

Computation Book

NUMBER OF BOOK 1

NAME Gary Morgenthau

SUBJECT _____

USED FROM 1977 TO _____

NO. 09-9890 11 $\frac{3}{4}$ IN. x 9 $\frac{1}{2}$ IN. 152 PAGES

A PRODUCT OF THE MEAD CORPORATION, DAYTON, OHIO 45402

Gary G. Morgenthau



1. The first principle of the
2. The second principle of the
3. The third principle of the

4. The fourth principle of the
5. The fifth principle of the
6. The sixth principle of the
7. The seventh principle of the
8. The eighth principle of the

9. The ninth principle of the
10. The tenth principle of the
11. The eleventh principle of the
12. The twelfth principle of the

Honeywell - March 8, 1977

Ken Jones -

United Data Centers -

VMI 370 - (DOS support in virtual machine)

Paradigm - PIX

multiplexer channel - Remote (1000-2000 mi)

1403 quality - tax returns

card punch² / PIX / card reader / printer

360/30s & 360/40

4 x 370/158 — plus 4 PIX units per 370/158 -

3705 - talks to 2780 / 3780

Easy - 5 Opportunities:

① msg. switch (Wall Ulrich)

② Distributed Processing applications - cross support

③ Data Entry -

④ PPS - page printer system (Borelli & TRUAX in Wallham)

⑤ ASTA - American Society of Travel Agents - joint proposals -

Data Centers -

- Financial Reporting System

- CATV business

- Banking Applications (Birmingham) -

Dynatex - written in FORTRAN

Data Entry -

Entrex, Inforex, 0295 -

several hundred people hired during

{ 60 cards - per return

{ 2000-4000 chars?

200,000

returns per year

Unitax - Los Angeles -
360/55
simpler, cheaper return

2 to 3 times the DYNATAX requirements -

48 hour turnaround guarantee - (local processing necessary)
10 form changes per 200 returns !!
a great deal of forms changing -
Print centrally and still maintain 48 turnaround.

Arroy Tytnes -

3-8-77

1967 - development
1971 - TYMNET operational

210-215 nodes
growing at one node per week / one $\frac{1}{2}$ nodes
620i / 620e / V13

TYMNET II - deployment this summer -

32-bit machine -

16 regist

- efficient real-time interrupts -
- completely operable remotely
- partitioned memory for protection
(segmentation - 16 segments) -

128 KByte - to 1 MByte -

Tymnet II -

superimposed over TYMNET I -
"freeway system over general highway system"

TYMNET II:

- ① Tolerates buggy code - partitioned code
- ② Operable remotely - unattended operation
- ③ Temperature sensing
- ④ Other diagnostic pds - downloaded -
- ⑤ Configuration is completely dynamic - real-time reconfiguring - just plug in a new node
- ⑥ Error recovery - e.g., line outage, etc.
- ⑦ Higher bandwidth - 1000 LPM printer - no superhigh bandwidth - for Page Printer System
- ⑧ Ciphering and encryption
- ⑨ Access rights - monitored by TYMNET II supervisor very general and as complicated as desired.
- ⑩ Reliability - highly fault tolerant - line outages and node failures are recovered from transparently
- ⑪ ASTA -
- ⑫ Msg switch redundancy, geographic dispersion -
- ⑬ Totally general terminal support!! hosts & terminals: Amdahl, gas pump, line printer, telephone, etc. address a group of ports!! consumes and emits digital data in real-time.
- ⑭ Touch-tone input with voice answerback - VOTRAX English/German/French @ good fidelity order entry, info retrieval,
- ⑮ 212 - not tariffed & does work yet!
200 → 4800 bps
- ⑮ Transaction I & II - transaction telephones - digital display (LED's) - special purposes, low cost applications - (special printer)
- ⑯ Battery backup - critical nodes in the field -
- ⑰ Dial-out -

John Kallunki -

Honeywell -

BCOS - MDT 1 - multiprogramming -
release 1 in June -
in test site

multiple on-line tasks (foreground)
one batch stream

long-address format - LAF - 1 megabyte -

sequenced/relative/indexed

unified-file-access-system - UFAS -

file system (directories) -

like Multics - hierarchical - up to 64 levels -
uses path-names -

execution control language (JCL)

operator's control language -

Teletype, 2780, non-pollled -

synchronous

buffered

cursor control

addressability -

forms

polling

selective transmission of data

EDITOR

ASSM

PREPROC (MACRO)

COBOL - ISAM (single key) -

FORTRAN

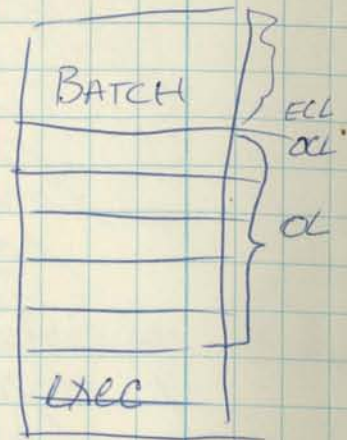
RPG II

SORT

UTILITIES

MLCP LOADER/ASSM.

LINKER



3/2/77

Honeywell -

MDT-1

limit

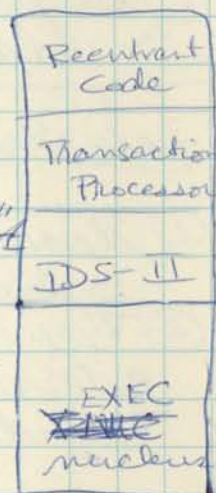
MDT-2
(November 1977)

- advanced Fortran 76
- Enhancements
 - COBOL (GIP - commercial instruction proc)
 - WCS - 2KW 64B+ prec
 - HDLC & TOOLS (physical drivers) (X25 derivative)
 - MMU - "simple fence" (no segmentation req)
 - LAF
 - Auto Call
 - Storage Module 40-80MB
 - ISU

"6/3"

MDT-31078 } test site
2078 } general release

- multi-user transaction-oriented system (à la Varian Vortex)
- segmentation @ 4 rings
- MMU -
- TDS - transaction driven system
- 150-300 MByte Storage Module
- "distributed system environment"

TDS-II - transaction driven system
(subset of level 66)
GCOS 66 - TDSDISTRIBUTED SYSTEM ENVIRONMENT

- ① prior phase - no general release (X25 BASED)
- ② downtime load Q178 unattended (level 6)
- ③ HDLC - SMP-1 - (Honeywell 66)
- ④ cross support | TDS level 66 (X25 → X25)
- ⑤ memory mgmt.

Data Entry

SNP - Systems Network Processor -

- individual releases - 3 releases specified between now and 1979
- DSE - "distributed systems environment" - standard protocols - (formerly HDSA) - 4.5-6 years!!
- terminal concentrator w/ standalone
- SNP/1 - more standalone; foreign interconnect
- SNP/3 - communication w/ Q

Action List - Software Distribution -

- ① Fortran Cross Assembler - Level 6 to Level 6 transferrable
- ✓ ② Interface to Level 6 from TYMNET node
 - ASync (TTY) ✓
 - bAsync (2780) | BSC: EBCDIC
ASCII
EBCDIC (non-transparent)
- ③ Support package for program and data transmission ~~to~~ on Level 6.

Data Entry:

- ① ^{we need} documentation -
slides, manuals, pricing, configurations
- ② TYMNET -
◦ formalize our requirements -
◦ send Honeywell a spec
- ③ VIP synchronous link - replaceable by 2780 link? (Data Entry system uses VIP synchronous link).

Action Item:

- ① General update - trip to Billerica
DST - distributed system terminal
TDS - transaction driven system
DSE - distributed system environment

in 2 to 3 weeks?!

"SNP" - Systems Network Processor -

- 3 releases specified between now and 1979
- now: terminal concentration @ standalone capabilities
- SNP/1: more standalone
- SNP/2: foreign interconnect
- SNP/3 - communication @...

Clyde Wilder -

3/9/77

500 μ sec -

system overhead to "get you to a driver" -

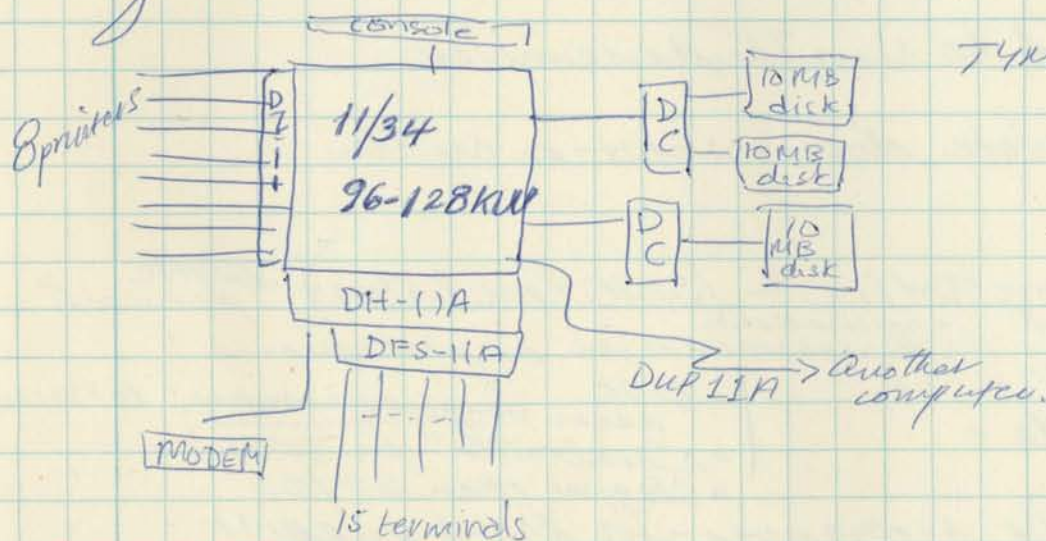
2 ms. - to do a QIO

DH-11 - to empty a SIO - 500 μ sec - to handle interrupt.

150K transactions/sec across UNIBUS -

1.5 MByte (above and beyond 11/34 CPU requests)

1/4 of disk "rated capacity" - is the average that one can expect w/o degradation at peak requirements.



3/10/77

Bill Weiker -

- ① Dale would a data entry (off-line system) vehicle for MAGNUM - compatible @ host
(Dale would like something up by June - Bill needs spec!)
- ② Wallace and the ONTAM terminal
@ specification ② time frame ③ incentive program
(Jim McConnell, also) - (Bill needs a spec!)
- ③ "SPEC" compiler - compiles subroutine calls!!
Bill would write cross compiler
- ④ TITO replacement -
MAGTAPE handling -
- 8K RAM -
8K disk buffer - one track at a time
4K utilities
16KB - required to run the assembler
- ④ Bill needs complete documentation on the T.I. 710.
- ⑤ Polled line controller? (3270 Emulator) - BISYNC protocols
polled line protocol application
polled line synchronous vs. asynchronous?
- ⑥ Debugger for ISC -
8080 code -
3270
ascii asynchronous! to TYMNET
a "controller" for 3270's
Cheaper than 3270.
- ⑦ List of all Bill's programs - for cross support
- documentation
- publication
- ⑧ CMOS -
RAM - TTY terminal handler dispatch
Comm. files ~~in~~ CMOS

- ① specifications
- ② benefits
- ③ schedules
- ④ revenue expectation
- ⑤ incentives program

WFW / 4/4/77:

450.00/gtr. (average) -
agreement @ Gary Anderson
- some "tie-back" into revenue -
- on a decaying curve
-
Save/Restore program -
(pending "? conversion in
Spool program)

March 14, 1977

System Industries

- ① Letter
- ② Complete identification against liability of using DEC software - copy of public license
- ③

AMPEX / W. DYNEX:

- ① controller $\leftrightarrow$ disk cable - (Roger Stalman)
 - a) "S.I." interface - (Amplex: #217 interface & G2 cable)
 - b) paddleboard
 - c) needs to be secured to edge connector) cf. Don Stabler @ W. Dynex, Phoenix, Ariz.
 - d) restrainer on both sides

Dynex - new drives:

- ① 10 MByte fixed @ \$2300.⁰⁰
- 5 MByte fixed @ \$1900.⁰⁰

Logic address interlock error on bringup (bad card in disk !!)

Digital Equipment Corp

3/15/77

1) Equipment promised:

- A) DU-11 (Oakland) by Friday (3/18/77) or before
- B) DL11-WB - local machine (by Wednesday 3/16/77)
- C) DD11-D - from local supplier (loaner until p.o. clears)
- D) KG11-A - can't get one yet.
- E) KL11 clock loader (is it necessary?)

needed:

- F) DUP-11-A - end of April - (needed ⁱⁿ 2-3 weeks ^{ASAP!})
- G) DZ-11A - end of April - (needed ASAP!)

2) We need a signed agreement back from DEC, including rent agreement number!! (#4933)

3) DEC

- ④ PL-90 for Clyde Walder - \$45/hr.
- set up a schedule
\$360/day
\$1600/week
- ⑤ Wallace needs:
 - 1 x 11/04 - March
 - 2 x 11/04 - April
 - 2 x 11/04 - May
 - 5 x 11/04 - June?
 - 5 x 11/04 - July?
 - 5 x 11/04 - Aug?
- ⑥ Change orders -
 - A) Master agreement - cancel cabinets H960-CA ⑥

~~\$6000~~/contiguous month
\$4800/mo for 6 contiguous months

- ⑦ 16KW Core
- ⑧ DZ11A (EIA)
- DUP11
- DL11-WB

① Dave Weber's 10 hrs. consulting - ~~(w/)~~ 2 weeks.
2780/DECNET(?) seminar - PDP 11s② COBOL - pen CPU -
executable code - license?

③ M930/ bootstrap

④ PDP 11/34

- User's Guide
- Maintenance Manual & missing schematics (Key sheet)
- Programming manuals

⑪ DUP-11 → CRC-16 checksum on entire block,
(KG-11A on data portion only?)
~~Bill~~ Spry @ DEC (or Jerry Ruffner)

⑫ Release schedule - all machines! - end of March -
blanket release is needed for price protection
a. Release orders & modify schedule, & include new releases.

⑬ I need the ^acurrent price list!
b. Maintenance manuals (John will give me ^{① Spares kit}
c. Spare Parts Handbook ("spares Reference Handbook")
d. DL-11 asynchronous line manual
e. KG-11-A manual (why didn't we get them?)
f. Microfiche comes quarterly (pricing comes on tape) fiche ("Pre-delivery kit")

call
documentation
center

⑭ I need Version III - RSX-11M - documentation kit.
(Mt. View office on ¹⁴⁰⁰Parabellum was sold out!) -
Middlefield, Mt. View.

⑮ MOS machines vs. CORE machines / differences!

- a. voltage regulator not supplied
- b. DL11-WB standard, (not option)
- c. battery backup.

20 volt regulator @
core
Part # for
voltage regulator.

⑯ Maintenance info: (617-369-5000 nighttime)

- a. "AIR-SPARES" - (phone # 617-897-5111 x2219/x3232/x5742/x5743)
- b. DEC ^{ECO}LOG - \$250/yr. - John will get a form for me.
- c. ECO's - (via DECALOG service)
- d. Depot repairs - \$25.⁰⁰/hr. - for any DEC product.
(plus parts)

gso Spry

⑰ Change "ship to" address on Dale's machine to
~~Supertino~~ (from Washington) -

⑱ APL available!?

- a. RSTS/E - (OMSI) - documentation?
- b. RSX-11M - when?

⑲ Maintenance Card - EK-11034-MC001 (Charlie Stemp)

3/15/77

AI Fenn's System to Include: (?)

- 1) 11/34 CPU @ 16KW MOI
- 2) 64 KW Core
- 3) CABINET (NOT H960-CA) - 2 short racks? table top?
- 4) Synchronous Interface - DUP-11 (KG-11A?)
- 5) Asynchronous Interfaces - DZ-11A, DL11-WB
- 6) Programmable Realtime clock KW11-P
- 7) Line Printer - T.I. 810
- 8) Terminals
- 9) Software
 - A) Fortran IV-Plus
 - B) COBOL .V3
 - C) RMS-11
- 10) Disk(s) and controller - 3 disks (DM448) and SI3057 controller

DEC Software Licenses:

Software pricing:		DEC quotes (John Marai) @ LIST PRICE	
	Supported	Unsupported	
① RMS-11K	\$2750.00	\$1650.00	\$726.00 (@ 5% disc)
② COBOL .V3	\$7700.00	\$4730.00	\$2081.20
③ DECNET .V2	\$1650.00	\$1100.00	\$484.00
④ 2780 Emulator	\$3030.00	\$2750.00	\$1210.00
⑤ RSX-11M (V3)	\$2750.00	\$1980.00	\$871.20
⑥ KG-11A - (type 2 disc)	\$1150.00		\$828.00
⑦ FORTRAN IV-Plus	\$3300.00	2750.00	\$1210.00

DEC Software Sources - Pricing: (discountable?)

	Sources	Microfiche
① RMS-11K (?) (RMS-11 only) (not available)		
② DECNET-11M \$2500.00 QJ681-EE	\$2750.00	QJ681-FR \$600.00
③ RSX-11M Utilities QJ638-EE	\$5500.00	QJ638-FR \$990.00
- PIP		
- VFY		
- DSC		
④ FORTRAN IV-Plus (compiler source) (not available) QP101-EE	\$550.00	QP101-FR \$140.00
⑤ COBOL .V3 (product not available)		
⑥ FORTRAN IV (cf. product mgr; if desired)		
⑦ 2780 (11M) QJD-68-EE	\$2750.00	QJD68-FR \$990.00

3/15/77

Announcements and Releases: DEC.

- RMS-11K
and COBOL V3 - under RSK 11M - for release in May 1977
- PDP 11/60 - for announcement in March 1977 ✓
- ~~■~~ BASIC "Plus II" - "Q1-77" - i.e. July-August 1977
under RSK 11-M
- BASIC "Plus II" - under RSTS/E - April 15th, 1977 - ^{general} release
- DBMS-11
under RSK-11M (?) -
- 32-Bit machine - for pre-release (field test) to
selected customers sites in Dec '77 - Jan '78
- currently up and running in house. (Dave Cutler)

PDP 11/60-CA :

- 2K Byte Cache
- memory mgmt.
- Hardware Floating Pt.
- E.I.S.
- DL11-W
- 64 KByte MOS w/ ECC
- Battery Backup
- Programmer's Console
- List = \$25,700

• WCS: \$5000 (List)

- includes software tools, & memory
- Extended Control Store (ROM)
List = \$1200⁰⁰
- Kit manual

ERNIE'S SYSTEM to include:

Bid \$110,000.⁰⁰
to Citibank

- ① PDP 11/34 CPU @ 16kW MOS
- ② 32kW Core (Dataram)
- ③ 1x DM448 - AMPLEX disk drive (DYNEX) (Qty. 1)
- ④ 1x S.I. 3057 controller
- ⑤ DH11-AD (IEIA)
- ⑥ Magtape & controller
(Kennedy & Plessey)
- ⑦ RSTS/E
- ⑧ MDB line printer interface
- ⑨ RP06 - (memory? \$10,500.⁰⁰
equivalent @ 200MBytes @ 50 unit qty.)
- ⑩ Data Printer - LPT.
- ⑪ FP 11AII - floating point
- ⑫ KY-11A - programmer's console

(Datum, & Perlec)

- Telefile
- DIVA
- AED
- XYLOGICS.

3/15/77

Jim Westlake

1. Rotary switch

- three position switch @ dual diode monitor select

2. programmable switch - "bootstrap" switch problem

Honeywell Proposal: (for March 23, 1977) ~~3/16/77~~

① Objectives & requirements -

② Cost

a). fund development of requirements specification (definition phase) - precise definition of what we're going to do for them.
2-3 people

Option at the end of the end of study to continue (Creeping Commitment)
- machine resources & markup
- mark up manpower by a factor of three -
- tentative schedule
of capabilities and costs associated.

b). 2nd phase - Development -
5-15 person plan
manager
programmer &
document
development
Testing & test-plan - (g.o. personnel)

- recruiting costs, relocation
- travel expenses to
Billerica, N.H.
- training on
Honeywell level 6
classroom, scheduled
Honeywell level 6
Level 6 don't
machine needed?

Managerial Problems:

- ① Revenue Growth plan
 - (key to incentives) - Incentive plan
 - accounting & accountability -

- ② Equipment flow problems
 a) needs a forecast of equipment, schedule of procurement and associated costs
 b) projection of associated revenue
 c) Pro-forma revenue/cost forecasts for
 + produce an instrument for approval of mini-based projects.
 1) set of criteria necessary for project approval
 3) plan @ milestones - review by Vice Presidents in Joint Project
 • technical
 • equipment scheduling and procurement, costing
 • Revenues

- 3) Incentives
 a) lump sum - on completion of project
 b) progress payments - toward completion of project
 c) calendar

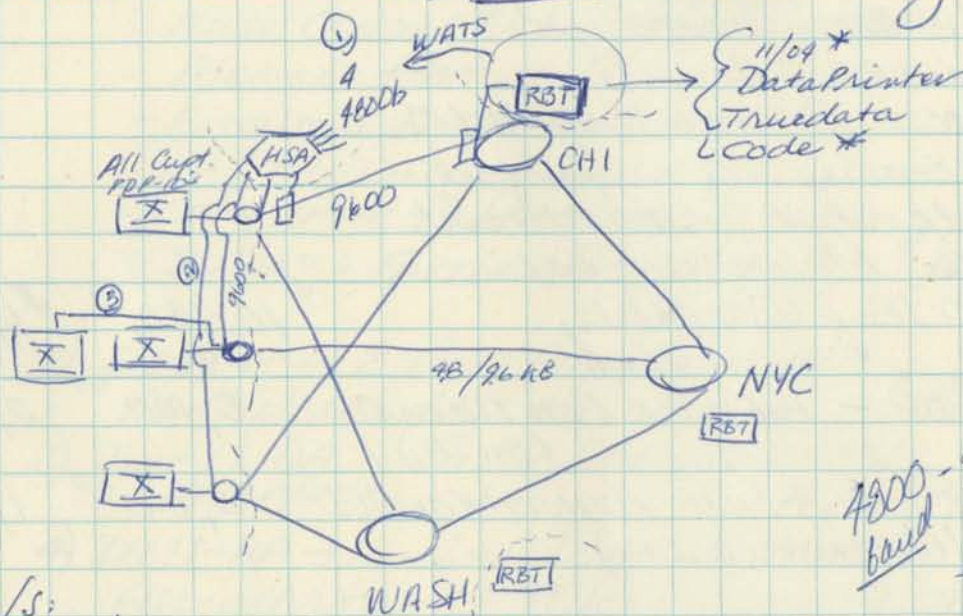
Bob Wallace, Bill Euske:

RTE
Capability

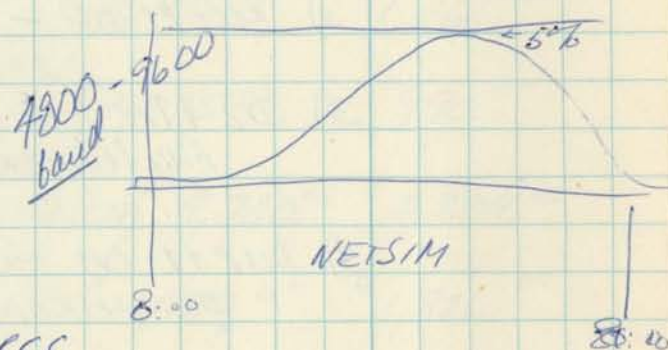
3/22/77

Premises:

- ① High speed transmission thru TYMNET will always be compromised.
- ② TYMNET has never done anything quickly.



HSA -
node 1150
UCDSRS



Protocols:

- ① 2780/3780

Future?:

HSA ↔ outside RBT/KCS

- ② HSA ↔ TYMBASE
(TYMNET protocol)
- ③ TYMBASE ↔ HOST
(Block I/O)

Ken Jones

3/23/77

① HSA -

- a. needs management commitment!
- b. alternatives
 1. additional bandwidth
 2. "super-net" - additional HSA nodes
 - 3.

② RTE - Core Replacement -

a. Bill Euske - in charge of HSA-task force -

- HSA -
1. No special handling of high speed terminals (Watts) Bill Euske 3/25
 1. 1000 - 2000 baud (100 LPR) - available typically across 4800 baud network lines
 2. 2780 Dispatch Base - remote; consulted 3780 Interdata/Variation & diagnostics
 3. Varian V4.13 - (2780, no transparency).

