### SALES BULLETIN NO. 95

# FAST-FA



4-14-69

#### WHAT IS THIS FAST-FAX ALL ABOUT?

When Ken MacDonald was made Manager of the Field Sales Operation, he wanted to set up a unit that would be responsive to the information requests of the field. Recognizing that many field people don't know who to call at the home office for answers, Ken decided that a special "hot-line" system could serve the needs of the field

This responsive unit is called the Sales Support Unit. There are presently two people in the unit - Jim Doyle, Unit Manager, who answers on 8\*273-4421, and John Watts, Specialist, who answers on 8\*273-4345.

If you call Fast-Fax, you will receive a response within 24 hours. If you don't get the answer in 24 hours, you will get a call that will tell when you'll get your answer.

Fast-Fax will not debug programs for you. If you have a question requiring a technical and detailed answer, you'll be given the Dial-Comm of the specialist knowledgeable in that area.

Fast-Fax has officially opened full service to the Eastern and Northeastern Regions and limited service to the Southern Region. As additional staff members are in place, Fast-Fax will serve all regions.

This is the first issue of Fast-Faxgram. All further issues will be 95-1, 95-2, etc.

Not all questions asked and answered are printed here. Those with general information content are printed, assuming that you may require the same information.

#### Gear train program

Lee Schwieger - Tulsa: Do you have any gear train design programs? Fast Fax sent him one - offered another - but he needed a program to calculate inertia. Do you have one? Do you want the gear train design program?

#### Volume Discount

Dave Sweetman - Detroit: Can DATANET-730 rental fees count toward volume discount? No. Only Mark I and Mark II services count toward volume discount.

#### Bank Programs

Marvin Broz - Columbus: How do we get copies of Dartmouth banking programs? Tapes were sent to all Mark II sites, IPC Mgrs have them in their private library under name BANKPR. Get them transferred to your user number.

Note: The programs are public domain (OK to give listing). These programs undocumented and not supported by Dartmouth or Bethesda.

#### Mark II Catalog

Frank Tung - Long Island: Is there a printed catalog of Mark Il library programs?

Yes. 20,000 copies of Customer Bulletin 35 were printed on March 18. Bulk shipments were sent to each office location. More

600 (4-69)

are available via Form AF 110 and Schenectady.

DATANET Dick Belden - York: How can -730 I rent or sell DATANET-730's where handsets won't fit the coupler?

> Make the entire telephone portable as well as the terminal. Get one handset that fits; equip it with a 4-prong jack. Have customer install phone plugs where terminal is to be used.

Paper Tape Joan Wood - Long Island: Is Perforator there an inexpensive paper tape perforator for prepartation of tapes off-line?

Model 33 TC teletype sells for \$740 from Teletype Corp. (Phone companies won't sell or lease terminals not intended for connection to their lines.)

-730

DATANET Jim Kessler - Tulsa: Customer can't get DATANET-730's to talk to each other over phone lines. Why?

They're equipped with TDM114 data sets that don't permit inter-talk. TDM115's would provide the function, but they're not in the product line as yet.

Machine Joan Wood - Long Island: Is Scheduling there a program to schedule machines in a shop?

Sorry, can't help you on that. How about LP Programs or CPM. Can they do the job? Any help anybody?

Resource

Charlie Ray - Buffalo: What is the status of Resource?

It's being sold initially by ISS&S on the Bethesda system. Home office contact on Resource is FAST-FAX 8\*273-4345

cards into

80-column Bill Burns - Philadelphia: What card readers can be attached to the Teletype terminal for data entry into our service?

Motorola Information Systems Div. makes the MDR1000. A Phoenix firm makes the Cardliner-10. Call Fast-Fax for sales offices nearest you. Engineering will be testing and evaluating both devices soon.

DATANET -730contract

Joan Wood - Long Island: Contract for DATANET-730 doesn't say anything about 1/2 of rental fees applying toward purchase, but SR's were told it can. How do we get it onto the contract?

You can attach a rider as follows:

"Conversion from rent to sale: GE will credit 50% of the rental paid on the ACT-735 toward the sale price, excluding maintenance. Total credit cannot exceed \$500.00". Lease price minus maintenance divided by two 2/110-35 . It requires 7 month's rental to earn the \$500 credit.

EDITEXT

Dave Beck - Cleveland: What is the status of EDITEXT?

The Editext service is being completely re-evaluated. Commercial service offered from Washington IPC is being phased out. Bill Watson is the Editext man in Product Planning: 8\*273-4204.

program

Pipe Stress Lee Schwieger - Tulsa: Do you have a pipe stress analysis program?

> Fast-Fax sent him one via TTY and Dial-comm for cast iron and stainless steel pipe he wanted one for plastic pipe. Anybody else want PIPE and PIPE? Anybody have a pipe stress program for plastic pipe?

FX Lines

John Clark - Philadelphia: To determine how we can serve national accounts better, we need to know what cities have local phone service to what systems. Can you help?

See the attached list — current as of March 19, 1969.

