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## FOR IMMEDIATE RELEASE

## ASHTON-TATE `COURSEWARE' TO TRAIN USERS

CULVER CITY, Calif., June 28, 1985 -- Ashton-Tate, a leading developer and marketer of microcomputer software, today announced the availability of "Courseware" training materials TM R TM for users of Framework, dBASE II and dBASE III, the company's best-selling business productivity products.

Designed for self-study or classroom use through
Authorized Training Centers or corporate training departments,
Courseware covers several levels of use, including introduction
to, general use of, and programming with the Ashton-Tate
products. Ashton-Tate training staff will also use the new
Courseware materials as part of on-going instruction activity.

"Our objective is to back up high-quality products with superior training and support," said John C. Merson, Ashton-Tate vice president of marketing. "Whether the user is a novice or an aspiring programmer, in a large corporation or small business, Courseware is intended to optimize the productivity gained from Framework, dBASE II and dBASE III."

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Courseware consists of a student workbook, a book published by the Ashton-Tate Publishing Group and a data disk to be used with either Framework, dBASE II or dBASE III. Priced at \$185, administrative teaching kits are also available for instructors and include overhead materials, detailed course notes and reference books on Framework, dBASE II and dBASE III. One set of instructors' kits include materials for introductory and intermediate courses. Advanced-level course kits are also available.

Courseware is available through Ashton-Tate authorized dealers. Suggested retail prices for the materials run from \$39.95 for introductory-level courses to \$48.90 for the Framework intermediate-level course (\$49.95 for dBASE II and dBASE III) and \$59.95 for the advanced courses. Workbooks can be purchased separately, and are available directly from Ashton-Tate.

Framework provides decision makers with full-function spreadsheet and word processing capabilities. The program also includes database, graphics, communications and outlining capabilities. It was selected "Software Product of the Year" in France and is a recent winner of the PC Magazine "Spreadsheet Face-Off." dBASE III is the industry standard relational database management system for 16-bit microcomputers.

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Ashton-Tate is among the leading microcomputer software companies worldwide. The firm also includes a publishing group that produces books as well as a quarterly magazine. For the first quarter of fiscal 1986, ended April 30, 1985, the company had net revenues of \$24.0 million and net income of \$2.35 million, a substantial increase over the same quarter of the previous year.

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