March 29, 1977

Mini-Systems: Hardware Procurement Schedule

System #1: MINI-SYSTEMS UNIT

I). MANAGER: Gary Morgenthaler

II). COST: ca. \$19,298.⁰⁰

III). CONFIGURATION: COST: (UNIT) (NET*)

1). PDP 11/34-HH, including:

- 16KW Core Memory
- Operator's Console
- ASCII Console Emulator
- Memory Management
- Extended Instruction Set
- 10 1/2" Mounting Box
- 30 Day Warranty

#10,490.⁰⁰ \$6818.⁰⁰2). MM 11-DP - 16KW Core Memory
(Parity)3,100.⁰⁰ 2,015.⁰⁰3). DZ-11A → 8-LINE ASYNCHRONOUS
Multiplexer (E.I.A.)2,100.⁰⁰ 1,365.⁰⁰4). DUP 11-DA → SINGLE LINE
SYNCHRONOUS INTERFACE1,375.⁰⁰ 990.⁰⁰5). INSTALLATION and 30-DAY
ON-SITE WARRANTY545.⁰⁰ 545.⁰⁰6). DM-448 - CARTRIDGE DISK UNIT
(10 MegaByte)#2,800.⁰⁰ \$2800.⁰⁰

7). S.I. 3057 - CARTRIDGE DISK CONTROLLER

#3,500.⁰⁰ \$2200.⁰⁰8). SOFTWARE LICENSES: RSX 11-M,
2780 EMULATOR, DECNET -
(includes software support fee)#5830.⁰⁰ \$2565.⁰⁰#29,740.⁰⁰ \$19,298.⁰⁰

IV PLACEMENT → CORPORATE OFFICE, TECH DIV., ROOM "D"

V. DATE REQ'D: JAN. 30, 1977 (delivered)

VI. PURPOSE: CENTRAL DEVELOPMENT SYSTEM for:

- ① operating systems support
- ② assembly languages, utilities support
- ③ network interfaces; software distribution system; cross compilers
- ④ RTE and DATA ENTRY systems development

SYSTEM #2: COMPUTAFUEL

I) MANAGER: DALE JORDAN / AL FENN

II) COST: \$40,160.90

III) CONFIGURATION: COST: (UNIT) (NET)

1) PDP 11/34-DM

- 16K word MOS Memory

- OPERATOR'S CONSOLE (DL11-WB)

- ASCII CONSOLE EMULATOR/BOOTSTRAP

- MEMORY MGT.

- EXTENDED INSTRUCTION SET

- 10 $\frac{1}{2}$ " Mounting Box

- OEM BASIC DIAGNOSTIC

- 30 DAY - FACTORY WARRANTY \$10,890.⁰⁰ \$6,949.⁰⁰2) DZ11-A $\rightarrow$ 8 Line Asynchronous Multiplexer (E.I.A.) \$2,100.⁰⁰ 1,365.⁰⁰3) DUP11-DA $\rightarrow$ Single Line Synchronous Interface \$1,375.⁰⁰ 990.⁰⁰4) DH11-AA $\rightarrow$ 16 Line Programmable Asynchronous Multiplexer (E.I.A.) \$4,700.⁰⁰ \$3,384.⁰⁰

5) SOFTWARE Licenses:

A) RMS-11K - Multi-Keyed ISAM \$2,750.⁰⁰ \$1,826.⁰⁰B) COBOL-11 - (PDP-11 COBOL; support included) \$7,700.⁰⁰ \$5,051.²⁰C) FORTRAN IV "Plus" $\rightarrow$ PDP-11 FORTRAN \$3,300.⁰⁰ \$1,760.⁰⁰D) RSX-11M license \$1,980.⁰⁰ \$871.²⁰6) (2) x DR-11A $\rightarrow$ 64K words Core Memory \$5,170.⁰⁰ \$5,170.⁰⁰
@ parity.7) S.I. 3057 $\rightarrow$ cartridge disk controller \$3,500.⁰⁰ \$2,200.⁰⁰8) DM448 $\rightarrow$ (3) AMPLEX 10 Megabyte Cartridge Disk Units \$8,900.⁰⁰ \$8,900.⁰⁰9) T.I. 810 $\rightarrow$ 120 cps, Receive Only Character printer \$1,744.⁵⁰ \$1,744.⁵⁰10) Memorex (IBM-compatible) 5440 Cartridge Disks \$450.⁰⁰ \$450.⁰⁰

\$53,859.⁰⁰ \$40,160.90

IV) PLACEMENT: GERMANTOWN, MARYLAND

V) DATE REQ'D: APRIL 30, 1977

VI) PURPOSE:

- DEVELOPMENT System for Mini-Computer Based "COMPUTAFUEL" system for fuel-oil dealers.

SYSTEM #3: FIELD ENGINEERING

I. MANAGER: ERNIE PORCELLI

II. COST: ca. \$25,579.⁰⁰

III. CONFIGURATION COST: (UNIT) (NET)

1. PDP-11/34 LM, including:
 - 16K Word MOS Memory
 - Operator's Console
 - ASCII Console Emulator
 - MEMORY MGT.
 - EXTENDED INSTRUCTION SET
 - 10 1/2 inch Mounting Box
 - OEM Basic Diagnostic
 - 30 Day-Factory Warranty \$10,490.⁰⁰ \$6818.⁰⁰
 2. DZ11-A → 8 Line Asynchronous Multiplexer (E.I.A.) \$2,100.⁰⁰ \$1365.⁰⁰
 3. DUP11-DA → Single Line Synchronous Interface \$1,375.⁰⁰ \$990.⁰⁰
 4. DH11-AD → 16 Line Programmable (E.I.A.) Asynchronous Multi-Line Controller \$6,600.⁰⁰ \$4,752.⁰⁰
 5. KY11-LB → Programmer's Console Panel 660.⁰⁰ 429.⁰⁰
 6. DD11-D → Backplane 660.⁰⁰ 429.⁰⁰
 7. FP11-AU → Floating Point Processor \$4,940.⁰⁰ \$3,211.⁰⁰
 8. DR-114 (Dataram) - 32K Word Core Memory Plane (@ Parity) \$2,585.⁰⁰ \$2,585.⁰⁰
 9. SI-3057 - Cartridge Disk Controller \$3,500.⁰⁰ \$2,200.⁰⁰
 10. DM-448 - Cartridge Disk Unit \$2,800.⁰⁰ \$2,800.⁰⁰
- \$35,700.⁰⁰ \$25,579.⁰⁰

IV. PLACEMENT: BUILDING "C" - Field Engineering Lab

V. DATE REQUIRED: APRIL 30, 1977

VI. PURPOSE:

- ① Training of Field Engineering staff for maintenance of TUMSHARE mini-based products in the field.
- ② Testing and evaluation of peripheral controllers, & memory to be used in TSHR mini-based products.
- ③ TURNKEY SYSTEMS → Configuration testing.

SYSTEM #4: RTE - COPE REPLACEMENT

I. MANAGER: BOB WALLACE

II. COST: ca. \$22,471.95

III. CONFIGURATION: COST: (UNIT) (NET)

1. PDP 11/04-HC, including:

- 16 KW Core memory (parity)

32KW ↑ 2325.⁰⁰

- Operator's Console

- ASCII CONSOLE EMULATOR / BOOTSTRAP

- ~~MEMORY~~ MATOEM DIAGNOSTICS

- 30 DAY FACTORY WARRANTY

- 5 1/2" Mounting Chassis

\$5495.⁰⁰

3571.75

2. DZ 11-A → 8 LINE ASYNCHRONOUS
MULTIPLEXER (E.I.A.)\$2,100.⁰⁰1365.⁰⁰

DL 11-WB

3. DUP 11-DA → SINGLE LINE SYNCHRONOUS
INTERFACE\$1,375.⁰⁰990.⁰⁰

4. LINE PRINTER INTERFACE (MDB Systems)

\$1,250

1,250.⁰⁰

5. SOFTWARE (RSX-11M)

\$1,980

871.²⁰6. DATA PRINTER (LINE PRINTER)
1000 Lines-per-MinuteSubtotal \$12,200.⁰⁰ \$8047.95\$12,213.⁰⁰12,213.⁰⁰600 LPM - \$8678.⁰⁰?7. TRUE-DATA (CARD READER)
1000 CARDS-per-Minute\$2211.⁰⁰\$2211.⁰⁰\$26,624.⁰⁰ \$22,471.95

IV. PLACEMENT: SAN FRANCISCO DISTRICT OFFICE (TEST SITE)

V. DATA REQ'D: MAY 1, 1977

VI. PURPOSE:

- ① Demonstrate feasibility of replacing Harris/Cope RTE terminals at considerable savings (and with increased performance).
- ② Begin deployment of PDP 11/04-based RTE stations to all TYMSHARE district offices.
- ③ Ancillary benefits:
 - a. Provides Field Engineering staff with Maintenance experience in the field in advance of any customer sales.
 - b. PDP 11-system is upgradeable for use as a district "showcase" for TSHR mini-based applications.

SYSTEM #5: RTE - "Cope" Replacement.

I. MANAGER: LASZLO RAKOCZI / GARY MORGENTHAUER

II. COST: @ \$25,574.95

III. CONFIGURATION: COST: (UNIT) (NET)

- | | | |
|--|-------------------|-------------|
| 1. PDP 11/04-FC, including: | \$4,695 | \$3,051.75 |
| - 8 KW Core Memory (parity) | | |
| - Operator's Console | | |
| - ASCII Console Emulator | | |
| Boot Strap | | |
| - OEM Diagnostics | | |
| - 30 Day Factory Warranty | | |
| - 10 1/2" Mounting Chassis | | |
| 2. DZ-11A → 8 Line Asynchronous | \$2,100 | \$1,365.00 |
| Multiplexer (C.E.I.A.) | | |
| 3. DUP 11-DA → Single Line Synchronous | \$1,375.00 | \$990.00 |
| Interface | | |
| 4. Line Printer Interface (MDB Systems) | \$1,250.00 | \$1,250.00 |
| 5. Software (RSX-11M) | \$1,980.00 | \$871.20 |
| DECNET license | \$1,100.00 | \$484.00 |
| 6. DMC-11 → High Speed Network Interface | \$2,491.00 | \$1,619.00 |
| 7. DATA PRINTER (LINE PRINTER) | \$12,213.00 | \$12,213.00 |
| (1000 Lines Per Minute) | | |
| 8. TRUE-DATA (Card Reader) | \$2,211.00 | \$2,211.00 |
| (1000 Cards per Minute) | | |
| 9. DATARAM - 16 KWord Core Memory | \$1,520.00 | \$1,520.00 |
| (DR-114) | | |
| | <hr/> \$30,835.00 | \$25,574.95 |

IV. PLACEMENT: CORPORATE - "PRINTER ROOM"

V. DATE REQUIRED: MAY 30, 1977

VI. PURPOSE:

- (1) REPLACE EXISTING HARRIS/COPE RTE terminal at significant cost savings and performance increase for inhouse volume printing requirements.
- (2) ~~Support~~ Support machine for the development of bisynchronous terminal drivers on both hosts and minis. Debugging machine for customer/network problems in RTE/RBT support programs.
- (3) Test and evaluation machine for inhouse DECNET deployment.

SYSTEM #6: TYMED DEVELOPMENT MACHINE

I. MANAGER: BILL BECHTOLD / FAITH BUGELY

II. COST: Ca. \$40,370.²⁰

III. CONFIGURATION (proposed):

	COST	(UNIT)	(NET)
1. PDP11/34-DH System to include:			
- 16KW Mos Memory			
- Operator's Console & Bootstrap			
- ASCII CONSOLE EMULATOR			
- Memory Management			
- Extended Instruction Set			
- 10 1/2 inch Mounting Box			
- OEM Basic Diagnostics			
- 30 Day Return-to-Factory Warranty	\$10,690. ⁰⁰		\$6,949. ⁰⁰
2. DZ11-A → 8 Line Asynchronous Multiplexer (E.I.A.)	\$2,100. ⁰⁰		\$1,365. ⁰⁰
3. DH11-AA Programmable 16-Line Multiplexer	\$5,170. ⁰⁰		\$3,722. ⁰⁰
4. KW11-P → Programmable Real-time Clock	\$780. ⁰⁰		\$559. ⁰⁰
5. KY11-LB → Programmer's Console	\$1,200. ⁰⁰		\$1,200. ⁰⁰
6. (4) × DFS11-A → Line Conditioners	\$1,940. ⁰⁰		\$1,940. ⁰⁰
7. DR411-P → Memory Crossis Power Control			
8. DR103 * (3) → 32K × 18 Bit Memory Modules (96K Words Core)	\$6,930. ⁰⁰		\$6,930. ⁰⁰
9. DM448 * (3) → Cartridge Disk Units	\$8,400. ⁰⁰		\$8,400. ⁰⁰
10. SI.3057 * (2) → Cartridge Disk Controllers	\$7,000. ⁰⁰		\$7,400. ⁰⁰
11. DMC-11 - Network Link	\$2,491. ⁰⁰		\$1,619. ⁰⁰
12. SOFTWARE: RSX-11M, RMS-11K, FORTRAN IV-Plus, DECNET	\$1,980. ⁰⁰		\$871. ²⁰
	\$1,650. ⁰⁰		\$726. ⁰⁰
IV. PLACEMENT: TYNISHAKE CORPORATE (C2)	\$2,750. ⁰⁰		\$1,210. ⁰⁰
V. DATE REQ'D: JUNE 30, 1977	\$1,100. ⁰⁰		\$489. ⁰⁰
VI. PURPOSE:	\$54,171. ⁰⁰		\$40,370. ²⁰
(1) DEVELOPMENT MACHINE for "TYMED" Medical Information Application on PDP-11 series minicomputers			

Bill Euske - HSA:

3/25/77 -

- V73 @ semiconductor has 5* the Interdata 7/32 power
- 2780 service on the Interdata (CHAK SANCHEZ)
- 3780 service " " " " " "
- Released today
- 3780 still does not support transparency
i.e., we cannot send binary records
- "Glass mode" - network transparency (8 level) -
end-to-end
- Short records - 20% - 30% thruput loss (on last record)
- Acknowledgment protocol - 1/2

Interdata code does not fix 1/2 sec acknowledgment bug,
∴ ca. 900 LPM can be attained on release of Interdata
mode code -

600 LPM - 3780 - typical

Interdata { 380 cps - 2780 } optimum figures, thru the network -
{ 420 cps - 3780 }

120 ms. modem turnaround & acknowledgment

Varian { 256 cps 2780/3780 }
{ or 10% faster }

Prime time - concepts -

High Speed Access Circuit Switcher.

- ① no passthroughs
- ② high speed modems
- ③ legally, it doesn't go thru TYMNET.
(i.e., node and bases are owned by TYMSHARE)
- ④ record acknowledgment problem -
still exists in the base
 - single direction transmission
 - 1/2 sec acknowledgment
 - reception of zero-length record

memory shuffler -

- direct DMA interface - 250K Baud -
- multiplexed onto the memory bus (cycle steals)

Memory Shuffler -

- transmits a block at a time (256 bits long, max)
- mini
- Varian equivalent could be designed

[VT2 - 40 load units (?)	(400 cycle-memory)
Int. 7/32 - 20 "	(1 dup upic)
620i - 12 "	
L100 - 20 "	

Varian machines could also support 1200 baud i/o.
(no reason, other than political, why not.)

Interdatas also have $\frac{1}{2}$ sec acknowledgment
timeout problem for single direction transmission.
This will not be resolved before TYRINET II.

BORI problem.

Les Baker

(415) 487-0455

Helfritch Co. - Infotronics - DH11

300 - 9600 baud

6745

@ logic, power supply
sixteen line drivers. (40 cards)

- one line per card - (central logic).

19" wide
8 3/4" high
15" deepDr. Gary Marguardt
(301) 821-5980

(Fine, Marguadt)

Development Prototype Systems

Master

RJS04 -

100 Million Bytes Storage

	Old Price	Disc	New Price	Disc
11/04-HC 16kW core	\$5495. ⁰⁰	\$3571. ⁷⁵	6045. ⁰⁰	\$3929. ²⁵
11/04-FG (8K Core)			4695. ⁰⁰	\$3051. ⁷⁵
16kW Core Dataram-				\$1520. ⁰⁰

Bill Euske -

4/6/77

1. double buffering - req'd to determine whether ETB or ETX

W29 -

4/6/77

{ 8 hrs/day - 20 days/month
 { 4 CRTS, modem & micro & printer
 lease price of \$700.00/mo.

CRTs	\$100	= 400
printer	\$125	125
micro	\$150	150
& modem		<u>\$675.00</u>

$40 \times \$700. = \$28,000.00$ (if purchase price)

6000	CRTS
1750	printer
2000	micro
600	modem(s)
<u>\$10,350.00</u>	

Vadic modem - \$750.00
 (rental from leases) \$60.00/mo
 Bell 212 modem \$30-\$40

Cost of the line

\$100/mo
 leased line.

\$3-\$4/mile for a leased line.

\$4320.00 = cost of controller/modem/line
 for \$150/mo.

Bell 202 modem \$15/mo.
 "100-bit characters" -
 reduces overhead of
 start and stop bits.

\$1500.00 controller
 modems
 line

Request to Send
 Clear to Send

Controller functions - TYMNET protocol?

- set terminal characteristics.
- backpressure on terminal by terminal basis
- get in and out of deferred echo mode
- requires disregarding certain TYMNET signals
- green balls (deferred echo mode).

ICP - full duplex asynchronous -

4 plugs -
 CPU < \$1000⁰⁰
 memory
 2 channel
 i/o ports

3790 - IBM SDLC - multi-keyboards.

202 MODEM

ICP - @ 4 ports
 protocol -

128 terminals - Laboy's protocol

ICP - a viable vendor?

How many units a month?

Production capabilities:

- 100 microprocessors/month - (6 mos. from now)
- Jim McL needs 25 units/month.

\$2550. ¹⁶

microproc. 16KB RAM 2 EIA 2 boards.
 floppy and controller

(50/mo.
 in 90 days)

4/7/77

Neil Sullivan - ONTYM -

login procedure?
 key and lock?
 identification?

- command to enter msg, editor, message buffer,
- re-edit stored messages
- check status of msg. in and out
- TWX and DDD -
- multiple terminals per controller
- auto answer @ msg. in
- printer (R.O.)
- how much storage - 4K chars is enough

⇒ put Bill in touch @ Dennis Shadrick -

#2000 - 2500 price to the customer
 controller, CRT, 300 baud modem, no hard copy.

Walt Ulrich -

- auto power up and power down -
 "off" command.
- dual purpose machine - ONTYM/TWX -
- WRU - "who are you?" - PE - trips answer back
 of other machine
- audible indicator for busy signal.
- ring/no answer - power/no power
- busy signal - constant power.

ICP - (250 gty) ⇒ uproc, 4K Rom BOARD, 4K RAM, 2 EIA ports

#955.00
 1K CMOS - #125.00 + (board) (cost)

controller board =

DICOM/MICOM/Anderson-Jacobsen
 Los Angeles

for PROM 140 (1K Bytes)
 ROMS -

⇒ breakeven at 250 gty.
 disk drive ⇒ \$750/drive.

ICP - 4K ROM - no PROMS - 8K RAM

PROCESSOR

4KB ROM BOARD
8KB RAM (STATIC MOS)
2 ports

\$ 995.⁰⁰

Processor

4KB ROM
16KB ROM
1KB CMOS
3 ports
DSK CONTROLLER
1 DSK

\$ 590.⁰⁰

4K/8K BOARD

4KB = \$125.⁰⁰
8KB = \$250.⁰⁰

\$ 67 $\Rightarrow$ \$192.⁰⁰ @ 4K (\$125.⁰⁰)
\$ 67 $\Rightarrow$ 317 @ 8K (\$250.⁰⁰)

Upgrade 1K to 8K = \$125.⁰⁰

1 disk drive
single port
dual port

\$ 750.⁰⁰
\$ 198.⁰⁰
\$ 256.⁰⁰

1KB CMOS $\approx$ \$125. + 67.⁰⁰ =
4KB CMOS $\approx$ 500. + 67

\$ 192.⁰⁰
567.⁰⁰

1KB PROM
disk controller card
(up to 4 disk drives)
controlled

ca. \$ 40.⁰⁰
\$ 210.⁰⁰

ICP estimates \$50 for manufacture of MARK IV module

(Development System)
(includes
debug option
and second
disk)
Needs
additional
port
(plus 4K CMOS)
(for PROM debug)

Jim Harrison / N.W. Area Mgrs Mtg 4/8/77

DATA ENTRY / ORDER ENTRY Software
 { Seattle \$800K fisheries }
 { San Diego \$100-200K crabs... }
 { Boston \$100-200K }

Bill Combs —

High Speed Access — a problem

1200 baud — contract @ Supreme Court —

Nadie

202 — lousy service

1200 baud — requires an Interdata 7/32 —
 (on a V72 before the end of the year)

32,552 Logins — April 1, 1977
 in one day

Magnum — 24 hrs

SAIL

30 mins. !!!

Network accounting

Verne Van Vleet —

Computer Usage — about to go out of business.
 (What about their Amdek?).

Level 6 — DNTYM — \$200,000

MTK Associates

V77 \$1000/mo.

8 asynchronous lines!!
~~8 terminals~~

WFW - 5/2/77

ICP - functional

- 1) 2) async board complete failures - ^{1 failure on} ~~one~~ interface
- 2) 8th bit problems - prior 3 cards on ~~5~~ interfaces
- 3) "random" unknown anomalies -
memory/cpu/or prom failure
"com typn"
load
- 4) considerable number of unrecoverable disk errors.
- 5) "end error" - ~~error~~ in assembly - can be corrected by copying file & reassembling.
- 6) lost disk directories and files -
power line problems possibly -
(Bill has lost an entire directory).
(Jim has been losing files lately, regularly).
- 7) no diagnostics available to test what is causing problems
- 8) Ben Russell's unit - problems such that it had to be returned to Dallas.

Bob Miller hand carried the ^{failing} async card back to Dallas - Friday three weeks ago.
(Bob Wallace was on the road now @ the time).

{ Async card failed completely }
{ Prom card failed completely }

Miller called Dallas and had Fed. Exp. and had two new cards
(This was on Saturday)

Bill doesn't see commitment on the part of ICP to get the unit

- 9). Disk problems - GSI.
 - a). disk error (mentioned previously)
 - b). mechanical problem @ door latching
 - c). insertion of diskette unseats the drive belt.
- 10). Mechanical problems - of reseating cards in card cage.
- 11). CMOS ram problems - (terminal configuration gets lost).
ICP is planning ^{test} switch to ~~load CMOS~~ force terminal into standard configuration.

Return from breakpoint problem in debugger

NFW-

5/10/77

- ① Incentives explained.
 - ② ICP
 - a). Random anomalous "unit exchange"
 - b). Disk errors -
 * caused by a test card delivered to field
 (test card canceled "error indication")
 - 2). media problems - Jim McConnell had a bad WABASH -
 - 3). door latching still a problem -
GSI should fix this.
 - 4). Unseating of drive belt - fixed! and fixed on all new units.
 - ③ Mechanical ^{stuff} and new front panel - due this week & will be retrofitted.
 - ④ CMOS RAM configuration was getting 100 ohms! - got changed to 100k resistor in manufacture.
 - ⑤ Memory ^{test} diagnostics - we now have a copy.
 - ⑥ ASYN CARD - the single remaining unresolved problem.
- SPEC Compiler -
2 new versions of runtimes; compiler is not yet compatible

Jaszylo Rakoczi

5/3/77

1. Prepare Data Entry proposal

- reference Ken Jones CPE/HR manpower schedule
- prepare manpower proposal
- survey market (George Knodahl)
- talk @ Joe Crawford, Ross Ramsey
(Data Printer not acceptable print quality!)
- Jaszy would like to replace the Paradyne
(PIX)/1403 printer @ an PDP11 & printer
- Jaszy is bidding a COPE/ Data Entry machine
for SOLTEX (Houston)
- Spanish network (TYMNET) -
PDP11 accounting machine (Contract would pay for programming manpower)
- Check ENTREX for product specifications
INFOREX
- Jaszy envisions very complex data entry/
reporting / supervisory system
(required for DYNATAX / DATA CENTER) / FRS / Cable TV

2. Intelligent Terminals

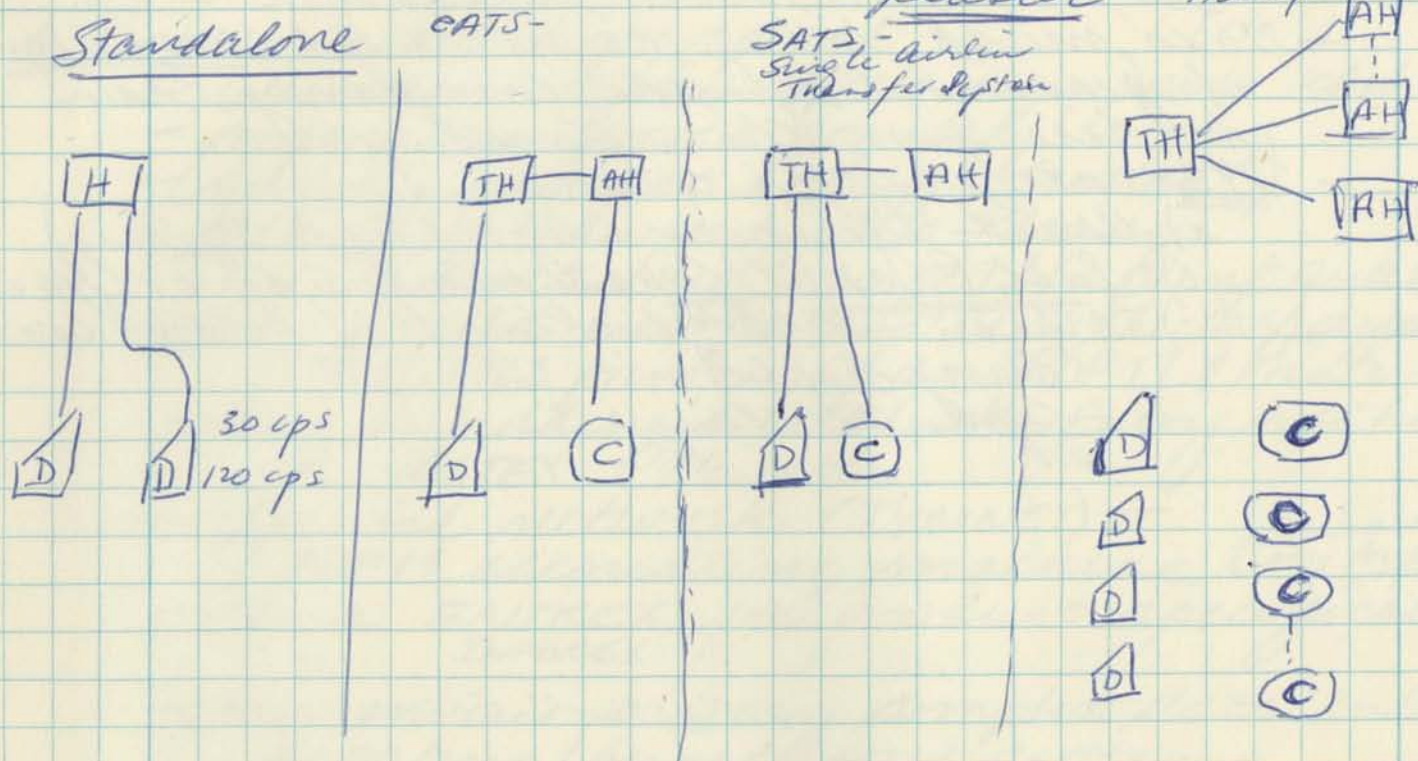
- not simply a marketing function -
∴ should not simply be left to Terminal
Equipment Marketing
- Some analysis of the terminal requirements
for the following projects
should be undertaken:
 - a. Western 29 (cluster controller)
 - b. TYMED
 - c. Data Entry (MAGNUM / FOCUS, etc.)
 - d. ON TMM
- 3790 terminal!! Check it out! Expensive,
but has data collection / multi-terminal support
and batch entry capabilities

3) Manpower:

- Now is a good time to ^{re-}submit RFP's! (resurrect
2 RFP's from
President's
Staff
Chmty)
- It is much better to attempt transfer of personnel w/i the company than to hire from the outside.
- Who are my candidates?
 - a) Chuck Springer (agreed upon by Jasz)
 - b) Bill Eyske (I phoned him in; don't v. off Ernie)
 - c) others? Start looking! but don't lose Bill)
 - Gary Gere?
 - John Stallings?

