



Bob Glaser, President, CUFM



Dennis McKenna, Office Manager



Dick Heid



John Cahill



John Perez

CUFM's Bay Area Office Offers...

'Opportunities Galore'

Horace Greeley may have been right when he said, "Go West Young Man, Go West." At least Dennis McKenna, Manager of the CUFM Bay Area office seems to think so. According to him there's unlimited growth and opportunity in our CUFM operation.

"Once a man joins our staff," says Denny, he is given many opportunities to learn, receives continuous technical training, and is offered management opportunities unmatched in the industry."

The CUFM Bay Area office has been offering on-site facilities management in the Western Region since May, 1966. The operation has grown in less than a year from six to 35 professional operators.

At present, CUFM is managing two large installations in the Bay Area. One is being supervised by John Cahill

and the other by John Larman. Ed Maloney and Al Olson are presently supervising two "budding" projects for CUFM.

Computer Time Sales, is working with the Bay Area office, and is being effectively run by Dick Heid, Manager and John Perez, Assistant Manager. "We Have The Time To Help You" are the guiding words adopted by Dick for his department.

CUFM assumes total responsibility for management of any facility. In addition to satisfying daily processing requirements, CUFM exercises a continuous analytical process covering operations control, documentation, personnel, hardware, environment and supply.

Bob Glaser, newly appointed president of CUFM and Western Regional Manager of CUDC, makes his headquarters in the Bay Area office.

Your CUC Benefits

by Bob Umbaugh

In response to my offer to answer questions concerning company benefits, I received a number of inquiries on the new life insurance offering. First, a number of people wondered what would happen to their current free insurance if they elected not to participate in the optional insurance. The answer is that you are still covered under the old plan at no cost to you, but you are probably passing up some good, inexpensive insurance.

A second question concerned coverage for dependents. This new offering, like the old plan, is for full-time CUC employees only. Another man wanted to know if the policy could be converted upon termination from CUC. The answer here is yes, and, as long as application for conversion is made, written within 30 days of termination, no medical examination is required. This is the true value of a conversion clause: it is a guaranteed source of insurance should you become uninsurable. By the way, the rates upon conversion would be the same as the amount of ordinary life for your age at the time of conversion.

And finally, one of the gals asked where she could get a form to enroll in the new plan. That one is easy; just see your branch manager or his secretary. Remember the cut-off date is January 31, 1968.

Here is a hint for you vagabonds. When you transfer from one CUC office to another, file a change of address (U.S. Post Office Form 0-87-M) with the local post office showing the change in business address. Your business mail will come through much faster that way.

* * *

If you have any questions concerning your CUC benefits, please send them to Bob Umbaugh in care of the Mt. Kisco office.

CUC's Boston Office Implements Computer System For City Hospital

CUC's Boston office is currently working on a contract for the City of Boston which involves the setting up of a computer installation at Boston City Hospital as well as the design, coding and implementation of the first system to be automated. The tabulation currently used by the hospital will be unable to process the large volumes of data which are predicted for the coming years. In anticipating the purchase of the Honeywell-200 disk system, CUC has been selected to serve as consultants. Our function will be to guide them in the use of their new data processing equipment by serving as the interface between the hospital and the manufacturer and by evaluating their future data processing needs.

Another requirement of the contract is the implementation of an in-patient-billing system for the new computer. This system will be one of the first hospital systems in the country to automate the billing of Medicare patients. It will calculate bills of discharge patients, then a print sent to the patient or a third party such as Blue Cross, or Medicare. A new accounts receivable-system is also being implemented on the H-200 for the hospital.

Dr. Walsh Joins Boston Staff As Principal Analyst

Roy Fogelgren, Manager of CUC's Boston office, has announced that Dr. William Walsh has joined his staff as a Principal Analyst.

Dr. Walsh attended Boston College and received a Ph. D in geophysics/physics from M.I.T. He was formerly employed by GCA Corporation where he was manager of the Advanced Information Systems Design Department.

