

News

For release: Contact: IMMEDIATE

Dian L. Melius Ashton-Tate Corporation (213) 538-7321 20101 Hamilton Avenue Torrance, California 90509 9972 Telephone: 213-329-8000 Fax: 213-538-7998

ASHTON-TATE ANNOUNCES FIRST AUTHORIZED TRAINING CENTER IN U.S.S.R.

Torrance, California, -- July 19, 1990 -- Ashton-Tate Corporation (NASDAQ: TATE) today announced an agreement with the Novosibirsk Institute of Electrical Engineering whereby the Institue will become the company's first authorized training center in the Soviet Union. Under the agreement the Institute will organize and conduct formal training courses for Ashton-Tate's dBASE database management systems, Framework integrated decision support programs and APPLAUSE II graphics software. The institute will also develop and produce training materials in Russian. Over 100 programming professionals are scheduled for training by December 1990.

"This announcement marks a significant first step in opening up the vast wealth of technical talent and expertise in Siberia to the West; while at the same time, formally training the Soviet technical community on leading Western software products," said Bruce Marquart, Ashton-Tate's manager for Eastern Europe. "We are pleased that Ashton-Tate was selected to be the first major software company in the world to establish regular commercial, educational and marketing programs in this market."

- more -

Ashton-Tate Announces Siberian Training Program 2-2-2

Established in 1953, The Novosibirsk Institute of Electrical Engineering today is the largest scientific and technical complex in Novosibirsk with 300 laboratories, over 1100 teaching and research personnel and 15,000 electrical engineering students. The school has graduated over 60,000 engineers since it was founded.

Headquarted in Torrance, California, Ashton-Tate Corporation develops and markets microcomputer business applications and advanced connectivity software. The company's major product categories include database management systems, word processing, integrated decision support, spreadsheets, graphics and software utilities. Ashton-Tate has operations worldwide, with products available in 20 languages in more than 50 countries. The company also offers a comprehensive line of training and support services for individuals, corporations and government agencies.

#

R Ashton-Tate and dBASE are registered trademarks of Ashton-Tate Corporation

tm Framework and APPLAUSE II are trademarks of Ashton-Tate Corporation