

PRODUCT STRATEGY COMMITTEE

18 March 1983

Ken Olsen, Chairmen Ann Jenkins	2301 2334	ML010-2/A50
Jack Smith, Chairmen Carol Gault	2231 2890	ML01-4 A54
Gordon Bell, Chairmen Mary Jane Forbes	2236 2237	ML012-1/A51
Larry Bornstein Caroline Spence	7738 7753	ML01-4/98
George Chamberlain Louise Boisvert	5305 9880	MS0/B2
Jim Cudmore Marie Mangan	225-4487 225-4486	HL02-2/M11
Dick Esten Jean Ignachuck	3955 4721	ML01-5/B95
Sam Fuller Iris DeLuca	225-6060 225-6066	HL02-3/N11
Bill Johnson Faith Scire	3982 7725	ML012-1/U29
Andy Knowles Shirley Cote/ Pat Stefanowicz	278-4567 278-4569	UP02-4
Bill Long* Marge Paul	231-5819 231-5853	MR02-4/T75
Jim Willis** Candy Newton	264-5487 264-5491	MK01-2/H32
Julius Marcus Debby Watson	264-5362 264-5363	MK01-2/B06
Don Metzger Terry Brown	289-1752 289-1756	AP0-2/B4
Larry Portner Marilyn Arbuckle	2471 2217	ML010-2/T32
Grant Saviers Pat Higgins	9765 4520	ML03-6/E94
Harvey Weiss Linda Mancini	264-4400 264-4404	MK02-1/D5
Al Crawford Bonnie Larocca	273-3464 273-3481	VR03-2/B7
Rick Corben, Secretary Winni Anketell	3123 4851	ML012-1/T39

*Product<sub>Δ</sub>  
strat<sub>Δ</sub> comm!*

*Product<sub>Δ</sub> strat<sub>Δ</sub>  
secs!*

\*Rotate - Technical Group Managers  
\*\*Rotate - Technical Volume Group Managers

Rotating members will cycle every 6 months

MANAGEMENT COMMITTEE

18 March 1983

Ken Olsen, Chairmen	2301	ML010-2/A50
Ann Jenkins	2334	
Win Hindle, Chairmen	2338	ML010-2/A53
Cheryl Daigle	2276	
Al Bertocchi	5311	MS0/N10
Marge Olthoff	5312	
Pier-Carlo Falotti		GMO/109
Dave Grainger	275-6043	US01-2/B10
Sheila Wollins	275-6064	
Bill Hanson	2238	ML01-4/R14
Kathleen Nickerson	2025	
Jeff Kalb	225-4025	HL02-2/M11
Muriel Thompson	225-4743	
Dick Poulsen	276-9625	OG01-2/L11
Margie Duggan	276-9624	
Bob Puffer	2863	ML01-5/B94
Rita Leary	2801	
Jack Shields	276-9890	OG01-2/R12
Sally Lukesh	276-9889	
John Sims	251-1335	CF03-1/C21
Mary Pauplis	251-1329	
Pete Smith*	231-5160	MR03-1/E8
Lois Marie	231-6807	
Jack Smith	2231	ML01-4/A54
Carol Gault	2890	
Bill Thompson	3779	MS0/J8
Aline Migrants	3985	
Ed Schwartz	5500	MS0/M6
Andrea Vitali	9308	
Ron Smart, Secretary	7011	ML010-1/F41
Margaret Rand	7012	

\*Rotate - Marketing Group Managers

Rotating members will cycle every 6 months



MARKETING/SALES STRATEGY COMMITTEE

18 March 1983

Ken Olsen, Chairmen	2301	ML010-2/A50	<i>EMS!</i>
Ann Jenkins	2334		
Jack Shields, Chairmen	276-9890	OG01-2/R12	<i>MKTG/SLSD</i>
Sally Lukesh	276-9889		
John Alexanderson	264-5160	MK01-2/G35	<i>mssc, Sec.</i>
Susan Ramsay	264-5161		
Dick Berube	251-1565	CF01-1/M18	
Sharon Pelton	251-1540		
Don Busiek	276-9470	OG01-2/X08	
Ellie Gordon	276-9471		
Gerry Butler	264-6209	NPO	
Doris Couture	264-6210		
Dick Farrahar*	251-1336	CF03-1/C20	
Lynne McEvoy	251-1346		
Bob Hughes	264-7355	MK02-2/A14	
Robin Dionne	264-7402		
Ed Kramer	231-6500	MR01-1/A65	
Suzanne Erie	231-6502		
Del Lippert	249-4200	BU0/E17	
Dotty Marcotte	249-4291		
Ward MacKenzie	225-6727	HL02-1/D11	
Jan Fahle	225-6726		
Jerry Paxton	276-8990	OG01-2/B09	
Martie Bonn	276-8991		
Jean-Claude Peterschmitt	41-22-93-33-11	GEO	
Hennie Pols			
Tom Siekman	4422	MS0/M6	
Phyllis Boot	4423		
Joel Schwartz	278-4550	UP02-4	
Mary Cygan	278-4551		
Chick Shue	275-6050	US01-2/B09	
Mary Orareo	275-6051		
Jerry Witmore	288-6542	AK01-1/C12	
Kathe Beyer	288-6541		
Cliff Clarke, Secretary	276-9891	OG01-2/R12	
Janet Kearns	276-9892		
<b>*Will rotate with:</b>			
Dick Walsh	276-9904	OG01-2/R12	
Mary Davis	276-9903		

FEB 28 1983

d	i	g	i	t	a	l
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INTEROFFICE MEMORANDUM:2.26

TO: Eng/Mfg Secretaries

DATE: 24 February 1983  
FROM: Karen Hamilton  
DEPT: Manufacturing Planning  
EXT: 223-2712  
LOC/MAIL STOP: MLO1-4/P69

SUBJECT: ENG/MFG LISTINGS

Attached are three lists which you might find helpful. First is the combined Manufacturing and EMC Staff listing, along with the names of their secretaries, their mailstops and their phone numbers. The men whose names are followed by asterisks are members of the Eng/Mfg Admin which meets on Tuesday from 8:30-10:30 in Jack Smith's Conf Room. There is a distribution list on EMS for them.

Second and third are distribution lists for the combined staffs, and for the combined staff secretaries.

If there are any errors or omissions, please let me know.

Thank you.

FEB 28 1981

7322-11  
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ENG/MFG STAFF SECRETARIES

Winni Anketell	ML012-2/T39
Jean Brown	ML01-4/P14
Terry Brown	AP02/B4
Iris Deluca	HLO2-3/N11
Mary Jane Forbes	ML012-1/A51
Carol Gault	ML01-4/A54
Kay Forsmo	ML01-4/B21
Karen Hamilton	ML01-4/P69
Pat Higgins	ML03-6/E94
Dottie Houck	ML012-2/A16
Jean Ignachuck	ML01-5/B95
Sue Lampedecchio	BP01
Rita Leary	ML01-5/B94
Marie Mangan	HLO2-2/M11
Judy McAfee	ML01-5/B98
Diane Miraglia	ML01-4/P14
Marylyn Morin	ML01-5/T55
Kathie Nickerson	ML01-4/R14
Faith Scire	ML012-1/U29
Pat Smith	EAO
Caroline Spence	ML01-4/A98
Muriel Thompson	HLO2-2/M11
Pauline Tortolini	ML01-4/P69
Debby Watson	MK01-2/B06



ENG/MFG STAFF MEMBERS AND SECRETARIES

223-2236	Gordon Bell	ML012-1/A51	Mary Jane Forbes	223-2237
223-7738	Larry Bornstein*	ML01-4/A98	Caroline Spence	223-7753
223-3638	Dick Clayton*	ML01-5/T55	Marylyn Morin	223-4352
223-3123	Rick Corben*	ML012-2/T39	Winni Anketell	223-4851
223-2610	Henry Crouse*	ML01-5/B98	Judy McAfee	223-3245
225-4487	Jim Cudmore	HLO2-2/M11	Marie Mangan	225-4486
223-3955	Dick Esten	ML01-5/B95	Jean Ignachuck	223-4721
225-6060	Sam Fuller	HLO2-3/N11	Iris Deluca	225-6066
223-2238	Bill Hanson	ML01-4/R14	Kathie Nickerson	223-2025
223-2859	Don Hunt	ML01-4/B21	Kay Forsmo	223-2432
223-2643	Dan Infante*	ML01-4/P14	Diane Miraglia	223-9677
223-3982	Bill Johnson	ML012-1/U29	Faith Scire	223-7725
225-4025	Jeff Kalb	HLO2-2/M11	Muriel Thompson	225-4743
223-2900	Dave Knoll*	ML01-4/P14	Jean Brown	223-3321
264-5362	Julius Marcus	MK01-2/B06	Debby Watson	264-5363
235-3511	Ed McDonough	BP01	Sue Lapedecchio	235-3331
289-1752	Don Metzger	AP0	Terry Brown	289-1756
223-2863	Bob Puffer	ML01-5/B94	Rita Leary	223-2801
223-6883	Joe Reilly*	ML012-2/A16	Dottie Houck	223-3039
223-9765	Grant Saviers	ML03-6/E94	Pat Higgins	223-4520
242-2733	Leroy Saylor	EAO	Pat Smith	242-2638
223-2231	Jack Smith*	ML01-4/A54	Carol Gault	223-2890
223-8887	Pat Spratt*	ML01-4/P69	Karen Hamilton	223-2712
223-2551	Abbott Weiss*	ML01-4/P69	Pauline Tortolini	223-3353
	Dick Yen	TAO		

ENG/MFG STAFF SECRETARIES

Winni Anketell	ML012-2/T39
Jean Brown	ML01-4/P14
Terry Brown	AP02/B4
Iris Deluca	HLO2-3/N11
Mary Jane Forbes	ML012-1/A51
Carol Gault	ML01-4/A54
Kay Forsmo	ML01-4/B21
Karen Hamilton	ML01-4/P69
Pat Higgins	MLO3-6/E94
Dottie Houck	ML012-2/A16
Jean Ignachuck	ML01-5/B95
Sue Lampedecchio	BP01
Rita Leary	ML01-5/B94
Marie Mangan	HLO2-2/M11
Judy McAfee	ML01-5/B98
Diane Miraglia	ML01-4/P14
Marylyn Morin	ML01-5/T55
Kathie Nickerson	ML01-4/R14
Faith Scire	ML012-1/U29
Pat Smith	EAO
Caroline Spence	ML01-4/A98
Muriel Thompson	HLO2-2/M11
Pauline Tortolini	ML01-4/P69
Debby Watson	MK01-2/B06

ENGINEERING/MANUFACTURING STAFF

Gordon Bell	MLO12-1/A51
Larry Bornstein	MLO1-4/A98
Dick Clayton	MLO1-5/T55
Rick Corben	MLO12-2/T39
Henry Crouse	MLO1-5/B98
Jim Cudmore	HLO2-2/M11
Dick Esten	MLO1-5/B95
Sam Fuller	HLO2-3/N11
Bill Hanson	MLO1-4/R14
Don Hunt	MLO1-4/B21
Dan Infante	MLO1-4/P14
Bill Johnson	MLO12-1/U29
Jeff Kalb	HLO2-2/M11
Dave Knoll	MLO1-4/P14
Julius Marcus	MK01-2/B06
Ed McDonough	BPO1
Don Metzger	AP02/B4
Bob Puffer	MLO1-5/B94
Joe Reilly	MLO12-2/A16
Grant Saviers	MLO3-6/E94
Leroy Saylor	EAO
Jack Smith	MLO1-4/A54
Pat Spratt	MLO1-4/P69
Abbott Weiss	MLO1-4/P69
Dick Yen	TAO



000 organization



3/83

PSA Kathy Piirmairini x 4862  
works for Kevin Reid  
who works for Hank Finn

C O M P A N Y    C O N F I D E N T I A L

ENGINEERING ORGANIZATION CHART

Updated: 3/24/83

VICE PRESIDENT, ENGINEERING, (Gordon Bell)

VICE PRESIDENT, ASSOCIATE HEAD ENGINEERING (Jack Smith)

SENIOR GROUP MANAGER, CORPORATE RESEARCH & ARCHITECTURE (Sam Fuller)

- |----Manufacturing Automation Program (Tom Williams)
- |----West Coast Research Lab (Forest Baskett)
- |----Advanced Systems Research (Bob McKenzie)
- |----Exploratory Research Program-Acting (Dieter Huttenberger)
- |----External Research Program (Dieter Huttenberger)
- |----Standards (Gary Robinson)
- |----Systems & Technology Analysis (Linda Wright)
- |----Operations & Planning (Bill Svirsky)
- |----Exploratory Research (Charle Rupp)
- |....Personnel (Maureen Harvey)
- |....Finance (Donna Berard)
- |....Software Architecture & Technology (Mahendra Patel)

VICE PRESIDENT, SYSTEMS AND COMMUNICATIONS ENGINEERING (Bill Johnson)

- |----32 Bit Systems, Vice President (Bill Demmer)
- |----Low End 32 Bit Product Market & Dev. Manager (Roy Moffa)
- |----Large Systems Engineering, Vice President (Ulf Fagerquist)
- |----Distributed Systems, Group Manager (Bernie LaCroute)
- |----Base Systems Software, Group Manager (Bill Heffner)
- |----Vax Workstations, Manager (Brian Croxon)
- |----Technical Director (Mahendra Patel)
- |....Finance (Steve Behrens)
- |....Personnel (Les Koch)
- |----Hardware Process (John Manzo)
- |----Staff (Will Thompson)
- |----Large VAX Engineering Manager (Bob Glorioso)
- |----SAC Operations (Acting) (Bill Johnson)

VICE PRESIDENT, GROUP MANAGER, LOW-END ENGINEERING (Jim Cudmore)

- |----DECmate Development Group (John Clarke)
- |----Electro Mechanical Development & Support Group (Walt Hanstein)
- |----Rainbow Development Group (Barry James Folsom)
- |----CT Development Group (Ron Ham)
- |----PDP-11 Systems Development Group (Mike Gutman)
- |----Terminals Development Group (Bill Avery)
- |----Personnel (Dot Terrell)
- |----Finance (Pat Spratt)



C O M P A N Y    C O N F I D E N T I A L  
ENGINEERING ORGANIZATION CHART

VICE PRESIDENT, ENGINEERING, (Gordon Bell)

VICE PRESIDENT, ASSOCIATE HEAD ENGINEERING (Jack Smith)

Page 2

GROUP MANAGER, LSI (Jeff Kalb)

|----Group Manager, Acquisition & Testing (Dan Hamel)  
|----LSI Marketing Manager (Steve Rothman)  
|----HL Manufacturing Manager (Rod Schmidt)  
|----LSI SEG Manager (Steve Teicher)  
|----LSI Personnel Manager (Ellen Ober)  
|----Group Controller (Bob Hranek)

GROUP MANAGER, PROCESS & DESIGN SUPPORT (Don Metzger)

|----Group Manager, Technical Service Group (John Rose)  
|----Group Manager, Design Process (Pete Straka)~ *CAD*  
|----Manager, Operations Support (Al Erny)  
|----Group Manager, Process Design Engineering (Dave Thorpe)  
:....Personnel Manager (Willow Shire)  
:....Finance Manager (Dick Haslett)

VICE PRESIDENT, STORAGE SYSTEMS DEVELOPMENT (Grant Saviers)

|----Engineering Manager, SSD Japan (Vince Bastiani)  
|----Tape Product Development, Shrewsbury Host Manager (Dave W. Brown)  
|----Very Small/Small Disk Product Development (Paul Bauer)  
|----Advanced Technology and Storage Components (Mike Riggle)  
|----Central Staff/Operations (Bob Flynn)  
|----Medium/Large Disks and Subsystem Product Dev. (Tom Burniece)  
|----SSD/EPIP, Special Projects (Jim Lacey)  
:....Personnel (Jocelyn Scarborough)  
:....Finance (Ed Sawyer)  
|----Electronic Storage Development, Group Manager (Pete van Roekens)  
|----Japanese R & D Center (Tom Kobayashi)