As manager of this department, he initiated programs to determine the application of current technology in information sciences and real-time data processing to such areas as air pollution, hydrological survey, urban development, transportation and range



Dr. William Walsh

instrumentation. He also developed concepts for mass measurement of orbiting bodies from a satellite platform.

Cu-Bits Gets Exclusive Puzzle

CU-BITS is proud to announce the start of a new puzzle which has been created and designed exclusively for us. These puzzles are the creation of Duane Marquis of CUC's Washington office. Duane, while the father of four active children, has managed to find time to be an ardent puzzle fan and creator of original puzzle. See page seven.

CU-BITS, a publication of the Communications Department, is published six times a year for the employees of Computer Usage Company, Inc., 344 Main Street, Mt. Kisco, New York.

Editor: Tom Neštro

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Scanning CUCers....

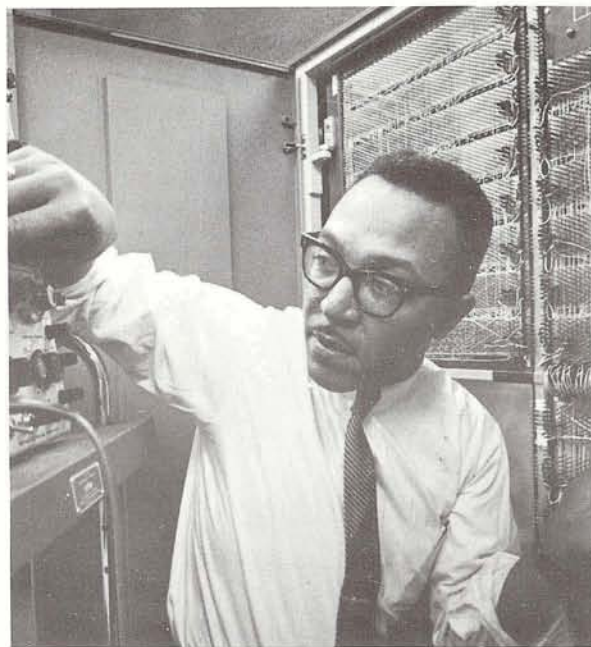


NEW YORK -- Ray McCraw, (right) joined CUC in 1964 as a technical writer. He is now a Staff Documentation Analyst. He is married and has two children. Ray enjoys driving in sport car rallies. He looks quiet but according to him he likes "anything dangerous".

MT. KISCO -- Hank Garcia, (left) joined CUC in 1964 as a computer operator. He is now Manager of CTS in Radio Circle. Hank is married and the father of two children. He enjoys Hi-fi music, golf and reading.



WASHINGTON Marylou Spedden, is a secretary to Al Starr. She is married and has two children. She enjoys dancing, reading and designing her own clothes.



NEW YORK - Sam Williams joined CUC in 1964 as a Computer Operator. He is now a Senior Staff Analyst. He is married and has four children. He enjoys bowling, reading and music.



CUFM - Naoma Wright, secretary to Bob Glaser, comes from Vermont where she attended Lyndon Institute. Prior to joining CUC, Naoma was in the Public Relations field.



SAN FRANCISCO - Susan Krizelman our new accountant was formerly a secretary to Marvin Heit in the Boston office. Her recent marriage brought her to San Francisco.

WASHINGTON --Jan Stevens, secretary to George Tolis, Manager of Washington operations. She joined CUC in July, 1965. Jan attended Wayne State University and Michigan State University. She is married and has one daughter.



WASHINGTON - Maryann James is a keypunch operator. She has been with CUC since June, 1967. She is also responsible for the tape library and helps as a receptionist.



WASHINGTON - Agnes Pauline, secretary to Jack MacKay. Prior to joining CUC, Agnes was employed by the FBI. She enjoys reading, cooking and the theatre.



