Brown, William L. (Bill) — Rodal, 1973–1976
Brown, Lawrence A., Jr. (Larry) — Continental Capital Corp., 1978–1980
Continental Capital Ventures, 1980–
Brownstein, Neil H. — Bessemer Venture Partners L.P., 1969–
Brudos, Alan R. (Al) — Bryan & Edwards, 1969–
Bryan, John M. — Bryan Capital, 1962–1968
Bryan & Edwards, 1968–
Burr, Robert L. — General Electric Venture Capital, 1983–
Bushnell, Nolan K. — Catalyst Technologies, 1981–
Byers, Frank H. — Capital Management Co., 1972–1977
Kleiner & Perkins, 1977–1978
Kleiner, Perkins, Caufield & Byers, 1978–
Cable, Thomas J. (Tom) — Cable & Howse, 1978–1980
Cable, Howse & Cozadd, 1980–
Calof, Lawrence (Larry) — Catalyst Technologies, 1982–
Campbell, Dean C. — Citicorp Venture Capital, 1980–1981
Institutional Venture Partners, 1981
Arscott, Norton & Associates, 1981–
Campbell, Robert W. — SAS Associates, 1983–
Carey, Thomas (Tom) — Draper, Gaither & Anderson, 1958–1965
Carlisle, William P. — Crosspoint Venture Partners, 1983–
Carlisle, Douglas C. — Menlo Ventures, 1982–
Case, Daniel H. — Hambrecht & Quist, 1983–
Casilli, Gerald D. — Genesis Capital, 1982–
Caufield, Frank J. — Golden Gate Ventures, 1981–
Cha, Johnson — Kleiner, Perkins, Caufield & Byers, 1980–
Cole, Jim — Wells Fargo Investment Co., 1973–1981
Burr, Egan, Deleage & Co., 1981–
Cha, Johnson — C.M. Capital, 1976–
Chandler, William R. — Bay Venture Group, 1976–
Chambers, Frank G. — Continental Capital Corp., 1959–1980
Continental Capital Ventures, 1980–
Chambers, Jeffrey T. (Jeff) — TA Associates, 1982–
Chan, Charles H. (Chuck) — Associated Venture Investors, 1982–
Chapman, Charles Stephen (Steve) — Chappell & Co., 1983–
Chappell, Robert H. — Chappell & Co., 1983–
Child, Michael J. — TA Associates, 1982–
Clute, George H. — Ranier Venture Partners, 1983–
Coates, Allen (Al) — Cascade Capital, 1960–1970
Cole, Charles R. (Chuck) — Julian & Cole 1983–
Conger, Guy H. — General Electric Venture Capital, 1983–
Cooley, A. Crawford — Draper, Gaither & Anderson, 1958–1969
Cox, Fred Parr — Continental Capital Corp., 1959–1980
Continental Capital Ventures, 1980–
Cozadd, Bennett A. (Ben) — Cable, Howse & Cozadd, 1980–
Crandell, George M. — Brentwood Associates, 1979–
Crocker, Charles — Crocker Capital, 1971–
Crowe, Michael F. (Mike) — First SBIC of California, 1979–
Cuthbert, Alfred C. — Arscott, Norton & Associates, 1978–1983
Cummings, Robert L. — Robertson, Coleman, Stephens & Woodman, 1978–1982
Robertson, Coleman & Stephens, 1983–
Currie, Rigdon (Rig) — Pacific Venture Partners, 1983–
Davis, Louis L. — Churchill International, 1978–
Davis, Thomas J., Jr. (Tommy) — Davis & Rock, 1961–1969
Mayfield Fund, 1969–
Davis, Wallace F. (Wally) — Mayfield Fund, 1969–1982
Alpha Fund, 1982–
Dawson, Roger C. — Brentwood Associates, 1973–1978
1980–
Dawson, William R. — Crocker Capital, 1971–
Dresner, Kenneth M. — First Interstate Capital, Inc., 1982–
Deleage, Jean — Sofrinnova, Inc., 1975–1980
Burr, Egan, Deleage & Company, 1980–
Dennis, Reid W. — Fireman's Fund, 1962–1974
Institutional Venture Associates, 1974–1980
Institutional Venture Partners, 1980–
De Vivo, Douglas G. — Vanguard Associates, 1981–
Doerr, John — Kleiner, Perkins, Caufield & Byers, 1980–
Dolan, A. Barr — C. M. Capital, 1979–1982
Charter Venture Capital, 1982–
Dorsey, Terry R. — Churchill International, 1983–
Dougery, John R. — Citicorp Venture Capital Ltd., 1973–1981
Dougery, Jones & Wilder, 1981–
Draper, William H., Jr. (4) — Draper, Gaither & Anderson, 1958–1969
Draper, William H., III (Bill) — Draper, Gaither & Anderson, 1958–1982
Draper & Johnson Investment Co., 1962–1965
Sutter Hill Capital Co., 1965–1970
Sutter Hill Ventures, 1970–1980
Drysdale, George M. — Hambrecht & Quist, 1983–
Duerig, L. G. (Larry) (4) — Draper, Gaither & Anderson, 1958–1969
