

Leadwire 5



Getting

down to specifics



In the final analysis every dollar that Fairchild has to spend on wages, raw materials, plant and equipment comes from our customers. That, in a nutshell, is why we must be customer-oriented. And, if we are to continue our past successes, we must remain competitive by being superlative in our line of products.

Our competition is composed of most capable people working hard to win customer orders from us and other suppliers. If we are to remain strong and grow, we must understand our customer and offer the best products on time with competent service. We must come to understand his needs and fill them better than our competition can.

Whether you are in Operations, Marketing, R & D, Finance, Industrial Relations, or Management Information Systems, each of your jobs finally contributes to the service which we can perform for our customers. Our commitment to our customers is to serve them by delivering products to satisfy their needs when they need them, at a competitive price, and we should not lose sight of this objective.

Let's think about that word, commitment. What does it mean? It's a very personal word; it means, "I will accomplish, reply, comply, or perform a specific action by a specific date." It

does not mean, "If everything goes right," or "I'll try," or "If everyone else does their job." Our customers judge us on how well we meet our commitments to them. They judge us as people as well as a supplier, and they place their orders next week or next year in accordance with these judgements.

As we have grown, many of us have become more remote from our customers, and the part we play seems more remote from the actual product delivered to the customer. Yet, our company cannot give our customers the required level of service unless each part works together smoothly. **Thus it is, that in order to make and meet our commitments to our customers, we must first make and meet commitments to ourselves.** It is necessary to make commitments so that we can plan whether to advertise a new product or to deliver new assembly jigs to the assembly line. After the commitment is made, it is important that it be fully understood so the final commitment to the customer is met.

This, of course, is accomplished by people, which is the reason I dealt with that subject last month. But, we must remember that the customer pays the bills — our bills.

Bob Noyce

Group Vice President

464 Ellis Street

Site of New Semiconductor Headquarters



It was just a field two months ago. Now it's a very busy construction site, site of Semiconductor's new headquarters to be completed in 1968.

The new building, one of the largest industrial structures on the San Francisco peninsula, will incorporate 342,000 square feet in two levels of office space and a full basement. A two-level garage of 100,000 square feet is also

planned to relieve parking problems. The garage will be located at the rear of the main building.

When completed the new building will house more than 2,000 people including most of the Division's administrative and support personnel. This will release a great amount of

space in present buildings for expansion of production and assembly activities.

Commenting on the new building, Tom Bay, general manager, cited the growth of the Division in recent years. "Our new Division headquarters illustrates vividly the dramatic growth of Fairchild Semiconductor, and it is a tribute to the men and women who have made this growth possible."

Construction of this new building is only one phase of expansion planned for the Division. A 35,000 square foot plating shop at 644 National Avenue in Mountain View is also under construction. Its completion is scheduled for August 1967. Other expansion includes the opening of a new assembly plant in Seoul, South Korea.

We've come a long way in 10 years!



Planning Ahead

6:30 Saturday morning, a shipment of devices arrives from Hong Kong at San Francisco International Airport on their way to Mountain View for final testing by Commercial Test and Finish.

Operations Planning and Distribution is a newly formed department best described as a divisional production planning and control function. It's a new department, but one made up of many familiar faces. Heading up this group is Charlie Isherwood, formerly production control manager at Diode. Barry Banducci was previously production manager at Shiprock; now he heads up the Production Coordination section. Dave Culley used to be Packaging product manager at Mountain View; he just recently assumed the responsibility for Long-Range Planning. Charlie Arkebauer was formerly production control manager at South Portland; now he's supervising Inventory Control (short-range planning). Jim Stangl was previously epoxy group manager at Mountain View; now he's in charge of Commercial Test and Finish. And, Frank Durand, Reliability Manager for several months, used to be PNP supervising engineer.

These men and their staffs have been brought together to analyze what we are doing now and to plan ahead to what will be required of us next month, next year or five years from now. In addition, the supporting Test and Finish functions ship products to meet today's demand.

