

ASHTON-TATE NEWS

ASHTON-TATE'S FRAMEWORK II AVAILABLE ON WANG PCs; WANG SELLING PRODUCT

TORRANCE, Calif., August 24, 1987 -- Ashton-Tate and Wang Laboratories, Inc., today announced that Framework II is available for use with Wang's Professional Computer (PC) and Advanced Professional Computer (APC). Wang and its authorized resellers are now distributing Framework II.

The Wang version of Framework II, Ashton-Tate's multifunction software product, enables users to exchange files easily between Wang word processing systems and Framework II. It operates on any Wang PC or APC equipped with Wang's IBM PC Emulation Option board. Suggested retail price for the package is \$695.

"We recognize Wang as a substantial force in the computer industry," said Donald Sweet, Ashton-Tate director

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of Decision Support and Macintosh products. "Providing file compatibility with industry-standard products is important to Ashton-Tate. This new version of Framework II enables Wang word processing users to easily exchange files between the two systems, adding convenience and productivity."

Robert J. Borgmeyer, director of Value-Added Marketing at Wang, said, "This announcement reflects our expanding business relationship with Ashton-Tate, as well as our ongoing commitment to provide our PC and APC customer base with high-quality productivity tools. We are pleased to add Framework II to the roster of software products offered to Wang PC and APC users."

Framework II combines a word processor and spreadsheet with ancillary graphics, file management and communications capabilities. A unique feature of Framework II is the "frame," which serves as a container of information in different forms. Users can combine text, spreadsheet, database information and graphics in a single frame.

Framework II's built-in FRED language offers over 160 programming functions, allowing customers to quickly and easily create custom applications that incorporate spreadsheets, databases and text.

The Wang PC uses the Intel 8086 microprocessor and offers up to 768K bytes of main memory and up to 30M bytes of hard disk storage. The Wang APC, a single- or multi-user system, uses the Intel 80286 microprocessor and offers up to 2M bytes of main memory and up to 67M bytes of hard disk storage. The Wang PC

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can be upgraded to the Wang APC simply by swapping main system boards. Both members of the Wang PC family are designed for business professionals, run the most popular software packages and link to larger Wang systems.

Ashton-Tate, one of the largest developers and marketers of microcomputer business applications software, reported revenues of \$63.6 million and net income of \$10.1 million for the second quarter ended July 31, 1987, increases of 29.8 percent and 55.4 percent, respectively, from the previous year.

Based in Torrance, Calif., Ashton-Tate markets best-selling microcomputer business applications software in five categories: database management systems, with industry-standard dBASE III PLUS and RapidFile; business graphics, with the MASTER GRAPHICS Series; word processing, with MultiMate Advantage II; integrated software, with Framework II and desktop publishing, with Byline. Ashton-Tate also markets a comprehensive line of service and support programs for individuals and corporations.

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