GROUP PERSONNEL MANAGER, ENGINEERING/MANUFACTURING (Larry Bornstein)

CORPORATE PRODUCT MANAGEMENT (Rick Corben)

ENGINEERING FINANCE GROUP CONTROLLER (Joe Reilly)

ENGINEERING

GORDON BELL  
VICE PRESIDENT  
ENGINEERING

JACK SMITH  
VICE PRESIDENT & ASSOC. HEAD  
ENGINEERING

JIM CUDMORE  
VICE PRESIDENT & GROUP MANAGER  
LOW-END ENGINEERING

BILL AVERY  
GROUP MANAGER  
TERMINALS DEVELOPMENT

JOHN CLARKE  
GROUP MANAGER  
DECMATE DEVELOPMENT

BARRY JAMES FOLSOM  
GROUP MANAGER  
RAINBOW DEVELOPMENT

MIKE GUTMAN  
GROUP MANAGER  
PDP-11 SYSTEMS DEVELOPMENT

RON HAM  
GROUP MANAGER  
CT DEVELOPMENT

WALT HANSTEIN  
GROUP MANAGER  
ELECTRO MECHANICAL DEVELOPMENT & SUPPORT

SAM FULLER  
CORPORATE RESEARCH & ARCHITECTURE  
SENIOR GROUP MANAGER

BILL JOHNSON  
VICE PRESIDENT  
SYSTEMS & COMMUNICATIONS  
ENGINEERING

BRIAN CROXON  
GROUP MANAGER  
VAX WORKSTATION PROGRAM

BILL DEMMER  
VICE PRESIDENT  
32-BIT SYSTEMS

ULF FAGERQUIST  
VICE PRESIDENT  
LARGE SYSTEMS ENGINEERING

BOB GLORIOSO  
MANAGER  
LARGE VAX ENGINEERING

BILL HEFFNER  
BASE SYSTEMS S/W  
GROUP MANAGER

BILL JOHNSON  
SAC OPERATIONS (ACTING)

BERNIE LACROUTE  
GROUP MANAGER  
DISTRIBUTED SYSTEMS

JEFF KALB  
GROUP MANAGER  
LSI

DON METZGER  
GROUP MANAGER  
PROCESS & DESIGN SUPPORT

JOE REILLY  
ENGINEERING FINANCE GROUP  
CONTROLLER

GRANT SAVIERS  
VICE PRESIDENT  
STORAGE SYSTEMS DEVELOPMENT

LARRY BORNSTEIN  
GROUP PERSONNEL MANAGER  
ENGINEERING/MANUFACTURING

RICK CORBEN  
CORPORATE PRODUCT  
MANAGEMENT MANAGER



d i s i t a l

I n t e r o f f i c e M e m o

TO: ENG/MFG STAFF:

DATE: TUE 22 FEB 1983 11:04 AM EST

cc: OPERATIONS COMMITTEE:

FROM: JACK SMITH

DEPT: MFG ADMINISTRATION

EXT: 223-2231

LOC/MAIL STOP: ML01-4/A54

MESSAGE ID: 5191742217

SUBJECT: ORGANIZATIONAL ANNOUNCEMENT

\*\*\*\*\* THIS MESSAGE IS FROM JACK SMITH & GORDON BELL \*\*\*\*

We are pleased to announce that, effective immediately, Jim Cudmore will become Vice President, Group Manager for our Low-End Engineering organization.

We are anticipating unprecedented, rapid growth in the Personal Computer segment of this organization where Bill Avery, over the past 18 months, has successfully built three strongly focused PC development groups: Professional, Rainbow and DECmate.

To provide greater visibility during this critical growth period, these groups will report directly to Jim. The clear segmentation of responsibility of our Personal Computer development Groups will allow each of them to interact easily with differing strategies and programs. This will also free Bill up to concentrate full time on the Video, Hard Copy and voice products as well as the key integrative activities and support services for overall architecture and this entire space.

Reporting to Jim in the new organization are:

John Clarke	DECmate Development Group
Walt Hanstein	Electro Mechanical Development & Support Group
Barry James Folsom	Rainbow Development Group
Avram Miller	Professional Development Group
Mike Gutman	PDP-11 Systems Development Group
Bill Avery	Printer Development Group
	Video Development Group
	PC and Terminals
	Strategic Planning
	Architecture Standards
	Common A.D.
	Support & Administration

Jim's 22 years of experience at Digital in a variety of Engineering and Manufacturing responsibilities make him especially well suited for this new challenge. His most recent assignment was Group Manager for LSI, Printed Wiring Boards, and the COEM product group.

With this change, Jeff Kalb, LSI Group Manager, will report directly to

us and Jim will develop a plan for the reassignment of his PWB responsibilities. Don Metzger, Process & Design Support Group Manager, formerly part of Low-End Engineering, will also report directly to us.

Please join us in welcoming Jim to his new as

22-FEB-83 15:22:50 S 03432 CLEM  
CLEM MESSAGE ID: 5191700754

Steve Ti

Sub-Mgr.

Semiconductor Eng.

C O M P A N Y   C O N F I D E N T I A L

ENGINEERING ORGANIZATION CHART

Updated: 11/02/82

VICE PRESIDENT, ENGINEERING, (Gordon Bell)

VICE PRESIDENT, ASSOCIATE HEAD ENGINEERING (Jack Smith)

VICE PRESIDENT, ASSOCIATE HEAD ENGINEERING

TECHNOLOGY, TERMINALS, AND SMALL SYSTEMS (Jack Smith)

- \_\_\_ Terminals and Workstations, Group Manager (Bill Avery)
- \_\_\_ PDP-11 Bit Systems Development, Group Manager (Mike Gutman)
- \_\_\_ Electro-mechanical Dev. & Support, Group Manager (Walt Hanstein)
- \_\_\_ Process & Design Support, Group Manager (Don Metzger)
- Controller (Joe Reilly)

SENIOR GROUP MANAGER, SYSTEMS ARCHITECTURE AND TECHNOLOGY (Sam Fuller)

- \_\_\_ Manufacturing Automation Program (Tom Williams)
- \_\_\_ West Coast Research Lab (Forest Baskett)
- \_\_\_ Advanced Systems Research (Bob McKenzie)
- \_\_\_ Exploratory Research Program-Acting (Dieter Huttenberger)
- \_\_\_ External Research Program (Dieter Huttenberger)
- \_\_\_ Systems Architecture (Bill Strecker) *no*
- \_\_\_ Software Architecture & Tools (Mahendra Patel)
- \_\_\_ Standards (Gary Robinson)
- \_\_\_ Systems & Technology Analysis (Linda Wright)
- \_\_\_ Operations & Planning (Bill Svirsky)
- :.... Personnel (Maureen Harvey)
- :.... Finance (Leo Merta)

VICE PRESIDENT, SYSTEMS AND COMMUNICATIONS ENGINEERING (Bill Johnson)

- \_\_\_ 32 Bit Systems, Vice President (Bill Demmer)
- \_\_\_ Large Systems Engineering, Vice President (Ulf Fagerquist)
- \_\_\_ Distributed Systems, Group Manager (Bernie LaCroute)
- \_\_\_ Base Systems Software, Group Manager (Bill Heffner)
- \_\_\_ Vax Workstations, Manager (Brian Croxon)
- \_\_\_ Technical Director (Mahendra Patel)
- \_\_\_ Finance (Steve Behrens)
- \_\_\_ Personnel (Les Foch) ✓
- \_\_\_ Hardware Process (John Manzo)
- \_\_\_ Operations/Planning (TBH)
- \_\_\_ Low End 32 Bit (Will Thompson)



COMPANY CONFIDENTIAL  
ENGINEERING ORGANIZATION CHART

VICE PRESIDENT, ENGINEERING, (Gordon Bell)

VICE PRESIDENT, ASSOCIATE HEAD ENGINEERING (Jack Smith)

Page 2

Vice President, Storage Systems Development (Grant Saviers)

- \_\_\_ Engineering Manager, SSD Japan (Vince Bastiani)
- \_\_\_ Tape Product Development, Shrewsbury Host Manager (Dave W. Brown)
- \_\_\_ Very Small/Small Disk Product Development (Paul Bauer)
- \_\_\_ Advanced Technology and Storage Components (Mike Riggle)
- \_\_\_ Central Staff/Operations (Bob Flynn)
- \_\_\_ Medium/Large Disks and Subsystem Product Dev. (Tom Burniece)
- \_\_\_ SSD/EPIP, Special Projects (Jim Lacey)
- \_\_\_ Electronic Storage Development (Bill Coates)
- \_\_\_ Electronic Storage Development (Pete Durant)
- :.... Personnel (Jocelyn Scarborough)
- :.... Finance (Ed Sawyer)
- \_\_\_ Electronic Storage Development, Group Manager (Pete van Roekens)
- Japanese Engineering Center (Tom Kobayashi)

PERSONNEL, Manager ~~Acting~~ (Larry Bornstein)

CORPORATE PRODUCT MANAGEMENT (Rick Corben)

NOV 05 1982

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\* d i g i t a l \*  
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To: Gordon Bell  
Jack Smith

From: Bud Hawley  
Dept: Planning & Operations  
M/S: ML 12-3/A62  
E-Net: DEVEL::HAWLEY2  
Date: November 1, 1982

Subj: Project Manager List -  
Systems and Communications Engineering

With the reorganization of Systems and Communications Engineering the Project Manager listing has been revised as follows:

PROGRAM OFFICE	MAJOR SYSTEMS	PROJECT MANAGER
32-Bit Systems Group	11/730 (Nebula), 11/750 (Comet), & 11/780 (Star)	<i>3 Mike Powell</i> Mary Breslin
	VAX Clusters/MP	John Holz
	Nautilus	Don McInnis
	Scorpio	Demetrios Lingos
	Distributed Systems Group	Hardware
Server Software		Jac Simensen
DECnet/Host Software & PSI Products		John Gilbert
Large Systems Group	VENUS	Bob Glorioso
	JUPITER System	Len Kreidermacker
	JUPITER PLUTO/HSC-50	Ron Setera

*Restricted Distribution*

Systems Software Group	VMS Family	Joe Carchidi
VMS		
DECwest	SEABOARD	Dave Cutler
36-Bit Software & Distributed Systems Architecture	32-36 Bit Software	Fred Ensel
	KLIPA	Ron Setera
	DECnet-20, GALAXY, X.25/.29	Tom Lofsren
	JUPITER TOPS-20 DECmail/MS, LINK & T-10/7.02-D10	Dave Braithwaite
	KL/FCC	Janice Jaferian
	Fortran, COBOL, PASCAL, DBMS, DTR, RMS & IQL	Bill Harrelson
Commercial Languages		
	BASIC, B+2/11 & VAX-11 Run Time Library	Tom Harris
	COBOL, Edit, RPG, Sort-11 & VAX-11 Sort/Merge	Bruce Miller
Technical Languages		
	Ada, Fortran, & PASCAL	Norma Abel
	PL/I, 'C', APL & APLSF	Dennis Duncan
	Bliss	Glenn Lupton
Methods and Tools		
	DEC/CMS	Chuck Bradley
	DEC/MMS & DEC/TCS	Karen McNamara
Graphics		
	FMS Products	Ching-Ching Ganley
	DECvue	Don Feinberg
Workstations		
	AGATE & ONYX	John Ferrara
	Software	Larry Sambers

*Restricted Distribution*



ENGINEERING  
STAFF  
(meets  
monthly)

PRODUCT ENGINEERING GROUP (PEG) (bi-weekly meetings)	16-Bit Systems	Gutman
	32-Bit Systems	Demmer
	36-Bit Systems	Fagerquist
	Computing Terminals	Avery
	Distributed Systems	LaCroute
	SAT	Fuller*
	SEG	Teicher
	Software	Johnson
	Storage	Saviers
	Process Mfg. & QA	Thompson
Recording Secretary	Clinton	

ENGINEERING ADMINI- STRATION STAFF (EAS) (bi-weekly meetings)	Administration	Rose
	Corporate Product Mgt.	Corben
	Finance	Hough
	Operations Analysis	vanRoekens
	Personnel	Meyer
	SAT	Fuller*
	Strategic Planning	Delagi
	TOPS	Holman
	Recording Secretary	Clinton

Bell/Portner  
Dick Clinton, Recording Secretary

\* Sam Fuller's attendance is optional.

O O D C H A R T E R

- Formulate, propose, and implement the Corporate product strategy.
- Provide the organizational framework for maintaining an effective Engineering activity within DEC, consistent with the goals and philosophies of the organizations.
- Maintain a work environment and leadership image that will continue to attract and retain the high caliber, innovative people necessary for our growth and success.
- Ensure a competitive product posture for DEC.
- Own those technologies key to our success.
- Build products to meet needs of Marketing, while maintaining technology driven product innovation.
- Minimize technical risk by programs for advanced development and technology tracking.
- Provide visibility and review for non-Central Engineering activities.
- Provide product marketing services to the product lines.
- Establish and maintain required coupling with Manufacturing and Service organizations.
- Understand industry and competitive behavior.
- Minimize project risk by maintaining appropriate project and program management and control systems.
- Manage the balance between predictability, innovation, individual initiative, and control.

