

IMMEDIATE

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ASHTON-TATE'S dBASE III PLUS
COMPATIBLE WITH AT&T'S STARLAN NETWORK

TORRANCE, Calif., September 23, 1986 -- Ashton-Tate, the second-largest developer and marketer of microcomputer applications software, today announced that dBASE III PLUS and dBASE III PLUS LAN Pack are fully compatible with AT&T's STARLAN NETWORK.

STARLAN NETWORK is an economical and easy-to-install network for MS DOS and UNIX personal computers that runs on ordinary telephone wire. It can link as few as two or as many as 200 personal computers.

dBASE III PLUS is Ashton-Tate's complete relational database management system (DBMS) for the IBM PC and compatibles that includes built-in multi-user capability for local area networking as well as a single-user capability. dBASE III PLUS LAN Pack is a companion product that provides up to five users with access to a dBASE III PLUS database. Other networks compatible with the

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dBASE III PLUS product line include IBM PC Net, DOS 3.1, Novell Advanced Netware, and 3Com's 3+ Network Operating System (version 1.0.1).

"Ashton-Tate continues to work aggressively with hardware vendors, such as AT&T, to ensure compatibility with major products," said Roy E. Folk, Ashton-Tate's executive vice president and general manager, Software Products Division. "This particular testing effort was marked by a strong spirit of support and cooperation by both the AT&T and Ashton-Tate technical staffs."

Ashton-Tate reported revenues of \$49 million and net income of \$6.47 million for the second quarter of fiscal 1987, ended July 31, 1986, increases of 78 percent and 87.5 percent, respectively, from the same period of the previous year.

The company markets best-selling software products in three categories: database management software, with the industry-standard dBASE family of products; word processing with the MultiMate line; and integrated software, with Framework II.

Upon completion of the acquisition of Decision Resources, Inc., of Westport, Conn., the company will market leading products in a fourth category, business graphics.

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