Perhaps a better explanation of this new department will be found in a brief look at each of its five sections:

Reliability Department

Frank Durand's people are concerned with monitoring reliability for all Semiconductor products and running capability studies on new products to provide information on product reliability for product groups and management. They also work out reliability improvement programs, investigate new types of environmental tests, and run failure analyses to determine the causes of defective products. From this group come the actual answers to reliability product difficulties and the elimination of many problems before they happen.



Maxine Oltrogge, Frank Durand, Bruno Beverina, Liz Steadman, Gladys Newman, and André Shaari in Failure Analysis lab.



Charlie Isherwood, head of Operations Planning and Distribution, and distaff members who keep the department running smoothly, Donna Burt, Dorothy Lancaster, Merle Martin, Connie Scheu.

Long-Range Planning

Dave Culley and his right-hand girl Barbara Barclay are the only members of this section right now. They are concerned with developing long-term production plans to insure that we have the capacity to meet the market requirements a year from now. Their tools are marketing forecasts, plant yield figures, process forecasts and the computer. By comparing present capabilities with expected demands, Long Range Planning also directs which products will be made and where they will be produced.



Barbara Barclay and Dave Culley of Long Range Planning use tab run from computer as one of their many forecasting tools.

Inventory Control

Short-range plans are detailed by this group, for they handle 90-day plans. Charlie Arkebauer's group receives requests from marketing, schedules customer orders to meet customer needs, and allocates our inventories on a priority basis throughout the division. Transistor activities are directed by Bill Stansbury, Integrated Circuits by Gordon Morrison, and Stan Rothstein heads up an Operations Information group, supporting all departmental functions.



Toshi Sasaki, Olga Miller, Bert Marshall, and Dolores Cannon discuss a material transfer of wafers to be shipped to South Portland, part of Integrated Circuits Production Control responsibilities.



Al Nott, line foreman, Power Transistor Line, goes over some paperwork with Fred Irvine, planner, Transistor Production Control.



Al Sydnor, Dave Oliver, Dave Simpkins, and Phylliss Draper keep things moving in the Commercial Production Control section of Inventory Control.

Commercial Test & Finish

Jim Stangl's group currently receives devices from Hong Kong and Tijuana. These sealed products are electrically tested, inventoried, marked and shipped according to schedules received from Inventory Control. In the future, all small orders will be packed and shipped by the more than 150 people working in Commercial Test and Finish.



An overall view of Marking and Electrical Test groups, all parts of Commercial Test and Finish.



Betty Horton and Thelma Watson check inventories for devices to fill orders that are shipped from Commercial Test and Finish.

Production Coordination

Barry Banducci's group has two main functions. The first is to see that critical elements of the long range plan take place as scheduled. This is the function of Project Coordination. The second responsibility is to provide follow up in support of critical customer orders. Order Liaison handles this. Both groups are available for follow up on special projects as directed by Operations management.



Fred Glynn III and Rodger Likens, both order liaison men; Barry Banducci, head of Production Coordination; and Bill Norman, project coordination.

Meet John Sentous



John Sentous is now the Manager of Integrated Circuits in Mountain View. In his new capacity he is responsible for Integrated Circuits Manufacturing (which is composed of development of new products for Linear, Digital, and MOS I.C.'s and maintaining wafer fab production), Packaging, Process Development and Mask Making, Integrated Circuits Applications Engineering, Quality Assurance and Manufacturing Engineering.

Long days are the rule with him which makes it pretty difficult to keep up with one of his favorite pastimes, golf. Still, he manages to play enough to be a better-than-average golfer.

John graduated from Stanford University in 1955 and then entered the U.S. Marines. It was his collateral duty as avionics officer, while flying jet fighter-bombers, that directly influenced his interest in the electronics field as a possible career. In 1959, he joined Semiconductor working as an engineer. Since then, he's progressed right through the ranks to his present challenging responsibility.

