

FAIRCHILD

SEMICONDUCTOR
A DIVISION OF FAIRCHILD CAMERA
AND INSTRUMENT CORPORATION

INTERNAL CORRESPONDENCE

TO T. H. BAY
FROM E. North
SUBJECT MICROCIRCUIT SALES

MICROCIRCUITS
AUG 4 1965
W. WELLING

DATE: July 30, 1965

CC: B. Graham
V. Grinch
J. Hall
G. Korpontinos
G. Moore
R. Noyce
J. Obot
M. Phelps
J. Ready
C. Sporck
W. Richmond
D. Valentine
✓ W. Welling
D. Yost
R. Foley

COMPANY PRIVATE

Attached are the Microcircuit Sales Charts through April, 1965.

FACTORY SALES OF SEMICONDUCTOR INTEGRATED CIRCUITS (E. I. A.)

(UNITS AND DOLLARS IN THOUSANDS)

COMPANY PRIVATE

	INDUSTRY				FAIRCHILD			
	TOTAL		MONOLITHIC-DIGITAL		TOTAL		DIGITAL	
	UNITS	DOLLARS	UNITS	DOLLARS	UNITS	DOLLARS	UNITS	DOLLARS
1962	-	\$ 5,782			35	\$ 1,100	35	\$1,090
1963	479	15,820			183	3,771	180	3,646
1964	2,206	40,758	1,956	\$32,744	641	6,237	620	5,636
1963								
1st Qtr.	66	\$ 2,270			31	\$ 625	31	\$ 623
2nd Qtr.	71	2,451			21	478	21	478
3rd Qtr.	127	4,243			61	1,418	61	1,395
4th Qtr.	215	6,856			70	1,250	68	1,150
1964								
JAN	77	\$ 2,554	-	\$ -	17	\$ 539	17	\$ 537
FEB	67	2,080	54	1,514	11	228	10	168
MAR	94	2,619	70	2,139	17	307	17	304
APR	119	3,351	99	2,674	35	462	35	454
MAY	192	3,798	171	3,284	63	662	62	636
JUN	185	3,875	158	3,135	53	565	52	505
JUL	189	3,101	165	2,368	78	545	75	452
AUG	194	3,596	173	2,790	47	492	46	464
SEP	195	3,241	172	2,472	40	382	39	349
OCT	259	4,075	234	3,252	53	455	48	319
NOV	262	4,206	240	3,470	80	630	78	588
DEC	372	4,261	351	3,591	147	970	142	860
1965								
JAN	382	\$4,193	367	\$3,756	116	\$ 778	113	\$ 678
FEB	390	4,308	366	3,617	99	642	94	785
Mar	543	5,882	512	4,884	172	1,132	162	869
APR	579	5,102	546	4,076	176	998	164	755