W/29 -

5/5/77

MATS - (ASTA)
Multiple Airline
Transfer System

$T^2 \Rightarrow$ 8 terminal system
 { 6 CRTs
 { 2 ticket printers
 (part paper!!!)
 average of 4 CRTs, 2 ticket printers.

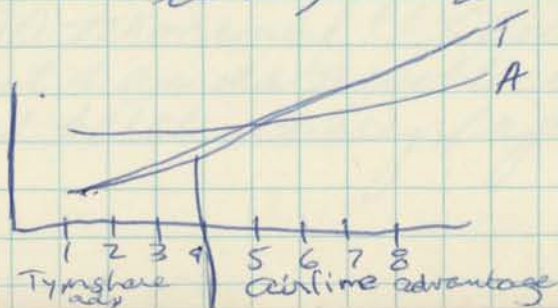
70%⁺ of total market (?)

40 baud of traffic per CRT/printer

nick
Shaw each CRT generates \$55/ worth of KChars

1.5 million characters/month

- industry standard function ^{keeps} per CRT
- error detection and retransmission
- fast CRT fill is necessary
- reduce line cost also necessary



TYMED - Terminal Requirements (5/5/77)

- 1) March 1978 -
prototype delivered to customer -
(means we need to go @ existing terminal designs)
- 2) 10-40 CRTs
- 3) 5-20 printers (LA-180) - standard features
- 4) $\frac{1}{2}$ sec. for display of screen
max
250-500 chars (non-blank) per screen
- 5) 4 second data base retrieval
- 6) input edits.
- 7) 1 megabyte screen file -
- 8) 2 megabyte data base
- 9) < \$2000 per terminal cost (CRT cost only).
- 10) 2000 ft. - remote terminals -

Low transaction rates - (per station)
get figures from Bill Bechtold -

9600bps - 2000' - differential drivers -

ADM-2 - (\$1500) -

Maintenance from vendors - is at retail!

CRTS - \$20-25/mo. | maintenance.
LA180 - \$40-50/mo.

minimum

\$200 - CRTS
\$200 - printers
350 - PDP11
\$700/month

maximum

\$200 - CRT
300 - printer
\$350 - PDP11
\$1950/mo.

Ernie needs
\$5000/mo.
in an area
to justify
a maintenance
person in an
area.

Maintenance in
Hawaii & Alaska?

T.I. 5/6/77

Texas Instruments - T.I. 770

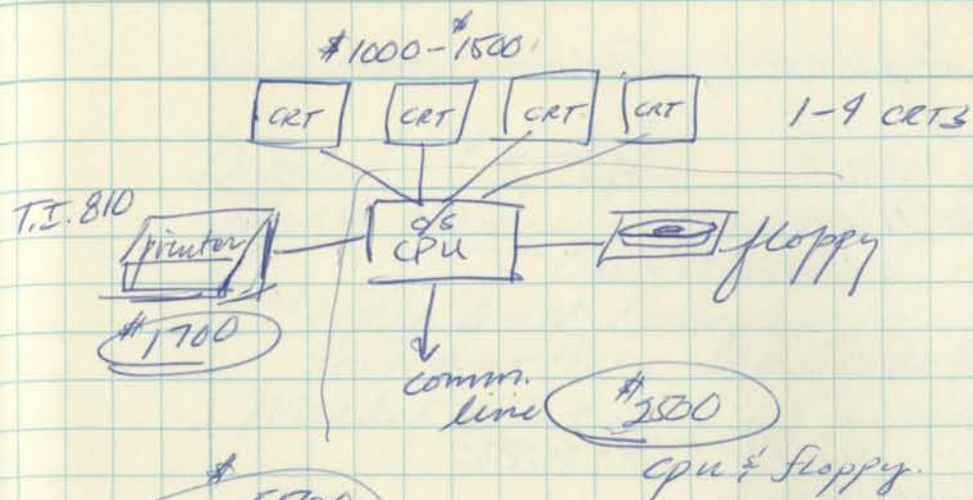
- initial program load - complex (OCP)
- unforgiving error diagnostics
- file manager - sequential & slow (vs) fast & random

TAPE LOSES!

- 1) User psychology
 - A) tape noise
 - B) tape delay
- 2) Flexibility of Utility Routines
 - A) No overlays in Data Entry
 - B) No files in data entry languages routines (precludes large tables)
 - C) Fixed file structure
no individual file protection
 - D) Menu mode operator channel only
 - E) limited editor command -
- 3) No F.I.A. port expansion
Synchronous interface (BSC-2780/3780)

Positive:

- Multi-tasking
- Media copy capability -
- Menu-command select.
- Powerful cursor positioning commands (functions)
- Maintenance support from T.I.
- CRT scrolling (editor)
- logical line capability



\$5700
\$3500

T.I.
1 CRT
disk floppy
printer
cpu

\$9000

TSH/R

ICP
ADM 1
T.I. 810

\$5700

(Tymshare
leases at
\$400/mo.)

Maintenance
Contract:

< \$150.00
maintenance.

FS 990/09

990/2

CRT - 911
CPU 990/4 4K words
printer - 810

downloadable ROM
pharmacy application
(H.A.S.)!!!! Burlingame.

T.I. offers:

- flexibility
- maintenance organization (worldwide).

Dataprinter / MDB Systems, Inc.

MDB Amos Deacon - Pres.
Don Perkins - Sales Mgr.

Dataprinter

Joe Morales -
Charlie Flynn - (617) 354-4700
manager, Interfaces
Dove Smith / Bill Euske

V132 C -

physical changes: ① swap cables

② change one jumper

③ remove one board from
DataPrinter (CDC interface)
and it works.

⑧ Specific

Jim Winkel - OEM contract
System Industries:

- ① Bill back problem - even if we take 100%,
if we don't meet their schedule, we don't get ^{full discounts}
- ② Act-of-God limitation in delivery ^{manufacturing} _{error}
- ③ Warranty - they should pay transportation
back and forth if something
- ④ Spare parts - availability -
for a guaranteed period of time
- ⑤ Inspection or acceptance - we have right
to conduct incoming contract - ^{for some} _{period of time}
- ⑥ Patent indemnity - mandatory
- ⑦ Termination - right of assignment to
acquiring company

Dave Goodman

5/9/77

Digilog - \$3,500,000 - \$750k pre-tax earnings.

John Hanes - Inverness Capital, Alexandria -
Olin Mathison

O'Hare and Company - Horsham, Pa. - North of Philadelphia
Ron Meyer Pres., Bob O'Hare - Mktg Co.

Market study - 65% return on ques

OEM -
200-500 terminals/year.

3/4 - OEM terminals -
w/ stored Mailgram
1500 terminals
return to Digilog -
maintenance 6 to 7

Four
Configurations (End User List Prices) - C.L. Systems - LIBS 100 -
several hundred -
Custom Terminals Action

TPL I - 8080A
2K ROM
16 RAM
1 - Comm. I/O - (8250 - Programmable I/O) RCA - military - dual
e.g. using LSI-11 - screen
1 - parallel printer i/o (Centronics 701) \$3850. 2760

Lexis - Mead DataComm
600 installed

TPL II - same +
1 - diskette
1 mini-floppy (89KB) -

\$6170.00 \$4320.00

→ dual diskette

\$6950.00 \$4865.00

→ dual diskette
plus SCI printer

\$8560 \$5990.00

(Includes don't software package
Basic, Assembler, OS, & file mgt.)

30% discount

Tom Emory
V.P. Engineering

Competes against:

- WANG PCII
- TI 770
- SYCOR/DATAPoint

5/9/77Digital Equipment - Issues

① Master Purchase Order -
what is the status?

② Machine shipments - scheduled 4/30/77

a). Release #2 - (Computer/FT/MED)

b). Release #4 - (Engineering system) -

c). DZ 11A

DUP 11-DA

MM 11-DP

- 16KW Core plane

(cancel if possible)

OS. Machine - January delivery!

d). Partial shipment has been okay'd by purchasing - What will be shipped
with each of the above orders?

When will the other components be shipped?

③ Engineering drawings - not delivered on initial system. (missing schematics).

④ Documentation - denied to Warren Falls!
- preventive maintenance manuals

⑤ Equipment Schedule: (scheduled ^{given} to Fort B - 5/3/77)

KY 11-LB

KW 11-P

DH 11-AA

DFS 11-A

June 1977

Feb. 1978

Jan 1978

Jan. 1978

Equipment
Schedule

⑥ DMC-11 - high speed network link -
Room "0" to printer room!! ASAP!!

⑦ Clyde Wildes & PL-90
a). change in COMPUTAFUEL development plan
b).

⑧ RMS 11-K (under COBOL - release in MAY 1977)
FORTRAN - IV "Plus"
COBOL - V3
RSX-11M (manuals for TyMED)

We still
need to
pick up
this
software
5/20/77

⑨ DBMS 11; DECNET (V2-V3); ^(MAY 1978) BASIC - Plus II; ^(SEPT '77) ~~3-11-77~~ (unscheduled)
(schedule under RSX11M) APL

⑩ 32-bit machine - We'd like a presentation.

⑪ Dave Weber's - 10 hrs. of consulting

⑫ Written notification that executable code (e.g., COBOL) is not licensed on a per cpu basis!

⑬ ~~PDP-11~~ PDP-11 based "word processing" system due
"by the end of the month" - ENC - 5/16/77
(to Compdc @ Kang Labs & IBM)

⑭

DEC - fails to meet PDP 11/34 commitment 5/10/77
for 2 machines @ interfaces; (and one additional
set of interfaces for C.S. machine)

Order Processing - "Slot #793 reserved for end-of-May" -
- issued to the floor

DEC's offer: "early June"

- | | | |
|---|--|-----------------------|
| ① • PDP 11/34 - HM (16KW Core)
• DL11-WA (WB?) / 10 1/2" Box
• DUP11-DA
• DZ-11A | ② • PDP 11/04-DM- (16KW Mos)
• 10 1/2" Box
• DUP11-DA
• DZ11-A
• DL11-WA (WB?) | ③ DH-11AA (OCT. 1977) |
|---|--|-----------------------|

④ ~~PDP 11/34~~ PDP 11/T34 time
available at DEC's
site.

DATA ENTRY:

Ken Jones

5/9/77

- Data Entry proposal (Friday) - manpower & schedules.
- Milestones - Bill - (budgeted - estimated vs. actual.)
significant response to important opportunities -
- Support personnel - PDP 11
- Intelligent terminals
- Revised schedule for the year -
- broken out by person!
- show Bill (including consulting to Dr. T. M. W. Ford in residence) and Chuck

KDSS - (under RSTS/E, soon under RSX-11M) (Key-to-Disk Subsystem) - written in assembler and very competitive @ 4-Phase, etc.

EG&H → Evans, Griffith & Hart, Inc.
1844 Massachusetts Avenue
Lexington, Mass.

(617)-861-0670

(Royal Bank of Canada - RSX-11M implementation?)

DEC's DIBOL is terrible, non-re-entrant.

ADMINC, INC. (203)-563-4218
P.O. Box #254
Weathersford, Conn. 06019

City of Sunnyvale uses ADMINC-11
DBMS @ query ~~systems~~ language.

Talk @ Ross Ramsay and Joe Crawford about Data Centers requirements.

- Market
- Competitors
- Strategies
 - Tymshare's position and proposed strategy
 - Development plan - general
 - Specific proposal and milestones.

Ken Jones
KDSS manual!

Ken Jones

TAM - 8000 routines
1500 words/terminal
Terminal hand time
model
1 KW
common
per job
Screen definition
validation
model
ca. 20 terminals
under RSTS/E
on 11/34
TZK
KDSS

unlimited

License per Gu:
TAM - \$5000
KDSS - \$1500
Combined \$6500

Multiple
licenses &
DBMS license

Rene's fictitious P.O. # 72444

47
DL11-WB
KG11-A
DD11D - 9 slots

5/9/77

Plessey Microsystems -

Dick Cavanaugh - 965-1400

(Donna -
Sec'y)

No charge evaluation P.O. -

- * - 16KW (32KB) Core Plane - PM-1116E-AP
- 32KW (64KB) Core plane - PM-1132 P/102 - due May 12-15 1977
- 32KW (64KB) Core plane - PM-1132 P/102 | 101 - parity/standard Unibus
("By the end of the month"!!!) | 100 - non parity

June 9th

- July 1 PM-D17/SPC-1 (DD11-D equivalent) (30 days) \$350.00
- July 1 DL11-WB - (PM-DL11-WB) (30 days) (for delivery June 6th)
- July 1 KG11-A (PM-KG11-A) \$845.00 (30 days)
- July 1 M7850

- Accessories and Interfaces @ 2-4 pricing level.
- Memory @ \$50.00/board, less than Dataram!
- Disk subsystem - @ \$5500.00
- Tested
- compatible @ DEC

KW11-P

(Monday - May 15th, 1977)

PDP 11/34 - Plessey unit - (pulled from shipments to Europe)

to
\$8740 (list price)

- enhanced @ Plessey Microsystems, Inc. memory
- preferably 10MB disk subsystem

PDP 11/34 - DH 10 1/2" chassis \$11,000.00
- DJ-11 3366.00
\$14,366.00

in stock from:

DATA LEASE - (L.A. - Computer Broker)
(714)-533-3920 - Bill Morkunas

I still need:

DUP11-DA; DZ11-A; DMC11-AL(?)

AMPEX: price quotations (Will Sproull)

DM 448 \$2800.00
DM 940 \$5140
DM 980 ~~10,090~~ 5465
DM 9100 \$10,080
DM 9200 \$10,590
DM 9300 \$11,563

5/11/77

MDB / DATA PRINTER -Don Juhl
x31

MDB Systems, Inc.

714-998-6900

Amd Deacon, President - Don Perkins - Sales Rep.

30' cable - maximum w/o differential line drivers/receivers
3000' cable - " with " " " " " "• CDC interface @ ~~standard~~ ^{modified} Data Printer connector
(Warren Falls has pin configuration)

Data Printer - Charlie Flynn, Mgr. Interfaces (617)-354-4700

Joe Morales - Data Printer, Costa Mesa (714)-557-6582

1. Procedure: ① remove ~~DATA~~ ^{CONTROL} DATA interface, ② exchange cables, ③ change 1 jumper
- II. Std. Data Printer ~~format~~ ^{control} protocol
- paper feed character → "paper feed command" line on ^{control} bus.
 - format char follows ~~0~~ ⁰-63 (line skipping - binary number)
 - binary configuration (0-255)
 - buffer (132 characters) - turning ptr. off causes printing of buffer.

RDP-11
Jumper
change
Print
before
feed
1/11

5/11/77

System Industries -

1. Cable @ edge connector for W. Dynex drive
2. SI. has 5 sets of PROMs - 119301 - one set aside for TSTR. - of. Luis Suter - product specialist
3. Version III - June 1st final release
4. Attempted charge of \$400.⁰⁰ for papertape of modified bootstrap - This sort of bullshit is embarrassing!
5. OEM contract - Warren gave it to Rick Snow.

(W. Dynex drives - Al Conrad - mgr.)
Tech. Support

SR. SYSTEMS PROGRAMMER/ANALYST. 49
 extensive experience @ Compiler design,
 and maintenance, & interrupts; multiple
 asynchronous software interrupt-driven
 processes. Experience @ SAIL highly desirable.

Job Candidates / Applicants:

Home: (201) 741-3128

2521-LAB
 -3942

- network protocols
- software library design & maintenance
- documentation (see below)
- operating systems

1. John Reiser - (201) 949-2044
 % C.S. Roberts, Bell Telephone Labs, 4F617, Holmdel, N.J. 07733

2. Mike Miller

53 South St., Red Bank N.J. 07701

3. Murray Bowles - (503) 658-3411 (ext. 2539)

503-658-5324 BORING, OREGON
 (11744 SE. 272nd St)

4. Richard Nielson - Applied Technology (?)

5. Bob Smith - (201) 932-3546 (C.S. Dept); 201-932-3626 (direct)
 % Comp Sci Dept, Rutgers Univ., New Brunswick, New Jersey 08903
 (201) 238-1650 (home)

6. David Irvine - (609) 921-1690 (home); (201) 932-2657 (DEL)

7. Pentti Kanerwa -

8. Steve Weyer

9. Torar Mock

10. Avron Barr -

11. CMU staff (call Bill Wulf, Joe Egan; Raj Reddi;
 Algol 68/PASCAL ?); @ Jim Law; @ Tom Darden. 412-621-2600
 x164

12. Ralph Horin & Clark Wilcox for leads...

13. Seth Steinberg & M.I.T. (Nick Vagropoulos). (617) 253-7920

14. Larry Everett - Great Western Steel

15. Charlie Zandau; @ Joe Rinde; Jed Donnelly (UL #447-1100 X3400)

16. Brian Harvey - Martin Frost

Qualifications (cont):

- Distributed software systems design & implementation
- Familiarity w/ different software environments at all levels, including:
 - ① operating systems (incl device drivers); ② loaders; ③ utilities;
 - ④ debuggers; ⑤ network interfaces.

Non DEC Software:

- 1). ELF (public sector) & support packages, including cross compilers, debuggers & simulators
- 2). PASCAL and ALGOL-68
 - RUN (DALE) PASREL₁ ; Load <source>, (DALE) PASLIB.REL/LIB₂
 * <source> [POS]₂
- 3). MICOR - COBOL Cross Compiler to PDP 11 (from 370?)
 Jim Castlebury in Phoenix (Larry knows him)
- 4). Stanford "E" editor (for PDP-10's) - call Marty Frost
 (Bob Wallace)
 ; Stanford's LSI-11 graphics system
- 5). DIAL-NET (DIALNE.PRO [W77, JMC]) Ethernet (CACM)
 (NSF)
- 6). MACY11; LNKX11 -
- 7). UNIX -
- 8). SPALL optimizing compiler - Steve Hobbs - CMU (Hobbs@CMU.EDU)
 Jim Zow - University of Rochester (POSNER?)
- 9). MAINSAIL - "modules" - segmentation scheme -
 "RIM10" switch - image code - "base-displacement"
 (i.e., constant displacement off an index register).
 Interpreter/debugger possible.... but not underway.

MAINSAIL status: (end of January 1977)

- a). TENEX (now running)
- b). TOPS-10 - (FEB 30, 1977 - EST.)
- c). PDP-11 (MARCH 30, 1977 - ~~EST.~~) - April 30, 1977) EST.
 Files 11 → RSX/RTS/IAS → ? when?

Runtime system - no garbage collection yet.

6/6/77 { • RUTGERS
 • SUAT
 • SUMEX
 • Tape to N.I.H.

{ includes
 conditional
 compilation }

• all procedures permanently recursive.
 • (recursive qualifier goes away).

Magic Pen - XEBEC

\$1600 - pen & analog - XEBEC - 200 units (10% of total in advance)
 \$1200 - in qty 1000

Terms: no stockpiling
 10% - up front
 90% - on delivery
 3x10 bit value

PEN & MICRO:

3500.⁰⁰ (200 units)
 # 2100.⁰⁰ (1000 units)

line speed "strappable"

DEC - RSX11M - ① Bring up notes,
 ② QIO - full duplex problems.

TRNAUX.

DEC - John Marai
 announces failure to deliver
 2 11/39's and 2 interfaces & memory.

5/10/77

Alternatives:

- ① Cancel OEM contract -
 hurts us more than it does them.
- ② Protest to various levels w/i their
 organization: TELEX to VP Marketing; or perhaps PRESIDENT.
 a. Get the salesman now! (This causes a problem
 w/i the district)
 b. Have Warren call the Regional VP or manager.
 - Region - focus for PDP10/PDP11/terminal business.
- ③ Invoice them (our costs²⁰) for the delay.
- ④ Suit - general damages; breach of contract.

Sale Morgan
 Tom Walton | Regional Mgr.
 Murray |
 Cooke |
 John Marai

DECSYSTEM
 10's/20's

TERMINALS.

Dick
 Cleveland -
 Sr. Prod. Mgr.
 DEC's Network
 Communications
 DECNET

John Soden - McKinsey & Co. in NYC - Data Proc Practices.
 212-692-6068

- Negligence? I strongly suspect we were slipped in favor of another order!!
- Threaten suit over lost profits! (lost revenues!)
- DEC may see us as a potential competitor.
- Their offer in response: arrogant & thoroughly unacceptable; unordered configuration.
- Unresponsive local organization. Unconcerned by problem they caused.

DATA ENTRY:

5/11/77

- Sources: Datapro, IV-Phase, Entrex, Inforex
George Grodahl's database.
- GE - Service offering -
Timeshared Data Entry System (minicomputer)
Access in major Metropolitan Areas
- Proposal -
Manpower by project; time line.

Cpu
 Disk - (floppy or diskette)
 Index Registers - are they necessary?
 Multiple serial i/o ports -
 In-circuit emulation - (best way to develop these products)

2 approaches: assembled vs. multi-vendor (T&R assembled)

Index Registers
 9900 - T.I. (lacking full set of cards & integration)
 6800 - SWTC
 Z80 - Zilog (2MHz)
 Cromemco (4MHz)
 6500 - MOS Technology

WFW -

5/16/77

Z80 - leading uproc candidate

1) index registers (only 6800, 6500, 9900, & Z80)

2) I.C.E. (only Zilog & Intel)

3) 4 MHz & peripherals / dev't software

(a year from full definition and support
= wait for next generation)

I.C.P. - planning 3 products:

1) 16K memory chips on mem. board - (cost crossover @ 1K)

2) quad density floppy disk (Shugart 801) - 1.2 MByte

3) Z80 CPU card - 1 to 2 mos. w/o software if we push!
pending bus structure clarification.Strategy:

- acquire dev't system (H10K) - (usable for all Z80's via I.C.E.)
- develop basic Z80 programs, utilities, cross-support knowledge for any Z80 (ICP, ROSTER, TDL, Zilog, Cromemco) ^{debugging}
- This strategy gives us software compatibility
- @ obvious limitations re: I/O & mem bus, programmability, performance, and alternatives among hardware vendors.
- Remove dependence of software support on target system.

5/11/77

Major Opportunities:

- Linde Division - Union Carbide - (Acetylene tanks)
Automate their distribution system

→ 17 distributors
→ 20⁺ by the end of the year
→ 30⁺ by the end of 1978

[Currently 78 customers → 100x120 cps terminals
(Simplified Data Systems 170 Uniscopes terminals
"TELEFILE" (leased)]

Q3/'78 - 15 systems (estimate)

Q3/'79 - 40 systems (")

\$250,000 software development funds.