Fast—Fax nomination for the "farthest—out" question:

Cut and Fill program Dennis Sullivan - Chicago: Do we have a cut-and-fill civil engineering program?

Wayne Garber in Portland developed one presently stored in L.A. Mark II. Portland office sent him available documentation and let him try EARTH\$WG on Mark II.

Portable TTY's Norm Wilson — Manhattan: What is the procedure for getting more portable teletypes for demonstrations?

It's done through an AR (Appropriation Request). Get your District and Region to consolidate needs and submit an AR.

Meryl Peterson — Houston: What is the delivery time for terminals in Antwerp, Belgium?

It took a cable to the Brussels IPC and Fast-Fax delivered the answer to Meryl — who had a customer moving to Europe and wants to use time—sharing there. Incidentally, it only takes eight days to get a terminal in Antwerp.

Fast—Fax is building a library of demonstration and general programs. The Pipe Stress Analysis program is typical of the programs we'll keep on file to send on demand. If you have programs that you would like to share with other Sales Reps., send them to Fast—Fax.

The Fast—Fax office will be the distribution point for off-line library programs. LIBOFF\*\*\* for Mark II, CATPUB\*\*\* and CATGEO\*\*\* for Mark I service.

# CENTRAL REGION LOCAL PHONE SERVICE BY MARK I SERVICE

<u>TO</u>	FROM
CHICAGO	KANSAS CITY
CHICAGO	ST. LOUIS
CLEVELAND	CINCINNATI
CLEVELAND	COLUMBUS
CLEVELAND	DAYTON
CLEVELAND	LOUISVILLE
CLEVELAND	PITTSBURGH
CLEVELAND	PITTSBURGH
CLEVELAND	YOUNGSTOWN
DETROIT	TOLEDO

#### CENTRAL REGION LOCAL PHONE SERVICE TO MARK II SERVICE

<u>TO</u>	FROM
CHICAGO	MILWAUKEE
CHICAGO	MINNEAPOLIS
CHICAGO	ST. LOUIS
CLEVELAND	AKRON
CLEVELAND	BUFFALO
CLEVELAND	CINCINNATI
CLEVELAND	COLUMBUS
CLEVELAND	DAYTON
CLEVELAND	DETROIT
CLEVELAND	INDIANAPOLIS
CLEVELAND	KANSAS CITY
CLEVELAND	LOUISVILLE
CLEVELAND	TOLEDO

