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3COM, ASHTON-TATE TO OFFER JOINT SEMINAR SERIES

MOUNTAIN VIEW, Calif. -- 3Com Corporation, based here, and Ashton-Tate, Torrance, Calif., today announced the two companies will demonstrate, in a 10-city seminar series, how their products work together as a database PC workgroup applications solution.

The free, half-day seminars are part of a co-marketing agreement that also includes cross-training of the companies' sales forces, and joint advertising and direct mail efforts. The seminars will be held beginning Oct. 14 in New York and Seattle. The same seminars will be offered simultaneously in Boston and San Francisco, Oct. 16; Toronto and Chicago, Oct. 21; Washington, D.C. and Dallas, Oct. 23; and Atlanta and Los Angeles, Oct. 27.

"We chose the seminar series format as the best way to demonstrate to end users how Ashton-Tate's dBASE III PLUS and 3Com's 3+ PC network work together because the complexity of the subject lends itself to small group presentations and interactive discussions," said Roy E. Folk, executive vice president and general manager of Ashton-Tate's Software Products Division.

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Ashton-Tate's dBASE III PLUS is a complete database management system that combines ease of use and power with built-in multi-user, as well as single-user capabilities. 3Com's 3+ PC network operating system is a family of high-performance network software products that include full inter-network and remote communication capabilities.

3Com Corporation is a workgroup computing company that designs, manufactures, markets and supports personal computer network systems for office productivity and business applications. The company sells its products through full-service dealers and to personal computer manufacturers for resale to end users.

Ashton-Tate is the second largest independent developer and marketer of applications software. In addition to the industry-standard dBASE product family, the company markets best-selling word processing products, with the MultiMate line, and integrated software, with Framework II.

For more information, or to make a reservation for one of the seminars, call 3Com at 1-800-NET-3Com (or from Canada, 415-960-9573).

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