- MAGNUM Cross Compiler -
- Best Case - Nine mos. (9) x 3 people
Mini Ten (PDP-10/KI) - 6 mos. - 1 person.

- General Business Systems, Washington, D.C.
single largest tax preparer
→ added 20,000 returns this year!

PDP-8 / DEC Data system 310

Gin Anderson, consultant - (202)-296-0303
Management Response.
Tom Swinski

WFU - project milestones - 2077 - (potentially):

- ① Consulting & demo programs - ONTIME (Walt Ulrich)
- ② Host software: a) MICRO assembler (~~200~~ extensions), download, etc.
- ③ Sal Spinali - support programs
- ④ Review Dale Jordan's data entry document.
- ⑤ Technical Analysis of Data Entry marketplace
- ⑥ Analysis of microcomputers in multi-terminal environments
- ⑦ PDP-11 related projects.

From Me: ① actual time vs. estimated for milestones

- ② documentation person assigned: SPEC; MICRO; UNICHE
- ③ PDP-11 related projects.

O.S. Machine needs:

- ✓ ① additional memory (on loan from Plessey. Msys)
- ✓ ② Fine Frequency clock - DL 11-WB: (DEC or Plessey)
- ✓ ③ MDB - Fine printer controller
- ④ KG-11A - Arithmetic CRC Unit
- ✓ ⑤ DD-11D - Backplane extension
- ✓ ⑥ DZ-11A - } DEC owes me these
- ✓ ⑦ DUP-11DA - }
- ⑧ MM11-DP - ~~cancel this!!!~~ buy Plessey!!
- ⑨ DMC-11AL(?) - ⑤ of these for CORPORATE!!
(Nov. 1977 delivery, if ordered now! 5/19/77)
- ✓ ⑩ S.I. PROM conversion - Paper tape → ELMAR
- ✓ ⑪ W. Dynex - CABLE
- ⑫ DH-11?? (AA)
- ⑬ S.I. - O.S. Changes (by June 1st)
- ⑭ RMS-11K
- ⑮ FORTRAN IV - "Plus"
- ⑯ COBOL-43
- ⑰ BM 873 Bootstrap - for DECNET download!!
- ⑱ TYMNET hookup - 1200 baud!! / ⑲ CRT console terminal from Terminal Equipment Mfg. 5/17/77

John Marai

Release #2

- ① June delivery - commitment
PDP 11/34-HH 16KW Core (MM11-DP)
DZ-11A
DL-11WB
DUP 11-DA
DH 11-AA (Slotted for October, 1977)

Scheduled for April

② Release #4 - June commitment

- PDP 11/34 HH
- DL 11-WB
- DUP 11-DA
- KG 11-LB
- DD 11-D
- FP 11-AU
- DH 11-AA (Committed for October 1977)

⑤ No commitment for #6 (end of June)

DMC-11 - no commitment yet

- ④ Mailed René & me - Explanation of MPO/CO ... rec'd 5/18/77
- ⑤ Release #1 - being shipped this week
- ⑥ no status on the 11/04 '67

Telephone
Conversation @ Murray Cooke

5/13/77

Murray agreed to provide the following items to TMSHARE in writing:

- ① Written explanation of the proposed amendments to the Master Purchase Order / Change Order — specifically, regarding price protection on PDP-11/34 units. due: 5/17/77
rec'd 5/18/77
- ② Delivery commitments (in writing) for the quantity of machines ordered for May/June/July and beyond.
- ③ Delivery dates on the 2 interfaces & memory board ordered @ the initial (O.S.) machine purchase. rec'd 5/10/77
- ④ Written Delivery dates on all interfaces and components not deliverable with initial machine (CPU) deliveries.
- ⑤ Written confirmation by Digital that all Tymshare-written ~~and~~ applications and programs which use DEC compilers for the generation of object code (executable code) do not require licensing on a per cpu basis or otherwise. due: 5/24/77

Telephone conversation @ John Soder, McKinsey & Co. 5/13/77
Data Processing Practices Mgr.

1. Don't go through the field — you won't get any response.
2. Send a TELEX to the President (DEC) and copy the regional, district, and local managers. (Word it carefully and sincerely, and have legal counsel examine it first.)
3. Immediately renegotiate the Master Contract to include a clause saying that if DEC fails to deliver any component or system for any reason, it will be incumbent upon them to arrange for the acquisition of such hardware on the open market and payment of the cost difference to TMSHARE for such equipment.

⑥ Written confirmation of Digital's offer of two machines in June 5/13/77
 ⑦ complete descriptions, @ delivery dates.
 ⑧ Schedule Quarterly Meeting New Product Review May 22.
 ⑨ Dave's 5/11/77-SP
 ⑩ DA-11AA & DEC-11A commitments — in writing!!!
 Nov. - w/ P22
 Mr. Search - computerworld
 Dick Lansing - (719)-729-5900
 "Running News Letter"

Mini Systems: Unit Notes

5/19/77

1. Warren Falls' schedule: May 23-27 → MACRO programming course
Operating Systems ← June 6th - June 10th
to give 1 wk (?) course of DIM in mid-June (July?)
2. Honeywell Proposal - ?...?
3. P.O.'s for:
 - MDB line printer interface
 - Plessey paper tape reader
 - Plessey memory; DL11-WB; KW11-P; KG11-A; DD11-D;
 -
4. S.I. OEM contract
5. Clyde Wildes' (LPL-90) consulting.
6. Memorex disk packs for my system!
7. Memory interleaving on O.S. (and all) machines!
8. Power consumption - esp. per backplane
9. Heat dissipation and disks.
10. DEC's software sources pricing
11. • Magtape for CORPORATE CORE replacement
 - Disk " " " "
 - DMC-11 " " " "
 - OS/HASP RTE " " " "
- ✓ 12. MM 11-DP schematics still needed.
13. SYSGEN.
14. Write-up MDB interface specs
15. AUXSLV / TRNAUX for PDA 11's!! (command files?)
16. Pitts Jarvis (SUA1 → Xerox PARC) - Video Synthesis
"Inexpensive High Quality Graphics" - LSI-11
→ Hal Eden (Bell Laboratories).
17. Call Bill Wulf!!
18. Check out David Gardiner's network (supervisor/node) debugger! (remote from PDP-10 host!!)
- 19.

Data Entry:

5/22/77

Intelligent terminal can be used for:

- remote data entry
- remote job entry
- inquiry / response
- teletype communications
- IBM BSC compatible communications
- (Other synchronous protocols)
- local editing
- local file manipulations
- report formatting & batch printing (local)
- utilities to move, copy, merge, sort, & delete files
- self diagnostics
- bootstrap

Data Entry functions:

- 1 ◦ Format description (compilation) for data entry
 - 2 ◦ manipulation of fields / justification
 - 2 ◦ computation of extensions to inputted data
 - 2 ◦ range checks
 - 2 ◦ table look-ups
 - 3 ◦ reformatting of output data
 - 4 ◦ linking between display formats
- Functions:
- tab to next field (skip)
 - back field (skip)
 - Back page
 - next page
 - status line (displaying form no.; field types)
 - dup (duplicate field from previous page)
 - skip field (enter blanks or nulls)
- 1 ◦ Protected fields.
 - 3 ◦ Each record flagged as verified / balanced / valid.
 - 2 ◦ data validation (verification) under format control
 - field highlighting (underline, blink, intensity, reverse video)
 - arithmetic instructions
(field accumulation, batch balancing, inter-field & inter-record calculations, handling constraints, & reformatting).
 - 4 ◦ chaining together of multiple formats.
 - 2 ◦ Field auto validation
 - alpha; numeric; alpha/numeric; must enter; must fill; auto dup; constant; right justify; mod 10 check; mod 11 check; zero fill; blank fill; verify (must); highlighting (alpha → left justified; numeric → right justified)

5/22/77

Data Entry:

Supervisor Functions — (Envrex)

1) Batch operations

- display status
- display batch log
- edit
- delete/rename/sort
- value tables
- batch protection

2) Batch i/o operations —

- standard job output
- write batch
- write batch status
- write batch log
- read std job
- read batch / append to batch
- read w/ std job header

3) Utility operations

- magtape operations (authority)
- communications utilities

4) Libraries

- std job
- input format
- record/batch end edit
- output/sort program
- command sequence.
- Operator statistics, etc.

5) Perform command sequence (command file).

6) Privileged terminal

Data Entry Structure:

- 1) Bill & Micro — ^{passed a} data structure; interpreted by micro
- 2) Runtimes on mini — interpret data structure, files.

5/25/77

Digital Equipment - Software Licensing policy:

- 1) FORTRAN IV⁺ } [Runtime System is Licensable
BASIC PLUS 2 } Product
- 2) COBOL V3 - John Marai is checking on status
- 3) "Less than 20% of 'non-significant' portion of DEC supplied software product" makes inclusion of routines, etc., non-licensable.
- 4) Scheduled for the end of June 1977 -
- Third category of software licensing -
• The "Right to Reproduce" - does not include documentation or media.
(Does DEC then owe us media on RSX 11M distribution kits?!? Yes!! p. 33 of OEM Hardware & Software Product Summary.)

• Category 3 Prices: Base

- COBOL V3 \$1360
- FORTRAN IV⁺ \$580
- BASIC PLUS II - \$775
- RSX-11M (V2) \$968 ← price is going up on July 1st
- DECNET 11M \$~~444~~ 484 (ABS)
- RMS 11K
- FORTRAN

⑤ Word Processing System.

Series 102 - similar - (PDP-8) - 2 terminals.

(Mike Hastings)
397-8670

turnkey system

send & receive - formats.

VT78 → WS78/WT78 - OCR reader - @ paper tape reader.

programming & storage downloaded from 11.

LQP - Disks + type

PDP-8 - LS

⑥ Quarterly meeting

① DMC-11

② DUP-11-DA - to be shipped by June 10th (p.m.) ISP-54

③

Zilog - Pricing

6/8/77

MCB:

\$495	4K + 600
375	
495	
750	
<u>\$2115</u>	<u>- 750 (no floppy)</u>
	\$1965

Backbone	\$255.00	
Cage & Wiring	\$200.	
Cabling	\$200.	
TV monitor	\$350.	
& Keyboard		
3k monitor (?)	\$360.	(1k monitor for 60)
Box	\$350	(cheaper box available)
Power Supply	350	
	<u>\$4030</u>	
	+ 200	testing
	<u>\$4230</u>	
	- 300	1k monitor
	<u>\$3930</u>	Qty. 1 pricing

Zilog
"Target" system price
\$3200 - Qty. 1

MICOM:

- | | |
|---------------------------------------|----------------------------------|
| 1. 5x8257 USART | \$1070@qty 250 |
| 2. 2 controls (?) | \$975@qty 500 |
| 3. 16KB RAM | (6 days to production prototype) |
| 4. interrupt driven i/o | |
| 5. watchdog timer | |
| 6. 8 program displays; power supplies | |
| 7. 5xRS232C | 8) extra parts \$100 each |

11/04 Pricing:-

11/04 CPU	\$2500.00	(fully discounted from \$3495.00)
8KW (16-bit) - (Box & power supply)		
(16KB Memory)		
	1365.00	(DZ-11A - 8 serial EIA ports)
	<u>3865.00</u>	
	+ 1000	per terminal
	2x200	per printer
e.g.	3865	
	+ 6000	
	+ 4000	
	<u>\$14000.00</u>	

ABLE Computer Technology

Bob Walloch -

RSX 11M

Quadrasy nc:

Cache - 34

1 - \$1600.00	1 - \$4450	{ 20-25% runtime improvement 25-33% throughput increase
2 - \$1440.00	2 - \$4005	
10 - ?		

WFW -

6/30/77

Data Entry

Range checking?

Error handling?

① what validation checks will be performed on fields?

② What to do under all error conditions?

③ Cursor moveability -

- move to any field after validation
- move to particular field after validation
- chain forms on ~~sets~~ data (conditionally)

④ "Loading" of fields -

- partial screen fills

- in advance of entering data (preload)
- after entering ~~data~~ no data (auto-dup)
- after entering data - (validation)

"Bill to: → Ship to: (duplicate)"

- standard entry, duplicate previous -

⑤ Describe form - (how everything looks) -

- generalize to include foreground, background, color, etc.

7/8/77 - WFW -

280:	Current: (F8)
ICP- CPU - 280 (new) ^{+ mapping 2K Prom} - but no CMOS	4 cards - disk
AS4NC card (new)	X * asynch
Mods. to memory cards (decoders to look at high order 2 bits for)	4 * memory
+ 4 disk controller (same)	1 - CPU + 1 k CMOS mem.
1-2K CMOS card	1 - PROM
→ <u>no PROM card.</u>	1 - front panel controller
- front panel interface card. (more flexible, but protection through mapping)	

Wirewrap version ^{in progress.} ~~done~~
 for CPU & asynch -
 Starting PC card layout - ^{2 day} turnaround.
 (different bus & additional map
 from cards the designers have done
 before)

Haven't started testing yet -
 1 week to wirewrap

System Industries - problems - 7/12/77

11. RSX-11M. V3 - Barry Maze & Ed ^{Mueller} ~~Miller~~ now working on the problems.)
- ✓ a) Booting of PRESRV (fixed 7/12/77)
 - ✓ b) Loadable drivers
 - c) Error logging (9500 okay; 4500 "stuck")
 - d) User mode diagnostics
 - ✓ e) PSC - Bad Block Routine (manual fix)

Project
7/12/77 - Notes:

This week -
Neither Jerry Robertson,
nor Murray Cooke
returned my calls!!

- 1) Minimum delay of 2 mos. from shipment
from DEC to completed customer installation,
including:

- 2 weeks shipping delay from DEC
- 1 month integration, bring in, & test
- 1 week to ship to new site
- 1 week to install & train customer

2)

DEC - 7/12/77 - John Marai - telephone conversation:

- a) 15WB4 shipped 7/8/77 - No. Am. # NP0313
15P55 (11/34 DM) will be shipped 7/12 or 7/13
 John will call on 7/13 with Waybill # Flying Tiger
 It will go by air at DEC's expense. #43910145
- b) 15X81 - "Still in build cycle" - placed on ^{ETA} 7/15/77
"priority A" - it "will be out no later
 than July 30. (13 working days!)"

- c) DMC-11AL } Six (6) are available at the end
DMC-11MA } of August. John will pick up a
KG-11A } P.O. for 2 on 7/13/77. Purchase orders
 for the remaining four should
 follow ASAP.

DMC-11AL = \$1500^{est}
DMC-11MA = 850^{est}
KG-11A = \$1150 → 870^{est}

machines
 2*15Y02V
 15Y03
 - DZ-11A @/0
 - DWP-11DA
 - DL11-WB

- d) John Marai claims that 3* 11/04 HC (16KW Core)
 are deliverable at the end of July (7/30/77).
 He will call on 7/13/77 @ DEC internal
 machine numbers on these units.

- e) COBOL Version 3 rebate - Have we paid
 The \$5051.⁰⁰ indicated on P.O. 70301 Release #2?

- f) Quarterly meeting - John will confirm
 a meeting time at DEC Corporate HQ @
 top technical & marketing people. We have
 supplied an oral agenda but should
 follow up with a written one.

- g) Installation guides & Distribution media -
 1) Fortran IV-Plus, 2) RMS-11K, 3) DECNET,

h)

Second Source Vendors:Disks (& Controllers):

- Ampex (WDynex)
- Diablo
- Pertec
- EM&M (ex-Cactus)
- Wangco

Controllers:

- Diva
- AED
- Telefile (Trident)
- Plessey Microsystems
- Minicomputer Systems
- System Industries
- Datum

Storage Module Drives

- CDC

Memorex

- AMPEX

- Memorex (?)

- Calcomp (Trident) ^{2nd source} ~~Giles~~ (part'l service) =

1 599 N. Mathilda Ave. 735-9920
Sunnyvale, CA. 94086

- ISS

- Ball

memories - (Add-in, Add-on)

- Dataram
- Ampex
- Plessey
- Intel
- National
- EM&M
-

Floppies -

- DIGICOM

- Data Systems Design
- Charles River Data System
- Xylogics

Communications:

- Plessey Microsystems
- Xylogics
- MDB

Printers:

- Data Products
- Data Printer
- Centronics
- (MDB Systems (controllers))

Magnetic & Controllers:

~~DUNGCO~~

- PERTEC

- Kennedy

- Plessey (Kennedy)

- Ampex

- Storage Technology

- Datum

- ~~Wang~~

SEVCO; Inc. (Used Computers)
22 Karal Drive
Framingham, Mass. 01701

% Jerry Severance
(617) 879-8187

Zilog - Doug Broyles, Mel Snyder,
Jeff Ward, WFW

2/20/77

9 port version - $2 \times \text{SIB} + \text{MCB}$ -
13 port version - $3 \times \text{SIB} + \text{MCB}$ -

RS-232 -

Secondary receive - (reverse
" transmit - channel)

clear to send
carrier detect
rts - request to send
dsr - data set ready
dtr - data terminal ready

- 8257 support not sufficient because of secondary r/t
requirement of T.I. 810 and other

PIO chip - 16 bits - bit set & reset - control lines -

required:
signals

modem out

- 1) ear (carrier)
- 2) dsr (data set rdy)
- 3) cts (clear to send)
- 4) sect - (sec. xmit)

modem in

- 1) dtr (data terminal rdy)
- 2) rts (request to send)
- 3) sect (secondary xmit)

Requirements -

- 1) Keylocked power switch
- 2) 4-position key ~~switch~~ (2 bits) -
- 3) sense-switches (4) (micro-switch toggles okay)
- 4) One or two momentary push-buttons -
non-maskable interrupts -
- 5) Output display -
hex/seven segment/alphanumeric display -
ca. six characters

LED displays & power indications LED

6) a) carrier detect (necessary) } ICP -

b) clear-to-send ("ready") }

c) power indications LED

- DMA chip
- one sector buffer
- SIO and DMA

Disk controller holds "wait line" for 4ms - okay @ 1200 baud,
but no higher!

ICP does it w/ FIFO ~~and~~ (40 chars) - and polls FIFO.

ISC - (Bill returned PROMs to buffer @ interrupt level and process @ non-interrupt level)

Prototype board in a couple of months

Sector read - 350 msec - "wait line" pulled waiting for "start bit" -

32 msec

LDIR

OTIR

| Sector transfer ≈ 4 ms.
| Char time @ 1200 baud ≈ 8 ms.

8 msec - char from usart (read)

32 msec - char-to-char disk read time -

~ 10 msec - interrupt processing time.

- 1). second MCB as a disk controller - (undesirable) - needed for AIR FORCE?
- 2). comm. char between disk bytes (no) X
- 3). DMA board - special design? (no!!) X
- 4). SIO/DMA board - in January (optional)
- 5). run @ 1200 baud on comm. line until January -

IBM-Series 1

7/20/77

STM - store multiple - stack

Supervisor { 28 KB base minimum supervisor -
 { 30-32 KB with diskette support

Supervisor and 2 partitions - realistic at present. (14 "theoretical")

Online program preparation - 16 KB min.

{ *4360 - model 3
 { @16 KB

* 5700 - Model 5
 16 KB

48 KB -

1170 Floating Pt.
 Add/Subtract
 Mult/Div/Comp.

Task Mgt.

RTPS - Real time programming system.

Byte addressing

209 instructions - bytes/words/double-words
 370-like

Two-address instruction words -
 one-level of indirection -

MVW AD1, AD2

R1, R2

R1, (R2)

(R1), R2

(R1), (R2)

AD1, R2

AD1, (R2, D1)*

, D2(R1, D)*

auto-inc?
 auto-dec?

No translate and test
 as on 370.

*simultaneous
access and update in*

8/1/77

Zilog - WFW/RW/Marty Cohen/Jeff Ward/David W. S./Mel Snyder

- Disassembly & ZDOS bugs -
- RTIO conventions
- I/O driver interface conventions
- interrupt mode #2 - normal execution -
- programming the interrupt vector.
- init bit

Zilog working on debug package "ready w/ a couple of months."

- New "User Interface Board" - September
- Disk loadable software @ full memory mapping -

8/4/77

Jim Westlake:mtg. @ Dick Caranough
Monday August 8th

- ① Lash-up - Plessey-to-Dynex -
- ② Inventory control system
- parts list to F. Eng. on each system // 1SP55
- ③ Memory evaluation
H775-A #550 (Type 1) / H775-CA #1000 (Type 1)
5 1/4" Box #400-450 10 1/2" Box #650-750
- ④ Tie-Down Party
- ⑤ Download of Diagnostics (Diagnostic verify capability)
- ⑥ Extender brackets
- ⑦ Dial-up connection
- ⑧ RK05's for reading

8/8/77

Ken Jones:

- ① 1200 baud line - extra terminal
- ② TYMNET - ECC protocol - commitment from TYMNET group
- ③ W29 - definition of requirements; full-duplex? local editing?
- ④ When is user interface specification to be done?
- ⑤ MICRO-SAT
- ⑥ - power-fail handling
- how many can be replaced
- tertiary cities entry cost - \$12,000? 4500-6000
- leased line cost? vs. message unit rates?
- maintainability problems
- MICRO-TYCOM-III & talking to 3705-
- Relation to remote dial-up data entry and key-to-disk?
- ⑦ 123 mandays $\approx$ 2 quarters!!
- ⑧ MICRO-TYMATIS - } lower priority than MAGNUM data entry!!!!
- ⑨ W29 -

8/10/77

Dale, Dick Ouellette, Ken Jones -

- 1) logical screen larger than physical screen ^{backup}
- 2) ^{Picture} Formats - floating asterisks, floating dollar signs ^{1 logical screen}
- 3) "Go ahead with protocol design" - (Dick & Dale concur with functional specification)
- 4) Local print capability

8/29/77

W29 - (Mike Rude, T, Jim Nappo, Karen Schuln)

needed: - PROM - (fill characters on CR, LF, TAB)
- all delay times for all character sequences

- | | | |
|----------|--------------------|---------------------|
| ① LOGIN: | Terminal | ③ Output: |
| | Printer | a) end of screen |
| ② INPUT: | Char or msg | b) printer |
| | Full or 1/2 duplex | ④ DISCONNECT |
| | a) editing | b) end of msg. <CR> |

8/2/77

Sasflo (mgr. over lunch) —

1) 21.8

2) review in six months

a) adjust base to section mgr. base (currently 25)

b) include "up-tick" incremental increase for all section mgrs. — in my new base

3) Retroactive "incentive as section mgr." to April 1977

a) retroactive to 2Q77 — @ higher base & leverage

b) computed incentive on the basis of 3 people assigned to the tasks accomplished for 2Q77

4) Section Mgr. assignment — effective immediately

5) Section Mgr. base — \$400 + ~~factor~~ factor leverageDept Gen Mgr base \$800 + factor 6 leverage

6) Stock options — as section mgr.

7) Div. VPs as in Marketing — (e.g., WSBA, etc.)

Sasflo — Transfer of M/M Sys. Section to W.U.

10/3/77

— "communications aspects" —

John Reiser-

9/19/77

8/24/77

John Marai -

WTC - # 59001 10/12/77 E.T.A.

Worst case
Sept. 12th

November

- ✓ ① DMIC-11A1, DMIC 11-MA - September delivery (early)
- ✓ ② DL11-WB - 5 to be sent the week of Sept. 15th
- ✓ ③ Reschedule 11/04's - 2 mos - (done) - John will pick up order
- ✓ ④ Reinstate COBOL purchase - (done) - can't
- ✓ ⑤ DFS-11A - John will call back today ^{comm} 9/16/77 may be assigned
- ✓ ⑥ TyMED - DMIC 1's - John will call back today
- ✓ ⑦ RSX 11M.V3 -
- change order to Master P.O.
- John will pick up change order today
- ⑧ Serial # differences - John will follow up.
- ✓ ⑨ New price list (delivered)
- ✓ ⑩ Status of Version 3 COBOL -
John will call - ~~we need "RA" number~~
- ✓ ⑪ October 14th mtg.!!! Schedule

QIO problems:

- 1) 1.6 ms. per QIO
- 2) speed up necessary and possible
- 3) Only 1 LPT at a time
- 4)

Linda Larles

Ted Zeydel - 11/34, 11/04/, 11/03

Reports to Joe Meany

9/1/77

77

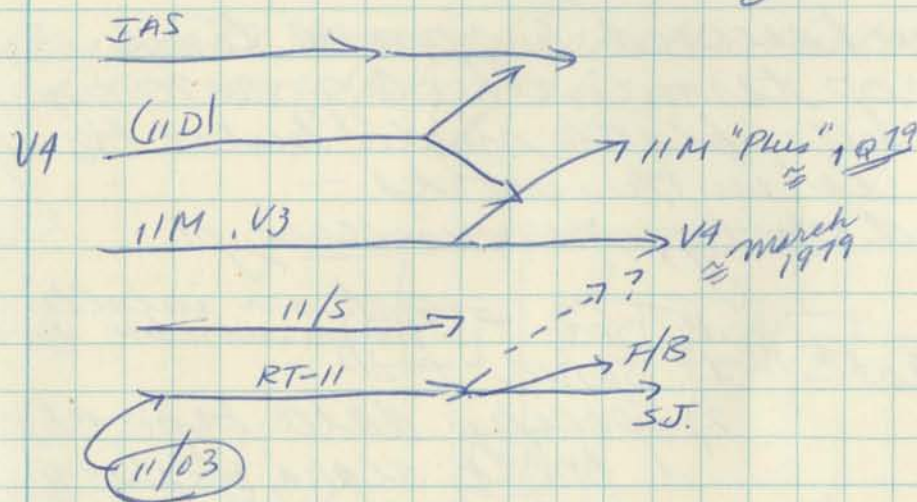
-TPS-11

- DBMS-11 - not targeted as product under 11M; already in test site.
- RSX-11M
- 32 bit machine native mode / RSX-11M emulator in kernel -
- LSI-11
- Intelligent terminals
- DECNET
- Graphics terminals & products; disks; tapes; memory interfaces

QIO - half duplex →

RSX-11M V3. → RSX-11M V4
RSX-11M "A" or RSX-11M "Plus"
- with BATCH
- with "C.C.L."