#### WESTERN REGION LOCAL PHONE SERVICE TO MARK I SERVICE

TO FROM

BERKELEY PALO ALTO

BERKELEY SACRAMENTO

LOS ANGELES GARDEN GROVE

LOS ANGELES SANTA BARBARA

LOS ANGELES SANTA BARBARA

PHOENIX ALBUQUERQUE

PHOENIX COLORADO SPRINGS

PHOENIX DENVER

PHOENIX SALT LAKE

PHOENIX TUCSON

SEATTLE PORTLAND

PHOENIX LOVELAND

#### WESTERN REGION LOCAL PHONE SERVICE TO MARK II SERVICE

TO FROM

BERKELEY PALO ALTO

BERKELEY SACRAMENTO

LOS ANGELES DENVER

LOS ANGELES GARDEN GROVE

LOS ANGELES PHOENIX

LOS ANGELES SAN DIEGO

LOS ANGELES SANTA BARBARA

LOS ANGELES SANTA BARBARA

PHÓENIX COLORADO SPRINGS

PHOENIX SALT LAKE CITY

SEATTLE PORTLAND

#### SOUTHERN REGION LOCAL PHONE SERVICE TO MARK I SERVICE

TO FROM

ATLANTA ANDERSONVILLE

ATLANTA COCOA BEACH

ATLANTA HUNTSVILLE

ATLANTA MEMPHIS

ATLANTA NASHVILLE

ATLANTA ORLANDO

ATLANTA PENSACOLA

BETHESDA NORFOLK

BETHESDA RICHMOND

DALLAS AUSTIN

DALLAS BATON ROUGE

DALLAS CORPUS CHRISTI

DALLAS FORT WORTH

DALLAS HOUSTON

DALLAS LAFAYETTE

DALLAS NEW ORLEANS

DALLAS OKLAHOMA CITY

DALLAS PORT NEECHES

DALLAS SAN ANTONIO

DALLAS TERMINAL, TEXAS

DALLAS TULSA

#### SOUTHERN REGION LOCAL PHONE SERVICE TO MARK II SERVICE

TO FROM

ATLANTA NASHVILLE

ATLANTA ORLANDO

BETHESDA ATLANTA

BETHESDA BALTIMORE

BETHESDA NORFOLK

DALLAS FORT WORTH
DALLAS HOUSTON

DALLAS LAFAYETTE

DALLAS NEW ORLEANS

DALLAS OKLAHOMA CITY

DALLAS TERMINAL, TEXAS

DALLAS TULSA

#### EASTERN REGION LOCAL PHONE SERVICE TO MARK I SERVICE

TO FROM

TEANECK DEER PARK

TEANECK HARRISBURG

TEANECK MANHATTAN

TEANECK MINEOLA

TEANECK PHILADELPHIA

TEANECK POUGHKEEPSIE

TEANECK PRINCETON

TEANECK ST. COLLEGE

#### EASTERN REGION LOCAL PHONE SERVICE TO MARK II SERVICE

TO FROM

NEW YORK MINEOLA

TEANECK BRIDGEPORT

TEANECK CORNING

TEANECK BINGHAMTON

TEANECK HARTFORD

TEANECK MINEOLA

TEANECK NEW LONDON

TEANECK PHILADELPHIA

TEANECK PRINCETON

TEANECK ROCHESTER

TEANECK ST. COLLEGE

TEANECK SYRACUSE

#### EASTERN REGION LOCAL PHONE SERVICE TO DESK-SIDE SERVICE (605)

FROM TO KING OF PRUSSIA BETHESDA KING OF PRUSSIA BETHLEHEM **ENGLEWOOD** KING OF PRUSSIA KING OF PRUSSIA MANHATTAN NEWARK KING OF PRUSSIA KING OF PRUSSIA SYRACUSE KING OF PRUSSIA WELLESLEY

#### NORTHEAST REGION LOCAL PHONE SERVICE TO MARK I SERVICE

FROM TO SCHENECTADY BIG FLATTS SCHENECTADY JOHN CITH SCHENECTADY ROCHESTER SCHENECTADY SYRACUSE UTICA SCHENECTADY WELLESLEY HARTFORD NASHUA WELLESLEY WELLESLEY NEW HAVEN WELLESLEY PROVIDENCE WELLESLEY STAMFORD WELLESLEY WORCESTER

#### NORTHEAST REGION LOCAL PHONE SERVICE TO MARK II SERVICE

FROM

SCHENECTADY ROCHESTER
SCHENECTADY SYRACUSE
WELLESLY MANHATTAN

TO



World Leader in Time-Sharing Service

Mark II CRU differences

Marg Star - Boston: When doing Mark II editing, is the CPU connected and the customer billed even though it doesn't show up on CRU printout? Yes, the software is being modified so that CRU's printed on the terminal will agree with CRU's on the monthly bill, but they don't agree now. See the attached write-up on Mark II CRU printouts for a partial explanation.

Spring

Ron Moutardier - Detroit: One Joint of my customers wants to go to the Spring Joint Computer Conference in Boston May 14, 15, 16. Can I get him an admission ticket? Yes, they're available from Fast-Fax, but they don't admit anybody to technical sessions - exhibits only, A & S P is sending pre-show folder to all offices. GE has two display areas: (1) Inf. Sys. Group has a theatre-type multiple-screen presentation; (2) Information Devices Dept. will show peripherals with Waynesboro demonstrating the Terminet-300 (using 605 access)

Fast-Fax's teletype

If you're working late and you want to be sure a message reaches Fast-Fax in the morning, call our teletype on 8\*273-4379. It's in the same room as our coffee machine, so the message will be seen. Messages on this terminal also deli-

verable to Backer, Hendricks, Chessler, Cohen Richardson.

N.C.

Ron Moutardier - Detroit: Do vou have a machine tool description file (MTDF) for the Weidamatic Punch Press Model A-15? Fast-Fax doesn't have one in the file as yet, but Art Lee in Philly has one --- call him.

SEASON program

Tony Asturi - Pittsburg: Have you heard of a program called SEASON? Yes, it computes multiplicative and additive seasonal indices from monthly data. It also computes forecasts using these indices. We'll send you a listing (about 85 lines)

PAINT program Jim Schuster - Greensboro. N.C.: Can you get us a copy of the PAINT program as described in publication 119077? The author, R. M. Briber has released the program and documentation through GE's Technical Information Series reports. We're duplicating the documentation and will send it as soon as possible.

Machine Scheduling

Bill Burns - Philadelphia: One of my customers has a 20-man shop and wants to know if there is a program that will help schedule the men and the machines? A Mark II program called ASIGN\$ uses the Gilmore Algorithm. A 7-page

write-up with examples named Job Assignment Analysis is available from Fast-Fax.

Schartman is applauded

"Thanks for the terrific job you did for a customer here in Baltimore . . . . we almost lost him until you helped him out . . . now he's so happy he wants to talk about GE's great service at a local NC Society meeting . . . Joe, you're a prince."

These are just a few of the nice things that Bruce Barnard of Baltimore wrote in a letter to Joe Schartman in Cleveland. It's a good example of field people helping each other. Congratulations Joe --- keep up the good work.

**Plotters** 

Jim Dickson — Atlanta: Are there any new plotter techniques, programs or documentation available for Calcomp plotters? Nothing other than the two Users Guides: Mark II Fortran Plotting Routines 902203 - updated Jan. '69 and Mark I Fortran Plotting Routines 708205 updated Jan. '69. Mark II software and preliminary documentation for COMPLOT plotters is getting closer.

Mush! Mush! you huskies Lacy Johnson — Santa Barbara: . . was informed by the Standard Oil Company that they had decided to install a Mod 33 in the Anchorage Division office. They've asked for a GE man to be on site at installation time to instruct personnel.