Dunn, David J. — Idanta Partners, 1971–
Dye, Daniel A. (Dan) — First SBIC of California, 1977–
Eckstut, Michael K. — Idanta Partners, 1978–1979
Edwards, William C. (Bill) — Edvestco, 1962–1968
Bryan & Edwards, 1968–
Eldred, Kenneth A. — Crosspoint Investment Co., 1979–
Ellis, Anthony T. (Tony) — Pacific Venture Partners, 1983–
Ellison, Michael A. — Cable, Howse & Cozadd, 1982–
Elmore, Mary Jane (M. J.) — Institutional Venture Partners, 1980–
Emmeluth, Bruce P — SAS Associates, 1970–
Eyre, Chris A — Bank of America Capital Corporation, 1976–1980
Merrill, Pickard Capital Company, 1980–1982
Merrill, Pickard, Anderson & Eyre, 1982–
Field, Robert B. — Bessemer Venture Partners, L.P., 1968–
Fischer, David — Bryan & Edwards, 1973–1975
Fischer, Eugene J. (Gene) — Technology Funding, Inc., 1983–
Flamen, Daniel P (Dan) — Asset Management Co., 1983–
Fleischer, Allan — Walden Capital Co., 1983–
Flowers, Jack S. — Cascade Capital, 1960–1970
Fluegel, Frederick K. (Rick) — Wetvfen Management Co., 1971–1978
Wetvfen, 1978–1981
Matrix Partners, 1982–
Fogelsong, Norman A. (Norm) — Mayfield Fund, 1980–
Forrest, Gregory J. (Greg) — First SBIC of California, 1979–
Fourticq, Michael J. (Mike) — First SBIC of California, 1969–1972
Brentwood Associates, 1981–
Frederick, John — Page Mill Investment Co., 1976–1980
Bay Investment Partners, 1980–
Funk, Johnathan E. — First Interstate Capital, Inc., 1981–
Furchtenicht, Bruce (4) — San Jose Capital Corp., 1977–1982
Gaither, Rowan (4) — Draper, Gaither & Anderson, 1958–1969
Galloway, Creighton W. — Girard Capital, Inc., 1982–
Gee, John S. — First SBIC of California, 1980–
Gerken, Louis C. — Wells Fargo Equity Corp., 1983–
Gieres, Philip T. (Flip) — InterWest Partners, 1982–
Gill, Jack H — Vanguard Associates, 1981–
Giola, Philip J. — U. S. Venture Partners, 1983
Giulie, Joe D. — Crosspoint Investment Corp., 1979–1982
Nest Ventures, 1983–
Givens, C. Sage — First Century Partnership, 1983–
Glynn, John W., Jr. — Fireman's Fund, 1970–1972
P. M. Investment Co., 1972–1974
Lamoreaux & Glynn, 1974–1983
Glynn Ventures, 1983–
Goldman, Richard M. (Dick) — Sierra Capital, 1962–1967
Goodman, David M. — Independent Investor, 1957–1969
Goodman & Mautner, 1969–1977
Independent Investor, 1977–
Greer, Philip — Wetvfen Management Co., 1971–1978
Wetvfen, 1978–1981
Lawrence WPG Partners, L.P. 1981–
Grider, John A. — Technology Funding, Inc., 1983–
Grossi, Brian — Alpha Fund, 1982–
Gudmundsen, E. Sam — Grand Capital, 1976–
Gullard, Michael — L. F. Rothschild, Unterberg, Towbin Venture Associates, 1983–
Hagopian, B. Kipling (Kip) — Brentwood Associates, 1972–
Hechman, Daniel — San Jose Capital Corp., 1977–
Hoff, Robert A. — Crosspoint Venture Partners, 1983–
Horowitz, H. Joseph — U. S. Venture Partners, 1982–
Howse, Elwood D., Jr. (Woody) — Cable & Howse, 1978–1980
Cable, Howse & Cozadd, 1980–
Hummer, John — Glenwood Management, 1982–
Hunekin, John M. — Murray Hill Scientific Investment Co., 1968–1972
Ingrum, William D. — First Interstate Capital, 1982–
Inman, Grant M. — Wetvfen Management Co., 1971–1978
Wetvfen, 1978–1981
Hambrecht & Quist, 1981–
Jamieson, J. Burgess, Jr. (Burge) — Wetvfen Management Co., 1971–1974
Institutional Venture Associates, 1974–1980
Jamieson & Co., 1980–
Johnson, Franklin P., Jr. (Pitch) — Draper & Johnson Investment Co., 1962–1965
Asset Management Co., 1965–
Johnston, John R. — Hambrecht & Quist, 1983–
Jones, Brian G — First SBIC of California, 1969–
Jones, David G. — Citicorp Venture Capital, Ltd., 1978–1981
Dougery, Jones & Wilder, 1981–
Jones, David B. — Union Venture Corp., 1972–1978
Western Bancorp Venture Capital Co., 1978–1981
First Interstate Capital, Inc., 1981–
Joy, Ken E. — California Northwest Fund, 1976–1981
Menlo Ventures, 1981–
Julian, James M. (Jim) — Union Venture Corp., 1977–1980