Larry Portner  
September 1979

COMPANY CONFIDENTIAL

ENGINEERING ORGANIZATION CHART

Updated: 8/9/82

VICE PRESIDENT, ENGINEERING, (Gordon Bell)

VICE PRESIDENT, ASSOCIATE HEAD ENGINEERING (Jack Smith)

VICE PRESIDENT, ASSOCIATE HEAD ENGINEERING

TECHNOLOGY, TERMINALS, AND SMALL SYSTEMS (Jack Smith)

- \_\_\_ Terminals and Workstations, Group Manager (Bill Avery)
- \_\_\_ Workstations, Group Manager (George Champine)
- \_\_\_ PDP-11 Bit Systems Development, Group Manager (Mike Gutman)
- \_\_\_ Electro-mechanical Dev. & Support, Group Manager (Walt Hanstein)
- \_\_\_ Process & Design Support, Group Manager (Don Metzger)

GROUP MANAGER, SYSTEMS ARCHITECTURE AND TECHNOLOGY (Sam Fuller)

- \_\_\_ Manufacturing Automation Program (Tom Williams)
- \_\_\_ West Coast Research Lab (Forest Baskett)
- \_\_\_ Advanced Systems Research (Bob McKenzie)
- \_\_\_ Exploratory Research Program-Acting (Dieter Huttenberger)
- \_\_\_ External Research Program (Dieter Huttenberger)
- \_\_\_ Systems Architecture (Bill Strecker)
- \_\_\_ Software Architecture & Tools (Mahendra Patel)
- \_\_\_ Standards (Gary Robinson)
- \_\_\_ Systems & Technology Analysis (Linda Wright)
- \_\_\_ Operations & Planning (Bill Svirsky)
- :.... Personnel (Maureen Harvey)
- :.... Finance (Leo Merta)

VICE PRESIDENT, SYSTEMS AND COMMUNICATIONS ENGINEERING (Bill Johnson)

- \_\_\_ 32 Bit Systems, Vice President (Bill Demmer)
- \_\_\_ Large Systems Engineering, Vice President (Ulf Fagerquist)
- \_\_\_ Distributed Systems, Group Manager (Bernie LaCroute)
- \_\_\_ Central Software Engineering, Group Manager-Acting (Bill Johnson)

Vice President, Storage Systems Development (Grant Saviers)

- \_\_\_ Engineering Manager, SSD Japan (Vince Bastiani)
- \_\_\_ Tape Product Development (Dave W. Brown)
- \_\_\_ Very Small/Small Disk Product Development (Paul Bauer)
- \_\_\_ Advanced Technology and Storage Components (Mike Riggle)
- \_\_\_ Central Staff/Operations (Bob Flynn)
- \_\_\_ Medium/Large Disks and Subsystem Product Dev. (Tom Burniece)
- \_\_\_ SSD/EPIP (Jim Lacey)
- \_\_\_ Electronic Storage Development (Bill Coates)
- \_\_\_ Electronic Storage Development (Pete Durant)
- :.... Personnel (Jocelyn Scarborough)
- :.... Finance (Ed Sawyer)
- \_\_\_ Electronic Storage Development, Group Manager (Pete van Roekens)



COMPANY CONFIDENTIAL  
ENGINEERING ORGANIZATION CHART

VICE PRESIDENT, ENGINEERING, (Gordon Bell)

VICE PRESIDENT, ASSOCIATE HEAD ENGINEERING (Jack Smith)

Page 2

CONTROLLER, CENTRAL ENGINEERING (Joe Reilly)

PERSONNEL, Manager-Acting (Larry Bornstein)

CORPORATE PRODUCT MANAGEMENT (Rick Corben)

COMPANY CONFIDENTIAL

ENGINEERING ORGANIZATION CHART

Updated: Monday 10/26/81 8:15

VICE PRESIDENT, ENGINEERING, (Gordon Bell)

VICE PRESIDENT AND ASSOCIATE HEAD, ENGINEERING, (Larry Portner)

PRODUCT ENGINEERING GROUP (PEG)

VICE PRESIDENT, STORAGE SYSTEMS DEVELOPMENT (Grant Saviers)

- | Operations (open)
- | Maynard Product Development (Dave W. Brown)
- | Small Storage Product Development (Paul Bauer)
- | Advanced Technology (Mike Riggle)
- | Group Planning and Strategy (Bob Flynn)
- | Colorado Springs Medium and Large Disks (Tom Burniece)
- | Electronic Storage Development (Dick Morris)
- | Diagnostic Engineering and Technical Operations (Jim Lacey)
- | :.....Personnel (Jocelyn Scarborough)
- | :.....Finance (Ed Sawyer)

VICE PRESIDENT, 32-BIT SYSTEMS (Bill Demmer)

- | Tewksbury Site Mgmt. and Shared Development (Jim Marshall)
- | VAX Mid-Range Systems (Brian Croxon)
- | VAX Low-End Systems (Demetrios Lignos)
- | 32 Bit Systems Program Office (John O'Keefe)
- | SUVAX Workstation Family (George Champine)
- | :.....32 Bit Program Team
  - | Architecture (Bill Strecker)
  - | VMS (Bill Heffner)
  - | Venus (George Hoff)
  - | Date Management (Bob Daley)
  - | Scorpio Chips (Steve Teicher)
  - | Terminals (Bill Picott)
  - | Mass Storage (Bob Flynn)
  - | System Manufacturing (George Plowman)
  - | Customer Services (Joel Berman)
  - | Software Engineering - Central Quality (Dom Lacava)
  - | Distributed Systems (John Adams)
  - | Layered Software Products (Bill Keating)
- | :.....Personnel (Toni Picardi) 247-2668/2202
- | :.....Finance (Carol Reid)

VICE PRESIDENT, LARGE SYSTEMS ENGINEERING (Ulf Fagerquist)

- | Advanced Development (Bob Flynn)
- | Operations and Management Systems (Steve Sur)
- | Technology (Sultan Zia)
- | Logical CAD/Architecture (Roy Rezac)
- | Large 32-Bit System Program (George Hoff)
- | 36-Bit System Program Office (Bill McBride)
- | Marlboro Site Engineering (Dave Copeland, acting)
- | Large Systems Engr/Mfg Program (Peter Emery)
- | VENUS Technology (Alan Kotok)
- | :.....Personnel (Randi Love)
- | :.....Finance (Dave Sawin)

PRODUCT ENGINEERING GROUP (PEG) (continued)

TERMINALS AND WORKSTATIONS MANAGER (Bill Avery)

|----Mechanical Packaging Interconnect (Richard Gonzales)  
|----Printing (John Ring)  
|----CT (Avram Miller)  
|----Video (Open)  
|----Technology (Open)  
|----TPG Engineering (Barry Folsom)  
|----32-Bit Workstation (George Champine)  
|----Software Engineering (Dom Lacava)  
|----VT278 Program (Dick Loveland)  
|----Terminals (Bill Picott)  
:....Personnel (Open)  
:....Finance (Open)

PDP-11/16 BIT SYSTEMS DEVELOPMENT MANAGER (Mike Gutman)

| Q/Ubuss Product Development (Herb Shanzer)  
| PDP-11 Applications and Product Engineering (John Sofio)  
| PSD Program Office (Peter Conklin)  
| PSD Advanced Development (Don Gaubatz)  
|----Technical Director (Jesse Lipcon)  
|----Software Coordination (open)  
|----16-Bit Architecture Program Manager (Bob Hesseltine)  
:....Finance (Maryann Serra)  
:....Personnel (Cathy Klinck)

DISTRIBUTED SYSTEMS MANAGER (Bernie LaCroute)

| Planning (John Adams)  
| Cross Product Engineering (Kami Ajgaonkar)  
| Decnet Development (John Gilbert)  
| Operation and Documentation (Paul Hanna)  
| Architecture (Tony Lauck)  
| Product Assurance (Doug MacKenzie)  
| NI Software Development (Dave Rodgers)  
| Hardware Development (Bob Savell)  
:....Personnel (Dick MacDonough)  
:....Finance (Dave James)

SEMICONDUCTOR ENGINEERING GROUP (SEG) MANAGER (Steve Teicher)

| Architecturally Focused Development (Duane Dickhut)  
| Program Specific Product Development (Mark Menezes)  
| Advanced Development (Bob Supnik)  
| Computer Aided Design (Joe Zeh, acting)  
| Computer Resources and CAM Engineering (Peter Christy)  
| Operations (Don Harbert)  
:....Personnel (Joan Doolittle)  
:....Finance (Chuck Fischer)



PRODUCT ENGINEERING GROUP PEG (continued)

GROUP MANAGER, CENTRAL SOFTWARE ENGINEERING GROUP (Bill Johnson)

\_\_\_\_ Software Planning and Operations (Bob Dockser)  
\_\_\_\_ Central Quality (Dom LaCava, acting)  
\_\_\_\_ Central Commercial Engineering Group (CCEG) (Bob Daley)  
\_\_\_\_ Base Systems Software (BSSG) (Bill Heffner)  
\_\_\_\_ 10/20/Small Systems Software (Dom LaCava)  
\_\_\_\_ Applications Systems (Ollie Stone)  
\_\_\_\_ Architecture and Tools, Corporate Languages (Bill Keating)  
\_\_\_\_ OFIS Automation (Bruce Stewart)  
:....Retail Products Group Engineering (Ollie Stone)  
:....European Software Engineering (Dick Davies)  
:....Personnel (Les Koch)  
:....Finance (Steve Behrens)

GROUP MANAGER, SYSTEMS ARCHITECTURE AND TECHNOLOGY GROUP (Sam Fuller)

\_\_\_\_ Systems Architecture (Bill Strecker)  
\_\_\_\_ Software and Architecture Standards (open)  
\_\_\_\_ Systems Performance Analysis (Terry Potter)  
\_\_\_\_ Office of Technology, Operations (open)  
\_\_\_\_ Corporate Research Group (Bob Glorioso)  
:....Software Architecture and Tools (Bill Keating)  
:....Personnel (Maureen Culliton)  
:....Finance (Bruce Green)

GROUP MANAGER, PROCESS TECHNOLOGY DEVELOPMENT (Will Thompson)

----Advanced Technology (Joe Chenail)  
----Technology Program Management (Len Greaney)  
----Process Information & Control System (Lou Klotz)  
----Power and Packaging Technology (Henk Schalke)  
----CAD (Pete Straka)  
----Group Personnel (Steve Sholkin)  
----Sr. Group Plant Controller (Dick Haslett)  
----Mechanical CAD/CAM--MECAD (Dick Anderson)

ENGINEERING ADMINISTRATION STAFF (EAS)

ENGINEERING FINANCE GROUP CONTROLLER (Ed Sawyer-Acting)

\_\_\_\_ Storage Systems Development Finance (Ed Sawyer)  
\_\_\_\_ Software Development Finance (Steve Behrens)  
\_\_\_\_ PDP-11/16 Systems Development Finance (Maryann Serra)  
\_\_\_\_ Technical Operations Finance (open)  
\_\_\_\_ Mid-Range Systems Development Finance (Carol Reid)  
\_\_\_\_ Large Systems Development Finance (Dave Sawin)  
\_\_\_\_ Central Management Finance (Dick Clinton)  
\_\_\_\_ Central Engineering F P & A (Jim Lawless)  
\_\_\_\_ Semiconductor Engineering Finance (Chuck Fischer)  
\_\_\_\_ Capital Planning and Administration (Don Crowther)  
\_\_\_\_ Terminals and Workstations Finance (open)  
:....Senior Personnel Representative (Walter LeFlore)  
:....Engineering Analysis and Reporting Systems (Jeff Haber)  
:....Auditing (Kevin Chambers)

ENGINEERING ADMINISTRATION STAFF (EAS) (continued)

GROUP PERSONNEL MANAGER, CENTRAL ENGINEERING (John Meyer)

| 32-Bit Systems Personnel (Tony Picard)  
| Central Software Engineering Personnel (Les Koch)  
| PDP-11/16 Bit Systems Development Personnel (Cathy Klinck)  
| TOPS, SA&T, Finance, R&D and Product Mgt Personnel (Bill Kelly)  
| Storage Systems Development Personnel (Jocelyn Scarborough)  
| Human Resource Planning and Development (open)  
| Group Compensation/Benefits/Administration (Don Ames)  
| 36-Bit Systems Personnel (Randi Love)  
| Staffing and Placement (open)  
| :....Finance (Nancy Bertrand)

GROUP MANAGER, TECHNICAL OPERATIONS GROUP (John Holman)

| Corporate Product Safety (Carlton Davenport)  
| Engineering Information (Dick Reilly)  
| Product Descriptive System (John Hittel)  
| Diagnostic System (Warren Moncsko)  
| Product Design Assurance (Phil Tays)  
| Product/Program Management (Joe Smith)  
| Chief Engineer (Dick Best)  
| Operations (John Sartory)  
| :....Personnel (Chris St Cyr)  
| :....Finance (Judi Knowles)

ADMINISTRATION MANAGER, CENTRAL ENGINEERING (John Rose)

| Engineering Operations (Charles Picariello)  
| Facilities Planning (Al Pfyffer)  
| Engineering Information Systems (Jim Friel)  
| Business Management (Ray Riddick)

STRATEGIC PLANNING MANAGER (Bruce Delaqui)

OPERATIONS ANALYSIS MANAGER (Peter Van Roekens)

| Administration (Sally Light)

CORPORATE PRODUCT MANAGEMENT MANAGER (Rick Corben)

| Business Planning Systems (open)  
| Planning Processes (Eli Glazer)

|----European Engineering (Jim Wade)

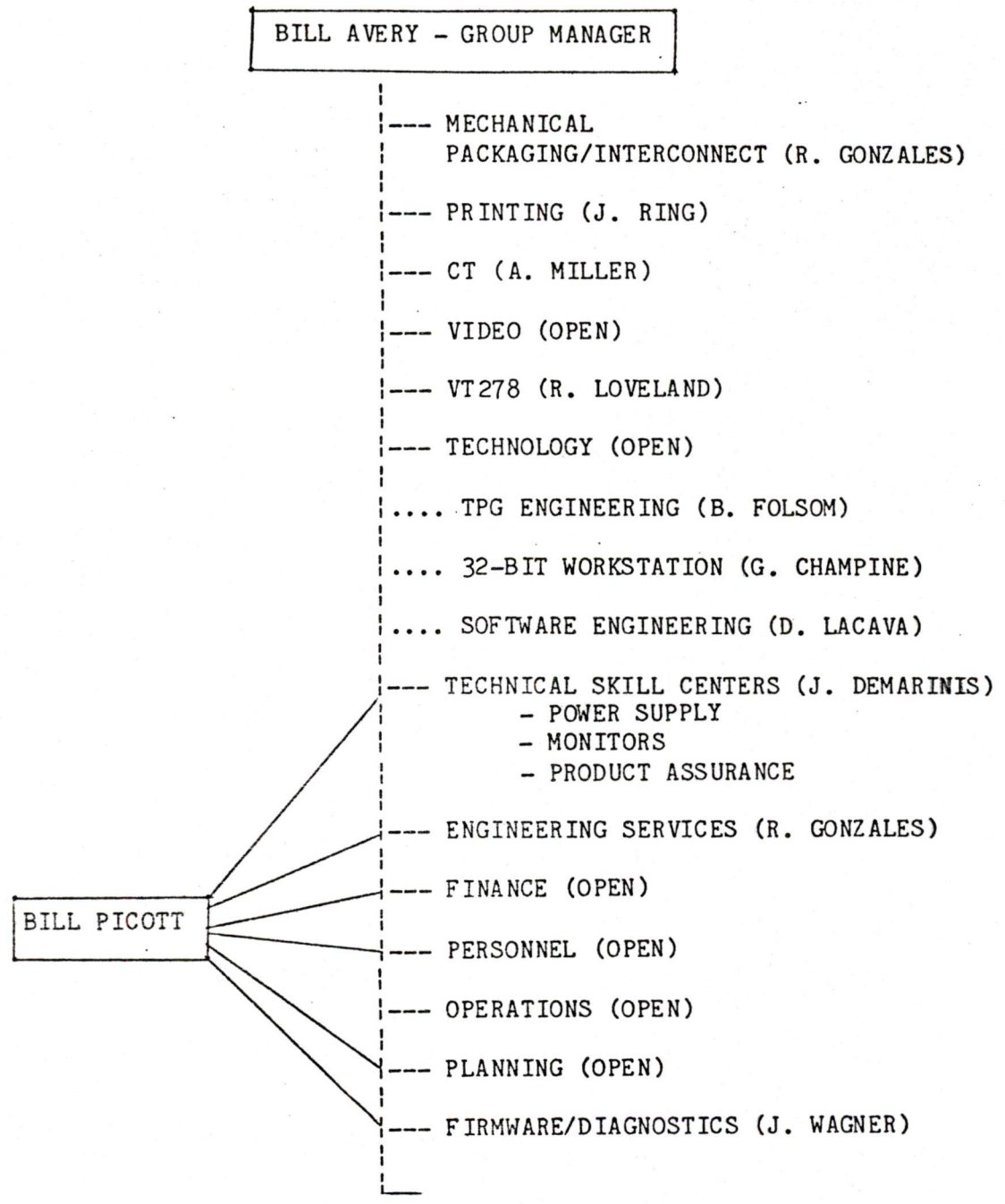
VICE PRESIDENT, EXTERNAL MFG PURCHASING AND DISTRIB. (Henry Crouse)

Michele Lefebvre  
RL0.S3.7



M-FXI + rest  
my

TERMINALS AND WORKSTATIONS GROUP





File Peter Van Ralbins

\*\*\*\*\*  
\* d i s i t a l \*  
\*\*\*\*\*

: CSMC:  
ENG STAFF:  
MFG STAFF:

DATE: WED 30 SEP 1981 12:14 EST  
FROM: BILL HANSON  
DEPT: MFG ADMINISTRATION  
EXT: 223-2238  
LOC/MAIL STOP: ML1-4/R14

SUBJECT: POLICY STATEMENT ON PROJECT RESPONSIBILITY

PLEASE NOTE THAT THIS COMMUNICATION IS FROM GORDON BELL,  
BILL HANSON, LARRY PORTNER, JACK SHIELDS AND JACK SMITH.