When asked how he feels about the job ahead, John commented, "I am very pleased to have been given my new assignment during our critical expansion phase. The operation has already demonstrated to me that it is capable of meeting, and in many cases surpassing, any production challenge that may arise." He added, "I will attempt to provide the type of direction that will allow this group to fulfill its potential as the largest producer of Integrated Circuits in the world."





Bowlers Wind Up...The Season

TROPHY WINNERS

at Diode

1st place	2nd place
Diode Diddlers	The O'Shims
Evelyn Koeble	Stephanie Mack
Anne Parfitt	Bruce Mack
Tom Graham	Hal Knopp
Rich McIntyre	Sharon Knopp
High Series Handicap	Men — Tony Manino660
	Women — Stephanie Mack608
High Scratch	Men — Mike Damico246
	Women — Anne Parfitt209
Most Improved Bowler	Men — Rich McIntyre
	Women — Stephanie Mack

at Mountain View

1st place	2nd place
Stockouts	The Lively Ones
Aggie Myreholt	Evine Chariott
Joe Perez	Oleta McVeigh
Jim Pulliam	Joe Fulginiti
Ada Perez	John Walsh
Sam Hatfield	Jim Boyd
Bryce Herbst	Julie Howard
	Donna Mellick
High Scratch Series	Men — Gus Mellick637
	Women — Jo. Trout564
High Scratch Game	Men — Jim Boyd256
	Women — Carolyn Delgadillo .233
High Hdcp Series	Men — Bob Bauer692
	Women — Pat Pape679
High Hdcp Game	Men — Bob Kozen275
	Women — Jean Warwick260
Most Improved	Men — Bob Kozen
	Women — Norma Lias
Sweepstakes Winners	Men — Jim Ballard
	Women — Val Knowles
	Carolyn Delgadillo

at R & D



In bowling it must be the follow-through that makes the difference, or so it would seem if you've ever watched bowlers in action. Facial expressions, body contortions, and jumping up and down are all legal, and almost every bowler has his own special tactic for bringing home a strike or picking up a spare.

Now, a few bowlers are going to be more successful, and that's just what's happened in league play at many Fairchild locations. Here are some of the results:

at R & D

1st place	2nd place
Kitty's Katz	The Wonders
Kitty Christensen	Julie Mikaelian
Helen Ennor	Jo Noll
Sheila Bantillo	Jack Noll
Bill Shepherd	Al Hardin
Joe Ruiz	Chicko Decena
High Series	Men — John Wasowski732
	Women — Toni Dragmire576
High Game	Men — Mike Dragmire284
	Women — Kitty Christensen ...273
Most Improved Bowler	Men — Jose Rios
	Women — Rose McNair