**ECAP** 

Ed Taylor — Cleveland: What is the status of the ECAP package? It's in field test in some selected sites, and good results are being fed back. Some revisions are being made to make the programs even more attractive to circuit design engineers.

Logic Ckt Analysis Elaine Rogers —Syracuse: Do we have a program that will do logic circuit analysis? It's in the mill, but no dates are available. It can be used by circuit

analysis people, or anybody doing any type of logic flow.

Sales Rep moves to Mgr. role Congratulations to Pete Ekstrand, new Sales Manager at the Atlanta office. He was a sales rep in the Washington office. Ray Kane recently named him "Salesman of the Month". Pete moves on to bigger and better things, leaving an enviable record: 22 contracts in 20 weeks.

Trucking programs

fragyttae brit

Mel Fisher — Philadelphia: Has anybody developed any programs for the trucking industry to help them eliminate empty back-hauls? Yes, Fast-Fax stumbled onto one in the field, and as soon as we get a tape with documentation it will be sent to you Mel. Would anybody else like to have it? Place your order with Fast-Fax.

Civil Engineering Programs

Jack Kajsasz - Buffalo: The application write up (173118) on Purcell Civ. Engr. firm states that hundreds of programs are available for engineere to use. Where are they? Purcell said it -not GE. But he's referring to the hundreds of available Civ. Engr. programs that state highway departments have for road and bridge building. Written for the 1620 in Fortran II, they convert easily to T/S, and they're public domain -- usually with good documentation. Get in touch with your state highway dept, date processing division.

T/S on GSA?

Jack Mahaffey — Knoxville: Is GE Time-Sharing Service on GSA list for approved products or service for the government to buy? No. The government doesn't accept our standard contract — each has to be separately written. Dick Farrell — Washington is sending Fast-Fax copies of sample contracts which will help other government agencies write acceptable contracts. Call Fast-Fax for your samples.

Mark II program size Bob Donnestadt — Milwaukee: What is the largest size program the Mark II can handle? With chaining, there's no limit. You get 17K for any one-time execution, but you can chain to additional 17K chunks all day.

Fast-Fax personnel

Two new people were added to the Fast-Fax staff. Brian Berger answers 8\*273-4345, and Tim Kramer answers 8\*273-4421. We regret to say that John Watts has left the company. He's moving to a very nice position with a firm making IS&R equipment.

CPM

Louis Goodrich — Houston: Our present CPM package describes the units as being equivalent to "one-half days". Is there a conversion necessary to make the units represent hours or tenths-of-hours? No conversion necessary just input the data representing the unit factor you want, but remember what they are when they come out.

Inf. Stor. & Retrieval Pete Thompson — Philadelphia: Do you have documentation on the Mark I Information Storage and Retrieval program? Yes, it's called 265IR\$. CATPUB documentation is now available through Fast—Fax, instead of Helen Fincutter.

Datanet-730

Jack Sharkey — Manhattan: Can we include a de-installation charge in a Datanet-730 contract? No, we must be consistent in our charges to the customers. Arbitrary charges not common to all are not legal.

Heat Exchange

Jim Reinher — Chicago: What is the status of the heat exchange package? An April 24 letter to all regional, district and IPO managers from Joe Schmid had a field test critique sheet, with 3 Users Guides (Field Test draft versions). The programs are in field test on all Mark II systems. They are a part of the total Heat exchange package. Be sure

to read Joe Schmid's letter thoroughly. Summaries are contained on the last page of this bulletin.

Mod 33 TC Lease Some local phone companies will lease Mod 33 TC's, even though they're not connected to a line. Fast-Fax reported that they weren't leasable, but local phone companies apparently reserve the option. Check in your area before you commit. A picture of the 33TC and specifications is attached.

Terminet-300

Bob Mario — Syracuse: How can we get some data on the Terminet-300? The Waynesboro plant has given Fast-Fax permission to reprint their brochure. You'll get copies as soon as they're printed.

What is Halfduplex? Bud Wise — Cincinnati: What is half-duplex, full-duplex, and echo-plex?

Half:duplex: data moves on the line in one direction at a time only. The analogy is a radio conversation where one party speaks, then says "over" and listens while other party speaks. Full-duplex: data can move both ways on the line at the same time. The analogy is a phone conversation — both parties can speak and be heard at the same time.

Echoplex: The printed character at the terminal is caused not by the finger action at the keyboard, but by the echo of the character sent from the terminal to the computer and back again. This requires a full duplex line.

Half-duplex vs. Full-duplex

Ed. Ferguson — Los Angeles:
Our competitors using full duplex lines claim reliability is low on half-duplex lines. Is there any official write-up form AT&T or Bell Labs that defines the trade-offs? The local phone representative promised to get a copy which we'll send on to you. Full duplex has some

merit where lines are marginal. but in metropolitan L.A., it's probably a waste. Remember that your competitors require their customers to pay more for the full duplex lines (25% in most cases). And, chances of hits on the line are doubled. If garbage appears on the terminal, you have no way of knowing if it was clobbered on the way to the computer, or on the way back -- so it only tends to confuse the matter.