We want to insure that every development project at Digital has a Project  
Manager (P.M.). The P.M. is vested by the functional organizations as  
the decision maker on the project.

Some of the P.M.'s decisions may conflict with major goals set by a  
functional organization. A quick mechanism is required to settle these  
issues.

There are two attachments to this memo. The first provides more details  
on how the P.M. operates. The second details the conflict resolution  
procedure.

Attachments

Distribution:

Please distribute this communication to each of your Staffs' Direct  
Reports--thank you.

ATTACHMENT 1

PROJECT MANAGER (P.M.)

The P.M. may be selected from any organizations, but typically comes from Engineering. The P.M.'s assignment is to optimize cross functional trade-offs for the maximum benefit of the Corporation.

Several mechanisms exist that support the P.M. in meeting this objective.

1. Management of each of the functional areas has identified the P.M. as the decision maker for this project.
2. The P.M. has a team consisting of dedicated members from functional organizations, and when appropriate will include functions unique to that project or that business area.
3. The P.M. has a say in the selection and subsequent review of the team members.
4. The Phase Management Process assures the proper interaction with all concerned groups.
5. When decisions by the P.M. conflict with major goals of a functional organization, there is a clearly defined conflict resolution procedure. (Refer to Attachment 2.)

ATTACHMENT 2

CONFLICT RESOLUTION PROCEDURE

It is clear that the decisions which are best for a given project may conflict with decisions which have been made in functional organizations. What is required is a timely means to resolve these issues.

We have implemented Joint Management Teams in our functional organizations. This concept starts at the Smith, Shields, Bell/Portner level, is in place at the major program level, and is being installed on down throughout the organizations. The Joint Management Team consists of members from Engineering, Manufacturing, and Customer Services. In some areas there will be a product group member as well. They provide the general context in which the project team operates, as well as an input to the Project Manager's (P.M.) review.

When conflicts occur, the appropriate team member works the conflict issue with the functional organization. If it can not be resolved in this manner, the P.M. tries to set the needed agreement. If a problem still remains, the P.M. decides on the appropriate course of action. The decision and rationale are published, along with the dissenting view. The dissenter is free to escalate the issue to the Joint Management Team.

Most conflicts will be settled by the P.M. When conflicts reach the Joint Management Team, they have the responsibility of resolving the issue within five working days or escalating it to the next level team.

30-SEP-81 12:18:08 S 33589 EM01



PROGRAM OFFICES, MAJOR SYSTEMS  
AND  
DESIGNATED RESPONSIBLE INDIVIDUAL (DRI)

6/

PROGRAM OFFICE	MAJOR SYSTEMS	DRI
32-Bit	11/730 (Nebula)	Mary Breslin TW/E07 2600
	11/750 (Comet)	Charlie Smith TW/D06 2304
	11/780 (Hydra)	John Holz TW/D20 2265
	Venus	George Hoff MR1-2/E47 6524
	Nautilus	Don McInnes TW/A08 2118
	Scorpio	Demetrios Lisnos
	Workstation (Suvax)	Bill Avery MR2-4/E79 6805
36-Bit	Jupiter	Bill McBride MR1-2/E85 6906
	KL10 (2060,2040,1090)	Ron Setera MR1-2/E18 6213
	KL10 (2020)	Ron Setera
16-Bit	11/23B	Paul Gardner ML1-2/E60 5937
	11/23	Dick Bennett ML1-2/E60 6538
	11/03	Dick Bennett
	11/24	Bill Bernstein TW/D02 2203
	11/44	Ernie Crocker TW/C02 2195
	11/34	Ernie Crocker
	11/70	Ernie Crocker
	11/24J	Jerry Goodrich ML1-2/E60 3000
Personal Computer	CT Family	Avram Miller ML5-2/T53 9441
12-Bit	278	Paul Gardner ML1-2/E60 5937
Distributed Systems	NI Hardware	Bob Savell TW/E05 2475
	Communication Server	Dave Rodgers TW/C04 2369
	Software	John Gilbert TW/E07 2673
Terminals	Decnet	
	VT100,101,102,131	Jerry Bourque ML1-2/H26 3295
	VT125	John Elsbree
	LA12,24,120	Frank Disilio ML1-3/E62 3778
	VT200	Bernie Geasham ML1-2/H26 2647
LA200	Paul Nelson ML3-3/H24 3425	

VMS

*Joe Carchidi*

PROGRAM OFFICES, MAJOR SYSTEMS  
AND  
DESIGNATED RESPONSIBLE INDIVIDUAL (DRI)

6/

PROGRAM OFFICE	MAJOR SYSTEMS	DRI	
Storage	In development:		
	RX50	Steve Radoff ML1-3/E58 7601	
	RD50	John Glavin ML1-3/E63 7126	
	Aztec	Carl Blatchley ML1-3/E58 3764	
	RAB0	Bill Mathrani CX 522 2258	
	RAB1	Paul Eslins CX 522 2228	
	RA60	Bill Glover CX 522 2222	
	UDA	Bill Mathrani CX 522 2258	
	1200 MB	Tony Ferlick CX 522 2279	
	TA78	Jack Knott ML1-3/E63 6797	
	HSC-50	Ralph Platz CX 522 2230	
	TU81	Mike Cucina ML1-3/E58 9116	
		In support:	
		RX02	Duncan Power ML1-3/E63 8142
		TU58	Duncan Power
		RL02	Jack Knott ML1-3/E63 6797
		RK07	Pete Castellanos ML1-3/E63 3
		RM02/03	Walt Harder CX 522 2219
		RM80	Pete Svendsen CX 522 2285
		RP06	Walt Harder CX 522 2219
		RM05	Walt Harder
		RP07	Don Duffy ML1-3/E58 7600
		TS11	Pete Castellanos ML1-3/E63 3
		TE16	Pete Castellanos
		TU77	Pete Castellanos
		TU78	Pete Castellanos
	SEG	Scorpio	Duane Dickhut HL1-1/S8 4941
		J11	Mary Ellen Lewandowski
		T11	Mary Ellen Lewandowski HL1-1/Q8 4468
CHAS		Carol Peters HL1-1/O8 4076	
ZMOS Process Develop't		Andy Wu HL1-1/H8 4710	
E-BEAM		Len Gruber HL/H8 4011	
MOSIAC Process Dev.		Adam Shepel HL1-1/H8 4560	
BI Chip		Wayne Parker HL1-1/R11 4093	



PROGRAM OFFICES, MAJOR SYSTEMS  
AND  
DESIGNATED RESPONSIBLE INDIVIDUAL (DRI)

6/1

PROGRAM OFFICE	MAJOR SYSTEMS	DRI	
SOFTWARE Base Systems Software Group	VMS Family	Joe Carchidi ZK1-1/D42 8426	
	RSX Family	<del>Eric Baatz</del> ZK1-3/H1 8217	
	VAX-RMS	<del>Frank Hassett</del> ZK1-2/E16 8610	
	RMS-11	<del>Eric Baatz</del> ZK1-3/H1 8217	
Central Commercial Engineers Group	RSTS/E	Pam Saloky MK1-2 7776	
	TRAX	Rich Landau MK1-2/J12 6022	
	CATS, TPSS, VTC	Mary A Hodges MK1-2/J05 6963	
	DTR, DBMS, RDMS, CDD		
	DBMS11, DTR11	Dick Borden MK1-2 264 4733	
	DECSET	Bob Mitchell MK1-2/C8 6168	
	TMS	Chris McGrath MK1-2/C9 5359	
	Data Systems Hardware	Jim Milton MK1-2/H32 6117	
	LQP Family	Bob Gray MK1-1/J14 5874	
Corporate Languages Small & 10/20	APL	Stan Whitlock ZK1-3/D40 8118	
	ATMOS	Ike Nassi ML3-4/T50 4487	
	BASIC-11	Bill Andrus ML5-5/E76 6338	
	BASIC PLUS	Tom Harris MK1-2/J5 6779	
	COBOL 81	Bruce Miller MK1-2/J5 6684	
	DAWN	Ed Lowery ML3-4/T50 7686	
	EDT	Bill Storey MK1-2/J5 6866	
	FMS Family	Tom McIntyre ML5-5/E76 8997	
	Micro PAX/PASCAL	Nils Noren ML5-5/E76 7281	
	PDP-11 FORTRAN	Susan Azibert ZK1-3/D40 8163	
	Professional based application generator	Ron Johnston MK1-2/J5 6775	
	RHS-11	Maurice Marks HL1-1/S6 5022	
	RT-11, RMS-11/RT-11, RTEM	Bill Andrus ML5-5/E76 <del>6338</del> <sup>8151</sup>	
	SUVAX	Larry Sambers MR1-2/E37 6338	
	SORT-11	Bruce Miller MK1-2/J5 6684	
	VAX-11 ADA	Leslie Klein ZK1-3/D40 8139	
	VAX-11 BASIC	Tom Harris MK1-2/J5 6779	
	VAX-11 COBOL	Bill Storey MK1-2/J5 6866	
	VAX-11 DEBUG	Bruce Olsen ZK1-3/D40 8125	
	VAX-11 EDT	Bill Storey MK1-2/J5 6866	
	VAX-11 FORTRAN	Leslie Klein ZK1-3/D40 8139	
	VAX-11 PASCAL	Leslie Klein	
	VAX-11 PL/1	Bruce Olsen ZK1-3/D40 8125	
	VAX-11 RPG	Jeff Rudy MK1-2/J5 6680	
	VAX-11 RTL	Don Peterson MK1-2/J5 6773	
	VAX-11 Sort Merge	Bruce Miller MK1-2/J5 6684	
	32-36 Bit Coexistence	Fred Ensel MR1-2/E37 6871	
	Architecture, Methods & Tools	BLISS, TSV, STEP	Bill Sesal ZK1-3/B21 8049



PROGRAM OFFICES, MAJOR SYSTEMS  
AND  
DESIGNATED RESPONSIBLE INDIVIDUAL (DRI)

6/1

PROGRAM OFFICE

MAJOR SYSTEMS

DRI

Office Systems  
Programs

DECMail  
DECWORD  
OFIS  
WPS-8

Ian Smith MK1-2 264 8280  
Andrew Skinner RY (Reading)  
Bob McKenzie ZK1-3/E11 8190  
Owen Fisk MK1-2/A2 8746

SEP 17 1981

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i n t e r o f f i c e  
m e m o r a n d u m

TO: Tiny Moore  
cc: Gordon Bell  
Larry Portner  
John Rose

DATE: 9 SEP 81  
FROM: Sam Fuller  
DEPT: Sys, Arch. & Tech.  
DTN: 223-4562  
LOC: ML2-2/H33

SUBJECT: DRI'S FOR SA&T

Following up your August 1981 memo of DRI's for SA&T, below is a list of DRI's I have created with my staff that I think reflects the real responsible individuals within my organization.

DESIGNATED RESPONSIBLE INDIVIDUAL (DRI)

. External Standards	Pat White
. Interconnect Architecture	Bill Strecker
. VAX 11 Architecture	Bill Strecker
. PDP 11 Architecture	Dileep Bhandarkar
. Mfg. Automation	Tom Williams
. Systems Architecture (SARA)	Sam Fuller
. PBS (Professional Based Systems)	Rick Peebles
. Servers	Fred Maryunski
. Net	Ike Nassi
. Workstations	Ike Nassi
. Security	Steve Lipner
. Human Factors	Jan Jaferian
. System Product Positioning	Paul Nelson
. Workloads & Remote Terminal Simulators	Rick Fadden
. Metrics & Tools	Linda Wright

/ja  
SF9:79

Gordon Bell  
ML12-1/AS1



LP1/S9/97EMS

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INTEROFFICE MEMORANDUM

SUBJECT: ENGINEERING ACTIVITIES

TO: Engineering Staff

DATE: August 17, 1981  
FROM: Larry Portner  
DEPT: Central Engineering  
LOC.: ML12-1/T32 EXT.: 3-2471

For your information, here is a reasonably complete list of significant activities across the Engineering organization.

PEOPLE

TRAINING

RON CADIEUX, JOHN MEYER

(Lecture Series)

Ron Cadieux is organizing a lecture series to be mandatory for most of Engineering. It is designed to provide a quick update on a variety of current topics i.e., "the regulatory environment", "manufacturability", "designing quality in", etc. Ron will have a proposal by the end of October.

(Long Term)

Management Development and Technical Training. John Meyer is working on a comprehensive employee development program keyed to the skill needs identified by our work force planning program. Reviews of both program proposals will be scheduled for late September or early October.

COMPENSATION

DON AMES

Don Ames is working with an "internal-to-Engineering" task force (Avery, Fagerquist, Riggle, Moffa, etc.) to prepare a proposal or proposals for an aggressive compensation package keyed to outstanding performance. Proposal will be reviewed at Engineering Staff at the end of September.

OPERATING OBJECTIVES

EAS & PEG

In an attempt to direct and structure the activities of Engineering Administration Staff (EAS) (many are described in this memo) we are currently reviewing their operating objectives. A complete set of EAS goals and objectives will be distributed to the full Engineering Staff when the reviews are completed in early September.

No similar reviews are yet underway with the PEG members, but if they operate on the assumption that they will happen by the end of Q1 it will be useful to them, their organizations, and the other Engineering groups.

#### MORALE

JOHN MEYER

The state of Engineering morale is a question of major concern. John Meyer is working on a morale assessment across the Engineering organization. John is targeting to have the data gathering piece done by the end of September. Results and plans/proposals will be reviewed with the Engineering Staff in late October.

### P R O C E S S E S

#### BUSINESS MANAGEMENT

RICK CORBEN

Rick Corben is working with Ted Johnson, et al, to nail down the business management and product marketing roles of Engineering Product Managers. This is a comprehensive attempt to define accountability, tools, process, and Corporate interfaces for product management's role in product profitability management. Rick has scheduled a PEG dinner meeting for Monday, August 17 to air the initial proposal. The goal is to present a PEG group proposal to GVPC and for ultimate review at Operations Committee.

#### ENGINEERING PROCESS IMPROVEMENT EPIP AND FORCE '83

PEG, P.VAN ROEKENS CHAIRMAN;  
GORDON BELL

At the July PEG woods the PEG members agreed to charter, sponsor, and staff two working groups to improve our current engineering process, and to "architect" the engineering environment of the future. Pete van Roekens was selected to coordinate and chair the improvement team, Engineering Process Improvement Program (EPIP). Gordon Bell will direct the architecture activity for our future process, called Force '83. At the August 20 PEG meeting, the PEG group will review the task force staffing proposals of the PEG members, and ratify the charter of the task team.

#### SYSTEMS MANUFACTURING INTERFACE

BILL HANSON

The interface between Manufacturing and Engineering in the systems space is far from optimum. This was brought home recently by a series of discussions with a number of people frustrated and burned out by dealing across this interface. Bill Hanson has agreed to organize a "day-and-a-night" woods meeting to explore the issues and develop solutions, anticipating the problems may be behavioral, structural, or related to incompatible goal sets.



QUALITY AND PRODUCTIVITY PROGRAM

ALL

Win Hindle has asked for metrics for these topics from each Engineering organization. In many cases his requirement was earlier than our previous discussions required. The initial responses to Win looked weak (or didn't happen at all). We expect to be able to discuss the PEG members programs as part of our discussion on operating objectives.