V4 - a minimum of one year - perhaps 18 mos. from 9/77



RSX 11M -

support of interrupt levels
~~switch register~~ status word smaller
p

T.P.S - transaction processing system -
 "externally a new operating system -
 internally based on RSK-1101 -

- current hardware project to develop terminals
- time frame - January to December 1978 -
- 3 mths. decision time frame -
- language support issues * (COBOL & BASIC Plus II)
- bundled as an operating system -
- bundled with application programs
- bundled with hardware

program development } loss in performance to transaction
 batch processing } processing -

TPS will support large numbers of terminals -
 from 50-100 up to 500-1000

Data Entry and retrieval product -

Goal: - less than 1 second response time
 - multi-drop terminals (e.g., 3270-type)
 { slave units, block mode burst transfer
 { VT-62 is in the works -
 { - polled only, non-interrupt

VT-61

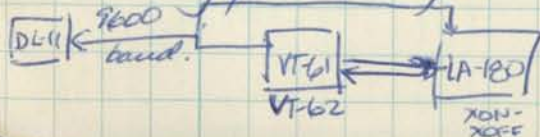
- 1) Interrupt host
- 2) Host controlled

- 3) Host controlled

- 4) Not multi-dropped

- 5) 75-9600 baud Asynchronous -

auxiliary printer port.



VT-62 - ~~not~~ an intelligent programmable terminal

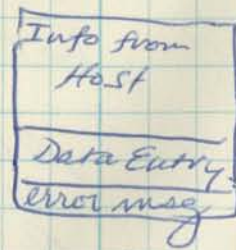
- 1) Slave
- 2) Specify data type checking
blank, alpha, alpha-numeric
checking

- 3) 3 partitions
24 lines

- 4) Multi-dropped -

- 5) Synchronous or asynchronous
 (DUP - 1200-2400 only @ DL11, DH11)
 a string of terminals hanging
 from synchronous line
 DL11-WB

- 6) Uses DDCMP as protocol only

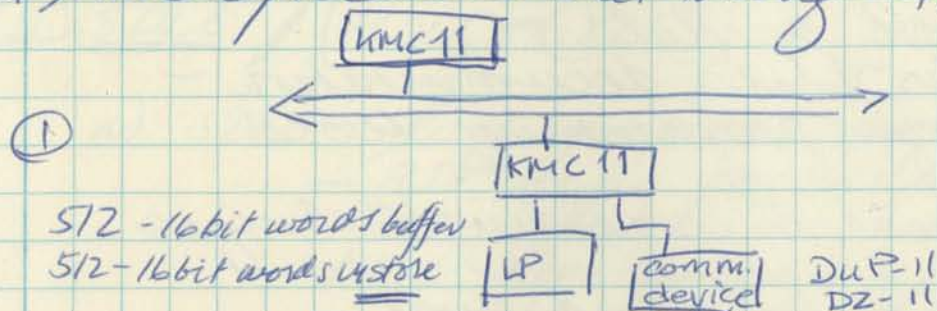


TPS - oriented to support VT-62 (but will support VT-52)
 Automated regeneration of terminal configuration
on-line - addition and subtraction of
 terminals on-line.

SDLC, HDLC - two most important other protocols -

Announcement w/ one to five months

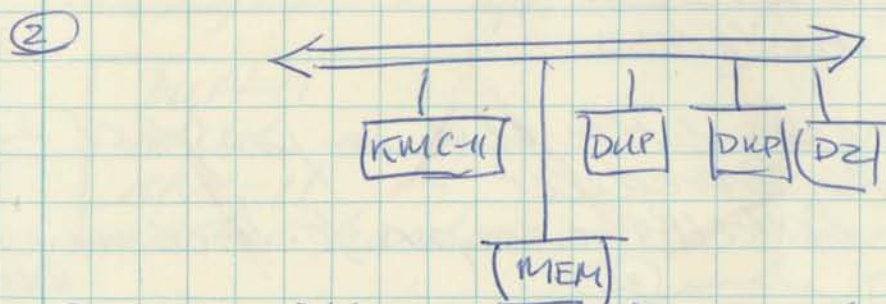
- KMC-11 - (DUP-11, DZ-11) - announcement w/ one month
 fast microprocessor that hangs off the Unibus!!



multiple KMC-11's
 - backup (redundancy)
 - throughput increase
 - KMC-cycle steals -

KMC-11 - microcoded -
 writeable control version of the DMC-11!!!

converts ~~data~~ character-interrupt hardware
 into non-proc reg. -



disable direct
 interrupts to
 the processor

DEC will sell microcode packages to
 support -

multiplexed - character interrupt devices -

- KMC does not magically reduce bus load -
 but it does reduce processor interrupt load.
- DEC will sell user programming tools
 for encoding the unit -

9/1/77 -

Ted Zaydel - (Performance enhancements for existing comm. equipment!!)

- ③ KVIC-11 can be used as a parallel processor -
 great for ① communications, ② converting char interrupt to n.p.r. devices, ③ SDLC-HDLC - support in Mcode -

Mcode modules - announcement scheduled for this month

① multiple DUP 11

② " DZ 11

③ LP support module -

④ assembler, editor, documentation -
 debugger programming tools

very linear microcoding techniques

Futures: six months and more -

① HDLC -

② SDLC -

Performance increase for existing systems
 ("Performance band-aids") - esp. NPP

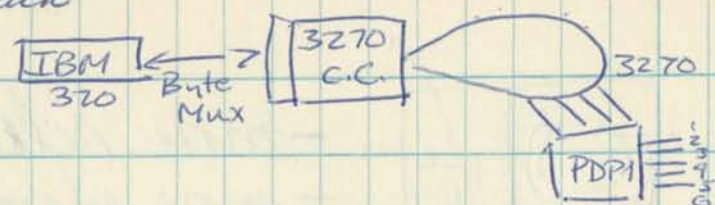
Comm. Device Emulators

- ① -2780 - patches, little use in prospect -
 ② -3270 - CSS based product -
 ③ DV11 - under RSX-11M - n.p.r. for both input & output.

① CSS product available used by Microform Data Systems
 370 ← 370 → 3270 terminals - several strings per DV11.
 (DUP 11) (32)
 KIDS - compatible w/ IBM 3270's
 next with IBM

- ② DICAM-11 (3270 package - follow on DICAM-8) -
 RSX-11M ^{ca} (March) 1978 - up line to the ~~3270~~ 370 via 3270 protocol
 RSX-11D/IAS - in field test now.

15MByte- ~~RL01~~



③ [3790] - within one year -

3/8/77 ^{product to} development test site w/ 6 mos!

④ 3780 - might happen -
 OSS has done it once -
 so have software support in the field.
 groups

⑤ SDLC / [HDLC ↔ X25] / [DDCMP ↔ DECNET]

a). SDLC - line protocol support -
 - RTE-type packages based on SDLC -
 terminal
 - KMC ROM package speaking SDLC -
 within one year -

b). X25 ↔ HDLC - European Standard -
 standardized last October -
 PTT's in Europe & Canada -

- hardware w/ one year
 - software w/ two years

DUP-11
 DU-11 -
 KMC-11
 - other hardware interfaces

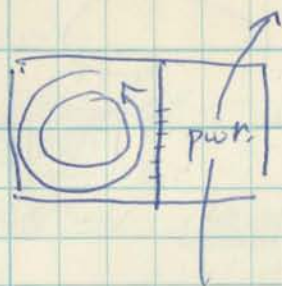
- Jack Zinn
 - Tony Ridge Planning
 - Nick Johnson
 - Ralph De ment
 Level 2 - corporate network standards -
 Level 3 - implementations desirable

Disk Products - Available early 1978 - (in volume) -
 (20%) (2 times)

RL01 → minor perf/capacity improvements
 major price improvement
 major reliab

Removable media
 - Coming: fixed disk, double density
 single hex module -
 will run on the PDP-8/LSI-11 (11/03) - 2 quad modules

available by August 1978



- more reliable
- more maintainable
-

August - Sep. 1978 floppy → competitive -
 - six months - double density; density -
 write specific questions to Ted. 2-sided.

Terminals - new generation - one year -
 - power supply conversion (voltage & frequency) -
 - universal character set - switchable
 - latin alphabet
 - Oumlauts - "
 - standard ROMs
 Hebrew, Greek, Cyrillic, Farsi -

Video graphics - raster scan
 625 line -
 V530 525 line -
 color

Sweden
 Election System - CSS in Reading -
 - precincts -
 - tapped off video signal and broadcast it
 on television

Long-term - ongoing effort - video
 One year for

Integrated modems @ DAA's -
Information in DECEMBER -

DECNET -

V2 in February, March, April 1978

RT
 RSX
 IAS

RTS
 RTS-8
 TOPS-20
 (TOPS-10?)

V1 → V1.2 → V2

- eliminate bugs -
- improve performance
- solidify and stabilize
- not a major functionality increase

NSP - major changes
DAP - " "
DDCMP - 2%-3% change. (stable already) -

V2:

- point-to-point -
- not multi-drop and with no route-through
- dynamically alterable topology -
- " " routed -

Few nodes on the system
 ≤ 5 anywhere in the world.
 ≤ 8 local nodes

max 2 types on a given node (comm. device types)
5 lines per node.

DMC 11-

1 Mhz — with your own handlers —
56 Kbaud ← voice grade line (DECNET)
20.4 Kbaud — DECNET

data progresses thru DMC buffer to RSX to user buffer.
0-100% performance improvement -

BASIC Plus II - November 1977 (roughly) -
Fortran IV⁺ -

Fortran 1977 - ANSI standard -
zero trip "do" loop -

— (problems for backward compatibility!) —

Gateways -

- ① hardware framing chars as well as bit-stuffing
- ② packet level - originate and terminate connections
- ③ closed user groups, etc.
- ④

Intelligent Terminals:

Potential projects:

1. Local loop error detection & retransmission (multiline protocol)
2. Local loop data compression [data formatting & compression]
3. Data Entry functions
4. Display Editor
5. Display-oriented debugger
6. Graphics (limited) & library routines
7. Scrolling of output
 - "Controlled scrolling" - or paging -
 - automated ctrl-s & ctrl-g @ buffering
8. Code conversion/handshaking/protocol matching

Chuck Younger - Design Review

9/16/77

- 3777 ("plagiarized") -

- Option switch "delete" -

- to delete spool file after printing -

- Dk0: no. Dk1:

[128 Words -
9600 Blocks -

1200 blocks - RSX-11M -

∴ 80% or 8400 blocks -

- Systems w/o a disk - requires modification of specification -

- AutoDial -

- RJE can connect w/ the TELECOPY slave.

security problem

- Julian Brooke's feature of printing overlapped with spooling to disk.

- Billing information to Tymshare offices -

Configuration issues:

- Disk vs. non-disk
- Console/Cdr vs. Console & Cdr
- Magtape vs. (none)
- Circular buffer - @ last "n" top-of-forms for backup and reprint after paper-jam.
- Forms alignment - print "n" lines and return to RTE. - "autostop" command @ record-count

$$3600 \times 8 \times 500 = 12.5 \text{ megabytes max (?) per night.}$$

$$\frac{2.5 \times 10^4}{5 \times 10^6} = 12.5 \times 10^6$$

- Commands in any specified order - yes! executed in the order in which they appear -

problem: <<Wait for host response>>

LOGIN

NL: = R1

DK1: ~~~~~ = R2:

DIAL 996-3261

X1: = DK1: [1, 50] LOGIN

; null device should be defined

PRINT

Indirect command processing -

String substitution for filename, etc. (device name)
via MCR

86 Chuck Springer
- 9/16/77 -

Issues for follow

- ① Configurations range & impl
- ② when do force, /o transmission w/ job definition
- ③ user inter
- ④ ^{full} 3780 (real 3780) vs limited 3780
- ⑤ Circular buffer for restarting file (modify auto stop command)
- ⑥ Over-ride host setting of rept
- ⑦ accounting of # of pages & # of characters
- ⑧ Automatic selection of output files
- ⑨ Status information on file management -
- spool files
- ⑩ "QUE" facility - (cf. Dave Weber) -
- ⑪ sample job definitions
; user session
- ⑫ restart procedures
file alignment procedures
- ⑬ Training of users
- ⑭ Purging of spool files
- ⑮

9/21/77

RSCS - sometime will support (via TYMNET) HASP -
- can currently support HASP via 3705

Tymnet - Interdata implementation of HASP 1078 -
- includes multiple printer/punch stream (input/output)
but not concurrently. (Because of backpressure problems, etc.)
- no host software for support as yet.

Guy Blood - (Julian Brooke)

9/19/77

USBA -

("ESBA")

Eastern States
Bank card Ass'n

using TANDEM.

3 possibilities

① communications front-end

② - communications concentrator

(if we split sales authorization between
SF and Los Angeles)

③ - data entry

- Currently looking into TANDEM - for
communications front-end -

- non-fallibility required! -

- should drive 100 tubes

- should handle comm. protocol and
switching for 4-5 "nets" - (different lines)

INEX

(i.e., switch either to USBA or ICA - (all other
nets) -

- should do "negative card file" - known
bad cards -

TP module - called CONVERSE (converse 1, & converse 2)
25% CPU - 84% of CPU

dual processor 158 -

150-200 keystations - downstairs -

User Functions -

SAS - sales authorization System -
120 tubes

Data Entry -
125 tubes -

TSO - 15 tubes

Trace equipment (2) 100,000 documents/hour
per machine - (CCR)

reads, microfilm, places control nos on sales slips, etc.

all IBM
3270-
into 3705
into dual
370/158

- cardholder number
- name
- date of sale -

- places info on tapes - load info into 370 -
by "tray"

- once loaded into 370, then D.E. operator fills in missing (or wrong) info on cards -

ACT - ("Advanced Computer Techniques, Corp. (NYC))
recommended -

- ① splitting sales authorization centers -
- ② not splitting off data entry function
- ③ cross-train operators for DE and SAS -
- ④

ACD - Auto Call Director - Collins - 3* PDP-11/35 CPU's -
Calls - 40% to SF data-base; 60% to other cities in USA.
data access -

- taped messages
- statistics, logging of calls, duration, etc.
- routing

B.O.S - Bank Online System -

Jay Wurts - Express on a PRIME is ready!!

Sinda Davidson -

Terry Colligan

Carl Young - VM/IBM

AED debugger

- Express II - major enhancements in the spring -

- data

- display command - "between TABLE & QUERY"

1.25 MB @ ECC

(\$17K/256K Bytes for ECC memory) -

300 MB CDC

2 x 12 MB Percc

800/1600 BPI

Floppy

u/c

CDR

16 x phone lines

RTC

power, cables, etc.

Jay would like to sell EXPRESS inhouse (on a PRIME) to his present customers & prospects -

- dedicated application system

PRIME 400L - in 2-3 months

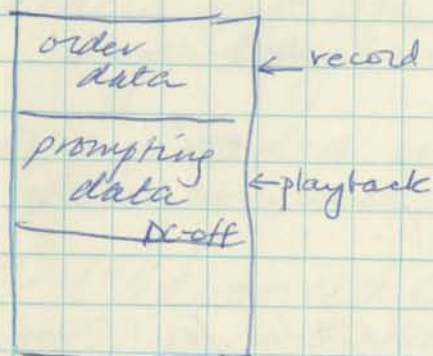
PRIME 600 - next year - (front-end & backend processors)

Issues:

- ① network interface - (file xmission; host interface)
- ② Tymshare marketing - of Express machines!
- ③ C.S. support / utilities
- ④ maintenance
- ⑤
- ⑥

9/27/77

Texas Instruments -

Dennis Shadruck
Steve Flanagan
John -"Record" and "Playback" files -

- 1.) setup
 - a). speed
 - b). parity & parity check
 - c). full duplex / half
 - d). interface / EIA.
- 2.) Create file
 - a). order
 - b). prompting
 - c). record prompting into prompting file
 - d). configure for operation
 - set order to record
 - set prompting to playback
- 3.) Cmd. "offline" - collect data
- 4.) Cmd "online" - transmit data

763 architecture -

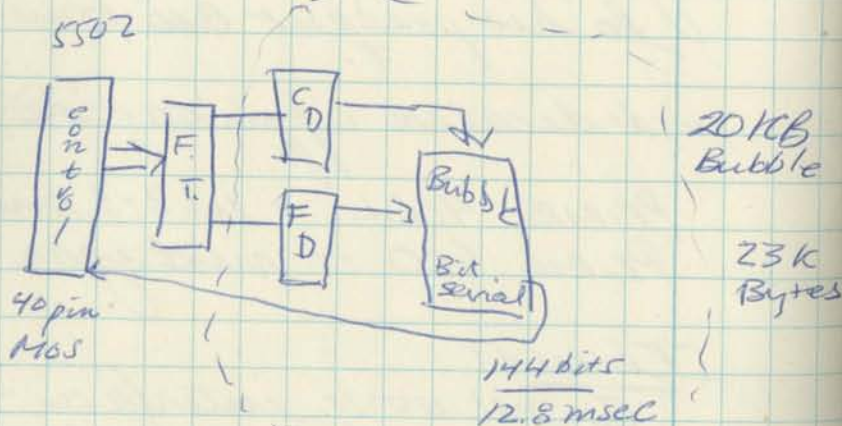
- ① 20k Bytes ROM
(28k Bytes ROM capability)

① 1/2K B.S. buffers,
- editor buffers
- communication buffers

- ② 3k Bytes RAM
(4k Bytes RAM capability)

- ③ 1 KB PROM

- ④ 2 UART's -
9902 interrupt driven



- ⑤ TMS-2080 - ~~key~~
Keyboard printer interface
through one of the UART's

- ⑥ Acoustic Coupler -
current loop
internal originate modem.

4 Plug-in boards of 2 bubble modules each
 Bubble - 20-90 KBytes total.

select module, select page w/ bubble module,
 20 Byte FIFO

O.S.: ① multi-tasking EX-990 -
 ② device service routines
 ③

32 K bits = \$20 for ROM | RAM to ROM - a factor of 6!
 4 K Bits = \$15 for RAM in cost!

9900 can only address 16 K Bytes of memory!!

Memory bank switch -

Can we define an intermediate language?
 $\frac{9441}{\$2995} = \frac{944100}{\$1000}$

Candidates for ROM -

- 1) print
- 2) input from keyboard
- 3)
- 4)

- ① Bootstrap
- ② bubble memory
- ③ keyboard / printer
- ④ comm. primitives
- ⑤ overlay (bootstrap)
- ⑥ self verification
- ⑦ power up

16 KB RAM

\$360 cost

\$720

\$500 @ discount x 10,000

\$5,000,000

terminals

9/27/77

~~Johnson Associates~~
Doug Fonner -Johnson Associates
IBIS - International Banking
Information System

Interface requirements -

BASIC - Plus on PDP-11 (RSTS/E)Pres - (Peat-Marwick) - Bill Johnson; 11/34 to 11/70
need Network, Balance Sheet & credibility - Eddie Alasad -
(Romanese) - Republic Bank
in N.Y.
ARBAT - England
- General Ledger
- Foreign Exchange
- Operations for International Bank- Is the system complete? Functional...
- \$250K per installation
- Talking @ ADP & BOEING

15-30 min recovery

(2x) 11/34 256 KB

(2x) RP06

1x DZ11A

1x 300 LPM printer

1x 800/1600 BPI

RSTS/E - Version 5, 6A, 6B

- application modules
- foreign exchange module
- assets: loans & placement
liability: demand & time deposits20-50
foreign
exchange
contracts
per day

(3) General Ledger + 4 modules (above) -

input in batch mode or in

- every activity has customer #, the same
- activity

Customer -

- activity code specifies
- "Bank-wide" number -
to consolidate"memorandum files"
"official files"
"Contract files" -
6000 contracts

Their own access method - "both good & bad"

Trans. Data
multi-
response
terminals
40 sec - data
enter data
update
print

Eddie Allassad -
(212)-680-1110 - daytimes

pointer table -> converts into physical sector #
table must be maintained continuously
in high volume application, ptr. table

only time deposit activity may be

"GISMO" - a workable TSAM access method -
used to develop Euromarket module ~~for~~
Background send/receive supervisor - to - time deposit
Update time deposit - in detach mode.

Foreign exchange - 200 programs - 4KW to 16KW programs.
- overlays were used for > 16KW
- 50 debugging programs
- 151 - application program
49 - utility

Editing and validation is on-line -
Everything but time deposits is real time -
send/receive in background -
Report generators in all applications - spool files -

Virtual array i/o @ ptr. tables -
tables updated in real time -

"GISMO" written in BASIC -
- in-line -

Inquiry programs tie into
customer # & fields ptr. into table
file sizes are small -
2000 records

Fixed size records

Foreign
Exchange

Time
Deposits

32,678 blocks RSTS/E -
2 notes per block -

32KB per program.

11/70 Long Island - demonstration

5 customers - per 11/34
2 terminals per customers

760
4K
1.4 - 6 MW
program

May 1975 -
massive changes -
pilot test not smooth
met all target date

running parallel @
mainframe system
- Service Bureau
#54 mt.

magtape
300/1600
11/34 - 128 KW memory
Computer Horizon
data center -
Englewood Cliff
American

"Nordic Bank -
field test.

2K
RK06 - 14 MBea.
300 LPM printers -
GE terminalnet
magtape - 300/1600
100

DEC

9/30/77

- Cache^{to} 11/34 - Nov/Dec 1977 - field upgradeable ^{price avail}
- Low-cost 11/70 - repricing 11/14 (commercial instruction set)
- VAX - for announcement in October 1977 - [virtual addressing extension]
- Half-size LSI - November - announcement
- Half size memory - 32KB / 32KW ^{1/2 size} _{board} **FONZ-11**
- 4 channel async mux
- availability - January 1, 1978 (VT-78-)

- End of this week - DMC 11¹⁵ - Air Freight[@] DEC's
- Manuals DL11-WB's, RSX 11M packs - to upgrade all ordered packs -

Ben Russell - Bell System intelligent terminal application:

- 2500 orders/month, 90-100 Bytes/order
- DEC 1st - for first prototype shipment
- Datapoint No. LSI-11 under consideration.

