

ASHTON-TATE NEWS

ASHTON-TATE AND AIRUS, INC., SIGN TECHNOLOGY LICENSING AGREEMENT

TORRANCE, Calif., June 23, 1987 -- Ashton-Tate Corporation today announced the signing of a technology licensing agreement with AIRUS, Inc., a software technology development firm based in Portland, Ore.

"The agreement with AIRUS will enable Ashton-Tate to explore opportunities to apply AIRUS' proprietary algorithms to future products," said Roy E. Folk, Ashton-Tate's executive vice president and general manager, Software Products Division. Terms of the agreement between the companies were not disclosed.

AIRUS' technology, which it calls Intuitive Processing, is based on patent-pending algorithms. The technology can be imbedded in virtually any information-processing system or computer program to dramatically improve user-system communication and overall software performance.

"We are very excited about the opportunity to work with Ashton-Tate," said David Fenwick, AIRUS' president and co-

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founder. "The application of AIRUS' technology in previous products has shown the dramatic benefits for the end user."

Founded in 1985, AIRUS, Inc., has developed and markets two consumer software products based on a version of its technology: Write Now, a word processor, and Detente, a memory-resident program that helps users input DOS commands on an IBM PC. The company also engages in OEM sales to software developers.

Ashton-Tate is the second-largest independent microcomputer applications software company. The company markets best-selling software products in four major categories: database management systems, with industry-standard dBASE III PLUS and RapidFile; word processing, with MultiMate Advantage II; business graphics, with the MASTER-GRAPHICS Series; and integrated software, with Framework II. In addition, the company markets a variety of support and services programs for end-users, corporations and government agencies.

For the first quarter ended April 30, 1987, Ashton-Tate reported revenues of \$60.2 million and net income of \$9.09 million, increases of 46.2 percent and 77.5 percent, respectively, from the previous year.

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