PROJECT STRUCTURE (DRI AND RELATED TOPICS)

We have had initial discussions with Manufacturing and Field Service to determine the degree to which they support a project team structure, keyed around a product development task, and led by the engineering manager. Pete van Roekens has drafted a policy statement to be issued by Shields, Smith, and Bell/Portner and used as the basis for a discussion by these people with their assigned project team members. We would like to close on this soon, but it will probably await Jack Smith's return from Europe.

P R O D U C T S

STRATEGY REVIEW

BRUCE DELAGI, GORDON BELL

Our product strategy requires a relationship across our product set that no other computer manufacturer or user has ever achieved. Because of our organizational structure many critical planning, interface specification, advanced development, and development activities are guaranteed to fall through the crack between organizations.

We have asked Bruce Delagi to coordinate a review of our strategy focusing on risks and areas where the plans don't adequately support the strategy. We would like Gordon to spend a few hours with PEG focusing on key elements within the strategy so that on September 22 the issues can be addressed by the PEG members who (by charter or assignment) own them.

ARCHITECTURE FOR THE STRATEGY

SAM FULLER, GORDON BELL

The product strategy to which we are committed is more complex than anything DEC, any other computer manufacturer, or any user has ever attempted. We have a goal statement and a conceptual design (at a very high level) articulated by Gordon in his strategy overview document.

However, we don't have an architectural specification, an identification of all the tasks, assignment of the responsibility, specification of interfaces, and monitoring of the advanced development work so that if parts don't pan out we can invoke alternatives and the whole thing won't fall apart.



Gordon Bell and Sam Fuller will select a small number of appropriate people, schedule a woods for whatever length of time they deem necessary to complete the high level design. When the high level work is completed we will need a continuing activity to deal with issues, etc.

TECHNOLOGY

PEG

Consistent with the theme of the April Operations Committee Woods Engineering review "Focusing on Base Technologies" we plan a PEG review of our semiconductor strategy for August or September. (The PEG agendas are getting crowded.)

At the AOCW we set aside \$2 megabucks to fund proposals for increasing our command of key technologies. While some of this money will no doubt be used by the Engineering Process Improvement (EPI) Task Force to improve our engineering process technology, there is still money awaiting some well thought out proposals, but so far we have not seen any.

R E S O U R C E S

TAX LAW CHANGE IMPACT/OPPORTUNITIES REVIEW

BRUCE DELAGI

Recent changes in the U.S. tax laws have provided us with some strategic opportunities. Bruce Delagi will work with people throughout the Corporation who are evaluating these changes, and will pull together some options for us to consider. We anticipate a review early in October.

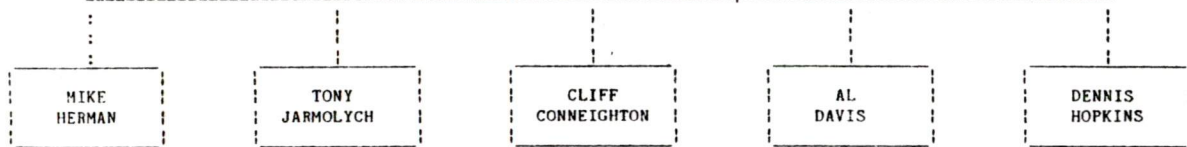
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OM.

OSP PRODUCT MANAGEMENT

GLENN REYER  
STRATEGY  
CORPORATE COMMUNICATIONS

- Nancy Charest, Secy.



DAVID STROLL

- Gerry Campkin  
- Colin Hope-Murray

\_\_\_\_\_, Secy.  
- Glenn Larson  
- Cathy Jo Butler

- Debra Bouchard, Secy.  
- Randy Griffin  
- Carolyn Mc Intire  
- Paul Altman

\_\_\_\_\_, Secy.  
- Susan Sparks  
- Vince Mamone

Business  
Planning

Assistance on  
DECmail Introduction  
DECword V1.0  
Introduction  
A/D Planning

DECmail  
Message Router  
OFIS Applications  
and Base

DECmate  
WS78, WS80, WS200  
CX/DX Communications

LPQ01  
LQPSE  
LQP02  
ASF01  
ASF02  
VT1XXW

Graphics  
DECword  
DECword/DP  
V1.1 and V2.0

RON SCHULER -- European Interface

BILL TAYLOR -- Customer Services Interface

O O D C H A R T E R

- Formulate, propose, and implement the Corporate product strategy.
- Provide the organizational framework for maintaining an effective Engineering activity within DEC, consistent with the goals and philosophies of the organizations.
- Maintain a work environment and leadership image that will continue to attract and retain the high caliber, innovative people necessary for our growth and success.
- Ensure a competitive product posture for DEC.
- Own those technologies key to our success.
- Build products to meet needs of Marketing, while maintaining technology driven product innovation.
- Minimize technical risk by programs for advanced development and technology tracking.
- Provide visibility and review for non-Central Engineering activities.
- Provide product marketing services to the product lines.
- Establish and maintain required coupling with Manufacturing and Service organizations.
- Understand industry and competitive behavior.
- Minimize project risk by maintaining appropriate project and program management and control systems.
- Manage the balance between predictability, innovation, individual initiative, and control.

Larry Portner  
September 1979



++++  
+ D I G I T A L +  
++++

I N T E R O F F I C E M E M O

TO: 32 Bit Sys Staff Secretaries

DATE: 9 June 82

CC: Mary Jane Forbes ✓  
Faith Scire

FROM: Ellen Garcia *Ellen*

DEPT: 32 Bit System

EXT: 247-2903

LOC/MAIL STOP: TW/D19

SUBJECT: Revised Organization Charts

Attached are the revised organization charts for 32 Bit Systems.  
Please review them and send any new updates to me as soon as possible.  
Your comments and/or suggestions would be greatly appreciated.

Thanks,

Ellen

eg:  
attachments

32 BIT SYSTEMS STAFF

STAFF	SECRETARY	EXTENSION	MAILSTOP
Brian Croxon	Lucy Plourde	247-2416/2413	TW/C04
Bill Demmer	Ellen Garcia	247-2111/2903	TW/D19
George Hoff	Gerry Connors	247-2696/2303	TW/D06
Demetrios Lignos	Cindy Cue	247-2990/2721	TW/B02
Don McInnis	Mary Marshall	247-2118/2422	TW/D25
John O'Keefe	Cindy Farley	289-6200/6201	VW01-1/C11
Tony Picardi	Donna Jarek	247-2668/2202	TW/E16
Carol Reid	Mary Geggis	247-2806/2650	TW/D19
Bill Strecker	Diana Lindorfer	247-2130/2129	TW/B05
Phil Tays	Edna Yates	223-4144/4061	ML6A-3/T84
Vicki Travis		247-2112	TW/D19
cc:			
George Champine	Carol Perlman	231-6805/6956	MR1-2/L8
Fred Lund		247-2694/	TW/D17
George Plowman	Elaine Furrier	247-2902/2029	TW/A08
Mike Powell	Gerry Connors	247-2856/2595	TW/D06

<u>32 BIT SYSTEMS</u>	BILL DEMMER	TW/D19	2111
<u>ENGINEERING PROCESS ARCHITECTURE</u>	PHIL TAYS BILL STRECKER	ML6A-3/T84 TW/B05	223-4144 2130
<u>NAUTILUS SYSTEMS</u>	DON MCINNIS	TW/D25	2118
Cad Development/Integration	Bob Kusik	TW/C04	2477
Product Manager	Open		
System Consultant/Architect	Bob Stewart	TW/C04	2125
Engineering Manager	Steve Jenkins	TW/C04	2395
<u>MICRO SYSTEMS</u>	BRIAN CROXON	TW/C04	2416
System Engineering Manager	Pauline Nist	TW/C04	2123
<u>CURRENT VAX</u>	GEORGE HOFF	TW/D06	2696
Standard Systems	Mary Breslin	TW/C03	2600
Complex Systems	John Holz	TW/C04	2265
VAX Diagnostics	Don Wunschel	TW/F17	2210
Program Office Support	Con Schminke	TW/C04	3106
FCC Program	Mike Powell	TW/D06	2856
<u>32 BIT PROGRAM OFFICE</u>	JOHN O'KEEFE	VW01-1/C11	289-6200
Product Planning	Steve Rothman	VW01-1/C11	289-6217
Operations	Open		
Business Planning	Ken Nisbet	VW01-1/C11	289-6218
Marketing	Dave Chanoux	VW01-1/C11	289-6210
Staff Advisor	Jim Barbour	VW01-1/C11	289-6205
Business Analysis	Bob Palumbo	VW01-1/C11	289-6207
XCON	Arnold Kraft	VW01-1/C08	289-6149
<u>VAXSTATIONS</u>	GEORGE CHAMPINE	MR1-2/L8	231-6805
Sr. Staff Consultant	Tom Gannon	MR1-2/L8	231-4615
Product Manager	Nasir Khan	MR1-2/L8	231-6817
Program Manager	Bruce Bayuk	MR1-2/L8	231-4046
System & Technology Manager	Al Lopez	MR2-4/E33	231-6964
Software Manager	Larry Samberg	MR1-2/L10	231-6338
Hardware Manager	Bob Magers	MR2-4/E79	231-7004
<u>SCORPIO</u>	DEMETRIOS LIGNOS	TW/B02	2990
Product Management	Tom Sherman	TW/C02	2418
Hardware Systems Manager	Mike Titelbaum	TW/B02	3028
Power Packaging	Bill Schmidt	TW/B02	
Operations	Omur Tasar	TW/B02	3027
<u>FINANCE</u>	CAROL REID	TW/D19	2470
32 Bit Systems	Jay Connor	TW/A03	2471
Distributed Systems	David James	TW/C11	2068
32 Bit Program Office	Bob Palumbo	TW/D19	2473
<u>PERSONNEL</u>	TONY PICARDI	TW/E16	2668
Employee Relations Manager	Gayle Connor	TW/E16	2664
Sr. Personnel Rep.	Dick MacDonough	TW/E16	2663
Employment Supervisor	Jim O'Hare	TW/E16	2661
Library	Janet Slinn	TW/B10	2643
Facilities	Russ LaRoche	TW/D19	2586
Purchasing	Charlie Sullivan	TW/E16	2628
Andover Site	Gary McMillan	TW/A07	2425



## 32 Bit Program Team

NAME	NUMBER	MAIL STOP
John Adams	247-2934	TW/B12
Joel Berman	247-2520	TW/A02
George Champine	231-6805	MR1-2/L8
Brian Croxon	247-2416	TW/C04
Bob Daley	264-6183	MK1-2/E06
Bill Demmer	247-2111/223-4114	TW/D19
Bob Flynn	223-1850	ML3-6/E94
Bill Heffner	264-8348	ZK1-3/J35
George Hoff	247-2696	TW/C04
Peter Jessel	289-6235	VW01-1/B11
Bill Keating	264-8315	ZK1-3/J10
Dom Lacava	223-5063	ML12-3/A62
Demetrios Lignos	247-2990	TW/B02
Don McInnis	247-2118	TW/D25
John O'Keefe	289-6200	VW01-1/C11
Bill Picott	223-8076	ML1-2/H26
George Plowman	247-2902	TW/A08
Carol Reid	247-2806	TW/D19
Bill Strecker	247-2130	TW/B05
Phil Tays	223-4144	ML6A-3/T84
Steve Teicher	225-4900	HL1-1
CC		
Dave Chanoux	289-6210	VW01-1/C11
Carl Gibson	231-6779	MR1-2/E78
Bernie Lacroute	247-2114	TW/A08
Mark Menezes	225-4907	HL1-1/R11
Ken Nisbet	289-6218	VW01-1/C11
Dick Paciulan	223-6501	MS/M6
Steve Rothman	289-6217	VW01-1/C11

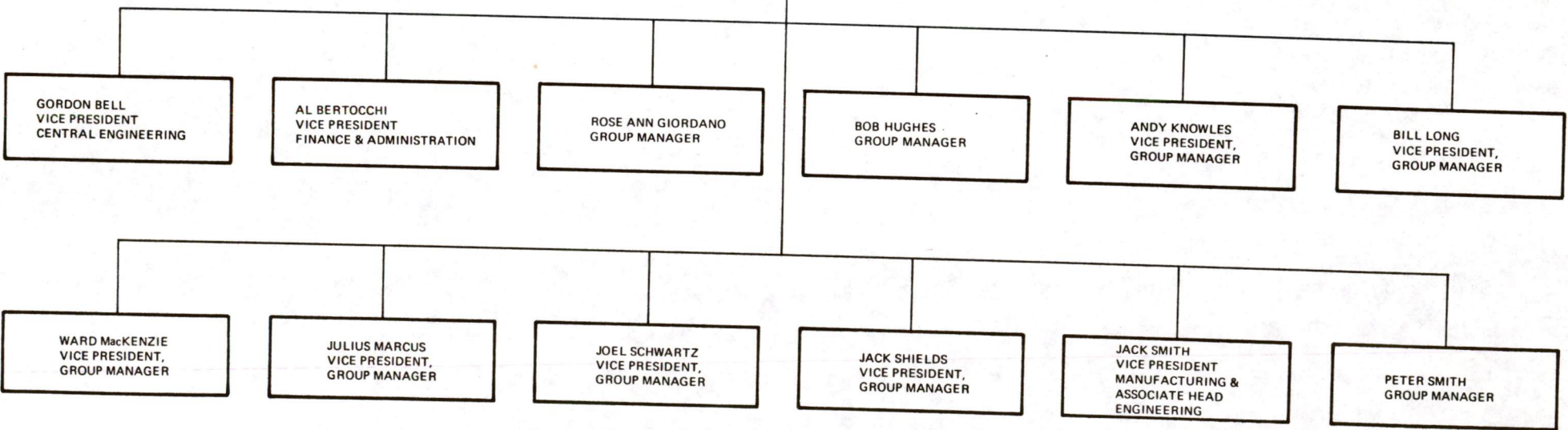
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DIGITAL EQUIPMENT CORPORATION  
CORPORATE ORGANIZATION CHART