at Instrumentation

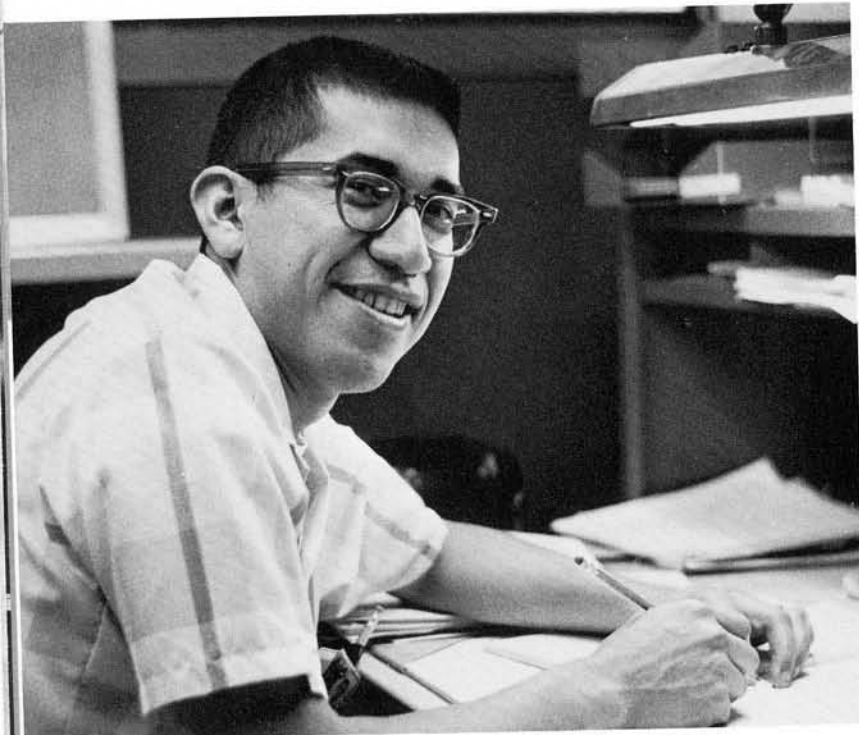
1st place	2nd place
Who Knows	Alley Oops
Sharon Lerek	Carolyn Tinker
Doris Lerek	Gordon Tinker
Phil Schmuck	Ken Howser
Norm Bouchard	Gerrie Daughtry
George Metz	Don Daughtry
High Scratch Game	Men — Dave Morin246
	Women — Michelle Jorgensen 214
High Scratch Series	Men — Ralph Colbacchini ..627
	Women — Laverne Bly564
High Handicap Game	Men — Steve Sutton289
	Women — Virginia Sutton256
High Handicap Series	Men — Jeff Seevers722
	Women — Sharon Lerek705
Most Improved	Men — Norm Bouchard
	Women — Barbara Dutra

Learning Made Easy

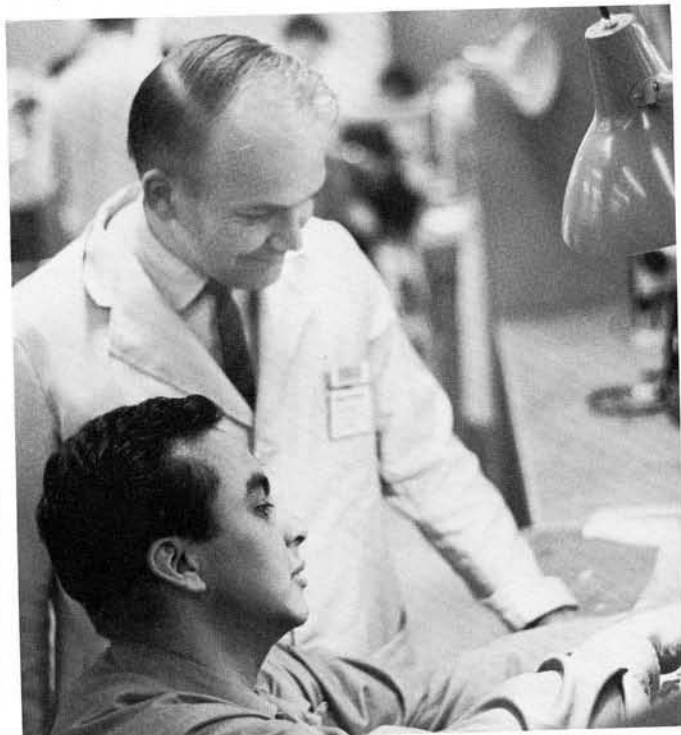
Jose Mora, Custom Microcircuits Applications (MV), had the idea. And, with the help of Ray Creswell, co-ordinator of industrial technology at San Jose City College, a work-study program was designed for third and fourth semester students at the junior college. They are learning electronics first hand as part-time technicians in Mountain View's applications labs. The electronics majors, once they are hired, work a minimum of four hours a day. Generally, they put in quite a few more

hours than that. According to Jose, "Fairchild needed people, and on-the-job training is one of the best ways for students to learn. It was a natural combination."

Seven students are currently participating in the program. They are: Robert Olivo, Donald Dvorak, Gary Kunsman, Alphonso Anaya, Robert Mathews, Robert Andrade, and Jesse Musquez.



