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ASHTON-TATE RECRUITS RESELLERS FOR dBASE IV FOR SUN BASED ON EARLY CUSTOMER FEEDBACK

Torrance, California -- October 31, 1990 -- Ashton-Tate
Corporation (NASDAQ: TATE) today announced that they are actively
recruiting resellers for dBASE IV for Sun, based on favorable
beta site reaction to the product. dBASE IV for SUN, a full
implementation of dBASE IV version 1.1 software, was announced in
September 1990 and will be marketed and supported worldwide by
Ashton-Tate.

"The initial feedback we have on dBASE IV for Sun confirms
our belief that there is a great need for a user-friendly,
cost-effective and well supported database product in the UNIX
market," said Ken Rhie, group product manager of Ashton-Tate.
"Early response from our beta site locations has been extremely
positive and enthusiastic."

According to Rhie, dBASE IV for Sun offers major benefits to
current dBASE IV users as well as existing Sun Microsystems
customers. dBASE IV users can transparently port their existing
DOS-based dBASE applications to take advantage of the power and
sophistication of Sun workstations. The UNIX community now has
the PC-level ease of use and 4GL productivity tools of dBASE IV
available on the leading UNIX-based workstations.

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The new software offers an easy-to-use language and tool set, as well as the ability to port thousands of existing dBASE applications for use in Sun's distributed workgroup computing environment.

Applications are now being accepted from resellers interested in being authorized to sell and service dBASE IV for Sun. Interested parties should contact the Ashton-Tate Sales Support Center via telephone (213) 327-1111 or FAX (213) 538-7994.

Product Overview

dBASE IV for Sun is a full implementation of Ashton-Tate's dBASE IV for DOS version 1.1. The product has been enhanced to take advantage of the SunOS environment and features, including multi-user and multi-tasking capabilities, virtual memory and full security. This integrated 4GL (Fourth Generation Language) product combines a comprehensive data management system and flexible application development language with 4GL programming and productivity tools.

dBASE IV for Sun maintains the same look and feel as the DOS version of dBASE IV version 1.1 and allows existing DOS-based dBASE applications to run on Sun workstations with little or no modification.

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Pricing and Availability

dBASE IV for Sun, with similar features as the Developer's Edition on a PC, starts at $995 for the single-user license. A Multi-User Pack, which adds up to four users, is priced at $2,995. Single-user and four-user RunTime licenses can be purchased for $395 and $995, respectively. Additional documentation can be purchased for $195. dBASE IV for Sun will be available in the fourth quarter of 1990.

System Requirements

dBASE IV for Sun will run on all Sun systems including Sun-3, Sun-4, Sun386i, SPARCstations and SPARCservers. dBASE IV for Sun requires the SunOS version 4.0 operating system and a minimum of 4 MB of memory.

Headquartered in Torrance, California, Ashton-Tate Corporation develops and markets microcomputer business applications and advanced connectivity software. The company's major product categories include database management systems, word processing, integrated decision support, spreadsheets, graphics and software utilities. Ashton-Tate has international operations in most countries around the world, with products available in 20 languages in more than 50 countries. The company also offers a comprehensive line of training and support services for individuals, corporations and government agencies.

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