Loc:	Acct:		
Order#	Acct:		
Col:	Am't	Col:	Am't
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

LSI-11 Board Sets - for announcement by Nov. 1st, 1977:

- dual high CPU and MOS memory cards
- CPU w/ 8KW MOS \$1290 - 35%
- " " 16KW MOS \$1690 - 35%
- " " 32KW MOS \$2490 - 35%

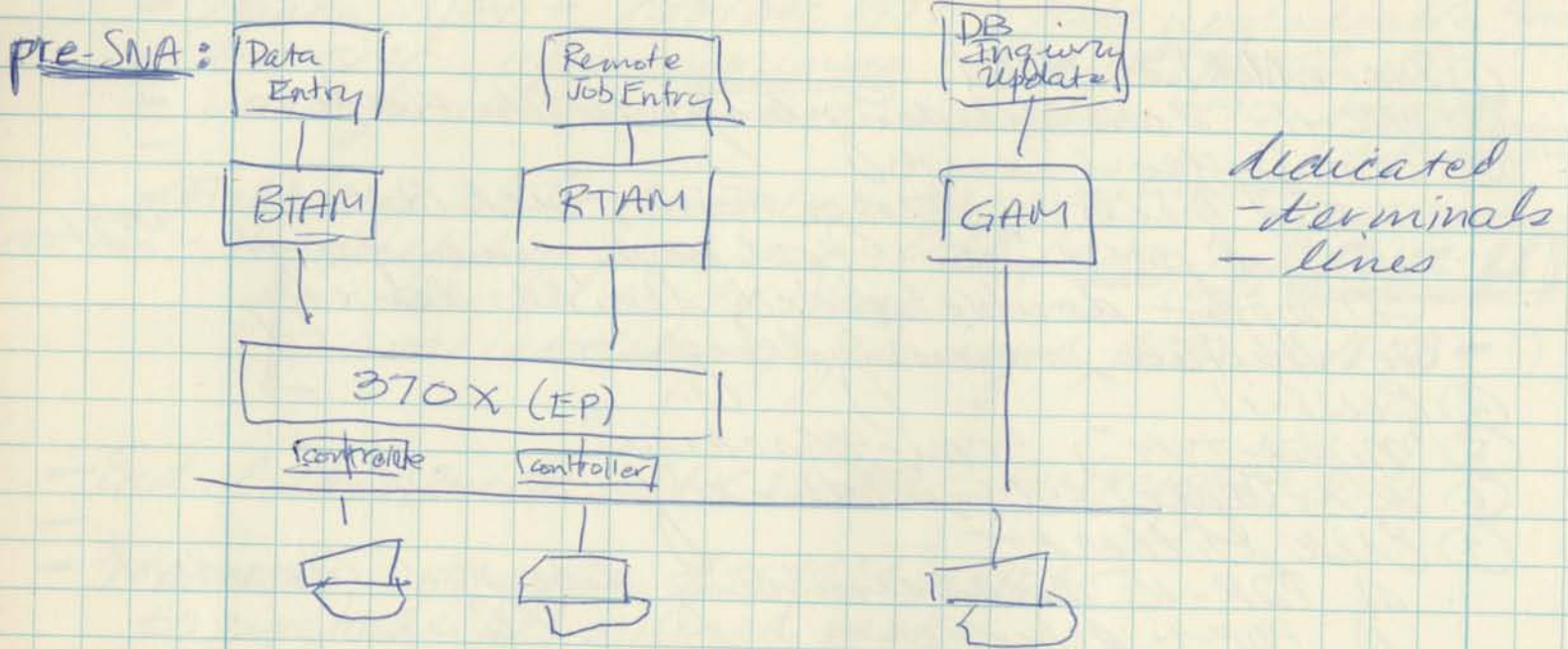
- PDP 11/403 @ \$10,000. uses old board sets.
- Memory refresh is now on memory board
- Coming: writeable control store option
- 4 Port Max: \$600. - \$700. @ list - 35%
- Dual density floppies in the works -
- 11/34 cache - 3800 Qty 1, delivery March - announce @ end of calendar
- Low cost PDP 11/70's.

10/11/77

Random Notes:

- ① Dial-Met [*, JMC]
- ② DMC-11 - 3 outstanding bugs in the ucode
- ③ Data Systems Design
 - Rich Preston; George Fink; Dick Acres
 - good products. Good mfr; mini-periph - DEC add-on
 - floppy - double-sided, double density
 - bubble memory design -
- ④ BLISS-11
- ⑤ "Night-TYPI"; "TYPI-Machine"
- ⑥ 20 Radial 18405 modems for the PDP-11
- ⑦ Erik Gilbert -
 - a) PDP-10 disassembling debugger (decoder)
 - b) PDP-11 debugger
 - no breakpoints
 - (no) labels
 - symbol file capability
 - PDP-11 front end (RT spooler)
- ⑧

10/13/77

IBM - SNA

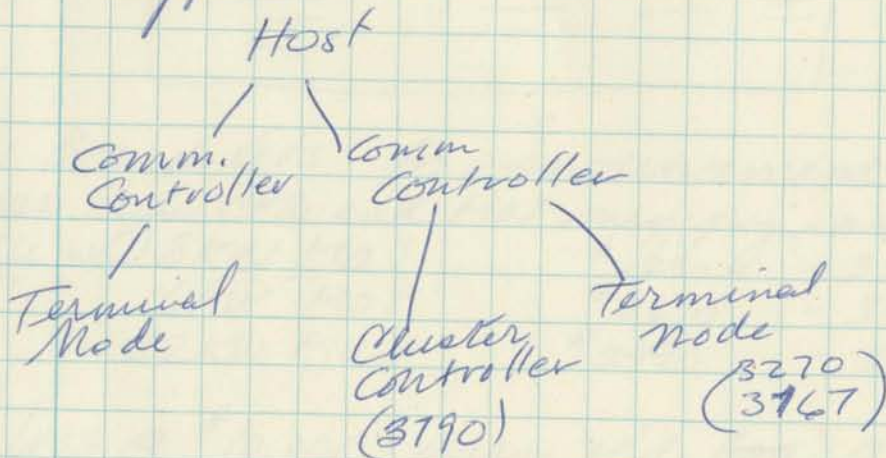
- standard interface
- shared network
- shared devices & destinations
(terminals) (applications)

SNA:

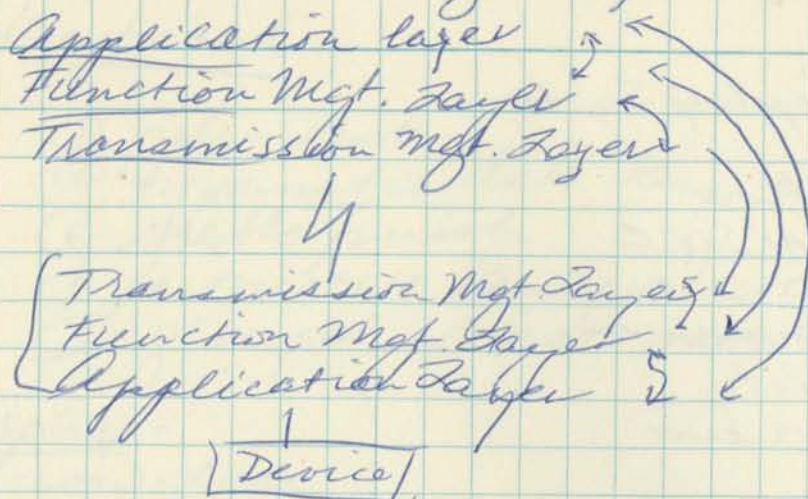
- VTAM
- NCP
- SDLC

Logically Separated:

- data link management
- path management
- device mgt.
- network mgt.
- end user functions

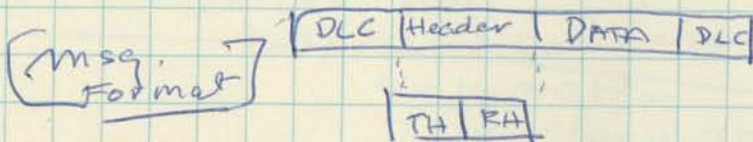
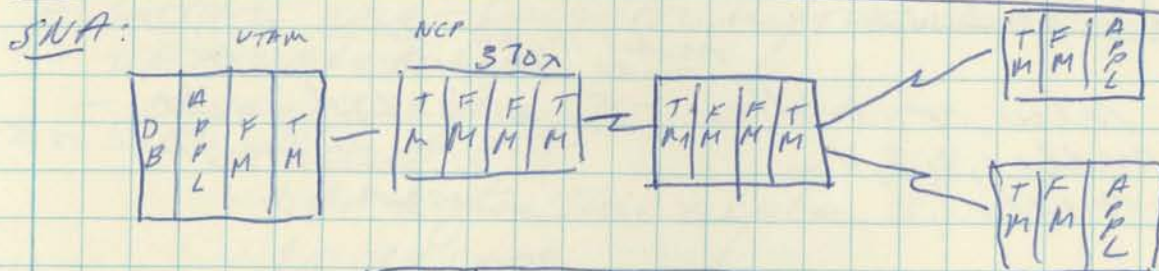
Nodes Types:

Each node has logical separation of function:



"Equivalent Layer Communication"

"Adjacent Layer Communication"



Data Link Control:

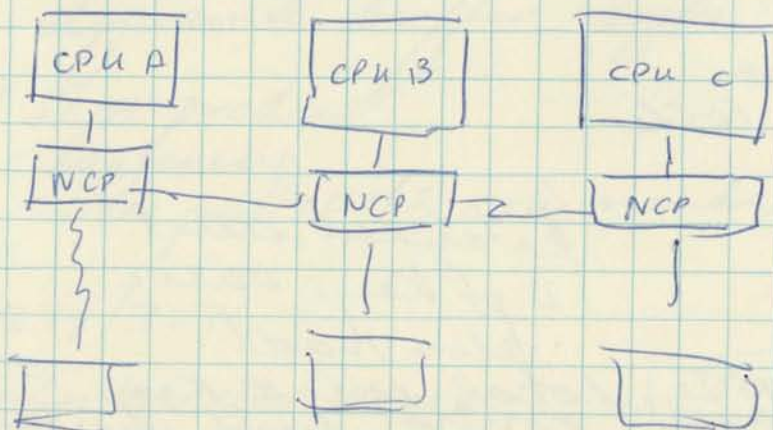
- e.g., SDLC Framing characters.

→ Transmission Header (what level of error control)
= { originate address }
= { destination address } 3 bytes
= { sequence number }
for message -
→ Requestor Header -

- Addresses established when NCP is generated
- each NCP knows all devices in the network

Function Mgt -

Today is UTAM or TCAM -



NOSP = network operator support program

IB M-3270

Information Display System

- configurability
- ease of migration
- BSS to SNA/SDLC

2270

added performance
Screen capacity
Ease of operator use

3270 Enhancements:

model 1A-1B - local channel
mdl 1C - TP-SDLC/BSC -

3274 - new controller - 32 attached "ports"

new { 3278 mdls 1, 2, 3, 4 -
3284 mdls 1, 2

- IPL on either SDLC or BSC
- load diskette
- error log

old 3277 Models 1, 2
3284/86/88

3276 - display @ internal control unit -
mdls 1, 2, 3, 4 - (BSC)
mdls - 11 (SDLC)

DEC 1977
Amelia

April 1978

3278 mdls - 1-4 display
3287 - mdls 1, 2 printer

3278 - New display station -

All std. 3270 features

typewriter & data entry
mag. slot reader
selector pen
audible alarm
security key lock

3270 plus -

12x80

32x80

43x80

Extended select
12 pf Keys basic
plus read

94 char set - w/ ASCII
cursor home

chars.

local print key
control unit switch

operator selected alternate cursor
cursor select - (same as light pen)

Keyboard.

- ① palm rest
- ② typematic data key - 10 cps.
- ③ matte finish
- ④ destructive keys protected
- ⑤ grouped cursor move keys.

Display -

- low glare
- bottom row - Operator information row
- alternate cursor
- character format -

Numerics:

- 1 dot higher than alpha
 - lower case
- 960/1920/2560 chars =
 9x16 matrix
7x14 chars. dots

3440 screen

9x12 matrix
 7x12 chars.

"no blink" - screen is "painted" -
"no scrolling"

Why? -

Intelligent controller -

engine (≈ 3790) for 3274

(≈ 3770) for 3276

Memory (≈ 3777) in 3274

(≈ 3770) in 3276

Transfer speed (word) - 2 to 4 times 3271

dynamic buffer mgt

Full SNA product

- layering

- SNA protocols, commands, data streams -

3274/3276

- Interrupt driven
- FIFO

10/17/77

Doug Danforth -

Single Software Supervisor -

"Content-oriented" distribution of material.

CES -

GCOS - Level 6 - 6/43, soon 6/20

4-25 CRT -

1 in August 1977 - Paternickel Hospital, Bluffton, Ind

3 more 1977 -

Dubuque

Chicago (Aurora) -

~~Chicago~~

Assembler -

Data Entry package

CRT controller

4-6 programs in core

Other program -

Hazeltime Mod 1 - XY -

3270 compatibility -

written and functional -

Plessey Systems -

10/18/77

11 disk systems * by DEC 30 - P.O. 74965 (DS-11C)

20 " " * by March 30 - P.O. _____

5-8 magtape systems - by March 30 - P.O. _____

confirm
by Nov.
30th
1977* includes Expansion box, ② memory ^{PM 1132/02-SPC1}, ③ controller & 16 MByte drive

*

Deployment schedule

- RTE

- Configuration

Al Finn - Application Requirements:

- ^{want to} interface any asynchronous EIA terminals
- up to 1200 baud
- printer
- X,Y coordinate - cursor positioning
- Blinking features would be desirable
- 2MS50 - \$1400/ea.

- Has to be able to interface a T.I.
- Escape problems
- Scrolling
- ~~cursor~~ cursor movements
- # installation

45	1 CRT	1 printer
33	2 CRTs	1 printer
20	3 "	"
5	4 "	"
2	5 "	"

Julian Brook -

3780 is available.

480 Entrex (includes mag tape controller) - \$1080.00/mo
 maint. 165.00/mo
 33 MegaByte Disk (includes controller) 425.00/mo
 maintenance 80.00/mo.

2.5MB disk = 260.00/mo
 maintenance = 50.00/mo

{ up to 32 screens } 10* Screens @ 80.00/mo
 maintenance 14.00/mo

- 20% discount for 5-year lease

Short-term - screens \$95.00/mo.
 lease - maintenance 20.00/mo

\$2690 list
 \$2152 discount

Inprex - limit of 16 screens per system
 \$10K for second system - Wichita
 (one system for 32 months)

10/24/77

Zentec - TYMED

Grant Morgan - VP Engineering

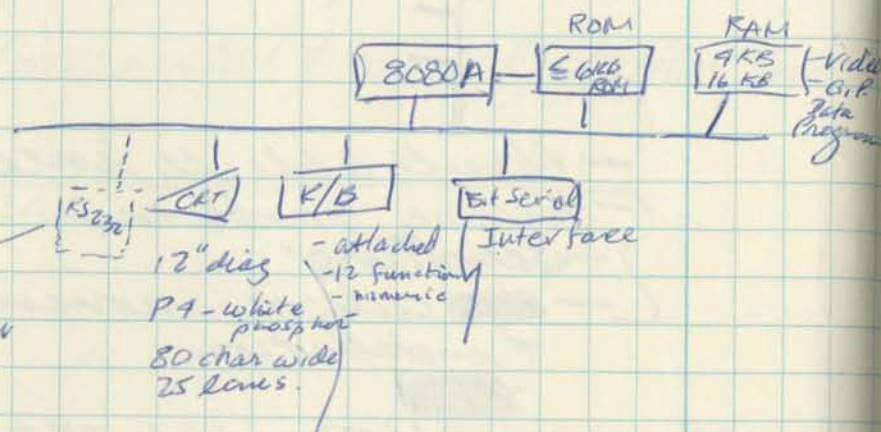
Larry Lovelock - Chief Designer

Zionel Martin - Director of

Guy Gorzinski (?) - Salesman (?)

Objectives 2000' drivers
- minimize cost

Zentec - ZMS-50

Video:

① 2 page methods

X '1000'

X '1030' - 25th line

X '1080 - 1-24

25-48

② List driven -

address	Byte Count	Control
16-bit		

Advantages:

- non-contiguous in core

- effective compressor of data in sparsity

	List	Fully (at 100-250) Discarded
ZMS 50 - mid 1978	\$	\$ 800?
ZMS 90 - early 1978	\$	\$ 1500?
ZMS 70 - early late 1978	\$	\$ 3500+?

GTE Sylvania - IAS - Uses Zentec

LA. County Sheriff's office

RS-232C | 50' @ 19.2KB
| 500' @ 9600 baud -E.I.A. - "RS-XVZ" - Emerging Standard
compatible @ RS-232C

Cyril Boldon -

Consumer Finance and Small Business Mgt.
Used M.I.S.

Intelligent Terminal

Short run

Recommend - Mktg. Staff, Ed Field, Tech Div.

Private Label: Schwartz -

Ed - Low Risk & Profitable ^(Price Competition)

Ed Field won't allow a straight pass-through
"Value-added" has been unquantified.

Tech Div: uniform software,

T.E.M. - current profit opportunity

"Mass roots demand" - field.

- economics

account size, support & dev't costs, etc.

"Wait and see" - short term recommendation
model the economics

ZENTEC

ZMS-50 - \$1300-\$1400

ZMS-70 - \$2000 ± 700

ZMS-70

2 ports ~~no disk~~ ^{no disk} ^{no printer} ^{≈ \$2000}

10/25/77

TyMED - 44 terminals
Travel - 250 terminals -

≈ 300 terminals

1978

ZMS-90

32KB
dual
mini-diskettes

\$4500

ZMS-50 : 1 port
1 optional port

(fixed keyboard-

MASTER

TERM

POLL I-D

TEXT
NAK

ADDR ID

TEXT

ACK

1978 - ZMS-70 (uses 903 case) Jan 1978
"-50 Feb 1978
90 March 1978
26 weeks lead time on tooling for the case-

Medical - pilot system in California -
Zentec has a maintenance capability in Calif.

MATS Service -

1200 baud - 15 cities -

3rd party maintenance - requires 90 days to
"get up to speed"

- U.P.I. - 5th party maintenance -

New York } First 2 travel agent pilot systems
San Francisco } in January, 1978

Zentec could supply ADM-2 emulator

ZILOG ZENTEC RAYTHEON LS./Vadic

JAN 20

FEB 25

NAK 40

APRIL 40

MAY

JUNE

Half of ZMS-50 - 1978 (40 units) have been
booked

W29 Business plan -

HERTS - 1 ticket printer installation -

10/25/77

Chuck Younger:

Topics:

- ① Responsibilities as Unit Manager
- ② Current status of RTE project
- ③ Miscellany (TYMED / TYMCARE) -

① Mrg
1:30 p.m. -

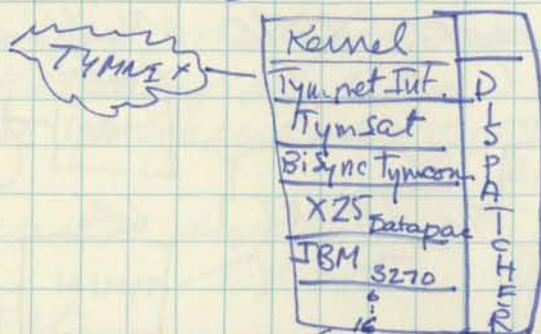
Chuck - every Wednesday - or every other

② Status report - once per month -
Chuck needs to know the date!③ Design
Chuck & Dave - TYMCARE -
- analyze system requirements - hardware & operating system④ Reschedule - RTE completion
Chuck ~~if~~ will produce schedule -

Tymnet Planning Meeting -

10/27/77

ISIS - "Internally Switched Interface System"



JRH - Bob Harchand?

3270's & Varian Question -
Varian 32KW limitationnode takeover
supervisor traffic*400-\$1000/mo. for cluster terminal connection
(Boston-Fargo)

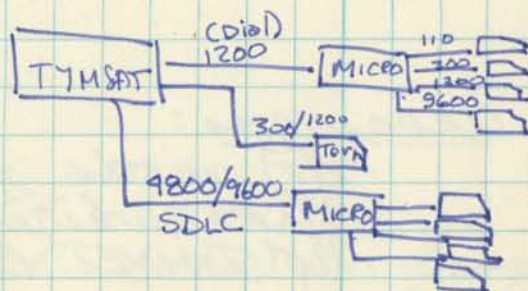
New tariff required

Can this be done

1. ASIA - how priced?
2. Remote Tymnet (from Interdata) - how priced?
3. Varian ~~integrated~~ implementation?
4. Tymcom III - not valuable @ present.

Error checking asynchronous protocol -
(except for ~~Alroy's~~ protocol, forget this
for the next months).

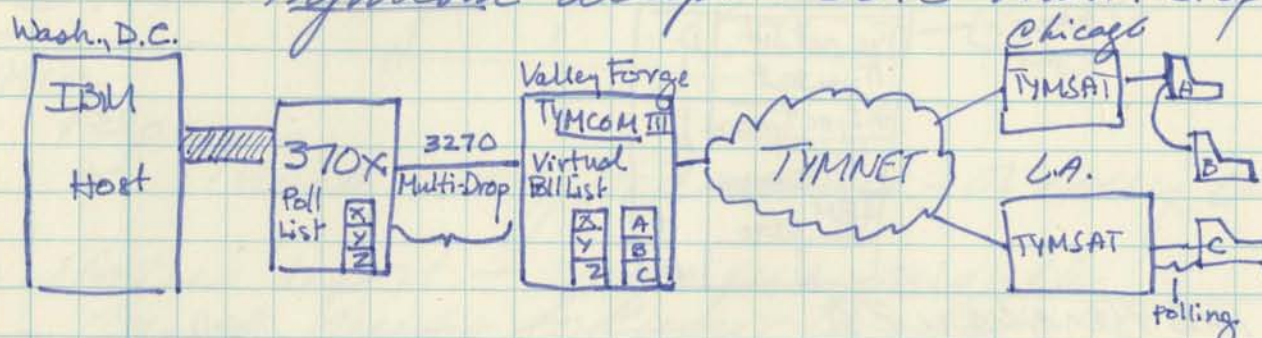
HASP is the only marketable product to the
IBM world. (via Tymnet) -



10/27/77

Tymnet - Annual Product Planning Mtg.- 3270's:

H1:

Tymcom Accepts 3270 Multi-Drop ProtocolAdvantages:

- No mods to host environment
- Works wherever 3270 is supported
- No TYMNET Equipment required on site. (can share Tymcom)

Disadvantages:

- Host must provide more hardware
- Host must use ^{more} 370X CPU for polling.
- Less efficient use of bandwidth between Host & Net. (log in question).

Development:

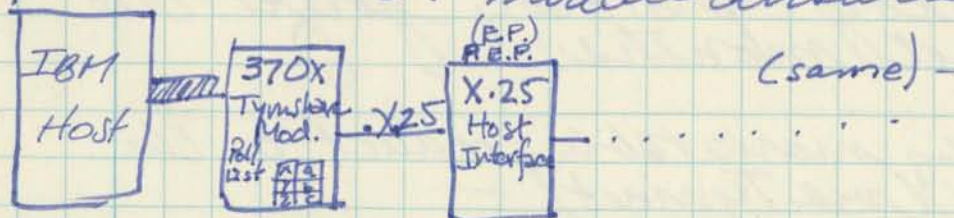
TYMCOM Software -
 TYMSAT "

Interdatas and
 Variants ??

U.S.B.A.

1000 (3270) terminals!!!!
 500 - ~~big cities~~ in house
 500 - ~~everywhere else~~

Western states -
 Calif, Utah, Oregon, Idaho, Wash,
 Wyo, Nev.
 Example: 1 term. in each town on Hwy 5 - from S.F. to Portland

TYMSHARE 370X (H3) module Answers Polls to Channel:Advantages:

- 1) Uses Std. X.25/Host interface
- 2) Very Quick Response to Channel Poll
- 3) Efficient Use of Real Bandwidth between Host & Net.
- 4) Generally uses less CPU

(Teletype has this (?))
EPX has it !!

5) NO TYMNET hardware on site (shares TYMCON)

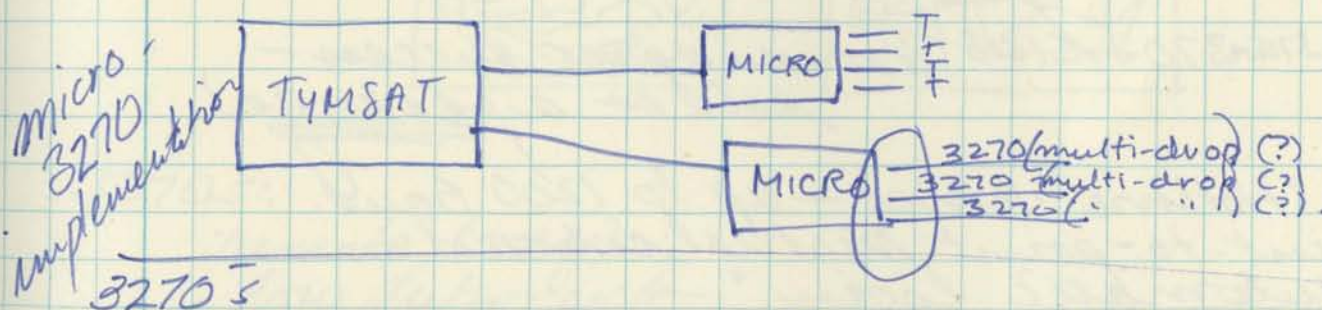
Disadvantages:

- 1) Requires modification of host environment
- 2) Works only at sites with 370X and who give consent to go non-standard (leaves out 1270, CORTEN, CCI, etc.)
- 3) Requires support of two pieces of code.

Development:

- 1) TYMCON Software
- 2) 370X
- 3) TYMSAT

Partitioned Emulator Program - P.E.P. (old) | 370X driver module.
Network Control Program - N.C.P. (new)



3270's

1. numerous - second only to teletypes
2. numerous random inquiries
3. existing customers @ parallel 3270 nets.
4. We can't handle the larger user's req's - its volume justifies circuit switching
5. Info - difficult to get.
6. We must do polling locally.

3270 Unknowns:

1. Impact of higher char. rates on Tymnet is unknown
→ 20K to 250 Kchar/hour range.
→ educated guess is 130Kchar/hour.
2. Can we compete viably and economically - (price competing)
Unlimited service for \$175 to \$300/month/terminal location
3. Host interface to host software - how should it look??
4. - Can't force an access method change
- Should be as transparent to existing polled environment as possible.

- 4). Is the big city - first approach viable? Our market may not be in big cities.
 5). Impact of SDLC? What happens to existing biSync 3270's over the next three years.