Jose Mora can take lots of credit for the Semiconductor work-study program at San Jose City College.



Kenneth Muchow, instructor, electronics department at San Jose City College takes a look at a problem facing student Bob Olivo.



Don Dvorak demonstrates the progress he's making to Kenneth Muchow and Owen Williams, Section Manager, Custom Microcircuits Engineering.



Gary Kunsman and Ray Creswell, co-ordinator of industrial technology at San Jose City College, discuss Gary's work in the applications lab.

A Five-Year Anniversary On Bor- rowed Time



In 1945 when the Americans dropped the second atomic bomb near Nagasaki, Japan, Hendrik Rijnhout was a Japanese prisoner in a camp located only 17 miles from the point of the bomb's impact. At that time a Dutch doctor gave him only five years to live because of radiation poisoning.

Today, as far as he knows, Henry is one of two men so diagnosed who is still living. Initially there were 58 men who were to receive treatment.

Very much alive and energetic today, Henry is leadman in

shipping and receiving for Instrumentation. He's also attending Stanford University in the evening and hopes to receive his degree in civil engineering within two years. He is currently studying for his citizenship, and as if that weren't enough, Henry helps his wife run her small dress shop in San Jose.

In April, Henry received his five year service award. And, amazingly, during this time he has never missed a day of work because of illness. He's defied the odds, and along the way he's built a very good life in his adopted country.

May/5yr. Service Awards

Virginia Aranda	MV	Helen Dougherty	DIODE	Arzine Manuel	DIODE	Glen Pollard	CONTROLS
Mercy Armer	INSTR	Marjorie Downey	MV	Herman Martin	MV	Margaret Queen	DIODE
Becky Azevedo	MV	Cleatus Dunkley	DIODE	Jim McAllister	MV	Rosario Rodriguez	MV
Barry Banducci	MV	Rudy Dyck	RD	Katherine McCullough	DIODE	Margaret Schulte	DIODE
Leroy Beers	MV	Alan Farnham	DIODE	Shirley McKinney	DIODE	Susie Sibilla	INSTR
Elizabeth Bergau	MV	Gloria Fugere	DIODE	Alice Metzinger	MV	Dora Singleton	DIODE
Iris Boccaleoni	DIODE	Emike Fumoto	MV	Ed Minsky	INSTR	Pearl Stovold	DIODE
Billie Bowens	DIODE	Cleva Goodman	MV	Willie Moore	DIODE	John Sussenberger	MV
Lois Brown	DIODE	Mary Green	MV	Ray Myers	INSTR	Betty Swiggart	MV
Alejandro Catli	MV	Jessie Johnson	DIODE	Jerald Oberly	MV	Barbara Thomas	MV
Carmen Ceja	MV	Archie Jones	DIODE	Gertrude Ornellas	DIODE	Sotia Torres	MV
Suzanne Cox	MV	Anna Larson	MV	Bonnie Pascale	MV	Jo Trout	MV
Gwendolyn Daniels	DIODE	Ralph Lee	MV	Madeline Perez	MV	Flora Vowiell	INSTR
Herold Doerschler	DIODE	Adeline Line	DIODE	Felice Phipps	MV	John Westhoff	DIODE
Art Dorf	MV	Don Lynam	CONTROLS	William Phy	RD	Sumiye Yamauchi	MV
Kathryn Doss	MV	Russell Maggio	DIODE	Marcell Pillus	DIODE	Doris Young	DIODE

In General

Take Me Out To The Ball Park

The Fairchild Falcons have begun the 1967 season in quest of another Nor Cal League championship. Manager Pat Campagna would like to see lots of fans at the ballgames this year, for the team has a rugged 11-game schedule ahead of it. Pat's also sponsoring a San Francisco Bay Cruise to benefit the Falcons. The cost is \$5 a person. The cruise leaves Pier 43 at Fisherman's Wharf at 8:30 p.m., June 24th.



falcons

This year's schedule:

