NETWORK INNOVATIONS

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NETWORK INNOVATIONS AND ASHTON-TATE JOIN FORCES
TO OFFER MICRO/MINI DATABASE LINK

CUPERTINO, CA, September 19, 1986 -- Network Innovations
Corporation and Ashton-Tate today announced that they have signed
a complementary marketing agreement that will provide a direct
information link from Ashton-Tate's dBASE, Framework and
MultiMate[R] product families to databases on Digital Equipment
Corporation's VAX[tm] minicomputer systems. Network Innovations'
new Multiplex[tm] networking software for VAX/VMS, announced
earlier this month as part of Digital's VAXmate unveiling, will
provide the link.

Under the agreement, Network Innovations has added direct
support for Ashton-Tate's dBASE III PLUS[R] product to Multiplex.
The agreement also allows the companies to consider new product
development that would further tighten the integration provided
by Multiplex between Ashton-Tate products and VAX databases.
Each firm will be responsible for training, support and
maintenance of its product line, and both will continue to market
their products separately.

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"We are committed to providing our users with meaningful links between Ashton-Tate products and corporate data stored on mainframe and minicomputer systems," said Ronald S. Posner, Executive Vice President and General Manager of Ashton-Tate's Systems Service and Information Division.   "The agreement with Network Innovations provides a significant first step in that strategy, because it links Ashton-Tate products to one of the largest installed bases of minicomputer systems -- Digital's VAX and MicroVAX^{tm} product lines."

Using Multiplex, a PC user can connect to an Rdb^{tm} or Datatrieve^{tm} database on a VAX system, interactively browse its contents in row/column format on the PC display, and focus on specific data. Then, Multiplex automatically extracts the data from the VAX database into a dBASE III PLUS database on the PC, and places the user into dBASE III PLUS, ready to work with the extracted data.

"Now, PC users are no longer forced to choose between PC productivity software and the multi-user power of a VAX system," said Paul Weinberg, Vice President of Network Innovations. "For the first time, Multiplex lets PC software work directly with the information from the VAX, giving the PC user the best of both worlds. PC users have been demanding this capability for a long time, and Multiplex was specifically designed to provide it."

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Network Innovations' Multiplex is a fully-distributed network application that provides the only application-level link between PC productivity tools and the major minicomputer database management systems, under both VMS and UNIX. Multiplex supports direct data exchange between PC and minicomputer applications, completely eliminating the need for the PC user to understand minicomputer commands or database query languages. Supported databases include DEC's Rdb and Datatrieve, Informix-SQL[tm], Ingres[tm], Oracle[tm] and Unify[tm].

Ashton-Tate markets best-sellers in three software categories: database management software, with the industry standard dBASE family of products; word processing, with the MultiMate product line; and integrated software, with Framework II[tm]. Headquartered in Torrance, California, Ashton-Tate reported revenues of $49 million and net income of $6.47 million for the second quarter of fiscal 1987, ended July 31, 1986, increases of 78 percent and 87.5 percent, respectively, from the same period for the previous year.

Network Innovations Corporation, located in Cupertino, California, develops and markets work group networking software for personal computers and multi-user systems. Its Multiplex networking software is available for supermicro and minicomputer systems form Altos Computer Systems, AT&T, Convergent

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Technologies, Digital Equipment Corporation, Hewlett-Packard, NCR

Corporation, Plexus Computers, Pyramid Technology and Sun

Microsystems.

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Network Innovations and Multiplex are trademarks of Network
Innovations Corporation.

Ashton-Tate and dBASE III PLUS are registered trademarks of
Ashton-Tate.

Framework II is a trademark of Ashton-Tate.

MultiMate is a registered trademark of MultiMate International
Corporation, an Ashton-Tate company.

VAX, MicroVAX, VAXmate, Rdb and Datatrieve are trademarks of
Digital Equipment Corporation.

Informix-SQL is a trademark of Relational Database Systems.

Ingres is a trademark of Relational Technology, Inc.

Oracle is a trademark of Oracle Corporation.

Unify is a trademark of Unify Corporation.

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