What's the story on Customer Bulletin No. 36? It was a victim of many circumstances. To meet a deadline, it was printed without the careful proof-reading it should have had. Errors in the sample problem caused the recall. It's been reprinted and redistributed. Then, at the last minute, minor bugs were found in the new BASIC, so the formal announcement of Binary Random Access Files has been temporarily suspended. bugs have been found and the announcement should come within the next few days.

Customer Bulletin No. 36

#### Mark II CRU printout vs. CRU accumulation for billing

Assume that Tom Hughes goes to the terminal . . . . dials up the Mark II system in the normal way, to do some work.

GE MARK II T/S FROM NEW JERSEY TERMINAL 211 ON AT 17:11 04/09/69 USER NUMBER-SYSTEM-BAS NEW OR OLD--OLD OLD FILE NAME--TRAIN READY (The system has located the file address in the user's catalog) 110 DATA 1,2,3,4,5,6,7,8,9,10 120 DATA 31.5,34.7,22.543,12.75 Editing functions performed by system 130 DATA 123.456,987.654,456.123 140 150 line deletions performed by system 160 EDI RES Edit resequence operation READY REN (the system renames the program - a service rendered) NEW FILE NAME -- NIART READY SAV -- another system function performed READY EDI DEL 200-250 Edit delete function performed by system. READY system saves program - adds name to user's catalog DUPLICATE FILE NAME; REPLACE OR RENAME READY REN program is renamed - a service rendered NEW FILE NAME -- NIART10 READY SAV system saves program - adds name to user's catalog READY BYE

At this point in time, Tom Hughes secretary informed him that he had an urgent long distance phone call. He hasn't issued a RUN command as yet. Rather than destroy the work that was done, he SAVES it, and will run it later.

Notice no CRU's printed at terminal.

OFF AT 17:17 04/09/69 NEW JERSEY -

# Summary of three Heat Exchange Programs in Mark II Field Test as of April 24, 1969

FLUID PROPERTY PROGRAMS (Field Test Users Guide No. FT902206)

A set of subroutines calculates thermal properties of nine engineering fluids. The fluids are: air, oxygen, carbon dioxide, hydrogen, nitrogen, steam, pyranol 10-C, transformer oil.

Properties are: density, viscosity, specific heat, thermal conductivity, Prandtl number.

The programs are independent subroutines and part of the Mark II Fortran Subroutine Library. Also there is a subroutine control program on the MARK II library THPRP\$.

#### NTU-EFF PROGRAMS (Field Test Users Guide No. FT902205)

The subroutine ENTUS and the subroutine control program ENTU\$ calculate heat transfer effectiveness, capacity rate ratio, and minimum and maximum flow capacities for seven different heat exchanger flow areas used conventional two-fluid heat exchanger design. The calculations assume steady state heat and fluid flow, negligible longitudinal heat conduction and a uniform velocity profile. Experience shows calculated values are accurate within 1% if these assumptions are satisfied. FNTU\$ is part of the MARK II FORTRAN Subroutine Library.

#### STEAM PROPERTY FUNCTIONS (Field Test Users Guide No. FT903211)

Various steam and water properties, such as enthalpy, saturation temperature, density, specific heat, viscosity, and thermal conductivity, may be calculated by use of individual functions having arguments of temperature, pressure and humidity. The functions, one for each property, are part of the MARK II FORTRAN Subroutine Library.





Model 33 TC \$740.00

#### Equipment Features and Components

#### Description

Teletype Corporation Model 33TC Standard Duty Send-Receive Page Printer Set with Tape Perforator and Reader (Private Line Version) with these features:

#### Set Features (Less Punch and Reader)

Eight-level, 11.0 unit code (1.0 unit start and 2.0 unit stop pulse)

8-1/2" friction feed platen capable of handling one or two ply paper (maximum roll diameter 5")

Data communications type wheel arrangement with associated four-row keyboard layout (American Standard Code for Information Interchange)

115 V AC 60 cycle synchronous motor unit

Gears for 100 wpm operation (110.0 Bauds)

Adjusted for 72 character line

Horizontal spacing 10 character per inch

Vertical spacing 3 or 6 lines per inch

Selector magnet driver can accept .020 or .060 amperes with proper wiring (strapping)

Two-tone cover: Ivory and Greige

Standard Teletype nameplate

Copyholder

Answer-back mechanism (21 character) actuated by the "here-is" key

Answer-back drum to be coded by the customer

Function box "on-line" operation of line feed, carriage return, and bell

Space suppression at end-of-line

Control key (functions)

Shift key (locks out keys without shift case)

Break key and "Here-is" key

Power supply transformer

Convenience outlet

3-way switch (off, on-line and local)

Wiring provisions for optional full duplex operation

Sheet metal stand with greige color finish

#### Tape Reader Features

3-way operating switch for start, stop and free position

"End-of-Tape" mechanism to shut down reader

Feed sensing electromagnet is pulsed by the distributor

P.D. No. 106 (Continued)