- April 22 Santa Cruz Merchants (McKelvy Park, Mountain View) — rained out
- April 29 Pyramid Homes of San Jose (Granshirt Field, San Jose)
- May 6 Mayfair Merchants of Stockton (McKelvy Park)
- May 13 Hayward Lifters (Hayward)
- May 20 Salas Brothers of Modesto (McKelvy Park)
- June 3 Peninsula Paint (Pacific Grove)
- June 10 Manteca Ford (McKelvy Park)
- June 17 LeBlanc Engineering (Sunnyvale)
- July 8 Martin Madsen of Oakland (McKelvy Park)
- July 15 Muzio Bakery (Sacramento)
- July 22 Village Green of Santa Clara (Lafayette Park, Sunnyvale)

Mountain View



A baby shower for a fella? Jon Scadden, newly appointed supervisor in the Materials Mechanical Polish area was really surprised when his girls honored him with a baby shower. His wife's expecting their first baby soon.



Bonnie Page, R.N., thanks everyone for their help in making the blood drive successful. This year's drive collected 160 units.

Hitting the speaker's circuit, Richard Winn, Personnel Administrator, participated in a Nursing Home Forum sponsored all-day seminar dealing with various phases of personnel administration and recruitment.

Production Control's Integrated Circuits group overwhelmed Charlotte Thatcher with a surprise baby shower. Almost 40 persons chipped in to "shower her" with baby clothes, a baby clothes hamper, and a stroller. In addition, all the girls gave Charlotte individual gifts.



Recently "Slicin' Susie" was discovered during a clean-up inspection tour. How she got into the Slicing area no one knows. But that makes no difference. Donna Urban created a smock for her, and foreman Mike Walton put a pair of safety glasses on her. Now she stands at her post reminding all who enter the Slicing area to wear their safety glasses.



Materials' basketball team stopped just long enough to pose for this candid shot. Team members (though not all are from Materials) are Larry Phillips, Rodger Likens, John Strinic, Milt Garfield, Ted Salazar (all in the front row), and Paul Murphy, Dave Culley, Mike Walton, and Don Taylor (back row). Games were played every Wednesday night at Awalt High School, and Materials was just one of eight teams participating in the Fairchild league.

Diode



It was good skiing, good weather, and plenty good times for the 33 persons attending Diode's second ski trip of the season. The Heavenly Valley outing provided lots of thrills and spills, just ask Ed Broder. Ed met with a mishap Saturday, but like the pro he is, he was up early Sunday morning, finally mastering slope #4. Pros never give up and neither did the group determined to see Bill Cosby's dinner show Saturday evening. They got tickets to see his "sold-out" show. All in all, Jack Brewer and Mel Snyder can take the credit for a great ski trip.



Lu Lujan, general manager of Coca Cola Company and Roy Bischoff, supervisor of food services with Coca Cola, prepared a luncheon for the attitude survey committees at San Rafael so that committee members could sample a new entrée being prepared for the menu in the plant's cafeteria. Members discussed the current cafeteria operation with Coca Cola representatives who operate the cafeteria.



Diode's annual fishing trip cast off early in the morning of March 26th for the Farallons. Thirty-three had signed up for the trip, and the catch that day made the early hours of the trip well worthwhile. Bill Irons (Line Maintenance) caught the largest fish for the second straight year. Pictured are Don Maroski and Tony Schiavo, who are proud of their catches too.



Ken Rinaldo and Jim Williams were elected President and State Director of Petaluma's Junior Chamber of Commerce. Ken's an electronic engineer and Jim's production controller for special assembly. Other active Diode members are Ed Reed and Jim Wonneberger.

Research & Development

They're beginning to think about Christmas at R&D. A Christmas Committee has been formed and another Christmas dinner dance is planned for this year. The date is December 9th, and it's to be at the Elks Club in Sunnyvale. Committee members are Terri Mead, Chairman; Dianne Cotton, Secretary; Betty Lawler and Leanne Marsh, Decorations; John Wasowski, Alan Mills and John Gundershaug.