Western Bancorp Venture Capital Co., 1980–1981
First Interstate Capital, Inc., 1981–1983
Kaback, Gary W. — West Coast Venture Capital, 1978–1983
Sprout Group, 1983–
Kas, Marshall — Sierra Capital, 1967–1978
Kelley, Shirley — Vanguard Associates, 1983–
Keller, Richard R. — Norwest Venture Capital, 1983–
Kelly, Thomas F. — Nest Ventures, 1983–
Kibble, Robert — Citicorp Venture Capital, 1981–1982
Paragon Partners, 1983–
Kingsley, Wayne B. — Cascade Capital, 1972–1976
Northwest Growth Fund, 1976–1983
First Interstate Capital, 1983–
Kirkpatrick, L. Duane — Woodman, Kirkpatrick & Gilbreath, 1983–
Kleiner, Eugene (Gene) — Kleiner and Perkins, 1972–1979
Kleiner, Perkins, Caufield & Byers, 1979–
Kline, Frank R., Jr. — Pacific Technology Venture Management, 1981–
Knight, Kirk L. — California Northwest Fund, 1976–1981
Menlo Ventures, 1981–
Kokesh, Charles R. (Charlie) — Technology Funding, Inc., 1983–
Kramlich, C. Richard (Dick) — Arthur Rock & Co. 1969–1978
New Enterprise Associates, 1978–
Kratter, David F. — Genesis Capital, 1982–
Kucha, Michael J. — Idanta Partners, 1978–
Kunze, Frank (Woody) — Early Stages Co., 1978–
Kunz, Robert J. — Hambrecht & Quist, 1983–
LaHaye, Frank W. T. — Xerox Business Development, 1976–1981
Peregrine Associates, 1981–
Laird, Edward H. (Ted) — Western Business Assistance Corp., 1966–1968
Technology Capital, 1969
Lally, James (Jim) — Kleiner, Perkins, Caufield & Byers, 1980–
Lamond, Pierre R. — Capital Management Services, Inc., 1981–
Lamoreaux, Phillip A. — Lamoreaux & Glynn, 1974–1983
Lamoreaux & Associates, 1983–
Lamphear, William P., IV (Bill) — Early Stages Company, 1978–
Lange, Harry W. — Idanta Partners, 1983–
Larson, Daniel L. — Fireman's Fund, 1971–1973
R & D Funding, 1981–1983
Institutional Venture Partners, 1983–
Lawton, Neill — First SBIC of California, 1978–1982
Leventhal, Michael J. — New Enterprise Associates, 1983
Mayfield Fund, 1983–
Lewis, John S. — Citicorp Venture Capital, Ltd., 1981–1983
Paragon Partners, 1983–
Lindsay, A. Larry — Golden Gate Investments, 1972–
Liu-Bo Tan — Chappell & Co., 1983–
Lawrence WPG Partners, L.P. 1981–
Lodato, Frank J. — Sutter Hill Capital Co., 1962–1969
Louisiana, John C. (Jack) — Kleiner & Perkins, 1972–1974
Lucas, Donald L. (Don) — Draper, Gather & Anderson, 1958–1969
Independent Investor 1969–
Lucas, R. Gillem — Idanta Partners, 1981–1983
Lyon, Ray — Technology Funding, Inc., 1983–
Madison, Jack — Northwest Growth Fund, 1976–1983
Norwest Venture Capital, 1983–
Middlemas, George M. — Citicorp Venture Capital, 1979–
Miller, Gene — First SBIC of California, 1972–1976
Xerox Business Development, 1976–1981
Peregrine Associates, 1981–
Miller, Solomon L. (Sol) — Bessemer Venture Partners L.P. 1968–1978
Mohr, Lawrence G., Jr. (Larry) — Dougery, Jones & Wilder, 1981–
Bank of America Capital Corp., 1975–1979
Hambrecht & Quist, 1979–1981
Mohr Ventures, 1983–
Moldow, Robert B. (Bob) — U. S. Venture Partners, 1981–
Monsen, Robert R. (Bob) — InterWest Partners, 1981–
Montgomery, H. DuBose — California Northwest Fund, 1976–1981
Moore, James E. — SAS Associates, 1970–
Morgenthaler, David T., III (Dave) — J. H. Whitney & Co., 1983–
Morley, Thomas E. (Tom) — Burr, Egan, Deleage & Co., 1983–
Mohnen, Peter L. — Associated Venture Investors, 1982–
Woodman, Dean E. — Robertson, Coleman, Stephens & Woodman, 1978–1983
Woodman, Kirkpatrick & Gilbreath, 1983–
Woolley, B. B., Jr. (Buzz) — Grand Capital, 1976–
Wu, Hywood (Woody) — Robertson, Coleman & Stephens, 1983–
Wythes, Paul M. — Sutter Hill Capital Co., 1964–1970
Sutter Hill Ventures, 1970–
Young, Eric A. — General Electric Venture Capital, 1983–
Young, Gregory S. (Greg) — Melchor Venture Management, 1983–
Younger, William H., Jr. (Bill) — Sutter Hill Ventures, 1981–
(4) Deceased

