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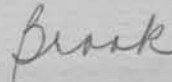
Mr. James Patterson  
President  
QUANTUM CORPORATION  
1804 McCarthy Boulevard  
Milpitas, CA 95035

Dear Jim:

I thought you would enjoy the enclosed article. I think you should use this miraculous story as a testimonial of the ruggedness of your drives. Your headline could be "QUANTUM SAVES ROCK AND ROLL".

I am pleased that Quantum was chosen Entrepreneur Company of the Year and look forward to seeing you at the dinner next Wednesday. Having attended this awards dinner for the past five years, I urge you to keep your remarks relatively short, and since there will be a lot of alcohol consumed prior to your speech, the liberal use of jokes and anecdotes versus management theory would probably be appreciated by the audience.

Kind regards,



Brook H. Byers

BHB:iod  
Enclosure

Jim Patterson

**TECHNOLOGY / JOHN ECKHOUSE**

# Bill Graham's Computer Data Survives Fire

The arson fire last week that destroyed the offices of rock impresario Bill Graham was so intense it melted his computer system. Miraculously, most of the 27 million bits of information stored magnetically on the computer's hard disk drive was saved.

"The chances of having something like that fire happening and then getting the data back is one in a thousand," said Phil Cochlin, the Santa Cruz dealer who sold Graham his CompuPro computer system.

Graham's organization used the computer for such chores as keeping track of concert ticket sales and advertising, billing, word processing and financial analysis.

Graham had duplicate copies of all the data, but the backup tapes were stored in the same office as the main computer and were destroyed in the fire. The hard disk survived because it was located closer to the floor where the temperature was cooler.

When Cochlin first saw the hard disk drive on which the data was stored, smoke and soot were baked firmly on the charred inside. With the volunteer help of drive-maker Quantum Corp. in Milpitas and computer manufacturer CompuPro in Hayward, Cochlin managed to transfer the data to a new disk drive without error.

"The computer is all melted and burned, but the data is still there — that's amazing," he said.



A fireman surveyed Bill Graham's office after last week's fire

Jim Patterson