

NOTE

IMMEDIATE

Gail Pomerantz
Ashton-Tate
(213) 538-7345

Susan Ritchie
Miller Communications
(213) 822-4669

Please make certain each person in your area receives a copy of this press release. Thank you.

ASHTON-TATE REPORTS RECORD REVENUES FOR FISCAL YEAR 1987

TORRANCE, Calif., March 2, 1987 -- Ashton-Tate (NASDAQ: TATE) today reported record net income of \$30.1 million for the year ended January 31, 1987, an increase of 81.3 percent over net income of \$16.6 million for fiscal 1986. Earnings per share were \$1.26, compared with \$.85 last year.

Revenues for the year were an all-time high of \$210.8 million, a 73.4 percent increase over the \$121.6 million reported last year.

For the fourth quarter, net income was \$10.6 million, a 77.6 percent increase over the \$5.97 million reported for the same quarter last year. Earnings per share for the fourth quarter were \$.43, compared with \$.30 for last year's fourth quarter.

Fourth quarter and full-year earnings per share reflect a one-for-one stock dividend, which was paid January 12, 1987. Last year's fourth quarter and full-year earnings per share have been restated to reflect the one-for-one stock dividend.

Fourth quarter revenues were \$62.9 million, a 51.6 percent increase over the \$41.5 million reported for the fourth quarter last year.

#

^RAshton-Tate is a registered trademark of Ashton-Tate Corp.

COMPARATIVE QUARTERLY RESULTS
(In thousands, except per share data)

THREE MONTHS ENDED

	<u>January 31, 1987</u>	<u>January 31, 1986</u>	<u>October 31, 1986</u>
Net Revenues	\$62,898	\$41,509	\$57,741
Pre-Tax Income	20,727	11,022	15,557
Net Income	\$10,570	\$5,967	\$ 7,935
Earnings Per Share \$.43*	\$.30*	\$.32*
Average Shares Outstanding	24,746,000	20,227,000	24,494,000

TWELVE MONTHS ENDED

	<u>January 31, 1987</u>	<u>January 31, 1986</u>
Net Revenues	\$210,799	\$121,571
Pre-Tax Income	58,161	30,679
Net Income	\$30,100	\$16,567
Earnings Per Share \$	1.26*	\$.85*
Average Shares Outstanding	23,902,000	19,434,000

* Fourth quarter and full-year earnings per share reflect a one-for-one stock dividend, which was paid January 12, 1987. This year's third quarter and last year's fourth quarter and full-year earnings per share have been restated to reflect the one-for-one stock dividend.