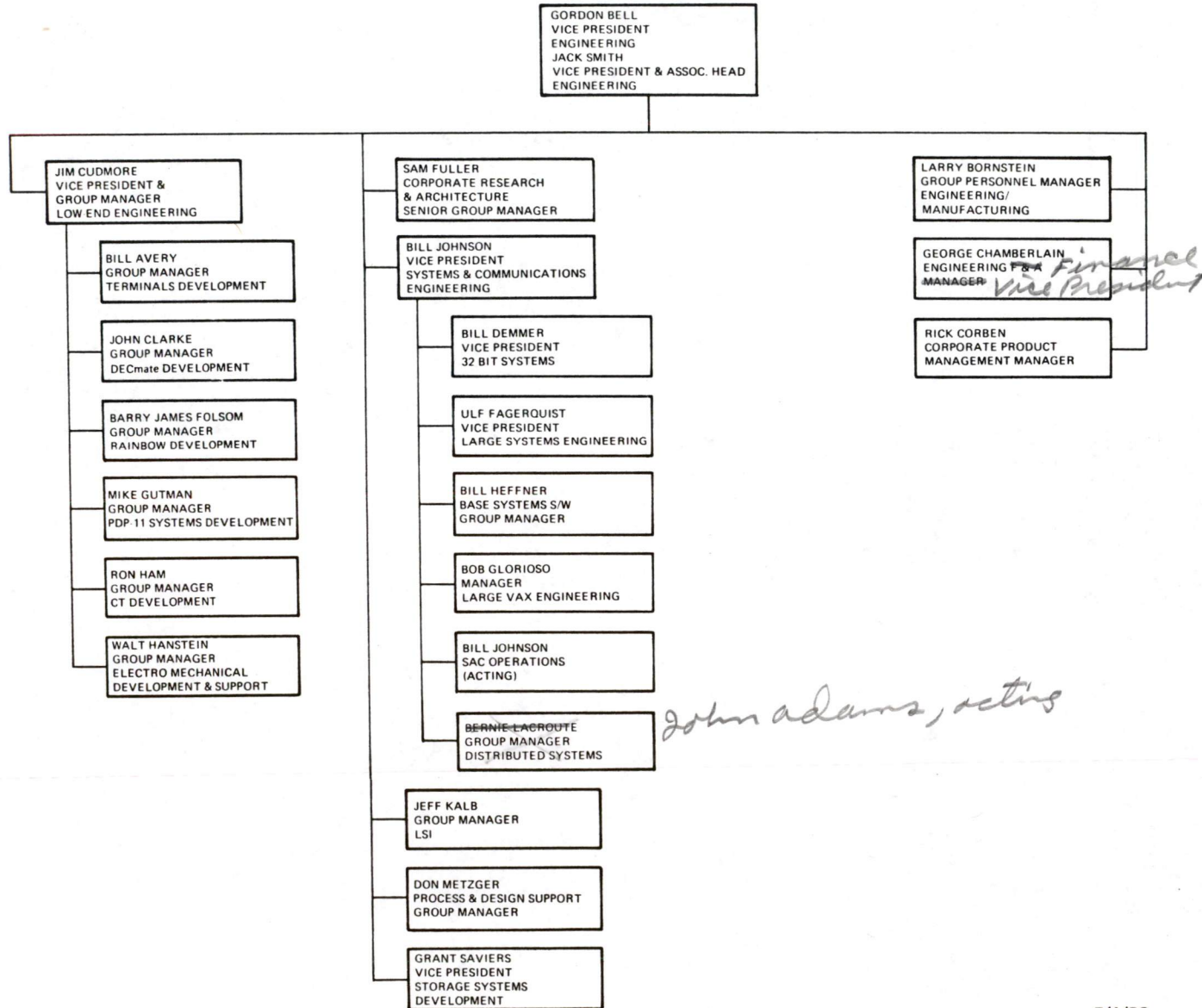
KEN OLSEN  
PRESIDENT

WIN HINDLE-VICE PRESIDENT, CORPORATE OPERATIONS  
ED KRAMER-VICE PRESIDENT, CORPORATE MARKETING





**DIGITAL EQUIPMENT CORPORATION  
ENGINEERING**



DIGITAL EQUIPMENT CORPORATION  
FINANCE AND ADMINISTRATION

AL BERTOCCHI  
VICE PRESIDENT  
FINANCE AND ADMINISTRATION

GEORGE CHAMBERLAIN  
VICE PRESIDENT,  
TREASURER

GEORGE CHAMBERLAIN  
STRATEGIC FINANCIAL  
ANALYSIS

AL CRAWFORD  
DIGITAL INFORMATION  
SYSTEMS MANAGER

RICHARD FARRAHAR  
GROUP PERSONNEL MANAGER  
F&A/MARKETING GROUPS

MARTY FORD  
F & A MANAGER  
U.S. AREA

BILL HELM  
F&A MANAGER  
EUROPE

VIN MULLARKEY  
F & A MANAGER  
GIA

AL MULLIN  
VICE PRESIDENT  
CORPORATE RELATIONS

OPEN  
SPECIAL ASSISTANT TO  
VICE PRESIDENT FINANCE AND  
ADMINISTRATION

CHARLENE O'BRIEN  
GROUP PERSONNEL MANAGER  
FINANCE & ADMINISTRATION

ED SCHWARTZ  
VICE PRESIDENT,  
SECRETARY AND GENERAL  
COUNSEL

BILL THOMPSON  
VICE PRESIDENT,  
CONTROLLER

7/1/83

DIGITAL EQUIPMENT CORPORATION  
LARGE COMPUTER GROUP

ROSE ANN GIORDANO  
GROUP MANAGER

PER HJERPPE  
LCG MARKETING MANAGER

JIM MILLER  
GIA OPERATIONS  
MANAGER

RICH WHITMAN  
U.S. AREA OPERATIONS  
MANAGER

GERRY COLEMAN  
LCG FINANCE &  
ADMINISTRATION  
MANAGER

ANNETTE ALBRIGHT  
LCG PERSONNEL  
MANAGER



## DIGITAL EQUIPMENT CORPORATION

WIN HINDLE  
VICE PRESIDENT  
CORPORATE OPERATIONS

DICK BERUBE  
MANAGER CORPORATE  
COMMUNICATIONS

JOHN SIMS  
MANAGER  
CORPORATE PERSONNEL  
STAFF

RON SMART  
MANAGER  
CORPORATE MARKET  
ANALYSIS

JIM BAILEY  
MANAGER CORPORATE  
PRICING

7/1/83

DIGITAL EQUIPMENT CORPORATION  
BUSINESS AND OFFICE SYSTEMS MARKETING

BOB HUGHES  
GROUP MANAGER

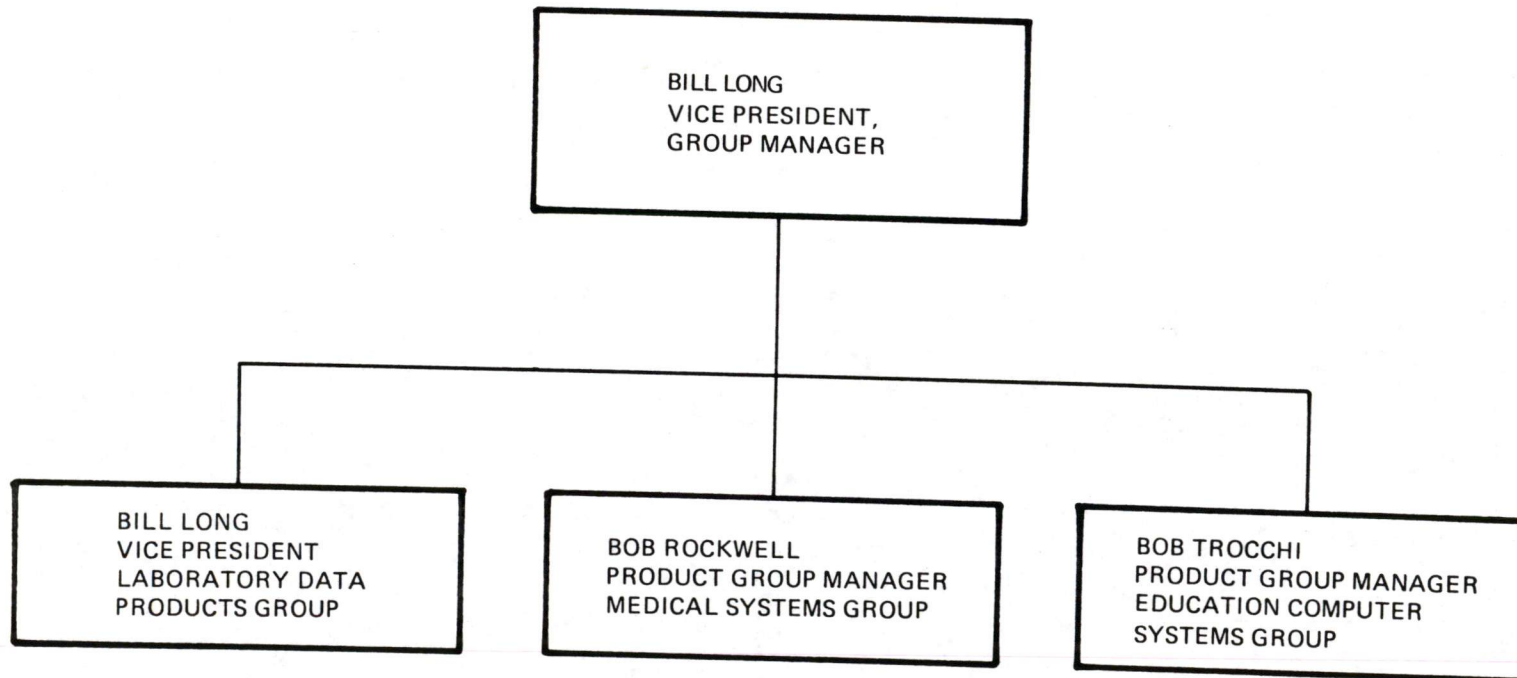
HENRY ANCONA  
MANAGER  
OFFICE & INFORMATION  
PROCESSING

JOHN O'KEEFE  
MANAGER  
SMALL BUSINESS GROUP

KEN KIMBALL  
GROUP PERSONNEL MANAGER

STEVE SMITH  
MANAGER  
GROUP F & A

DIGITAL EQUIPMENT CORPORATION  
TECHNICAL GROUP



7/1/83



DIGITAL EQUIPMENT CORPORATION  
OEM GROUP

WARD MACKENZIE  
VICE PRESIDENT,  
GROUP MANAGER

LARRY GREENE  
SALES PROGRAMS MANAGER

JACK MACKEN  
MARKETING MANAGER

JIM WILLIS  
PRODUCT GROUP MANAGER  
COMMERCIAL OEM

JOE ARAYAS  
STRATEGIC PLANNING MANAGER

BRUCE OSTERLING  
GROUP F & A MANAGER

DENNIS REARDON  
PERSONNEL MANAGER

DIGITAL EQUIPMENT CORPORATION  
BUSINESS AND OFFICE SYSTEMS ENGINEERING

JULIUS MARCUS  
VICE PRESIDENT,  
GROUP MANAGER

BOB DALEY  
MANAGER  
DISTRIBUTED  
INFORMATION SYSTEMS GROUP

BOB DOCKSER  
MANAGER  
UNIFIED OFFICE SYSTEMS &  
WORD PROCESSING

DAVE SCHROEDER  
MANAGER  
COMMERCIAL OEM  
SYSTEMS & APPLICATIONS

OLLIE STONE  
MANAGER  
BUSINESS APPLICATIONS  
ENGINEERING

BOB COHEN  
CONTROLLER

KEN KIMBALL  
PERSONNEL MANAGER

DIGITAL EQUIPMENT CORPORATION  
SMALL SYSTEMS GROUP

JOEL SCHWARTZ  
VICE PRESIDENT,  
GROUP MANAGER

ART CAMPBELL  
GROUP MANAGER  
TERMINALS  
PRODUCT GROUP

ELI LIPCON  
EUROPEAN  
MARKETING MANAGER

JOE MEANY  
SPECIAL PROJECTS MANAGER

DON RESNICK  
GROUP F & A MANAGER

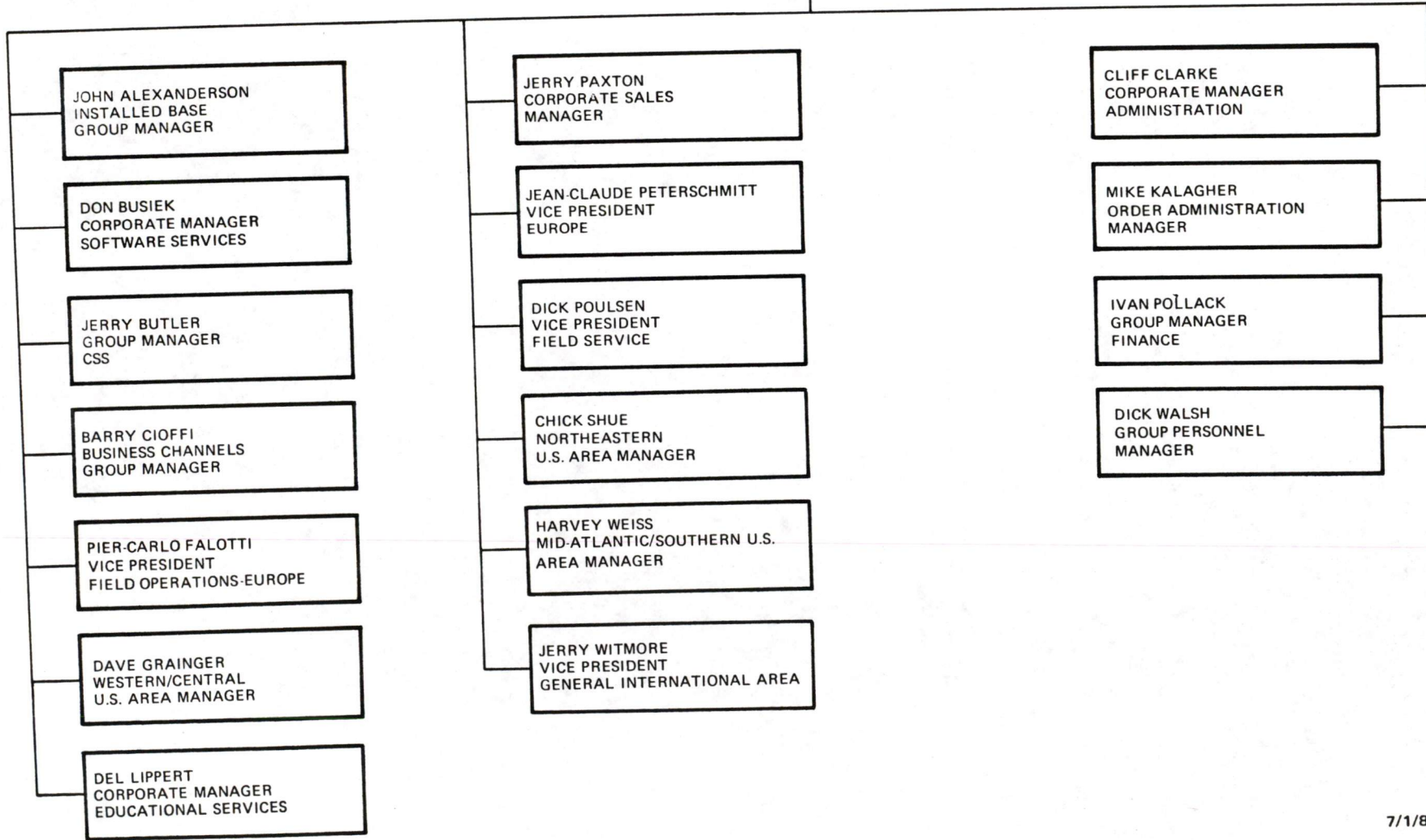
KATHY ROBBINS  
SSG PERSONNEL MANAGER

7/1/83



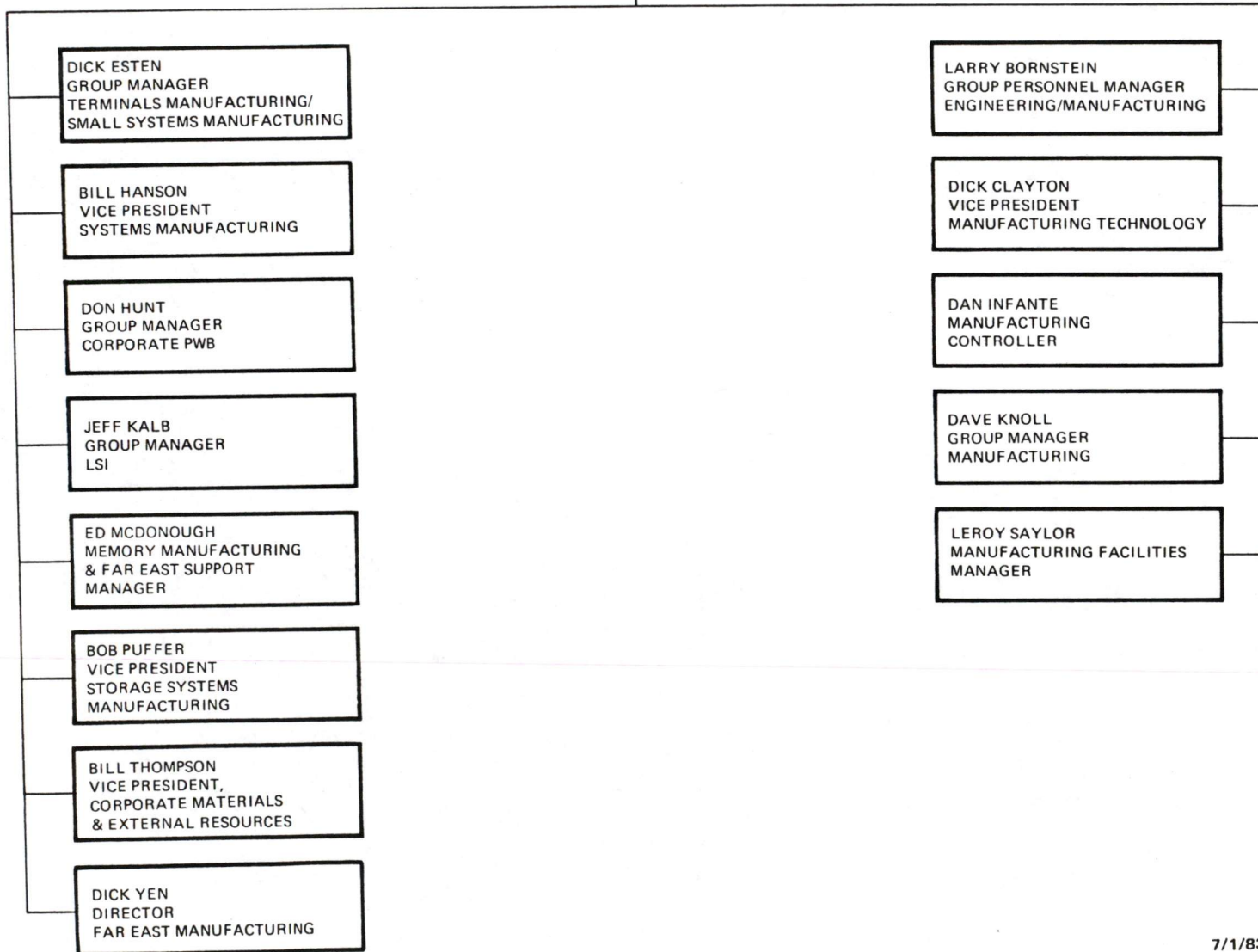
DIGITAL EQUIPMENT CORPORATION  
FIELD OPERATIONS