Change 9

Dated October 1, 1968

Power pack assembly

Parallel wire output to distributor

Operating sequence; reads tape and feeds

Capable of reading fully perforated tape

P. D. No. 106

#### Tape Punch Features

Four operating buttons, "OFF", "ON", "BACKSPACE", and "RELEASE"

1" Core for tape supply

Fully perforated 8-level code holes and feed hole

"V" shaped tape tearoff

Operating sequence; feed and punch

Removable chad box (Designed for attaching to stand)

#### General Information

Interoperates with existing teletypewriters having corresponding features

Fewer options possible compared to Model 35 Heavy-Duty Equipment

Actual and schematic wiring diagrams packaged with set

Set shipped completely assembled less stand and chad box

For applications requiring a broader range of features, the Teletype Model 35 line of equipment is recommended.

The above equipment requires a channel capable of handling 110.0 Bauds (Bits per second) for operation at 100 wpm. If for use on Dataphone Service with "Bell" Data Subset or its equivalent, we can furnish the necessary interface coupler under Part No. 198420, at \$78.20 net each plus Part No. 186145 Cord with Connector at \$5.60 net each.

One copy each of Bulletins 273B Vol. 1, 310B Vol. 2, and 1184B furnished with each set

#### Dimensions

Complete set less stand:

Width 22"
Depth 18-1/2"
Height 8-3/8"
Weight 44 lbs.

Stand: Supports Teletypewriter

Width 17-3/4"
Depth (at Top) 8"
Depth (at Bottom) 6-1/2"
Height 24-1/2"
Weight 12 lbs.

#### Estimated Service Life

7500 Hours at 60 or 66 wpm 4500 Hours at 100 wpm

#### Lubrication Intervals

#### Printer, Tape Punch and Reader

100 WPM 500 Hours or 6 months, whichever is first

60 or 66 WPM 1000 Hours or 1 year, whichever is first

#### Preventive Maintenance and Overhaul

At 60 or 66 WPM At 100 WPM

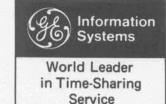
2500 and 5000 hours 1500 and 3000 hours

Note: Hours indicates actual operating time.

"Even" vertical parity version of this set is shown on P.D. No. 106B (Model 33TZ)

# SALES BULLETIN NO. 95-2

# FAST-FAX



Due to the large influx of inquiries and questions pertaining to the Terminet-300 terminal, we have decided to issue this status report. Our original plan was to issue a complete package of information when all plans were finalized. Our interim status is as follows:

#### **TERMINET-300 STATUS**

#### WHEN

(29, purches (# 6/LINE) VS

The Information Service Department will offer a limited quantity of TN-300 terminals for lease or sale starting in the 4th quarter of 1969.

#### **Brochures and Technical Data**

The sales promotion literature is being secured by the Sales Support Unit and will be issued to all field location concurrent with the Sales Plan.

#### Product Plan

The Product Plan for the TN-300 is currently in preparation and will be issued by Product Planning in June 1969 for review and comment.

#### Sales Plan

A Sales Plan will be issued by the Terminal Sales Function in July 1969 for review and comment.

#### TN-300 Terminals on Order

Currently 100 terminals are on order for ISD with availability scheduled to the field sales operation during the 4th quarter of 1969. An additional 360 terminals are on order as an initial quantity for 1970.

#### **Prices**

The Final Price Approval (FPA) has not been approved by the Information Systems Group as yet. The FPA has been prepared by the Information Devices Department in Oklahoma

City and is currently under ISD review. Final Price approval is expected by July 1, 1969.

#### Deployment

The current plan is to deploy the initial TN-300 terminals to the major cities which will have 30 character-per-second service from the Mark II AX system. The deployment will then broaden to all other current sales areas as trained personnel, maintenance programs, and terminals become available.

#### Maintenance

The maintenance program and the service areas will be essentially the same as those set up for the Datanet-730 program. The contract and agreement must be negotiated with GE's Field Engineering Department. The terms and arrangements will be made known when they are available.

#### **Terminal Specification**

The terminal to be offered by ISD will be manufactured to a special ISD specification that meets time-sharing system requirements. This terminal will differ slightly from the standard Waynesboro models.

#### Sales Tools

Approximately ½ of the first quantity of terminals available to ISD's Field Sales operation will be allocated for use as sales tools for demonstrations, hardware/software compatibility and field check out. The additional units will be available for lease or sale after the initial test.

#### Competitor Units

It is possible that some of our competitors will have a small quantity of Terminet-300's available prior to the delivery of our units. However, our current plan dictates we live with this situation in order not to secure the first units off the Waynesboro production line.

1 M (5-69)



## SALES BULLETIN NO. 95-3



punch cards

T/S output to Dick Janson - Long Island: Is there some way to have the terminal produce punched cards? The CT-812-X by Oneida Electronics Inc. Box 46 Yorkville, N.Y. converts TTY output so it can drive a modified card punch. Price range is \$3,000. Xerox of spec sheet available from Fast-Fax.