SAN FRANCISCO - George Baber, Jr. joined CUC in 1964 as a Senior Programmer. He is now a Staff Analyst. George is married and has two children. He enjoys photography, reading, fishing, hiking and boating.



PALO ALTO - Elizabeth Hofeling a secretary who has earned the title of 'the girl who did today's work yesterday'. She enjoys camping and skiing.



WASHINGTON - James Woods, a Senior Computer Operator in D.C.'s CTS operation has been with CUC since July 1967. He enjoys fishing, reading, and all sports.

PHILADELPHIA - Gail Van Dyke, secretary to Paul Konkell, joined CUC in July 1966. Her interests are in skiing, swimming, dancing table pool and her Siamese cats. She is also a Charter Member of the National Secretaries Assoc.



MT. KISCO - Ann Foxwell recently joined CUC as a receptionist. She enjoys swimming, sewing, bowling and cooking.



BALTIMORE - Jo Burnett, secretary to Jerome Niport, has been with CUC since June 1967. She enjoys swimming, reading, theatre and dancing.



SAN FRANCISCO -- Ann Monteski, secretary, was a former member of Clikeman, Swihart & Assoc., which was acquired by CUC when the San Francisco office opened. Ann is active in all sports and enjoys telling golf stories.



PALO ALTO - Harry Leslie joined CUC in New York in 1962 as a programmer. He is now a Senior Analyst. Harry is married and has three children. He enjoys tennis, golf, bridge and sailing.



PHILADELPHIA - Terri Monti, a receptionist, joined CUC in Washington October, 1966. She later was transferred to Philadelphia. She enjoys skiing and all outdoor sports.



WASHINGTON - Joy Marchone, secretary to Tom Caine, has been with CUC since October, 1966. Joy likes reading and is crazy about sports cars.



PALO ALTO - Margaret Smith has had the responsibility for the office accounting for the past three years. As they say in Palo Alto, she is the gal who bears good tidings... their pay checks.

Cu/Bitzer

Hey! Take it easy! We're going broke on prizes. Once again there were nine winners for last issues Cu/Bitzer. For those of you who didn't solve the problem, the solution is:

WHO MARRIED WHOM?

The three couples are:

Al & Carol
 Benny & Benita
 Carlos & Anita

Number of articles bought are:

Al - 32 Carol - 31
 Benny - 12 Benita - 9
 Carlos - 8 Anita - 1

The winners were: Jose Villalobos, Washington Scientific office; Charlie King, Palo Alto; Jessie Cohen, QUIP New York; Gene Bloch, Palo Alto; Gerry Mansbach, Boston; Nick Ourusoff, Washington; Sunder Nainani, Washington, and Richard Braunstein New York.

Bags Buck



We've heard that computer people are skeptical and have an uncanny sense for detail. But, we never knew how much until John Rynes, Manager of Corporate Data Processing in Mt. Kisco brought the proof of his catch to our parking lot. John bagged his deer while on vacation. It weighed 120 pounds, but all he got from the Corporate staff were cries of "Bambi Killer".

Auerbach Promoted To Assistant Manager



Dick Auerbach, (left foreground)

One day two years ago Dick Auerbach was relaxing in our New York office as he listened to Sam Williams explain the operations of our new IBM 360. The occasion was an open house celebration of the 360's unveiling. How things have changed. Although Sam still works in New York, (See page three) Dick has just been promoted to Assistant Manager in Dallas. Dick is a former Senior Staff Analyst in our Philadelphia office. He is a graduate of Hunter College where he majored in mathematics.

Puzzle Parade

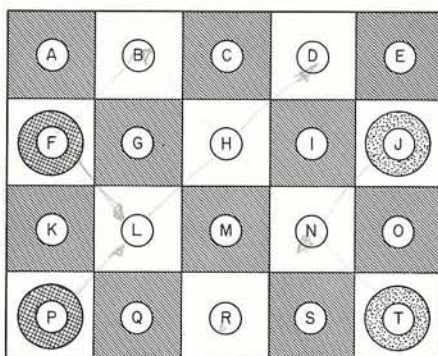
by Duane Marquis

A Simplified Bishop's Exchange

The following puzzle is the first in a continuing series which will appear regularly in CU-BITS. We hope that these problems will provide you with many hours of diversion and amusement.