JACK SHIELDS  
VICE PRESIDENT,  
GROUP MANAGER



DIGITAL EQUIPMENT CORPORATION  
MANUFACTURING

JACK SMITH  
VICE PRESIDENT  
MANUFACTURING



DIGITAL EQUIPMENT CORPORATION  
COMPUTER INTEGRATED MANUFACTURING GROUP

PETER SMITH  
GROUP MANAGER

WILLIAM KELLY  
GROUP MARKETING MANAGER

FRED SMITH  
TECHNICAL SUPPORT MANAGER

REGINALD REDFORD  
PERSONNEL MANAGER

JEFF STODDARD  
FINANCE & ADMINISTRATION  
MANAGER(ACTING)

7/1/83



ENGINEERING

Gorden Bell - Vice President, Engineering

Jack Smith - Vice President, Associate Head, Engineering

Jim Cudmore - Vice President, Group Manager, Low-End Engineering

Bill Avery - Terminals Development Group

John Clarke - Decmate Development Group

Barry James Folsom - Rainbow Development Group

Mike Gutman - PDP-11 Systems Development Group

Walt Hanstein - Electro Mechanical Development &  
Support Group

Ron Ham - CT Development Group

Roy Moffa - Microvax Program Manager

Pat Spratt - Finance

Dot Terrell - Personnel

Sam Fuller - Senior Group Manager, Corporate Research &  
Architecture

Forest Baskett - West Coast Research Lab

Donna Berard - Finance

Maureen Harvey - Personnel

Dieter Huttenberger - External Research Program

Bob McKenzie - Advanced Systems Research

Mahendra Patel - Software Architecture & Technology

Gary Robinson - Standards

Charle Rupp - Exploratory Research

Bill Svirsky - Operations & Planning

Linda Wright - Systems & Technology Analysis

Tom Williams - Manufacturing Automation Program

Bill Johnson - Vice President, Systems and Communications  
Engineering

Steve Beason - Central Quality Group Manager

Steve Behrens - Finance

Brian Croxon - Vax Workstations, Manager

Bill Demmer - 32 Bit Systems, Vice President

Ulf Fagerquist - Large Systems Engineering, Vice  
President

Bob Glorioso - Large Vax Engineering Manager

Bill Heffner - Base Systems Software, Group Manager

Bill Johnson - SAC Operations (Acting)

Les Koch - Personnel

*John Adams* ~~Bernie LaCroute~~ - Distributed Systems, <sup>acting</sup> Group Manager

John Manzo - Hardware Process

Walt Manter - Large Systems Integration Manager

Mahendra Patel - Technical Director

Dave Stone - European Engineering Manager

Will Thompson - Staff

ENGINEERING

continued

Jeff Kalb - Group Manager, LSI

Dan Hamel - Group Manager, Acquisition & Testing  
Bob Hranek - Group Controller  
Ellen Ober - LSI Personnel Manager  
Steve Rothman - LSI Marketing Manager  
Rod Schmidt - HL Manufacturing Manager  
Steve Teicher - LSI SEG Manager

Don Metzger - Group Manager, Process & Design Support

Al Erny - Manager, Operations Support  
Dick Haslett - Finance Manager  
John Rose - Group Manager, Technical Service Group  
Willow Shire - Personnel Manager  
Pete Straka - Group Manager, Design Process  
Dave Thorpe - Group Manager, Process Design Engineering

Grant Saviers - Vice President, Storage Systems Development

Paul Bauer - Very Small/Small Disk Product Development  
Vince Bastiani - Engineering Manager, SSD Japan  
Dave W. Brown - Tape Product Development, Shrewsbury  
Host Manager  
Tom Burniece - Medium/Large Disks and Subsystem Product  
Development  
Bob Flynn - Central Staff/Operations  
Lee Hayes - Personnel  
Tom Kobayashi - Japanese R & D Center  
Jim Lacey - SSD/EPIP, Special Projects  
Mike Riggle - Advanced Technology and Storage Components  
Ed Sawyer - Finance  
Pete van Roekens - Electronic Storage Development  
Group Manager

Larry Bornstein - Group Personnel Manager, Engineering/  
Manufacturing

George Chamberlain - Engineering F&A, Manager

*Finance*  
*vice President*

Rick Corben - Corporate Product Management



FINANCE & ADMINISTRATION

Al Bertocchi - Vice President, Finance & Administration

George Chamberlain - Vice President, Treasurer

Doug Hammond - Aviation  
Ilene Jacobs - Treasury  
Larry Ricci - Tax  
Kevin Sweeney - Controller  
Bob Whitehead - Investment

George Chamberlain - Strategic Financial Analysis

Jeff Randall - Financial Strategy & Development  
Ken Swanton - Financial Strategy & Development

Al Crawford - Manager, Digital Information Systems

Joe Megna - Corporate Telecommunications  
Tom Maguire - Strategy, Technology & Architecture  
Pat Mullen - Sales/Services/Marketing/Corporate Systems  
John Pacy - Internal Equipment Group  
Russ Pittenger - Information Operations & Services  
Marty Sack - Manufacturing/Engineering Systems  
Mark Sigman - DIS Human Resources Management  
John Solera - Controller

Al Mullin - Vice President, Corporate Relations

Bob Dill - Manager, Investor Services  
Nancy Dube - Manager, Corporate Contributions  
Bruce Holbein - Manager, Government Relations  
Mark Steinkrauss - Manager, Investor Relations

Ed Schwartz - Vice President, Secretary and General Counsel

Michael Carter - (Acting) Manager, Security  
Brenda DeCoteau - Law Administrator  
Marietta Ethier - Corporate Law  
Tom Siekman - U.S. Law  
Beat Stiefel - European Law  
Konrad Streuli - GIA Law



FINANCE & ADMINISTRATION

continued

Bill Thompson - Vice President, Controller

Liz Aberdale - Personnel Manager  
Sheldon Aronoff - Financial Planning & Analysis  
Dennis Bjork - Special Projects  
Joe Fargano - Manager of Financial Development  
Dan Infante - Manufacturing Group Controller  
Joe LaRose - Manager, Internal Audit  
Ivan Pollack - Controller, Customer Service  
Joe Reilly - Engineering Group Controller  
Bruce Ryan - Assistant Controller

Dick Farrahar - Group Personnel Manager, F&A/Product Lines

Marty Ford - F&A Manager - U.S. Area

Bill Helm - F&A Manager - Europe

Vin Mullarkey - F&A Manager - GIA

Charlene O'Brien - Group Personnel Manager, Finance & Administration

Liz Aberdale - Personnel Manager, Controller's Organization  
Grace Boynton - Personnel Manager Corporate Communications  
Carolyn Carder - Personnel Manager, Organizational Development &  
Treasury/TAX/RECO  
Libby Fusco - Personnel Manager, GIA - Europe  
Mark Sigman - Personnel Manager, DIS  
Susan Stanley - Personnel Manager, Legal, Security, Contracts, &  
F&A Training  
Terry Stapleton - F&A Standard and Site Personnel Manager

LARGE COMPUTER GROUP

Rose Ann Giordano - Group Manager

Per Hjerppe - LCG Marketing Manager

Jim Miller - GIA Operations Manager

Rich Whitman - U.S. Area Operations Manager

Gerry Coleman - LCG Finance & Administration Manager

Annette Albright - LCG Personnel Manager

CORPORATE OPERATIONS

Win Hindle - Vice President Corporate Operations

Dick Berube - Manager, Corporate Communications

John Sims - Manager, Corporate Personnel Staff

Ron Smart - Manager, Corporate Market Analysis

Jim Bailey - Manager, Corporate Pricing



BUSINESS & OFFICE SYSTEMS MARKETING

Bob Hughes - Group Manager

Henry Ancona - Manager Office and Information Systems

Jim Gallagher - Standalone Word Processing Marketing Programs Manager  
Dick Loveland - Product Planning Manager  
Dave Micciche - Marketing Manager  
Mark Roberts - Marketing Programs Manager  
Rick Ryan - Financial/Business Planning Manager  
Jack Thomas - Personnel Manager

John O'Keefe - Small Business Group Manager

Frank Brown - Financial/Business Planning Manager  
Colleen Keith - Personnel Manager  
Jerry Robertson - Marketing Programs Manager  
Nancy Muckle - Standalone Word Processing Marketing Programs  
(Open) - Product Planning Manager  
(Open) - Strategic Planning Manager

Ken Kimball - Group Personnel Manager

Wendy Altman - Personnel Manager  
Doug D'Agata - Personnel Services Manager  
Jack Fleisher - NH Space Planning Manager  
Pat Fleming - DISG Personnel  
Bill O'Neil - Engineering Personnel  
Jack Thomas - OIS/F&A Personnel Manager  
Colleen Keith - Small Business Group Manager  
Maurice Vanderpot - SIM MDC CIG Personnel Manager  
Hank Vezina - Recruiting Personnel  
Rona Zlokower - Community Relations Manager

Steve Smith - Manager Group F&A

Gil Dunn - Host Manager MKIS  
Phil Feeney - Market Group Manager Finance and Business Analysis  
Rob Robuccio - Host Manager Merrimack Accounting  
Frank Brown - PG Finance & Business Planning Manager OIS  
Rick Ryan - PG Finance & Business Planning Manager SBG  
Jack Thomas - Personnel Manager

TECHNICAL GROUP

Bill Long - Vice President, Group Manager

Bill Long - Vice President, Laboratory Data Products

Walter Bonin - F&A Manager  
Dave Denniston - Chemistry Community  
Jim Fleming - Personnel Manager  
John Giudice - Physics Community  
Bill Kania - Engineering Sciences Community  
Herve LaVoie - (Acting) Engineering Development Manager  
Rubin Olsher - Life Sciences Community  
Bob Schinlever - Marketing Services  
Sandy Zimany - Environmental Sciences  
Open - Product Marketing

Bob Rockwell - Product Group Manager, Medical Systems

Jack Bowie - Engineering Manager  
Joe LeBlanc - F&A Manager  
Zaida Rivera - Personnel Manager  
Wendy Vittori - Marketing Manager

Bob Trocchi - Product Group Manager, Education Computer Systems

Mike Backer - Personnel Manager  
Peter Jansen - Marketing Manager  
Charlie Rose - Engineering Manager  
Open - F&A Manager

OEM

Ward MacKenzie - Vice President, Group Manager

Jack MacKeen - Marketing Manager

Hector Bueno - U.S./International Marketing Manager  
Dick Heaton - Chips and Boards Product Line Manager  
Gunter Lenhoff - Storage Program Manager  
Rich Lewan - Product Marketing Manager  
Dennis Martin - Market Analysis Manager  
Linda Sarles - Segment Applications Manager  
John Schepper - Marketing Communications Manager  
Mel Woolsey - Market Programs Development

Jim Willis - Product Group Manager, COEM

Paul Fassbender - Strategic Planning Manager  
Dick Fredrickson - Marketing Manager  
Charlie Merrill - Marketing Development Manager  
John Niggl - Financial Planning Manager  
Frank Sebastian - Systems Group Manager  
Dave Voelker - Personnel Manager

Joe Arayas - Strategic Planning Manager

Dan Gettens - Management Science

Bruce Osterling - Group F&A Manager

Rick Black - MIS Manager  
Murray Dennis - Chips and Boards Financial Analyst  
John Niggl - COEM Financial Planning Manager  
Steve Pecci - Finance Manager

Dennis Reardon - Group Personnel Manager

Leigh Bodington - TOEM Personnel Manager  
Leslie Dolaher - Sr. Personnel Representative  
Cornelia Eschborn - Organization Consultant  
Dave Voelker - COEM Personnel Manager

Larry Greene - Sales Programs Manager



BUSINESS & OFFICE SYSTEMS ENGINEERING

Julius Marcus - Vice President, Group Manager

Bob Daley - Manager Distributed Information Systems Group

Bob Dockser - Manager Unified Office Systems Word Processing

Dave Schroeder - Manager Commercial OEM Systems and Applications

Ollie Stone - Manager Small Business Applications

Bob Cohen - Controller

Ken Kimball - Group Personnel Manager

SMALL SYSTEMS GROUP

Joel Schwartz - Vice President, Group Manager

Art Campbell - Group Manager, Terminals Product Group

Eli Lipcon - European Marketing Manager

Joe Meany - Special Projects Manager

Don Resnick - Group F&A Manager

Kathy Robbins - SSG Personnel Manager

FIELD OPERATIONS

Jack Shields - Vice President, Group Manager

John Alexanderson - Installed Base Group Manager

Don Busiek - Corporate Manager, Software Services

Jerry Butler - Group Manager, CSS

Barry Cioffi - Business Channels Group Manager

Pier-Carlo Falotti - Vice President, Field Operations Europe

Dave Grainger - Western/Central U.S. Area Manager

Del Lippert - Corporate Manager, Educational Services

Jerry Paxton - Corporate Sales Manager

Jean-Claude Peterschmitt - Vice President, Europe

Dick Poulsen - Vice President, Field Service

Chick Shue - Northeastern U.S. Area Manager

Harvey Weiss - Mid-Atlantic/Southern U.S. Area Manager

Jerry Witmore - Vice President, General International Area

Cliff Clarke - Corporate Manager, Administration

Mike Kalagher - Order Administration Manager

Ivan Pollack - Group Manager, Finance

Dick Walsh - Group Personnel Manager



MANUFACTURING

Jack Smith - Vice President, Manufacturing

Dick Esten - Group Manager, Terminals Manufacturing/  
Small Systems Manufacturing