WEST COAST VENTURE CAPITAL—25 YEARS

Venture Capital on the West Coast of the United States has no exact age. Entrepreneurs and investors have been vital forces in the development of the region since pioneer days. With the formation of the first modern venture capital firms in 1958, however, the basic foundations of today's venture structure were laid, even though several individuals antedated those early firms in activity.

In the twenty-five years since that time, the venture business has left behind its status as a side-show of the financial community, with a few notable making a few deals with a few dollars. Now highly visible, West Coast venture capitalists have helped create Silicon Valley, a focus of world attention and the pacesetter of technology-based entrepreneurship. Experienced venture capitalists now manage billions of dollars in well-structured companies—and still do some bad deals and pass up some good ones.

Over three hundred people in over a hundred companies have built West Coast venture capital in these twenty-five years, and most are shown in this chart. There are some omissions other than inadvertent ones. Such people as Tom Flowers, Bud Moose, and Ray Lyon, who started early SBICs and were leaders of the old Western Association of Small Business Investment Companies (WASBIC), are not included since they primarily did real estate deals. WASBIC was the predecessor of today's Western Association of Venture Capitalists (WAVC). West Coast offices of venture firms based elsewhere were not included as West Coast firms unless they joined WAVC. Only those people whose principal occupation has been venture capital are shown, except for a few others who have played key working roles in venture firms, and some investment bankers who have been included when direct venture capital investment has been a significant part of their business. Where there are several investment entities in a group, only the principal identity is shown. The information is current through December 31, 1983, to the best of our knowledge.

We at Asset Management Company are proud to have played a part in most of these twenty-five years, and are pleased to present this silver anniversary memento to our friends and associates. Thank you for all your cooperation in helping us get this information together, and we apologize in advance for any errors.

With very best wishes,

ASSET MANAGEMENT COMPANY,
Managers of
Asset Management Associates

Pitch Johnson Craig Taylor Dan Flamen
Jeanne Doxsee Judy Balthrop

Researcher and Editor: Cathie Johnson
Graphic Designer: Peggy Burke

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* West Coast office which is WAVC member.