

For release:

**IMMEDIATE**

Contact:

Judy Marie Merrill  
Ashton-Tate  
(213) 538-7321

Susan Ritchie  
Miller Communications  
(213) 822-4669

2101 Hamilton Avenue  
Torrance, California 90502-0916  
Telephone: 213-324-8000  
Telex: 669984 ASHTTATE US

**ASHTON-TATE ANNOUNCES DEALER CONTEST WINNERS;  
7 WIN TRIPS TO TAHITI**

TORRANCE, Calif., October 13, 1986 -- Ashton-Tate, the second-largest developer and marketer of microcomputer applications software, today announced the winners of the "It Pays to Know Ashton-Tate Products" sweepstakes.

The sweepstakes, open to Ashton-Tate authorized product dealers and their sales staffs, tested knowledge of dBASE III PLUS, the industry-standard relational database management system for the IBM PC and compatibles and Framework II, an integrated software package for business applications.

First prize winners were awarded a one week stay for two in Tahiti. The winners include David A. Hood, Businessland, Houston, Texas; Fred Williams, Entre Computer Center, Wichita, Kan.; Douglas Edwards, Logic Tree, Whittier, Calif.; Melisa Sterling, Inacomp Computers Center, Beverly Hills, Calif.; Tim

(more)

Haynes, Computerland, Anniston, Ala.; Ken Roberts, MicroAge, Anchorage, Alaska; and Brent Cannon, Basic Computer, Cleveland, Ohio.

Winners of the Tahiti trip were eligible for a \$500 bonus if they answered an additional question correctly. There were 24 second place winners who were awarded \$500. Third prize, awarded to 200 entrants, was an Ashton-Tate jacket. All participants who answered all the questions correctly won a copy of either dBASE III PLUS or Framework II software, or both.

In addition to the database and integrated software categories, the company markets leading products in the word processing category with the MultiMate product line and business graphics with the MASTER GRAPHICS Series.

Ashton-Tate, based in Torrance, Calif., reported revenues of \$90.2 million and net income of \$11.6 million for the first half of fiscal 1987, ended July 31, 1986, increases of 75 percent and 100 percent, respectively, from the same period of the previous year.

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dBASE III PLUS and Framework II are trademarks of Ashton-Tate. MASTER GRAPHICS is a trademark of Decision Resources, Inc., an Ashton-Tate company.