Mark Abbett - Group Personnel Manager  
Bruce Anderson - Group New Products Manager  
Chad Cutler - Group MIS Manager  
Lou Difinzio - Group Quality Controller  
Les Goldman - Phoenix Plant Manager  
Fred Forsyth - Group M.E. Manager  
Ralph Gillespie - Boston Plant Manager  
Dawn Greeley - Group Planning Manager  
Bob Hopley - Group Materials Manager  
Norm Kalat - Albuquerque Plant Manager  
Carl Kooyoomjian - Logistics Manager  
Paul McGaunn - Westfield Plant Manager  
Dave Spratt - Group Controller

Bill Hanson - Vice President, Systems Manufacturing

Dick Bradley - Group Manufacturing Manager, GIA  
Ron Chestna - Manufacturing/AMC Manager  
Bel Cross - Group Manager, Distributed Systems Mfg.  
Henry Crouse - Vice President, European Mfg.  
Lou Gaviglia - Group Manufacturing Manager Computer Systems  
Kevin Melia - Business Center Manager  
Dennis O'Connor - A.I. Manager  
Barbara Walker - AA/EEO Manufacturing Manager  
Abbott Weiss - Manufacturing/AMC Manager  
Bob Whitney - Manufacturing/AMC Manager

Don Hunt - Group Manager, Corporate PWB

Rob Ayres - Group Personnel Manager  
Roger Bedard - Senior Group Controller  
Peter Brown - Distributed Systems Program Manager  
John Caulfield - Greenville Plant Manager  
Rich Charlap - Group MIS Manager  
Dick Crino - Group QC Manager  
Mike Eaton - Augusta Plant Manager  
John Harrington - Group ME Manager  
Paul Mantos - Group Materials Manager  
Bob Roche - FSL Group Manager  
Rufus Sanders - Maynard Plant Manager  
Tom Saven - U.S. EBB/PWB Planning Manager  
Open - Group Planning Manager

MANUFACTURING

continued

Jeff Kalb - Group Manager, LSI

Dan Hamel - A&T Manager  
Bob Hranek - Group Controller  
Ellen Ober - Group Personnel Manager  
Steve Rothman - LSI Marketing Manager  
Rod Schmidt - Hudson Plant Manager  
Steve Teicher - LSI SEG Manager

Ed McDonough - Memory Manufacturing & Far East Support Manager

Fran Barton - Senior Group Controller  
George Borrero - Group Personnel Manager  
Bill Foley - Group MIS Manager  
Robert Jones - Group Memory Products Manager  
Charlie Polay - Group Materials/Purchasing Manager  
Ed Shanley - Manager, Hybrids Business  
Joe Lombardo - Manager, Storage Products  
Chuck McCarthy - Manager, Power Supplies

Bob Puffer - Vice President, Storage Systems Manufacturing

Ed Barron - Advanced Technology Manager  
Joe Cosgrove - Colorado Plant Manager  
Mike Cusack - Kaufbeuren Plant Manager  
Charlotte Frederick - Tempe Plant Manager  
Bob Jack - Group Engineering Manager  
Gerry Olsen - Group Controller  
Greg Plakias - Group Plant Manager  
Bruce Dillingham - Enfield Plant Manager  
Bill Lowe - Natick/Shrewsbury Plant Manager  
Henry Burnette - Springfield Plant Manager  
Ann Sanford - Group Planning Manager  
Jocelyn Scarborough - Group Personnel Manager  
Steve Stolle - Group MIS Manager  
Pat White - Group Quality Manager  
C. K. Wong - Singapore Plant Manager  
Open - Group Materials Manager

Bill Thompson - Vice President, Corp. Materials & External  
Resources

Bob Hult - Group Controller  
Jim Magaldi - Mill Facilities Manager  
Ray Michel - Corporate Distribution Manager  
Ron Payne - Corporate Purchasing Manager  
Dick Richard - Northboro Site Manager  
Bob Shepard - Technical Business Development  
Steve Wentzell - Group Personnel Manager  
Open - Materials Manager



MANUFACTURING  
continued

Dick Yen - Director, Far East Manufacturing

H.L. Chen - Taiwan Plant Manager  
K.L. Cheung - Hong Kong Plant Manager  
Ed McDonough - Memory Manufacturing & Far East Support Manager  
C.K. Wong - Singapore Plant Manager

Larry Bornstein - Group Personnel Manager, Engineering/Manufacturing

Dick Clayton - Vice President, Manufacturing Technology

Ron Cadieux - Manufacturing Technology Projects  
Frank Cassidy - Quality Projects  
Russ Doane - Manufacturing Technology Gatekeeping  
Kilin To - Mfg. Technology Projects (Network Plan)

Dan Infante - Manufacturing Controller

Fran Barton - Senior Group Controller, Far East Manufacturing  
Roger Bedard - Senior Group Controller, General Mfg.  
Bill Burke - Corp. Mfg. Finance Training Manager  
Bob Feltes - Group MIS Manager  
Robert Hranek - Senior Group Controller, LSI  
Bob Hult - Sr. Group Controller, Ex. Resources  
Bob Ketz - Manufacturing Accounting/Development Manager  
Gerry Olsen - Senior Group Controller, External Resources  
Dave Spratt - Sr. Group Controllers, Terminals  
Manufacturing  
Harold Trenouth - Mfg./Eng. Facilities Manager

Dave Knoll - Group Manager, Manufacturing

Leroy Saylor - Manufacturing Facilities Manager



COMPUTER INTEGRATED MANUFACTURING GROUP

Peter Smith - Group Manager

William Kelly - Group Marketing Manager

Fred Smith - Technical Support Manager

Reginald Redford - Personnel Manager

Jeff Stoddard - Finance & Administration Manager (Acting)

*File of books*

d i g i t a l

I n t e r o f f i c e M e m o

TO: MANAGEMENT COMM:  
MKTG/SLS STRAT COM:  
OFFICERS:  
PMC:  
PRODUCT STRAT COMM:

DATE: TUE 10 MAY 1983 2:45 PM DST  
FROM: KEN OLSEN  
DEPT: ADMINISTRATION  
EXT: 223-2301  
LOC/MAIL STOP: ML10-2/A50

MESSAGE ID: 5199473467

SUBJECT: MARKETING ORGANIZATION

A major component of Digital's success in the '80s is its ability to have competent, highly visible, and strong marketing programs. To achieve this, we have decided to realign marketing into six market groups that will report directly to me. These groups will plan the company's business in our key markets. To help with this process, I have asked Ed Kramer to be Corporate Vice President of Marketing, reporting to me.

The six marketing group managers are:

- Rose Ann Giordano will be in charge of a new group responsible for large systems marketing, which includes the Large Computer Group;
- Bob Hughes remains in charge of the Business and Office Systems Group;
- Bill Long, vice president, Technical Group, will be in charge of the Laboratory Products, Educational Systems and Medical Systems Groups;
- Ward MacKenzie, vice president, OEM Group, continues in charge of the OEM, Chips and Boards Groups;
- Joel Schwartz, vice president, will be in charge of marketing Terminals and personal computers, and marketing computers through distributors and resellers such as Computerland. (This "resellers" market does not include Digital's Business Centers or DEC Dealers.)
- Peter Smith will be in charge of the newly formed Computer Integrated Manufacturing (CIM) Group, which includes the Engineering Systems and Manufacturing, Distribution and Control Groups.

As Corporate Vice President of Marketing, Ed Kramer will take a leadership role with the six marketing group managers to ensure that the following goals are achieved:

- Each Marketing group has a comprehensive, succinct, and timely message about Digital and its products and how the products meet customer needs,
- The individual marketing groups have a process in place to clearly define the applications and product needs of their targeted customers,
- The Marketing function has a well-coordinated, integrated strategic plan,
- The Marketing function standards, roles, measurements and career paths are clearly defined and understood, and
- The individual marketing functions are organized to



reinforce cooperative efforts and support these goals.

With the start of fiscal '84, the initial phase of our Professional and Rainbow Personal Computer Programs will be well established. Andy Knowles, vice president, whose career at Digital has mainly focused on many successful start-up operations--including the PDP-11 Program, the Components Group (the Terminals and LSI-11 Program), and the Small Systems Group (personal computers and terminals)--will move to Hudson to again become involved in the development and marketing of Digital's next generation of technologies. He will be a member of the Product Strategy and Marketing/Sales Strategy Committees.

#### RELATED APPOINTMENTS AND ORGANIZATIONAL ANNOUNCEMENT

Patrick Courtin will form a new group, which will do Engineering for Computer Integrated Manufacturing. It will include the Engineering Systems (ESG), the Manufacturing, Distribution and Control (MDC) and the UNIX Engineering Groups. Patrick will report to Jack Smith and Gordon Bell, and will be a member of the Product Strategy Committee.

Roger Cady, vice president, has taken a position doing consulting work on manufacturing and engineering projects. He will report to Jack Smith.

Two new marketing groups, Artificial Intelligence Marketing and Communications Marketing, are being formed. They will report to Ed Kramer and be responsible for establishing Digital as a leading supplier of products for applications related to the two groups. Managers for the two groups will be announced in the near future. The Communications Industry (Bell and non Bell) account-focused marketing efforts will continue as part of the field organization.

We are enthusiastic about the new management structure for Marketing. Please communicate this information to the employees in your organization.



OC calendars

JUN 24 1983

(T) - Tentative  
ISSUED: 6/24/84

MONTH: JUNE YEAR:83

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
			State of the Company	Al - F&A Den - Ward - NY	----->	
5	6	7	8	9	10	11
	PSC - a.m. MSSC - p.m. Hughes - Out	Ken - Out ---- Shields - Staff MC Ward - Denver	----- Ward - Cal. --	-----> Al - Out p.m.	Shields - Out	
12	13	14	15	16	17	18
	Sims - Out a.m. Ward - Seattle  Al B. - Europe Schwartz - Out	----- ----- -----	Sims - Out p.m. -----> Shields-Outp.m.	Ward - TVG Shields - Out	Ward - OEM WD Bill - Vac. Shields - Out	----->
19	20	21	22	23	24	25
	REAC PSC - a.m. MSSC - p.m. Hughes - Out	Al - Out a.m. MC	WOODS	WOODS	Win - Out Shields - Out	
26	27	28	29	30		
	BOD Al - BOD Bill - Vac. -- Schwartz - BOD	Sims - Out a.m. -----	-----	----->		



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1   Hughes - Out Bill - Vac. Shields - Out	2
3	4   HOLIDAY Andy - Vacation Bill - Vac. -- Berube - Vac--	5   PSC - a.m. MSSC - p.m.	6   MC	7	8   Win - Out Shields - Out	9
10	11   Shields - Out Berube - Vac.-	12   Shields - Staff	13	14   Ward - OEM WD -	15   Win - Out Shields - Out	16
17	18   PSC - a.m. MSSC - p.m. Shields - Vac.	19	20	21	22	23
24	25   Win - Vacation Andy - Vacation Berube - Vac.	26	27   Sims - Out --	28   Al B. - Out a.m.	29   Shields - Out Sims - Out p.m. Berube - Out	30
31						



(T) - Tentative  
 Issued: 6/24/83

MONTH: AUGUST YEAR: 83

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1   PSC - a.m. MSSC - p.m. Win - Vacation	2   MC	3	4	5   Shields - Out	6
7	8	9   Al B. - Out a.m.	10   Sims - Out p.m.	11   Smith - Out Ward - OEM WD - Sims - Out	12   Win - Out Shields - Out	13
14	15   REAC Sims - Vac. --	16   MC	17   WOODS	18   WOODS	19   Win - Out	20
21	22   BOD Schwartz - BOD Al B. - Vac. - Sims - Vac. --	23   Shields - Staff PSC - a.m. MSSC - p.m.	24	25   Win - Vacation	26	27
28	29   MC Al B. - Vac. - Sims - Vac. --	30   Win - Out	31			

(T) - Tentative  
 Issued: 6/24/83

MONTH: SEPTEMBER YEAR: 83

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1   Al B. - Vac.	2   ----->	3
4	5   HOLIDAY	6   Al B. - Vac.	7	8   Al B.-Out p.m. Sims - Out a.m.	9	10
11	12   PSC - a.m. MSSC - p.m. REAC	13   Shields - Staff MC	14   WOODS	15   WOODS	16   Al B.-Out a.m.	17
18	19	20   Al B.-F&A Den Smith - Out ---	21   -----> -----	22	23   ----->	24
25	26   BOD Ward - Cal. --	27   PSC - a.m. MSSC - p.m. Al B. - Europe	28   ----- -----	29   ----- -----	30   -----> ----->	

(T) - Tentative  
 Issued: 6/24/83

MONTH: OCTOBER YEAR: 83

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3	4 MC - p.m.	5 WOODS	6 WOODS	7	8
9	10 PSC - a.m. MSSC - p.m.	11 Smith - Out ---	12	13 Sims - Out ---	14	15
16	17 Decathlon --- Ward - Out --- Smith - Out --	18 Shields - Out	19	20	21	22
23	24 PSC - a.m. MSSC - p.m.	25	26	27	28	29
30	31 REAC MC - p.m.					



(T) - Tentative  
 Issued: 6/24/83

MONTH: NOVEMBER YEAR: 1983

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3 Annual Meeting	4	5
6	7	8 PSC - a.m. MSSC - p.m. Shields-Staff -	9	10	11	12
13	14 WOODS	15 MC - p.m.	16 WOODS	17 WOODS	18	19
20	21 PSC - a.m. MSSC - p.m. REAC	22	23 Sims - Out	24 HOLIDAY	25 HOLIDAY	26
27	28 MC - p.m.	29	30			

1983 AT A GLANCE

\*NEW COMMITTEES - EFFECTIVE APRIL 1, 1983

	*MC - p.m	*PSC - a.m. *MSSC - p.m.	WOODS	SPECIAL MEETINGS	SPECIAL MEETINGS	BOD
APR	4 26	BOTH - 11 PSC - 19 MSSC - 25	20 21	19 USC/B 22 US RET	19 REAC	25
MAY	18 31	PSC - 2 MSSC - 6 MSSC - 24	19 20	USC/B	16 REAC	23
JUN	7 21	BOTH - 6 BOTH - 20	22 23	14 USC/B	20 REAC	27
JUL	6	BOTH - 5 BOTH - 18	18* 19* 21* *One day WOODS to be sched.		22 US RET	
AUG	2 16 29	BOTH - 1 BOTH - 23	17 18	18 USC/B	15 REAC	22
SEP	13	BOTH - 12 BOTH - 27	14 15	20 USC/B	12 REAC	26
OCT	4 31	BOTH - 10 BOTH - 24	5 6	20 USC/B 28 US RET	31 REAC	
NOV	15 28	BOTH - 8 BOTH - 21	14 16 17	15 USC/B	21 REAC	3 ANNUAL MEETING
DEC	13 28	BOTH - 6 BOTH - 27	14 15	15 USC/B	19 REAC	12

USC/B - U.S. Compensation & Benefits Committee

US RET - U.S. Retirement Committee Meetings

\*MC - Management Committee - Ken's Conf. Rm., ML10-2, 12:00 - 5:00

\*PSC - Product Strategy Committee - Bolton Rm., Stow, 8:15 - 12:00

\*MSSC - Marketing/Sales Strat. Comm. - Stow, Pole R12, 12:00 - 5:00

Issued: 6/24/83

WH1:S14.21





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MILL HISTORY BROCHURES--WHERE TO ORDER

TO ORDER THE "MILL HISTORY BROCHURES" TWX NORTHBORO, NR12--ORDER  
PROCESSING AND REQUEST PART NUMBER EA 0770918.