We're Your Best Data Processing Resource

> Consulting Services

# **CGA** Computer Associates Inc.

The best data processing system is the one that works best for your company.

CGA creates and modifies systems that allow you to run your business better. CGA professional services, software systems and software products help you to increase the productivity of your computers, your people and your company.

We make the difference in how well you manage your business and your ability to get jobs done. The difference in how well your programs work and how well they work for you. We make the difference that enables you to squeeze top performance out of every dollar invested in your company's data processing installation.

## How do we do it?

We know our business and we know yours. Then we match our resources with your needs to provide the best solutions to your data processing problems. To streamline your systems so that they work best for you.

We do it with software products that work to improve the efficiency of your systems by expanding the capabilities of your computer and increasing the productivity of your programming staff.

We do it by joining applications software with state-of-the-industry mini-computers to create turnkey systems that make inhouse data processing a cost effective alternative to more businesses.

We do it by providing the industry's best qualified data processing professionals — programmers, systems analysts, management consultants — and matching their abilities with your needs. Custom programming. Systems design. Management consulting. Program modification. Specialized training. Conversions. Estimates. Evaluations. Education.

## Experience counts.

CGA has been serving the needs of the data processing community since 1968. More than a decade has built our reputation for keeping our promises through continued commitment and support to customer after satisfied customer.

Today we are one of the largest independent suppliers of computer software products and professional data processing services in the United States. Our continuing growth demonstrates our ability to get the job done.

CGA provides innovative solutions and superior products to data processing centers around the world — to companies like yours — that rely on data processing to do business and to get business done.

## **CGA** Consulting Services

Top level skills plus bottom-line orientation make CGA the best to use for your consulting dollar.

CGA has a reputation for quality. For consistently supplying our customers with top performance. For delivering quality projects on time, within budget and with results you can depend on.

The caliber of our consultants guarantees our service. We only take the best.

## Our people.

CGA consultants are career professionals. Highly skilled. Experienced. They are working to establish long-term relationships with our company and our clients. That means delivering projects with high standards to your satisfaction.

Our consultants are all good communicators who can translate client needs into cost-effective, productive solutions. They are problem solvers who know how to apply technical skills to data processing problems and reach the right answer for your company's needs. They are results-oriented professionals who can help you get optimum results for your company's data processing investment.

Every workday in cities throughout the country CGA searches for new consultants to add to our team. Hundreds of applicants are screened but only a small fraction are finally selected who meet our qualifications. We know the best job gets done only with the best people on the job.

# Our approach to business.

CGA provides on-site consulting at your facility in your data processing environment.

We take total project responsibility and provide a management framework that assures close supervision and continuous communication throughout an assignment.

Project teams are lead by project managers. Work is monitored and measured throughout the project against client expectations and objectives. The best use is made of time and talent, keeping costs to our customers as low as possible.

# Why more companies choose CGA.

We're your best data processing resource.

- Our consultants rank among the best qualified in the nation.
- We have established a reputation for turning out the highest quality products with the best qualified consultants in the most timely and economical manner.

- We take total project responsibility.
- We keep costs to our customers as low as possible.
- We provide on-site services, meeting your needs through local offices with local consultants.
- We have back-up staff to help solve especially difficult problems
- We offer high level technical skills.
- We have an outstanding record of meeting deadlines within budget.
- We have an excellent reputation for integrity and performance, demanding high standards for our work and for our clients.

Nobody knows your business like you do. Nobody knows data processing like CGA.

# CGA Consulting Services

Feasibility Studies
Data Processing Audits
Hardware/Software Evaluations
Project Management
Standards Review and Development
Teleprocessing Network Design
Systems Design and Analysis
Data Based Design and Evaluations
Application Design and Implementation
Turnkey Mini-Systems
Conversions
Package Customization
Contract Programming
Technical Skills Training

## **COO**CGA Produces Results

## CGA has met the full gamut of data processing challenges.

CGA consultants work with companies across the country. In a broad spectrum of application areas. On virtually every type of computer system. Our people are top-notch professionals knowledgeable in every aspect of information management.

The quality of our consulting services has produced thousands of successfully completed projects. A high percentage of repeat business. And an ever-growing roster of satisfied CGA users who count on CGA results.

#### **INSURANCE**

Medical Claims Processing Dental Claims Processing Medicare Claims Processing Membership and Billing Life Insurance Loss Control Pension and Funds Group Enrollment Premium Rating Co-ordination of Benefits Workmen's Compensation Subregation Homeowners Premium Rating Policy Writing Fire Dwelling Automobile Rating Administration Billing

### Payments Tracking PETRO CHEMICALS

Legal Diary

Lease Analysis Forecasting Cost Accounting Production Analysis Marketing Analysis

#### BANKING

**Demand Deposit Accounting** Electronic Banking Letter of Credit Trust Analysis Personal Trust Investment Trust Custody Stock Transfer Mortgage Loan Check Processing **Automatic Teller Machines** 

#### BROKERAGE

Securities Surveillance **Options Systems** Commodities Account Executive Compensation Securities Tracking and Accounting

#### MANUFACTURING

Forecasting Inventory Energy Use System Materials Requirement Planning and Budgeting Pulp Order Processing On-Line Order Entry

#### UTILITIES

Meter Accounting Vehicle Maintenance Customer Billing Telephone Directory

#### **TELECOMMUNICATIONS**

Inventory Control Switching Systems Terminal Support Electronic Mail Communication Interface Protocal UNIX "C" Education Computer Graphics

#### **GENERAL**

**Election Returns** Tax Law Publication Auto Leasing **Expense Control** Corporate Planning Payroll Accounts Receivable Accounts Payable General Ledger Allocation System Financial Management Human Resource Subscription Fulfillment Sales Analysis Sales Reporting



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