

For release: **FOR IMMEDIATE RELEASE**

Contact: **Jeanne Jalan**
Ashton-Tate
(213) 538-7783

Velina Houston
Miller Communications
(213) 822-4669

20101 Hamilton Avenue
Torrance, California 90502-1319
Telephone: 213-329-8000
Telex: 669984 ASHT TATE LSA

**ASHTON-TATE NAMES FRANK WINIARSKI
VICE PRESIDENT OF OPERATIONS**

TORRANCE, Calif., December 8, 1986 -- Ashton-Tate today announced the appointment of Frank T. Winiarski as vice president of operations.

Winiarski, 44, a former senior executive at Massachusetts Computer Corporation (MASSCOMP), will report to Luther Nussbaum, president and chief operating officer. He will assume his responsibilities at Ashton-Tate on December 8.

"I welcome Frank Winiarski as an associate in running the daily operations of Ashton-Tate. He brings a great deal of experience in manufacturing and operations management and planning to Ashton-Tate," said Nussbaum.

Winiarski, who will be responsible for manufacturing, facilities, purchasing and quality control, relieves Robert Gafford, acting vice president of operations, who will return to full-time responsibilities as vice president of software documentation.

(more)

Winiarski, who was with MASSCOMP since 1982, was most recently director of manufacturing. He also held the position of materials manager. Prior to that, Winiarski spent 13 years at Digital Equipment Corporation in several senior management positions including manufacturing business manager; corporate systems manufacturing, planning and materials manager; and manager, manufacturing central planning and general services.

"I look forward to joining the talented management and staff at Ashton-Tate," Winiarski said.

Ashton-Tate is the world's second-largest microcomputer business applications software company. Its products include dBASE III PLUS, dBASE III PLUS LAN Pack, dBASE II, MultiMate Advantage, the MultiMate 3.3 Series, Framework II and the MASTER-GRAPHICS Series for IBM personal computers and compatibles.

For the first nine months of fiscal 1987 ended October 31, 1986, Ashton-Tate reported revenues of \$147.9 million and net income of \$19.5 million; increases of 85 percent and 83 percent, respectively, from the same period last year.

#

^RAshton-Tate, dBASE and Framework are registered trademarks of Ashton-Tate Corporation. MultiMate is a registered trademark of MultiMate International Corporation, an Ashton-Tate company.

tmdBASE III PLUS, Framework II and MASTER-GRAPHICS are trademarks of Ashton-Tate Corporation.