Weather permitting, baseball practice will begin very shortly. Any interested employee should contact Ray Fagan. The R&D team will participate in the Palo Alto Recreation League. Games are scheduled at El Camino Park in Palo Alto from May 29th to August 28th.

You've heard of book-of-the-month club and record-of-the-month; well, now there's a new sport-of-the-month club. Sam Uyeda and Adrienne Juliano are already planning a co-ed softball game, a swimming party, and who knows what else. Any suggestions for sports will be welcomed by them.

The Bridge Club is still meeting every second and fourth Tuesday of each month in the Instrumentation cafeteria at 7:45 p.m. Everyone's welcome; just call Felix Rosengarten or Art Kitkowski for additional information. Results of April's games are:

April 11	1st place	Louise and Larry White
	2nd place	Tom Regul and Bill Schoenemann
	3rd place	Frank Durand and Charlie Ellenberger
April 25th	1st place	Tom Mills and John Rushton
	2nd place	Mike Scott and Alan Ankerbrand
	3rd place	Tom Regul and Bill Schoenemann

Shiprock



Employees at Shiprock just elected members to their first Recreation Council. New members are Ruth Encinias, Secretary; Ruby Antonio, Jesse Henderson; Andy Tohtsoni, Vice President; Treva Tony, Emma Joe, Nelson Blackgoat, Alice Simms; Louise Goldtooth, Treasurer; and Larry Sells, President. Not pictured is George Higgins. Council members also volunteered to be *Leadwire* reporters for the plant.

Instrumentation

Coming up on your calendar should be some pretty exciting Rec Council events.

- June 7th Women's Fashion Show
- June 18th Giants vs. St. Louis at Candlestick Park (discount tickets available)
- June 24th San Francisco Bay Cruise to benefit the Fairchild Falcons
- June 29th Summer Picnic at Frontier Village



Just over, the Spring Dance and the Falstaff Brewery trip.

Writing pays. Russ Walton, Senior Electronics Engineer, received a \$100 check for a recently published article he had written from Instrumentation's general manager, Dr. Victor Grinich. The award is part of Fairchild Camera and Instrument's Inventions Incentive Program which recognizes employees for their creative achievements.



Instrumentation's Test Systems assembly girls arranged for a double celebration. Bill Walker, production planner for cable and sub-assembly, is leaving for six months of basic training with his reserve group. That was reason for one party, but two birthdays, Lucy Strang, secretary in Systems Production and Len Lowe, Systems supervisor, added to the fun. A buffet and birthday cake topped the celebration.

Bowling Sweepstakes winners at the Spring Dance were DeWayne Christofferson (673) and Ann Humphry (679). Runners up for the women were Berla Martin (620), Pam Ott (609), Maria Humphrey (597), and Nancy Hughes (586), and for the men, Ken Howser (672), Tom Edel (631), John Whitmore (615)a, and Art Whiteside (606).

Giving Credit Where Credit's Due

Instrumentation introduced three new test systems, five new test and measurement instruments, and 20 new components at this year's IEEE show. These new products were the result of sustained efforts from many members of the division, and to them goes a debt of thanks. One form those thanks took was a dinner to honor those who made Instrumentation's new product effort successful.

Guiding the overall development of these totally new products was Mel Norby, engineering manager. Concentrating on the development of the division's test systems was Jim Bryson, systems development manager. Frank Parlette, transistor test systems section manager, was responsible for the development of the Series 600 Transistor Test System. He was assisted by Don Campbell, project engineer. Development of the Series 5000 Test System was handled by Rolf Kohle, integrated circuit test systems section manager. The Series 8000 Test System was developed under the direction of Floyd Nordeen, complex array test systems section manager.