American Standard vocabulary

Mike Diamond - Detroit: Where can I get a copy of the American Standard Vocabulary for Information Processing? Order the catalog (free) from USA Standards Institute 10 East 40th Street N.Y., N.Y. 10016.

National Software Catalog

Bob Maraio - Syracuse: Is there a nationwide catalog of programs that are for sale? The ICP Quarterly, Vol. 3, No. 2, April 1969 is a catalog of computer programs for sale and has a roster of contract programming firms. It is published by International Computer Programs, Inc., 2511 E 46th St., Indianapolis, Ind. 46205. Fast-Fax has access to the department's copy - most programs listed are batch, not all in Fortran.

Electric Utility **Programs**  Larry Lesser - Manhattan: Do we have any electric Utility Programs? GE's Electric Utility Sales Dept. (EUSD) made a group of programs available to ISD. Documentation is very poor or

nil; and the programs have not been maintained. They serve best as an indication of what utility companies can do with timesharing. Don't give them to an unsophisticated user, or you'll be smothered with calls for help.

New Mark II **FORTRAN** 

The new version (with complex and double precision) was planned for release in early June. Problems in field test now indicate commercial availability in early July. If you haven't mailed out Customer Bulletin No. 37, hold it until the end of June.

Customer wants to sell software Egan Skinner - Greensboro, N.C.: My customer wants to sell software to GE. What's the first step? Address correspondence to J.C. Chessler, Manager, Datanet Software Services GE Information Service Dept., 7735 Old Georgetown Rd., Bethesda, Md. 20014.

Medical Programs Al Abrams - Manhattan: Do we have any programs for the medical field? An Applications Section man is formally assigned to the job. In late July he promises a status report on programs in the following areas: diagnostics, drug compatibilities, bacterial identification by gas chromotography, and radioactive therapy.

DATANET-730 Sprocket feed?

Mike Diamond - Detroit: Is sprocket feed available on the Datanet-730? Sorry no. The phone company can install it on a Mod 35 with no strain - it's a kludge on their Mod 33's; doubtful they's install it on our 730's.

**Plotters** with DN-730 An effort is being made to permit the Calcomp plotter to be connected to the Datanet-730. More details as they're available.

Initiation Charges

Should a Mark II customer have to pay initiation charges onto 605 Service? Legally yes. The initiation charge covers charges for a "class" of service. One fee for Mark I/II class service; one fee for 605 service, and one fee for resource service.

New Contract Office

Charles Hatch - 8\*273-4397: handles any contract administrative problem for the department. If you want clearance to put in deviations to the standard agreement, contact Charles Hatch.

Program submission

Richard Beckett - Berkeley: I have a gas network analysis program that may be useful to other CAS's. Who do I send it to? Send it to Fast-Fax - the central point for program submission. They're forwarded to the Applications section for review and evaluation for on-line or off-line use.

> Fast-Fax tips the hat to the following people who have submitted programs:

> Richard Beckett, CAS Berkeley, for gas network analysis.

Lee Denny, CAS/Schenectady, for TRANS1, TRANS2, TRANS3, (Basic to Fortran converter) received by way of Audio Products Dept.

Robert King, CAS/Highland Park, N.J. sent a step-wise multiple regression program and subroutine for calculating involute functions.

Bob O'Keefe, AR/Cincinnati, sent a Mark I Fortran version of Analog Simulation (the forerunner to the present Mark II version); Bob also sent a Basic program to do numerical integration for the dynamic analysis of systems. The program is documented in GE TIS report DF66MD709.

These programs are evaluated by the Applications Section, and Fast-Fax will report on their status when they're ready for field use. DO NOT BUG the contributor for data.

Dick Chamberlin - Tulsa: Do we have any programs to help in contract negotiating? Yes, a program called CONFPI was described in the National Contract Management Journal, written by Ray Kane and Hal Greenberg. It's reprinted as our Publication No. 125117A (available from Schenectady warehouse).

It's another reason why a manager can justify use of timesharing. Read the article — if you want a copy of the program, call Fast-Fax.

# Fast-Fax Bugle LASSIFIED

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### SECTION B

JUNE BUSINESS SERVICE

1969

Continued from Preceding Page BUSINESS SERVICE SCT .BED- Fan, Giring set. Mu seil. 574-9445. SPEAKER SYSTEM—Electro-Voice is region, very good cond. \$50 301 662-2323. STUFFER 201, Jil EXE (C) ER Juicer, waxer, scale, unina, qui record player, tape re-order. Be offer, KI 5-6-73. STEEL REINFORCED STEEL STPUCTURAL STEEL Channel & Angle Iron Ge - ral ".Vr. . "Ung Co. 509-8177 1017 BRENTWOO PD. NE.
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SBP-87-0. Unit 57 2542.

STEREO AM/FM cr s. Bal, due 5182 % pymis. 59 ft. Home demo. WAR HOUSE DISCOUNT 868-2728 STEREO TECHNOLOGY (5W, MW, FM) Combination, ff0, Call 525-5267.