3270 Prospects:

- 1). Continental Can - some locations - \$5000/mo.
- 2). New England Life - \$10,000/mo
- 3). Inscot - \$2000/mo.
- 4). Std. Oil of Calif. - \$5,000/mo. etc.

Burrough's support: (?)

6 \$ 20k/mo
 12 50k/mo
 24 150k/mo.

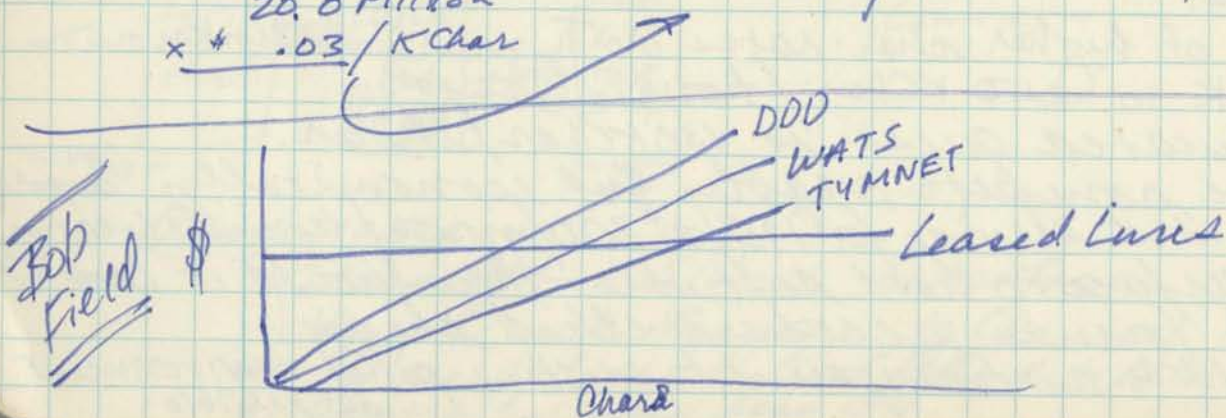
Based on \$200-\$300/terminal/mo. price

[3270 ~~to~~ 370 $\leftrightarrow$ CICS] (tremendous success - sold as a package.)

TELENET - "Hotline" Service - up to 1200 baud.
 - point-to-point virtual circuit
 - "automatic login" -
 \$75/mo. - all you can eat!!

Tymnet Prices (Present):

Tymsat port \$175.00
 Characters 624.00
 130K chars/Hr.
 x 160 Hours/mo.
 20.8 Million
 x \$.03/Kchar
 \$ 799.00 plus local loop



Switched DDS @ 2.4, 4.8, 9.6 KBaud -

- very cheap end-to-end
- increased local loop charges

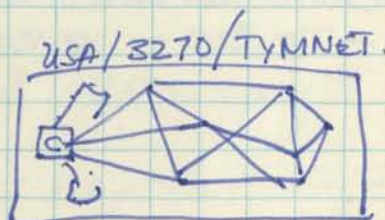
S.P. has raised DATRAM prices to where they are realistic, & now they can't sell it!!!

3270's are somewhere between interactive terminals & RJE relative to cps req'd vs. connect-time.

Lakoy 2400Bps line - 45 users
4800 " " - 92 "

② What are the fundamental economics of connecting 3270's to TYMNET?

Warren Prince:



3270's:

- : remote (very)
- : low duty-cycle

Warren: 50¢ per watts callin for credit card for validation

350,000 logins/day (must be avoided if possible) -
Rotary #407 Dataset (Touchtone telephone or Transaction Telephone)
Touchtone phone — authorization code.
Votrax (or Micro-vox, etc.) (Warren does not want to use
25¢ validation via Tymnet ATT transaction telephones.)

Caloy: \$20 million w/i 2 years it would wipe out TSHR (usage competition)
Rotary of #407 datasets — permanent circuits —

November 1, 1977

Doug Danforth - Software Distribution System -Ben Russell - \$500/mo - DATAPoint - 4 diskettes -SRX-11M
{ Basic Plus II -

(1978) JAN FEB MAR APR JUNE JULY AUG SEP OCT NOV
 1 1 1 1

WFW -

11/4/77

- ① Need delay parameters for Tymnet supported terminals.
- ② Need 1200 terminal delay params - 16SA - needs further breakdown.
- ③ Proper delay characteristics which Tymshare wants to support.
- ④ Special reg's - TI-810 - reverse channel - (ff/tab/vtab/256 char buffer)
- ⑤

Bob Wallace - Network Spooling

- 1) Bandwidth utilization ✓
4800 baud modem
operating at 4000 baud effective
- 2) Duty cycle - (available from Colun)
assume 6 hrs/day.
- 3) Average distance to host ✓
establishes the cost of the link
 - \$1/mile per month
 - modems
 - Tymnet (ports)

Establish potential savings:

$$\text{utilization} \times \text{duty cycle} \times \text{cost of avg. line link}$$

Savings could be realized:

- 1) Release of certain network lines.
- 2) Growth potential at no cost
 - printing at local office
 - network traffic in the day

Al Fern - Cluster Concentrator Requirements ^{11/2/77}

- ① will not support TI-810 or Centronics
- ② local editing
- ③ printer output (slave device) needs to be expanded
- ④ more generalized function key capabilities -

Grant Morgan (ZENTEC) (Barry Hummer) - 11/3/77

12"
P4-phosphor (Ball Bros. / "S.C." - Minneapolis) -
Truncated 9003 keyboard (no numeric pad) -
Cannot generate 8-bit chars for display editor -
10 bits - repeat, control

Bit 9 - all caps
10 = repeat - $\frac{1}{2}$ sec. hardware ^{implemented} ~~firmware~~
30 to 60 repeats per second.
Keyboard -

Board sets differences -

50 - option connector
~~option~~ printer interface -
- 37 pin connector

"same as bus interface on 9003 -
Keyp. Interface - interrupt-driven
- no printer interface available -

→ 8080A-1

{ 900Z - } "Bounded system" - architectural differences -
{ ZMS-50 } - Run @ rated speed of processor -
- fixed configuration
RAM, ROM, PROM - (EPROM 9V-2716-2KB)
- up to 8KB of EPROM (equivalent fuse link PROMs available)

Memory - 2116 - 16KB chip -
2117

- switch-selectable up to 19.2KB - {
 asynch.
 synch.
 isochronous}

Same character

Interrupts through std. R.S.T. vectors

Similar power supply -

~~Two~~ Two "pages" of memory -

Extended text

word wrap & reverse word wrap -

TROM4

Self-test -

basic subroutines - (incl. forms generation) -

Display list structure

Interrupts vectored through RAM(?)

- must if user program is to grab interrupts.

RS-422 option,
 current loop

RS-232 / RS-422
 (not fully
 implemented in
 the terminal)

12 function keys on the keyboard.

Programming differences between
 ZMS-50 & (ZMS-70 & ZMS-90) -

Embedded control codes
 (include floppy disk -

- Speed restriction < 12 attribute changes per line.

& CPU highest

- memory refresh next highest

- video board - last

ZMS-70 - 6 card slots

ZMS-90 7 " "

? "strap it back to 9003 compatibility" -
 can't mix them

Video timing board 8KB (4K chips) - 32KB (@ 16K chips)
 - six chip locations for character generator
 1K x 4 either PROM or RAM

- ZM570/90 - common video timing board -
- 10x10 dot field for character generation -
 - "ascender/descender" bits - half dot shift.
 - If you use ram you can download - character generation -
 - ZM550 - straight 9003 - character generation -
 - 20x20

All boards are into "PC layout" with the exception of the ZM5-50 board.

ZM550 case - longest leadtime - due in in Feb.

ZM570 - modified horizontal

- click/bEEP in motherboard @ IDCircuit

2 sided boards - except

- Video timing board - multi-layer

Bill Morton -

Printer terminals - (hardcopy 30cps?)

11/4/77

Printer Bank one building - several floors -

querying a single database -

Memorex - 12 CRT's (?) - 500 queries/day @ simple update.

Bob Wallace

① 2-3 Q78 - \$2500-2600 in qty.

11/8/77

- card cage

- LSI-11

- mem

- 4 port mux

- ffd controller

41 floppy
single-sided
single density
"model 1600 equivalent"

② - CRT - \$1100 in qty.

- LSI @ mem / P.S. / bootstrap.

CRT controller board -

Keyboard in on parallel interface

- ZMS70/90 - common video timing board -
- 10x10 dot field for character generation -
 - "ascender/descender" bits - half dot shift.
 - If you use ram you can download - character generation -
 - ZMS50 - straight 9003 - character generation -
 - 20x20

All boards are into "PC layout" with the exception of the ZMS-50 board.

ZMS50 case - longest leadtime - due in in Feb.

ZMS70 - modified horizontal

- click/keep in motherboard @ IDCircuit

2 sided boards - except

- Video timing board - multi-layer

Bill Morton -

Printer terminals - (hardcopy 30cps?)
 one building - several floors -
 querying a single database -

11/4/77

Memorex - 12 CRT's (?) - 500 queries/day @ simple update.

Bob Wallace

① 2-3 Q78 - \$2500-2600 in qty.

11/8/77

- card cage

- LSI-11

- mem

- 4 port mux

- ffd controller

41 floppy
 single-sided
 single density
 "model 1600 equivalent"

② - CRT - \$1100 in qty.

- LSI @ mem / P.S. / bootstrap.

CRT controller board -

Keyboard in on parallel interface

11/2/77

Sycor controller:

\$356/mo
 60/mo.
 110/mo.
\$526/mo.

4 CRT & Sycor controller
 Vadic modem^(GE maint) (\$40/mo @ Bell 212) !!
 TI-810 printer

\$46/mo. T²
\$526/mo
 \$139 =

31% G.P.M. !!
@ 0% RISK

DEC/T.I. line



11/8/77

PDP11- RTE Advantages:

<NP> = network printer/reader
 <C> = COPE

Relative to Cope & Network Printer/Reader:

- ✓ <NP> ① ~~have~~ have magtape, high speed card reader <C>
- <C> ② PDP11 is cheaper, < 50% of amortized cost of COPE
- <C> ③ CRT console - ease of operator interface \$35,000
\$35,000
- <NP> ④ ~~network~~ network spooling - operator unattended
 <C> (attended) - uses nighttime Tymnet bandwidth
- ✓ <NP> ⑤ (NYC - 40% of bandwidth used for COPE and
 high speed printing) -
- ⑥ Daytime throughput { 125 cps - 300 cps } daytime
 night time throughput { 200 cps - 400 cps } night time
- ⑦ customization of batch jobs.
 - job definition language - "Batch facilities for use on the 990's & 10's.
- ✓ <NP> ⑧ multiple copies of the same file(s) need
 be sent only once (header page printed twice by Soco
 trailer page)
- <NP> ⑨ Batch ~~printing~~ of the same form (print job)
 collected from multiple hosts.
 (fewer form changes by the operator)
- ✓ <NP> ⑩ Possible replacement of second shift operators.
- <NP> ⑪ Possible elimination of additional printers
 (reduction in current # of printers).
- ✓ <NP> ⑫ Can make use of faster (eg. 1000 LPM & 1200 LPM) printers
- <NP> ⑬ Job Definition Files -
- <NP> ⑭ Run periodic requests -
 Run timed requests.
- <NP> ⑮ Run applications & key-to-disk at night
- ✓ <NP> ⑯ Data Compression - possible use of
 character pairing algorithms, Huffman codes, etc.
 (can't do @ dumb printer).
- <NP> ⑰ Read cards & magtape during the daytime & transmit
 - customers can enter media w/o waiting for Tymnet @ night.

⑮ Read cards ^{or} magtape ~~while~~ transmitting or receiving across Tymnet.

⑯ ^{Potential for} Better operator interface and error diagnostics

⑰ Solve recurrent protocol problems @ COPE by having control of the software (End-of-media magtape)

✓ (NP) (C) ⑱ Multiple printers per CPU - using only one Tymnet port.

✓ (NP) (C) ⑲ Shift host load required generating and listing spool files from daytime to night time - effectively offloading off host CPUs as well. (Equivalent of night-time BATCH REQUEST capability)

✓ ⑳ Will support media conversion from customer systems to Tymshare centers prior to transmission to host hosts (e.g., floppies, cassette, paper tape, magtape,

✓ ㉑ Eliminate or drastically reduce use of WATS service during daytime. ~~WATS~~

(C) ㉒ Eliminate modems by hardwiring into the Tymnet - this cannot be done with the COPE. $(208B = \$125/mo \times 12 + \text{Data access Arrangement} \& \text{Business Telephone})$

(C) ㉓ Operator guidance menus - saves operator Edit & validation complex printing - (?) training

㉔ PDP11 provides standard means of interface to future peripherals - e.g. high performance magtape, diskettes, printers (e.g. ^{ink-jet} ^{electrostatic} ^{multiple print train}), card readers, bubble storage devices, ^{word processing quality printers, special printers} ^{ENRGT, KATANA}

✓ ㉕ "Electronic forms control" - forms control by the professor, not by the printer - ~~the~~ operator need never change the carriage control tape.

✓ ㉖ Automatic retry (possible) to upload & download files to or from hosts.

- ③② Possibility of automatic accounting/tracking by center: e.g. # of pages, chars transmitted, # of spool requests
- ③① Processor/memory portion of system cost will decrease rapidly - so that additional system cost of epk will be negligible -
- ③② Salable product to customers -
- ③③

WFW - Intelligent Terminal Debugger - Characteristics Requirements - 11/14

- ① $3KB \approx 280$ debugger; 8080 debugger $\approx 2KB$
16KB = I.S.C. — A lot of memory
- ② Directly addressable screen - "core refreshed" - almost necessary.
- ③ 48 lines or 2 pages (on video board) -
- ④ Function keys - desirable (8 bits)
- ⑤ Has to be interrupt-driven!!
(ie, from the keyboard and line!)
- ⑥ 8080/8085/280 - easier to write debugger!!
- ⑦

Chuck - Project Status -

11/14

① RJE -

a. Julian could be assigned:

- protocol manager ($\frac{1}{2}$ man-month) (TASK) (CY'S - JAN)
- DUP driver (TASK) (DW'S - DEC)
- Control module (TASK) - (CY'S MARCH)

b. ~~Julian~~ Bill Euske could be assigned to debugging

c. Schedule "spool" modifications on host systems.

11/14
 Nate Kalowski - Intelligence & Storage Products
 Product Line Mgr.
 Comm. Products@DEC for Terminal

- LA-36 buffer board
- uproc

(617)-481-7400
 X8052

- RXT-11** - intelligent peripheral product - "box"
- Single/dual (single density) - 1/2 MegaByte (First release)
 - 8 KW / 32 KW
 - cluster controller option - up to 4 terminals total
 - std. - "Bounded system" - "Terminal Intelligence Module"
 - comm line (Synch (Byte); Asynch.)
 - printer port
 - terminal (1 to 4)
 - CRT, hardcopy, - auto baud rate settings; full EIA interface for
 - (double density in future) head and drive compatible/upgradeable read/write electronics
 - 11 I.S.P. - fully compatible -
 - purpose to sell runtime machines - not development machines.
 - "software licensing becomes virtually free" - RT-11 \$97
 - \$2500 - single floppy 100-200 per year
 - \$3500 - dual floppy " "
 - units
 - change read/write controller board - pluggable
 - field upgradeable -
 - large breadbox 12" x 17" deep x 7" high (1 diskette)
 - Dev't system - RT-11 - PDP-11 V03
 - Downline loadable -
 - By summer, June or so. (July/August)
 - Pilot production in May
 - Announcement in the beginning of February
 - Doubled density - March

- ① **RXT-11** - [production schedule] in first half of 1978.
- 5-MAY Q-Bus RX02 - July/August 1978
- 25-JUNE Double density. RX02 - DATA controller.
- 50-JULY (not available on this product!!) ④ VT-100
- production August. i.e., non-RXT-11 compatible September/October preproduction
- ③ 3+ Cartridge ③ Downline loadable cert. October
- Feb 1979 - Like HP-1000

No port
 emulation
 done with
 8085

add terminal ports
 to 4 ports -
 or to 2 floppies

11/14/77

Aszlo Rakoczi -

re: msg. switch position -

- Honeywell orientation vs. PDP10 & DEC, 2020
- Shell contract - (Florifax? for overseas contract)
problems @ overcommitment
- my own misgivings about staff position
(not a line position) - (analogous to Walt Eishmann or his people)
- Asz says "he would take it" -
to wound out my background
- Asz worries I might have been brought in to "tail out" the Honeywell system.
- Asz feels I should buy some time -
- "don't burn any bridges"
- "buy a couple of weeks to research it"
- "talk to Bob Harcharik re: msg switch"
- Three month test-and-checkout phase on PDP10 message switch
- Possible reorganizations of Tymnet - incl. Ernie? vs. (Ruben Prince)
- Look at the Shell contract - (default on customization?)
- Find out what problems exist with the software vendor

Dick Scott, Nate Kowalski -

VT-100

1/11/78

- cure screen limitations of VT-52
4 function keys + 4 additional; "smart" terminal
- decision point in January 1978 -
- low cost, many featured terminal
- introduction as buffered terminal

Texas Instruments - "Bubble Disk"

11/16

• 3 to 8M Bytes -
Reliability, non-volatile
fast access
transfer
low power

reliable (head/track)
Access - (moving head -

10,000 Hr. MTBF (conservative
20,000 -
25,000)

Continual = 1/year
40hr week = 1 call per
5 years.

"cost of ownership" -

→ equal to floppies ←

purchase + repair + scheduled pm + lost opportunity cost.

25ms. avg. access.

150KB transfer rate.

14" x 17" x 5"; 25lbs

By January 1978:

Faith

Dennis Keats -

Microdata 1600 - 1621 control memory PROM
16KW 1630

8KW

8KW

8KW

5 Megabyte - Dynex

Wango tape drive - 800BPI / 9 track / 12 1/2 ips.

Centronics 1018

QSI-7700A -

Display processing unit - DNA - Info. Display, Inc.

Cross assembler - 360/50 -

re-written at ROLLA.

1/11/56

experience { IBM 360 - Fortran & assembly language routine interface
Microdata 1600, 21 - magtape handler; disk utility (diskedit) TOS; COSMAC
Honeywell 516 - emulators, 1600 Micro.
Intel 8080 - (IMSAI)
DG Nova - interrupt driven mag. printing
Comp Audio LSI-200

MPL /; PL/I / FORTRAN / ALGOL / BASIC / APL? / COBOL

18/9/77

Day Danforth - Software Distribution System -

Helper -

Source/Destination - host or terminal w.r.t. network

TTY - terminal or commands file

Guardian

- restricted command mode - runs nothing but
access to guardian's user the guardian

Attributes

- time stamps
- list of sites
- archived?
- who's responsible

W29 -

Application req'ts:

- ① protected fields → ^{a)} variable screen size
 - to simulate airline screen format.

64 x 13 lines
 chars

⇒ airline system screen size

- ② data compression

- ③ visual characteristic

- blink ✓
- half intensity ✓
- reverse video (they could use it)
- underline (no need) -

- ④ save

- data compression
- partial send
- protected mode -

- ⑤ Function keys - 8 functions -

- "partial" send
- + "send"

- (Same as any airline?)

- special escape

compressed data messages -

12/13/77

Gary Myers Jacksonville/Miami

Printer(s)
Tape Drive -
Card Reader -
11/34 -

- Tony Ficcaro, Lance Jago
- Bill Parrie, John Swarbrick -
- Gary Myers.
- GTM

DD11-SPC-1
Memory
Expansion box.

Miami 75,000 print lines
night

Printer upgrade in the field. ? - 12-14 hrs.
\$1500 field upgrade

CDs:

miami - intermittent character errors
Jacksonville - seems to be working

Card reader in Jax - out of service for weeks.

MIAMI null characters
or arbitrary chars. generated.
75K print lines/night - 9 to 10 hours
- Sporadically dropping columns in a single
card

2500 cards
Box

mid month / month ends

10-20K cards
night

5-10 boxes/night

3 to 4 times/month

JAX: 8-10K Cards/night -

40-50K print lines/night.

ANSI-standard tape
labels -

① backup of disk files

② overflow

③ customer tapes.

end-of-paper sensor - payroll checks
paper skewing - carriage control tape -
power supply - powering down (JAX)
reported 12/6/77

Swarbrick:

- ① power supply - in the air (for the line printer)
- ② hardware guy - from Cupertino to Miami
- ③ failure, then send Julian
- ④ Maglaper - on their way - today or tomorrow!
- Includes 11/34, memory, backplane (DD-11-SPC1)

1/2/78

Miami and Jacksonville Problems:

1/2/78 - Bud says JAX is running

1/2/78 - Miami -

- touchy ROM M9301 - seating
- parity controller problem?

11/24
 { 64K memory } installed -
 [magtape]

CT 4964 600 LPM printer coming here - Jan. 27th -Corp RJE
need

- power supply
- memory
- short cabinets -

SMB disk to Miami -

VF-100

- should be able to do a login
- problem on disconnect -

1/3/78

Global DANA Strategy

Questions:

- ABC ?
- ADCP ?
- Series 1
- Action plan schedules -

~~App~~

Distributed applications:

- On Time
- Pharmacy
- W29
- TymCare
- Cable -
- Telefuel -

Data Entry - 370
Burroughs 201360

- Arch @ Ken -
- Call Art Faisse
- TBM Series 1

1/3/78

Jack Liart -

- COM & source

- ultra strip -
whole gamut- format tapes format -
or generate print tapes

COM units can convert print tapes -

unique indexing -

IBM 7074

370/158

370/155-165's 168's

Burroughs 7700's

Some

NCS

Remote Computing

In-House -

100 different applications -

- invent

- business reports

- COM for business office
monthly billing for 7.5 million

- service

- share

- A/R

- trunk report

- credit card lists

Format on the fly - (on the host machine) -
Format - second pass
Print tape conversion

System 9

1/4/78

Ken Jones -

Triumph
Adair
person
TP Access
method

Technical liaison
Ralph Kottar (conservative)
Dr. Wundt - technical
Dr. Retsch - Taylorix-
imbrating head
Ziberske - corporate head

Itinerary -

Stuttgart - Taylorix/Hymshare
Paris - ~~SIIGOS~~
Darmstadt - Bundespost, 1
London - BPQ, USL

System 9 - cassettes, med-speed printer, small business acct's - general ledger, payroll, microprogrammed, including computer
System 6 - new, smaller, cheaper -
literally 100's installed
some customers run applications in
Dial-out from the central 370 (2x370/158)
batch processing on central 370 -

Single price
for all of
Germany
at night

Bundespost has night time rates -
tariff independent of where you're
calling from in Germany.

Bundespost - @ processing in the network -
encourages shared-use network -
partial Go RCA, because of post war treatment

use 1200 BiSync now -

Can this system (6) communicate
asynchronously??

Taylorix
wants

① BiSync - circuit support
② Dial-out

Jazz wants to
hook their

SIIGOS

- Patcaud - Technical Director -
SEXTANT designer

APL - Jean Pierre Barasz - (in BUSS)

(I.R. Sharp's APL - large business)

370/155
Burroughs 6700

credit card processing
Carte Bleu, Carte Blanche

Many BiSync RTE's - ^aprimary business
370's in 2-3 cities

Subsidiary's
motivation

network maintenance and reliability
problems -
limited in ability to expand their
network. They would like to
piggyback on Tymnet.

- flexibility in network reconfiguration
- BiSync through the network
supported by TYMCOM III's
- Interested in intelligent terminal
plans and products

Be prepared! They will want specifications

1/4/78

- ~~Call Cathy Rakoczi~~
- ~~Flip Charts for Friday~~
- ~~Manager for Mint Systems~~
- ~~Call Gary Myers~~
- ~~Call J. Boyl~~
- ~~Milestones~~
- ~~Stock options~~
- ~~Incentives - Thursday night -~~
- ~~Vacation plans for Europe~~
- ~~Chuck's memo - re: RJE - to Wallace - this week!!~~
- ~~RSX-20F 2 wk. delay -~~
- ~~Follow-up with a memo to Faith~~
 - ~~interest on a low priority basis~~
- ~~Send Walt a copy of overall RJE document~~
- ~~Chuck's documentation~~
 - ~~record blocker/deblocker~~
 - ~~file system~~
- ~~get paycheck this Friday!! before leaving -~~
- ~~call Faith about Pilot system~~
- ~~European trip~~
 - ~~day by day basis - daily notes -~~
- ~~Rex Heller~~

Commitments from Walt

- ① Follow through with Gary Myers
- ② " " " " " " To Poly
- ③ If not, then I will submit a revised schedule
- ④ Bill's milestones For WFW.
- ⑤ Meeting Thurs night - incentives
- ⑥ Review during agenda.

Tom Miller
Jerry
Brian Hoppe

1/10/18

Sycor

3270 - message oriented - enter key
field orientation -

T.I. printer -

printer support is funny! -
block oriented - 256 char blocks -
variant of Bsync - Acknowledge
Enquire -
space available?

