

ASHTON·TATE



INFORMATION

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FOR IMMEDIATE RELEASE

ASHTON-TATE INTRODUCES
NEW dBASE III and dBRUN FOR DEVELOPERS

CULVER CITY, Calif., July 1, 1985 -- In conjunction with its new value-added-remarketer (VAR) program, Ashton-Tate^R today introduced The Developer's ReleaseTM, a specially-designed version of dBASE IIITM that enables third-party developers to build custom applications using the company's top-selling relational database management system. A dBASE III version of dBRUN^R, a low-cost, execute-only version of the product, was also announced.

The Developer's Release is a complete dBASE III package designed specifically for VARs. It features the following:

- o A special release of dBASE III that contains more than 50 enhancements to the dBASE programming language, including eight new commands, 32 additional functions, and a new command editing capability.

(more)

o Runtime+TM, a pair of utilities that allow developers to encrypt and protect dBASE III custom applications. Runtime+ includes dBCODETM for encrypting dBASE programs, and dBLINKERTM for linking dBASE program files together for faster execution. Also included in the package are sample programs that show several methods of writing applications in dBASE III and a limited version of dBRUN that can be used to execute the sample programs or a custom application in a demonstration mode.

o Ashton-Tate's newly-published "Advanced Programmer's Guide," including a disk containing all the program utilities listed in the programmer's guide book.

"The Developer's Release and dBRUN address the encryption and cost-saving needs of the dBASE development community," said John C. Merson, vice president of marketing.

According to David Hull, director of product marketing for database products, "These products demonstrate our long-term commitment to providing high-quality development tools for developers. They have been instrumental in establishing our dBASE products as industry standards."

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The Developer's Release will be sold only through the Ashton-Tate VAR Sales Department, previously known as RunTime Sales. Distribution of the product will be limited to volume purchasers of the new dBRUN product and developers meeting the requirements of the new Ashton-Tate VAR program. The VAR program features product support, promotional support, and on-going information exchange for qualified remarketers developing new programs utilizing Ashton-Tate products.

Ashton-Tate is among the leading microcomputer software companies worldwide. The company also includes a publishing unit that produces books as well as a quarterly magazine. For the fiscal year ended January 31, 1985, the company had revenues of \$82.3 million.

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