- *Place the four bishops on a reduced chessboard as shown.
- *The bishops go in positions F, P, J, and T.
- *The rules are quite simple:

1. Bishops need not move alternately.
2. No bishop may occupy the same diagonal as the bishop of the opposite color.



In the following problem, the object is to exchange the positions of the black and white bishops.

That's all there is to it (except for finding the solution requiring the fewest moves). Good luck!

Those wishing to get in touch with Duane (with comments, criticisms or contributions) may do so through CU-BITS or by writing to him directly at the Washington office.

Solution appears next issue.

Tom Cain Joins Washington Office As Director of Marketing

Tom Cain, formerly Manager of Government Marketing for the Polaroid Corporation, has joined the staff of CUC's Washington office as Dir-

ector of Marketing. He is a graduate of the Naval Academy and holds a MBA from Harvard Business School.



Lee Sigels Daughter Wins In "Miss Teenage" Contest

While the eyes of America were viewing the recent selection of "Miss Teenage America" contest in Dallas, Lee Sigel, a secretary in CUC's Philadelphia office was standing in the wings cheering her daughter, Barbara Ann on to victory.

Barbara Ann, 17, was selected to represent Philadelphia in the national pageant, and won third place.

This was not the first time Barbara Ann tried for the title. She was a finalist two years ago when she was 15. She entered the "Miss Philadelphia" contest when she didn't win, she decided to go back to school and try again later.

"She worked very hard for this and really deserved her good fortune," said Lee. "We can all learn a lesson from her, and that is, if you have a dream, never, never give it up!"

Barbara Ann is planning to enter college and her ambition is to become an actress.

Reprinted from Wall Street Journal

CUC Begins \$4,568,284 Rights Offering

CUC began a rights offering to stockholders of 120,218 common shares (\$4,568,284). The offering allows holders of stock of record Jan. 10 to subscribe to one new share for each six shares held, at \$38 a share. A group led by Morgan Stanley & Co. will purchase any unsubscribed shares when the offer expires Jan. 25.

Payroll Schedule '68

	Primary Check	Mid Month
January	12	26
February	13	27
March	14	28
April	12	26
May	13	27
June	14	26
July	12	26
August	13	27
September	13	27
October	14	28
November	15	27
December	13	27

Clip And Save

100% Tuition Refund Announced

It will be the same rush to get to class on time. And the term papers and finals will creep up just as fast. But CUCers starting February 1st will be smiling all the way to the Bursar's office.

Elmer Kubie, recently announced approval in changing CUC's tuition refund benefit. This change will enable all full-time employees to receive a 100% reimbursement of cost of his or her tuition for courses which are work related and which are successfully completed.

Since its inception CUC has encouraged employees to continue their education. When CUC benefits were formed, tuition reimbursement ranked among the first. Up until now, a employee received a refund of one-third of his tuition if he was employed less than one year, and two-thirds if more than a year.

The new benefit, which will begin February 1, 1968 is for full-time employees only. You must:

1. Have appropriate approval from your manager, prior to beginning the course.
2. Be a full-time employee at the

beginning, during and at the completion of the course.

3. Receive at least a grade of 'C' or its numerical equivalent.

At the conclusion of a course fill out a "Request for Tuition Subsidy" form and attach a receipt for the tuition and evidence of successful completion. This form is then reviewed and approved by your manager and processed for payment.

Doherty To Manage CUBS Operation



Pat Doherty was recently promoted to Manager of Operations for CUBS.

The announcement was made by Walt Nelson, President of CUBS. In addition to operations, Pat will also be responsible for the CTS operation.