

ASHTON-TATE'S dBASE III PLUS TO SUPPORT NEW MICROVAX 3500 AND 3600 FROM DIGITAL EQUIPMENT CORPORATION

TORRANCE, CA, September 9, 1987 -- Ashton-Tate Corporation today announced that dBASE III PLUS and dBASE III PLUS LAN Pack will operate with Digital Equipment Corporation's new MicroVAX 3500 and 3600 minicomputers in a networked environment.

"Compatibility with the MicroVAX 3500 and 3600 as servers in a networked environment represents an important breakthrough for Ashton-Tate," said Roy E. Folk, Ashton-Tate's executive vice president, Software Products Division. "We expect these new machines to be major players in the PC network server arena."

dBASE III PLUS and dBASE III PLUS LAN Pack already support Digital's other MicroVAX systems as network servers.

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dBASE III PLUS (\$695) is Ashton-Tate's complete relational database management system (DBMS) for the IBM PC and compatibles that includes built-in multiuser capability for local area networking as well as single user capability. dbase III PLUS LAN Pack (\$995) is a companion program that provides up to five additional users with access to dBASE III PLUS residing on the network server.

In a Digital environment, dBASE III PLUS and dBASE III PLUS LAN Pack are able to interface with the MicroVAX 3500 or 3600 (the server) via Digital's VMS Services for MS-DOS. Users access and share dBASE III PLUS files on the server from the VAXMate, Digital's IBM PC AT-compatible microcomputer, or IBM PC's and compatibles equipped with Digital's Network Integration Kits.

This configuration is similar to common PC-based networks from companies such as 3COM and Novell. In the Digital environment, however, the MicroVAX offers the additional capability of running departmental programs in its native VMS operating system while simultaneously acting as the server for a DOS-based network of PCs.

"It's a difference that offers a company much more flexibility than the typical PC network," according to Folk.

In addition to dBASE III PLUS, a number of other Ashton-Tate software products are compatible with the VAXMate operating in (more)

single-user mode. These include MultiMate Advantage II, CHART-MASTER, DIAGRAM-MASTER, MAP-MASTER and SIGN-MASTER.

Ashton-Tate is one of the largest microcomputer business applications software companies. The company reported revenues of \$63.6 million and net income of \$10.1 million for the second quarter ended July 31, 1987, increases of 29.8 percent and 55.4 percent, respectively, over the previous year.

Based in Torrance, California, Ashton-Tate markets best-selling microcomputer business applications software in four categories: database management systems, with the industry standard dBASE III PLUS and RapidFile; business graphics, with the MASTER GRAPHICS Series; word processing, with MultiMate Advantage II; and integrated software, with Framework II. Recently, Ashton-Tate announced a new desktop publishing product, Byline, and shipped its first software program for the Macintosh computer, dBASE Mac.

Ashton-Tate also markets a comprehensive line of service and support programs for individuals and corporations.

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