

For release

IMMEDIATE

Contact:

Brad Stevens Ashton-Tate (213) 538-7348

Susan Ritchie Miller Communications (213) 822-4669 20101 Hamilton Avenue Torrance, California 90502-1319 Telephone: 213-329-8000 Telex: 669984 ASHT TATE LSA

ASHTON-TATE APPOINTS VICE PRESIDENT, HUMAN RESOURCES

TORRANCE, Calif., July 22, 1986 -- Ashton-Tate, a leading manufacturer of microcomputer software, today announced the appointment of Paula Cowan as vice president, human resources.

In this new position, Cowan, 43, will report directly to Ashton-Tate President and Chief Executive Officer Edward M. Esber Jr. She will be responsible for all aspects of human resources including employee relations, compensation and benefits, Equal Employment Opportunity compliance, education and training.

Cowan joins Ashton-Tate from Caremark Inc., a health services provider in Newport Beach, Calif., where she had been a vice president since 1985. She was vice president and director, human resources, for Crocker National Bank from 1983 to 1984.

Cowan also held human resource positions at Alpha

Therapeutic Corp. of Los Angeles from 1979 to 1983; Burt Bishow

and Associates of Irvine, Calif., from 1977 to 1979; and Blue Cross

of California, Woodland Hills (1969 to 1977).

(more)

"With over 15 years of senior management experience in human resources, Paula is a veteran in the field," said Esber. "Her appointment reflects Ashton-Tate's commitment to increase our efforts in the areas of employee recruitment and training and continue to provide innovative employee relations."

Cowan graduated from California State University, Long Beach with a bachelor of arts in Spanish and English in 1964 and a master of arts in education in 1968.

Headquartered in Torrance, Calif., Ashton-Tate employs more than 900 employees worldwide. The company has development centers in Glendale and Sunnyvale, Calif., and East Hartford, Conn.; 14 regional sales offices throughout the U.S. and Canada; and foreign subsidiaries in West Germany, the Netherlands, Spain, Italy, Australia and the United Kingdom.

Ashton-Tate reported revenues of \$41.2 million and net income of \$5.1 million for the first quarter of fiscal 1987, ended April 30, 1986, increases of 72 percent and 119 percent, respectively, from the same period of the previous year.

The company markets best-selling products in three major categories: database management software, with the industry-standard dBASE family of products; word processing, with the MultiMate product line; and integrated software with Framework II.

# # # #

RAShton-Tate, dBASE, and Framework are registered trademarks of Ashton-Tate. MultiMate is a registered trademark of Multimate International Corp., an Ashton-Tate company.

<sup>&</sup>lt;sup>tm</sup>Framework II is a trademark of Ashton-Tate.