

For release: IMMEDIATE
Contact: Brad Stevens
Ashton-Tate Corporation
(213) 538-7348

20101 Hamilton Avenue
Torrance, California 90509-9972
Telephone: 213-329-8000
Fax: 213-538-7998

ASHTON-TATE REPORTS SECOND QUARTER RESULTS

TORRANCE, CA, July 18, 1990 -- Ashton-Tate Corporation (NASDAQ:TATE) today reported a net loss of \$12.6 million (\$.47 per share) on net revenues of \$48.1 million for its second quarter ended June 30, 1990, compared with a net loss of \$19.8 million (\$.75 per share) on net revenues of \$59.5 million for the quarter ended June 30, 1989.

For the six months ended June 30, 1990, the company reported a net loss of \$13.5 million (\$.51 per share) on net revenues of \$105.1 million. The net loss for the six months ended June 30, 1989 was \$8.3 million (\$.31 per share) on net revenues of \$149.3 million.

The company stated that its 1990 second quarter and six months' losses were primarily attributable to reduced database revenues. International sales of the company's database products in the quarter ended June 30, 1990 were significantly less than in the quarter ended March 31, 1990. As it previously indicated, the company expects that sales of its database management products will continue to decline until it ships dBASE IV version 1.1. Second quarter and six months' sales of word processing products were also less than those of the comparable 1989 periods.

- more -

Ashton-Tate president, William P. Lyons, indicated that dBASE IV version 1.1 is currently in certification -- the final phase of testing. However, the company has not announced a projected delivery date for the product.

During the quarter, Ashton-Tate shipped several new products, including MultiMate 4.0 for networks, which allows MultiMate version 4.0 users to implement the word processing program on a local area network. The company also recently announced the first customer shipment of Framework II bundled with Informontage-2, which offers the first Russian/English integrated word processing, spreadsheet, database, graphics and telecommunications software package for the PC.

Headquartered in Torrance, California, Ashton-Tate Corporation develops and markets microcomputer business applications and advanced connectivity software. The company's major product categories include database management systems, word processing, integrated decision support, spreadsheets, graphics and software utilities. Ashton-Tate is an international company with products available in 20 languages in more than 50 countries. The company also offers a comprehensive line of consulting, training and support services for individuals, corporations and government agencies.

#

R

Ashton-Tate, the Ashton-Tate logo, dBASE, dBASE IV, MultiMate and Framework II are registered trademarks of Ashton-Tate Corporation.

- more -

COMPARATIVE RESULTS

(In thousands, except per share data)

	<u>THREE MONTHS ENDED</u>		
	<u>June 30, 1990</u>	<u>June 30, 1989</u>	<u>March 31, 1990</u>
Net Revenues	\$48,072	\$59,489	\$57,004
Pre-Tax Income (Loss)	(13,951)	(23,880)	(1,079)
Net Income (Loss)	(12,551)	(19,780)	(979)
Net Income (Loss) Per Share	(.47)	(.75)	(.04)
Average Shares Outstanding	26,583	26,441	26,614

	<u>SIX MONTHS ENDED</u>	
	<u>June 30, 1990</u>	<u>June 30, 1989</u>
Net Revenues	\$105,076	\$149,292
Pre-Tax Income (Loss)	(15,030)	(6,778)
Net Income (Loss)	(13,530)	(8,278)
Net Income (Loss) Per Share	(.51)	(.31)
Average Shares Outstanding	26,598	26,381