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WANTED by Tony Marino, Teaneck: Production control and job shop applications for foundries.

WANTED by Pete Thompson, Philadelphia: A program to estimate the cost of wiring plants.

AVAILABLE - brand new from Fast Fax: 11 page off-line documentation for Mark I Multi-Story Frame Analysis - FRAMX\$ in Fortran. Ask for document 401059. Program can be transferred to your customer's user number by the center manager.

WANTED - by Tom Joehl, San Gabriel, a program for forecasting the useful life of forged tools.

WANTED - by Mike Myers, San Francisco, a program to do job costing.

AVAILABLE - new from FAST FAX: for the Petro-Chemical market, 4-page off-line documentation on WILSN\$, a Mark I Fortran program to calculate two-phase equilibrium of a binary mixture. Ask for document 404059. Program can be transferred to your customer's user number by the center manager.

WANTED - by Abe Batt, Reseda programs to do preventive maintenance work.

WANTED - by George Brennan, Portland - a two-dimensional trim loss program to calculate optimum yield from a large paper roll. (This type program could also be used in the leather goods industry, textile industry wood or paper products.)

BASEMENT SALE—Bkycle, lawn mower, used 1 yr. rups, etc. 9.27033

MOVING—Must sell contints of hear, incl. imported Fren.n din. rm set, breakfrow, sofe tables & chairs. £27-693.

HO FEHIOLD ITEMS—Excel., To the sell of the sire ad for remon-MOVING MUST SELL custom-male of the game tol, color TV console, kis oriental rug, oil paint-ings, lamps, lamps, train, etc., 70°—361-874. FOR SALE Yell weed 3 c. Fon Good ...1.

WANTED by Bart DeRizzo. Schenectady; an Economic Order Quantity (EOQ) program.

AVAILABLE from Fast-Fax, thanks to Gordon Ripley, Boston MTDFs for:

Edlundmatic with GE Mark Century (different from 2N & 2NL from Elaine

Avey with GE Mark Century Control Burgmaster Model 3BHT with GE Mark Century Control

Burgmaster Model 25 BHT with Bendix Dynapoint Control Behrens with GE Mark Century

Giddings and Lewis with Numeripoint

SS70 Control Milwaukee-matic Model EB with GE

Solid State Control

WANTED by Sally Smith, San Gabriel, a program to allocate space in a building - to do floor plan layouts for most economical use of available space.

FOR SALE from Minnie Ferguson 8\*273-4391, script and 14 slide presentation on Matrix commands. Very clever use of visuals showing Life-Saver candies, their demand, reorder point etc. I deal for Advanced Basic classes. \$5.00 charge made to your cost center.

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Joseph

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PIANOS ORGAN SERVICE

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1-A KC., long & AVAILABLE from Don Schenectady 8\*232-2119. documentation for PROFANAL and PROFINST, the GE-only programs referred to when you list LIBGEO\*\*\*. For questions on the programs call Hovey Tyndall 8\*222-3094. Any questions concerning Business Analysis Bulletin 406 contact George Hansen, 8\*222-3487. These are financial programs for use within General Electric only.

WANTED by Jim Kaufman, Cincinnati; a program for fuel oil dealers to compute economical customer-refill time based on outside temperatures and customer's historical usage rate.

WANTED by Gary Martin, Palo Alto an ALGOL to Fortran IV conversion program.

AVAILABLE from Schenectady warehouse; for the banking market, a new application profile describing how Akron National Bank plans management decisions with time-sharing. Order publication No. 201069 from Schenectady.

WANTED by Pat Wira, Teaneck; a program to calculate the financial status of merged companies.

AVAILABLE from Fast Fax, with thanks to Elaine Rogers of Syracuse, machine tool description files (MTDFs) for:

Cintimatic with Acramatic 220 control Cleermen Drillmaster with Mark Century 120

Wiedematic with GE Mark II control Edlundmatic 2N and 2NL with GE 103P Mark Century Control Milwaukee-matic EB with modified GE 100S Mark Century Control Pratt & Whitney Jig Bore Model 3123 with AIREDALE PW Integrated Ckt Control

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mos., must sell. \$150, 299-3.41.

AMERICAN ESKIMO—\$75. Poodles
min. \$75 up. 1pyh \$100. Ptr. eranian
\$150. Yorkies \$275. Cor. Sheps.
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\$hots. 783-4062.

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ys 627-2162, 2—4 mos. AKC Must sell. 559-4 AWAY. yr. ts, 451-063; ask 1-47-old; ask

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yrs., \$75. 723-9516 aft.

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re 100, blk, 8 m, 355, 273-7823 -6 wks, Ak und, Big bon 585-8476 pupples. 2 F

Just Control Pratt Model 3123 with Introl UPS — Males J., Amer. Ger J., Inter. All dogs. Acre Kennest., 736-6422, or call lect, 301-934-4922.

G. R.M. SHEF.—AKC. 2 2 y. excel. companion, 375, 725-7079, GERMAN SHEPHERDS—AKC. A go., f. info. call 451-5059.

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