Directing the development of the new test and measurement instruments was George Metz, instrument development manager. Research for the dual slope measurement technique (patent issued) was headed by Steve Ammann, section manager, research department. Ed Cooper, DVM group leader and inventor of the digital time base memory (patent pending) was instrumental in the development of the Model 7200 and supervised work on the Models 7000 and 7050. Project engineer for the development of the Models 7000 and 7050 was Tak Mori, and Cameron Reid was project engineer on the Model 7200. Recent development of the Model 7100A was under the direction of Jim Barber, project engineer.

Two totally new curve tracer systems, the Model 6200 B/P Programable Curve Tracer System and Model 6200 BD Digital Readout Curve Tracer System, were developed by Hugh McManus, project engineer.

Instrumentation moved into the components market with the introduction of 20 new components, 16 of which were operational amplifiers. Project engineer for these was Bob Hall, and Walt Kaelin was responsible for the development of the hybrid-FET and compensated integrated circuit lines.

Early application of integrated circuits paved the way for Instrumentation's ability to introduce these new instruments, but people with ideas and people working long hours made it possible. Proven design practices by the division's engineers and accurate marketing information would have meant nothing without competent people to put it all together.

New Faces

BILL WHELCHER has been named sales liaison engineer for Fairchild Instrumentation. Before joining Instrumentation, Welch worked for four years as an engineer with the Instrumentation Division of Ampex Corp.

GARY BLAKELY, previously employed with Hexcel Products, Inc. has joined Fairchild as a Senior Financial Analyst. He received his Master's Degree from the Harvard Graduate School of Business.

PETER NIEMAN, who worked for S&W Foods for four years, has joined Fairchild Semiconductor as a Senior Financial Analyst. He received his MBA from Dartmouth College.

BOB DITTMAN joined the material planning group from General Electric in Phoenix, Arizona. Bob has several years' experience in this area.

TOM CIOCHETTI will head Fairchild Semiconductor's marketing group for UHF/VHF and microwave transistors. He is a graduate in engineering from the University of Arizona and has over seven years' experience in industry.

TONY DePHILLIPS is the new customer liaison man for the military market. Tony attended the University of Pittsburgh and has had sales and marketing experience with Westinghouse and Melabs, in Palo Alto.

Moving Up

BETTE CAMERON has moved up to join the Mountain View Industrial Engineering department. She will be assisting Robin Jeffs in the Labor Standards Section. She previously worked with Sandy Santoriello in the Training Section.

SANDY D'ARCY is the new Industrial Product Marketing Engineer for PNP's, FET's and MOST's. Sandy has been with Fairchild since August, serving as the Customer Liaison man for the military market. He graduated from the University of Missouri in 1964 with a BBA and is currently working towards his MBA.

LINDA JULIAN is the new secretary to the Manager of Manufacturing Engineering. Linda previously worked as a senior clerk in Military Products.

NORMA LIAS is now working with Robin Jeffs in the Labor Standards Section of Industrial Engineering at Mountain View. She was formerly in the Training Section.

JIM MCKALIP, who previously was a member of the technical staff, has been appointed to manage the Engineering function and will report directly to the Acting Manager of Memory Products.

KEN O'CONNOR has been appointed employment coordinator servicing Transistor/Diode and Integrated Circuit facilities. His primary function will be in the area of technical and professional employment. Ken was formerly a Quality Control Engineer.

PHIL PERRY has been appointed the Manufacturing Manager for the South Portland Plant. The major functions of Production, Product Engineering and Testing will report directly to Perry in this new position.

BOB PETTIT assumed the position of Special Account Rep for the RCA Military Complex in the Philadelphia area. Bob's past record of success at RCA makes him an excellent choice to manage Fairchild's largest military account.

JACK SCHMIDT has been appointed Manager of a new department, Advanced Projects. He was previously a Manager of Engineering in Memory Products.

BILL SEIFERT will replace Bob Pettit as Military Mid-Atlantic Regional Sales Manager.

Editor's error

Arnold Gordon has been named the Western Regional Sales Manager for Fairchild Memory Products, not the Semiconductor Division as erroneously reported last month.

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Leadwire

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