

SAGNET

Software AG
New Employee

Training
Started Late 1970's

WELCOME!

I think you will find Software AG of North America, Inc. an exciting and challenging place to work. This is a relatively new company and each person takes pride in the fact that they are contributing to its growth, direction and continued success, rather than simply maintaining a status quo. This is important to our success and I hope it becomes important to you, too. Each person is recognized as an individual; an individual with an essential, unique skill and the potential for directly influencing the future of Software AG. It is exciting to know we each have a direct impact on where and how the company grows and prospers.

We are on a fast track. The software industry is highly competitive, fast-moving, and rapidly changing. We need the help of each member of our staff to stay ahead and remain a winning team. Therefore, we set high standards and expect you to exceed them.

You will learn that our products are of the highest quality in the industry and this, I believe, will become very important to you as you develop pride and a belief in your daily effort. I am happy to welcome you as a member of this team.



John Norris Maguire
Chairman of the Board
Software AG of North America, Inc.

WELCOME!

Software AG of North America, Inc., is an exciting company with well-proven, highly successful products. The course we have chosen for the future is to continue to take a leadership role in providing innovative software solutions to a wide range of businesses and governments. You have been selected to participate in this future. The pursuit of this course of action depends on three key factors: proven products, quality service, and a clear strategy to expand our participation in the marketplace. All of these factors require high quality, high performance people working as a team. We in SAGNA are very interdependent; the success of an individual helps us all and the failure of one hurts us all.

The Company also is part of an international team through our affiliates around the world. Software AG products are sold in Western Europe, Asia, Australia, Africa, the Mid-East and South America. Please take advantage of all the Company information available relating to our business. It is important that you understand us.

You join a proud team. I expect you to enhance it!



Stuart J. Miller
President/
Chief Executive Officer