Digital Equipment

1/11/78

Bifurcation of LSI-11 product line
in 15 mos. —

- ① 11/34 performance @ current LSI price
LSI-11 bus
- ② LSI-11 performance @ reduced price —
— bounded product —
— test marketing vehicle for
single chip design —

R47 — interfaced to LSI-11 —

— Bob McFadden, Jim Kelley, Rich Billig —

VRSX-11M
(includes DCL) — base system for ~~the~~ TPS~~Dem~~ Hubbell
Jerry Braun 1/11/78

Support

- 1M⁺
Wish
lists:
- multi-volume disk
 - overlapped peeks
 - DEC Command language —
 - fast backup utility
 - system generation

- cleaned up in version 3.1 — [announced for release in February]
- "save" feature
- add new drivers:
 - RM03
 - RX02 — new floppy

DECNET —

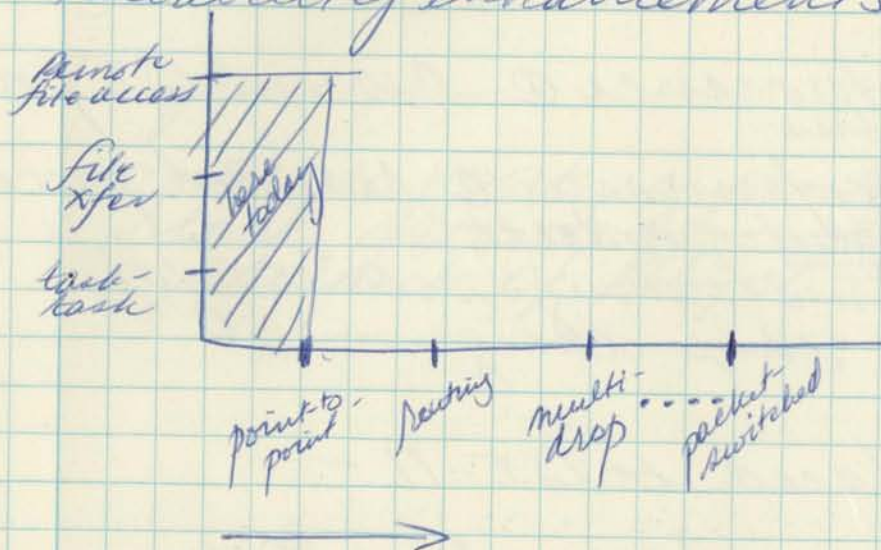
11/70 to 11/34 —

50-75 Kbaud — data throughput —

next release in 1½-2 mos. ~~V.1.2.0~~ V.2.0
— 1024 words of ucode in DMC-11

Stage 2 - DECNET -

performance improvements & testing
performance measurement tools
reliability enhancements



RSTS/E & RT-11
will have DECNET
support

Current activity

TPS-11 -

Announcement in April-May
Basic RSTS & COBOL

Classical

eg - order entry
separate finance application

cluster of users -

- large number of users -

- small number of files -

full-blown system

terminal communication -

- block mode

- oriented around VT-62 -

microcode for checking data field -

- 3790 -

6 mos. to a year off

Action Items:

- ① TPS-11 presentation - inform Ann Hardy.
in early February !!!
- ② 3270 - CSS product - presentation -
 - b) DICAM-11
 - c) RSX-11M - 3270 line protocol presentations
- ③ Request BETA-test site - for TPS-11
- ④ Follow up on X25 / (Swift ↔ RSX-11M)
interconnection.
- ⑤ DECNET V.2.0 release in March - Beta-test site?
- ⑥ VT.62 - presentation to Bob Wallace -
for 3270 emulation
- ⑦ DEM Referral program - APE - Applications Program
- DECS Exchange
- ⑧ TPS-11 functional spec and
user programming manual.

Dick Scott

January 13, 1978

Advanced video functions - last 2 KW scrolling
page

VT105 -

VT162 -

Composite video

EIA - ~~the~~ interface -

⇒ Extremely important that contingent
order contain specification for
EIA connector expansion - command

- integral modem - DAA -

- cross licence Bell design - Bell 212 -

⇒ ROM loader problem -
- no provision for down line loading -
(1012)
Disk mix is more important to Dick Scott
the

Announcement of RXT-11 in March -
- VT-100 at same time
-

"Not-to-exceed" pricing - (NTE)
@ quantity

CCA

David Bower **CCA** Computer Corporation of America
KOU-MEI CHUANG

incorporated as a driver —
Could have done it as an ACP — **DECNET** implemented as an ACP.
anticipated that driver will support
DQ-II module is operating

DU-

Virtual terminal oriented driver —
treated as though a local terminal
(not as though a ~~...~~)



RSX-11M [A] [B]

packet level

virtual channel (to 29);
accounting info by user;
addressing of users

line protocol

error control - retransmission
makes & breaks connections (link)
polls for status,

(HW)

error checking

BSC

IO, RLB - read ^{not all terminal} logical block features implemented
IO, WLB - write logical block
ATTACH, read-no-echo, write-back-through, request connection, read w/prompt

Accounting information
Editing functions not supported
- local echoing
- local editing

IO INF. Accounting

- One-to-one between terminal & virtual terminal number
- DYNAMIC assignment of virtual terminal addresses
- DIAL-Out Origination - a local task
- Can applications manipulate terminal character set
- X.29 or Telnet's I.T.I.
- Telnet: 12 parameters defined now (X.29) 58 parameters specified
- Terminal parameter for calls (status)

DU-driver

not ready

DQ-II ready

CDMA device lots of problems

yet to be done:

- ① accounting package (task)
- ② documentation

Apr 15th Delivery to customers

- still working on TELENET interface
- DU-II module being developed - for TELENET customers
- As few changes as possible on RSX-11M; designed as device driver
- 4KW driver @ several assembly options; loadable driver
- DUP-II next driver
- subset of TDRV facilities -
- UNSOLICITED input - discarded
- no discernable
- can't run on an unmapped facility?
- multiple line handling
- only one device type

3/6/78

I.B.I.S.

1/25/78

Configuration:

1. P1/34
 - ① 128 KW memory
2. RPO4 (*2 - for backup)
3. magtape - 9 track - 800/1600 BPI
4. line printer ≤ 300 LPM
5. async mux $\rightarrow$ DZ-11_E 16 lines ① modem support
6. console interface/clock
7. console terminal & user terminals & char printer

Plan: $\rightarrow$ DECnet (under RSTS/E)
 connected to RSX-11M switcher -
 connected to TYMNET via X.25

$\rightarrow$ "Swift" network interconnection -

[SYN-SYN-SYN-(SYN)
 DLE-STX
 :
 DLE-ETX]

BiSync frame

X.25

1/26/78

- "window" = no. of outstanding frames.

- Enter deferred echo; leave deferred echo
 logical data types yellow ball
green ball -

- Multiple X.25 links supported?
 - not at present

Interdatas:

12 sites ①
NO MAC

- echo on/off
 - terminal delay parameters

Bldg B
 Burroughs-DRI - Boston
 ITT - DPO

NYC

(belongs to ITT)

Speech - 12/3/78

Problem:

- ① cost of communications
- ② response time requirements (interactivity)
- ③ guaranteed resource availability
- ④ fixed price for budgeting purposes
- ⑤ local data storage requirements
 - demountable volumes
 - physical security of data
- ⑥ high reliability / high machine availability
- ⑦ diverse economies of scale for production-oriented systems

Strategy:

- ① family of processors, ... preserve software investment and allow application migration
- ② cross support software — leverage software development from familiar and flexible host development environment
- ③ Execution-oriented systems
- ④ "Optimized-OEM" equipment — target yields of \$6/1 (^{revenue}/_{cost} hardware)
- ⑤ Orient applications and developments around existing Tymshare strengths (Tymnet host, OEMs financial and industry oriented)
- ⑥ Growth by acquisition
 - software house market (3000)
 - 70,000 PDP 11's running applications

Tactical problems:

- ① Gain adequate software experience
 - build tools
 - gain familiarity @ hardware & environment
 - build first systems; develop support group.
- ② Gain maintenance experience in the field
 - same as above
 - critical to success of OEM program. (not end user)

(Speech-cont'd)

IV. Current Mini Projects

- ① "Night-Tym" RTE
 - deferred spooling across Tymnet
 - Chuck Younger ("COACH")
- ② Systems support for applications
 - TymCHRE
 - MAGNUM - cross-compile & execute
 - I.B.I.S.
 - other
- ③ Hardware evaluation and selection
 - full system configuration, including cartridge & storage module disk, diskette, tape, LPTs, CDR, memories, interfaces
- ④ Logistics - Terry Schwab - ("Terrible")
- ⑤ Internal support - (Dave Weber - "Ace")
 - RSX-11M
 - RMS-11K
 - Fortran, COBOL, BASIC,
 - DECNET

V. Current Micro Projects: Bill Weiker ("Wiz")

- ① Terminal communications concentrator
 - W29
 - micro-node (CUTYMSAD)
 - micro-TYMCOM III - (?)
- ② Intelligent terminal projects -
 - cross support
 - simple data entry
 - other
- ③ Synergy from sophisticated development tools
 - display oriented debugger
 - display oriented editor
 - graphics

VI. Cross Support Software

- ① Software distribution system - finished preliminary design

VII. Strategy for 1978 - ("run like hell") ("Dashing Dang")

2/2/78 -

CORE Replacement - RTE

- Phil Petri - N. York - Ops. analyst
1 1/2 yrs. experience
110 million chars/month -
- Computer maintenance - staffing, spares, maintenance in the field
- April 1st - Field test @ CORPORATE
- Documentation -
- 600 LPM Data Printer
- Schedule equipment with Ron Richter
- Customer site installations -
deferred until 3Q78
 - Review again in June/July -
- Mike Colan, Jack Melnick, Bill Euske -
- CORE vs. MOS -
power-fail recovery & battery backup -
- add backplane (wfi)
- RSX-11M - (\$826.00)
hold harmless letter from Dave Weber
- 15% discount on MDB year.
- footnoted @ quantity levels assumed -
by vendor -
- Bob Wallace to do pricing and costing study -

2/2/78 -

Product Marketing -

Doug - Banking -

A) ① Network interconnection -

② Swift "

③ → RSX-11M conversion

④ Communication @

PDP-10 or 370 - for central data

enter:

- foreign exchange info -
- debits & credits info -

trader

back office - can be deferred -
front " cannot "

B) Citizens Savings -

Loan tracking system Datapoint ⁵⁵⁰⁰ / Databases

- needs verification on input

Logical verification, not
verification against data base)- form printing -
everything associated @ home loan

C) Rainier Bank (Seattle) -

- customized software development in MAGNUM

- TASC (CAPS) would develop some front end

- interface @ MAGNUM

Jerry Rowitt - ~~the~~ Utilities - Telephone Industry

① Chesapeake & Potomac - Telephone -

1 system - prototype -
5 pre-production

→ 80 potential systems

Datapoint 11345 -

Classic opportunity -

[Plant ^{PCR}
Cost Results]Ben
Russell

② Packaged applications -

- Bell System - UNIX -

- 50 simultaneous users - (250 overall)
personnel data terminals
Pacific Tel & Tel -

Ed Walz:

KOMARC

FRAPS -

\$180/mo.

to NCSS -

for

strictly data collection & checking -

Ken Churilla -

- Model 1600 - capabilities - very desirable
2.5-5 MB - high speed

Bill Mulert - needs a micro concentrator!!

20 in 1978

additional 50-60/yr. thereafter -

Jim Armstrong (FRS)

3000 card images - 200 card images/edges -

Model 1600 configuration is fine -

Magnum - Data Entry -

Ben Russell, Ken Hb/comb,
Dave Wiper, Julian Brook,
Karl Van Zoeren -

2/3/78 -

ISAM Lookup
from disk

upload and download from host -

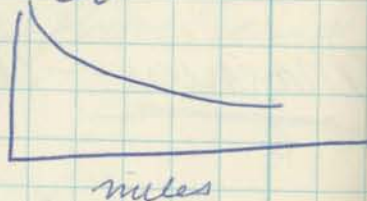
Cross-compilation of data entry procedure

3/6/78 -

KDSS Problems:

- ① will only run on a mapped system - KDSS uses features available only under a mapped system.
 - ② - NO ISAM capability - linkage capability available (for ISAM host table lookups, customization, etc.) allows host table capacity
 - ③ - They don't do sorts! (SORT-11 is available) sorts are necessary -
 - ④ - per copy license fee.
 - ⑤ Written for RSTS/E - "altered" to run under RSX-11M.
- | Licensed (KDSS) | TAM | KDSS-TAM Combined |
|----------------------------|----------|-------------------|
| 1-3 - \$9000 ea = \$27,000 | @6000 = | \$11,400 |
| 4-8 \$5400 = 27,000 | @3600 | \$6,840 |
| <u>Total</u> \$54,000 | \$36,000 | <u>\$68,400</u> |

Multi-drop:

- \$25/drop ^(up to) ~~for~~ a given "exchange" - (voice grade 300 ~~Hz~~ circuit)
- "Exchange" - doesn't relate to geography, demography, Central Office, prefix.
- 2001 - private line voice grade circuit
- 2006 - private line voice - foreign exchange
- \$1/mo/pea/mile — up to 25-28 drops \$/mi
- 

- 1) Modems & cost
- 2) Multi-drop
- 3) Shared line
- 4) DDS
- 5) Wideband communications

3/16/78 147

Bill Zadel - Plessey

- ① Micro-1 (LSI-11)
- ② New RPO4-6 controller - generate no charge P.O. (includes backplane) qty 50, \$6365/qty 100, \$6175
- ③ Mos memory - 32K¹⁶ - 64KW¹⁸ (18) Mos - \$1400 @ parity, \$2480 @ parity, 64 KW Mos
- ④ new small disk - 2.5 MB
- ⑤ LSI-11 controller for hard disk - available by June - \$1500, eno. prototype, Q-Bus compatible
- ⑥ alpha graphic terminals
- ⑦ CDC 32/64/96 MB drives? - Plessey
- ⑧ Caelus 3/2
- ⑨ LSI - deliveries

includes chassis, p/s backplane, slide-halts - \$840 standalone
cable connectors - maintenance panel & cable \$1150
Diagnostic maintenance panel

- ⑩ Single card disk controller -
- LSI - QB
- RK11 - Unibus

Team Gentile PT&T - 291-3830

103J Data Set - 2800 bps
201C - 2400 bps
202 " 1200/1000 bps

208 " - 4800 bps
209 " - 9600 bps

also multiplexer

\$33/mo
\$65/mo
\$45/mo
\$19.25/mo

\$100
\$220

Installation

\$130 - Full duplex
\$100 DDD - half duplex
\$125 private half for full
\$75
\$65 4 wire circuit
\$150 -
\$410 -

Leased line

- w/ same exchange (same C.O.)
\$3.50 half duplex
\$7.00 full duplex

one message unit per transmission after 5pm. locally

for local loop

- different exchange
- local loop
- channel termination
- mileage
- channel termination
- local loop

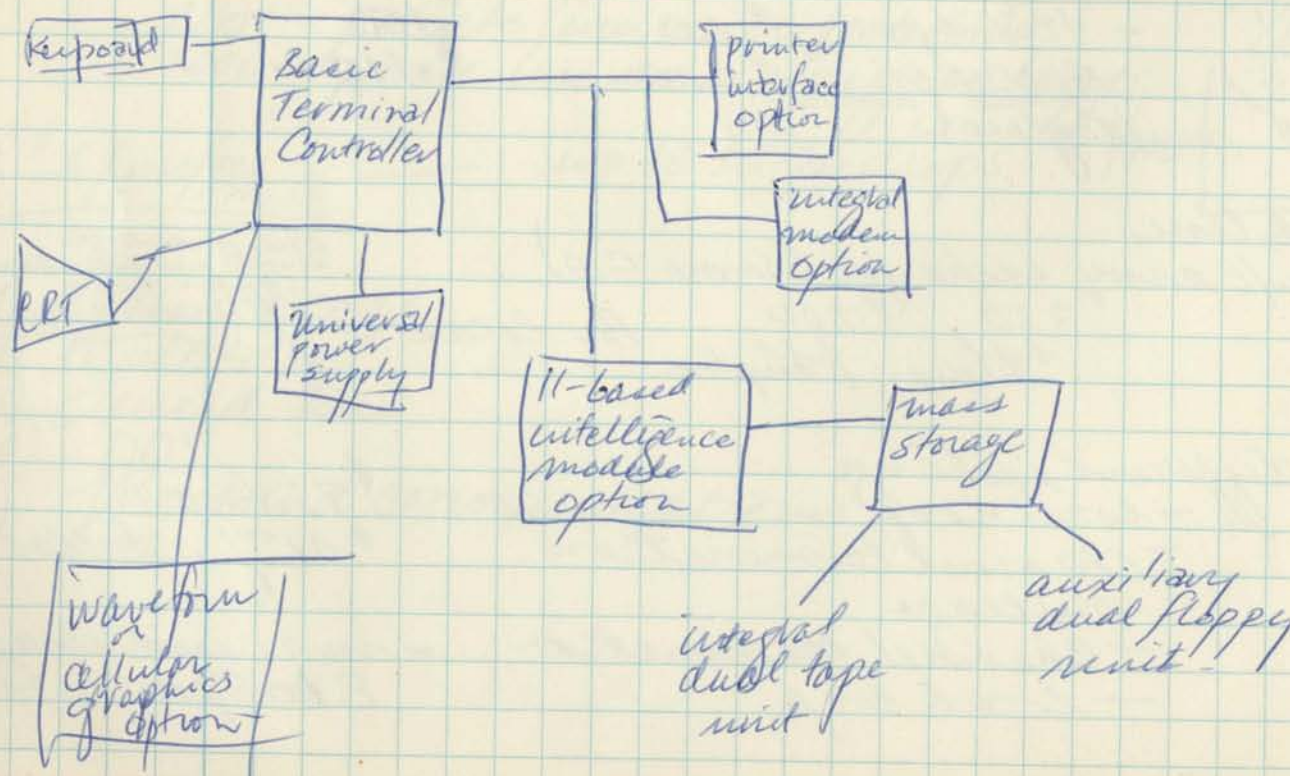
\$7.00/mo.
\$41.00/installation
- measured usage - 8 to 5pm.

May 1, 1978

DIGITAL -

Don Beauvais Ted Rydel -
Neil Hacker -VAX -

Proc.	IT100/IT120 memory Only TIM-11 (Downline or ROM loaded)	IT100 - Cartridge Tape Based TIM-11	IT100/IT120 Floppy Based TIM-11
Mem.	Up to 64 KB	≤ 64 KB	≤ 64 KB
Console	VT100/LA120	VT100	Any TTY compatible terminal
Comm.	Synch/Asynch	Synch/Asynch or Both	Synch/Asynch or Both
Mass Storage	NA	TUSB (256 KB) Avg. 10-11 sec access write = 20 sec	RX01
Options	LA120 printer (VT100 Additional 3) VT100 CRT's or LA-120's	LA120 printer up to 5 add'l VT-100's	LA120 printer LFT-100 up to three additional VT-100's or LA-120



Ron Olsen:

5/1/78

TRAX-11 ^{to be} announced tomorrow (May 2nd)

ATL - Applications Terminal Language -

- Pre-release in May/June (to Tymshare) a possibility -
- Availability in June/July/August @ documentation & training

- Datatrieve -

Comm: Trax Task-to-task (DECNET subset)

Hardware: 11/34 - 192-256 KB - up to 16 terminals
 11/60 - 192-256 KB - up to 16 terminals
 11/70 - 256-4096 KB - up to 64 terminals

Disk drives RK07 28 MB
 RM03 67 MB
 RPO6 176 MB

DZ, DUK, - through RMC-11's -

DMC-11 for task to task inte.

DZ-11's - up to 48 terminal line

DUP-11 - 8 ~~lines~~ linesRSX-11M:

Dan Hubbell

① Terminal handling?

RSX-11M developing in 2 directions

- Enhancements of 32 KB version (3.1) [real-time enhancements]

- TRAX-11 system basis @ full duplex

(RSX-11M+)

"Base Level 2"

for TRAX - full duplex
 multi-batch streams -

Formal letter - requesting

Ted Zagdel:

R101

fixed media - 4* capacity
 fixed/removable - 2* capability

LSI-11

{ DHeight CPU
 { Quad - CPU + Mem + 4 sync/asynch

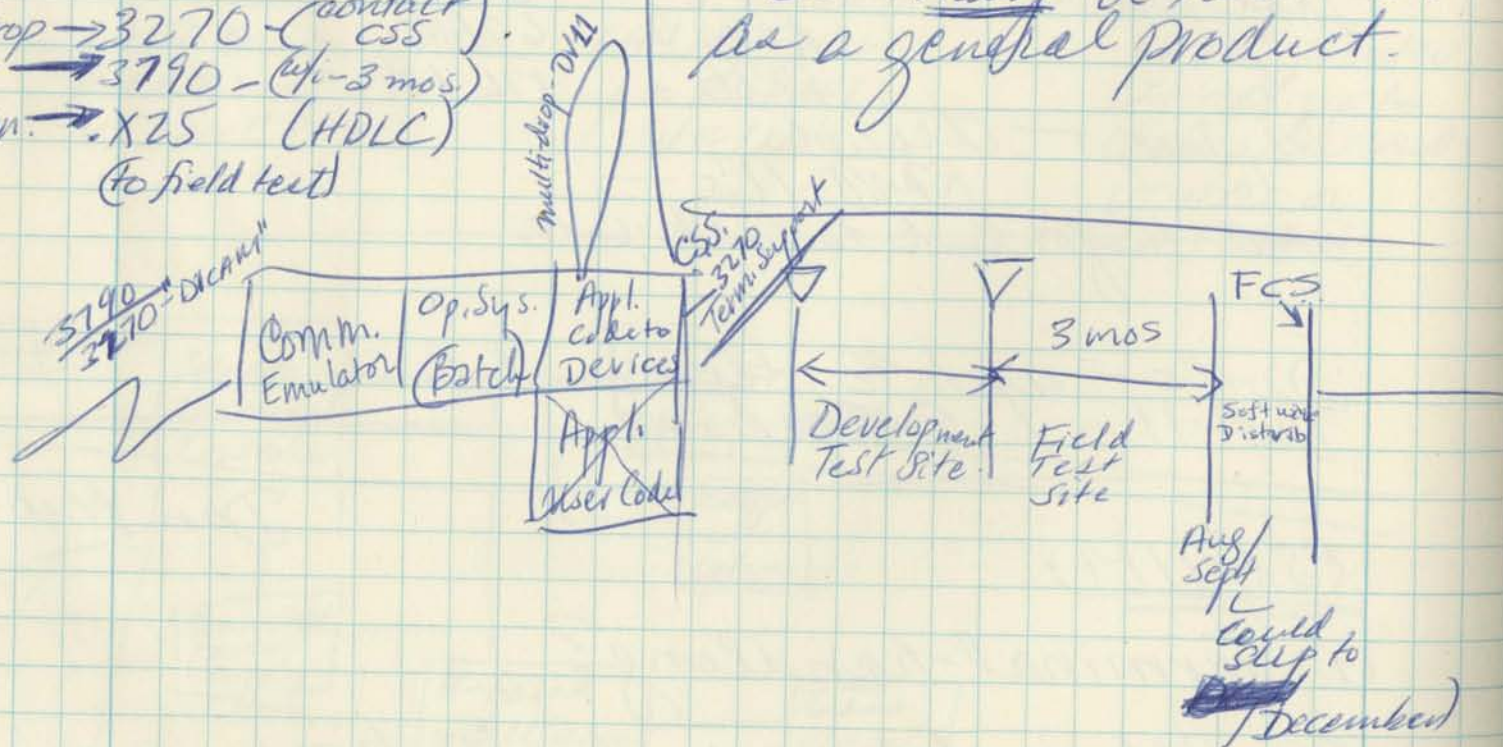
Chips (4+1) $\rightarrow$ $\left\{ \begin{array}{l} \text{FIS} \\ \text{CIS} \\ \text{FIS} \end{array} \right\} \rightarrow \left\{ \begin{array}{l} \text{index} \\ \text{FIS} \end{array} \right\} \rightarrow \left\{ \begin{array}{l} 128KW \\ + (5-7) \end{array} \right\} \rightarrow \left\{ \begin{array}{l} \text{FPP} \\ \text{CIS} \\ \text{FIS} \end{array} \right\}$
 (1)
 (18 months)

Integral modem - 1200 baud - 212 compatible
 Jan VT-100

Motivating Factors.

IBM + Multidrop $\rightarrow$ 3270 (contact CSS)
 SNA $\rightarrow$ 3790 - (4-3 mos)
 Eur/Can. $\rightarrow$ X25 (HDLC)
 (to field test)

3780 may be released
 as a general product.



IBM 3790

(Slides are forthcoming) —
3790 in development test



3790 Memory Regts (words)

DUP-11 .7K
KMIC + DUP 1.5
SDLC 1.2
SNA 3.0
Interface Driver
ACP ~~module~~

Total @ DUP 7.5K
" KMIC/DUP 8.3K

interface macros
look like DECNET
macros.

50% ① DECNET
25% ② IBM SDLC/SNA
25% X.25

X.25

1. X.21 electrical
2. Frame level
3. Packet level (DECNET)

→ going into field test site
immediately
available as a full product
in December 1978

