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ASHTON-TATE INTRODUCES DEVELOPER REGISTRY, A COMPREHENSIVE LISTING OF THIRD-PARTY PRODUCTS AND SERVICES

TORRANCE, Calif., May 11, 1987 -- Ashton-Tate Corporation (NASDAQ: TATE) today announced the availability of the Developer Registry, a catalogue of more than 1,000 products and services from software developers and consultants nationwide.

Designed to give Ashton-Tate's customers the widest access to third-party developers, the Developer Registry is a comprehensive listing of companies and consultants who offer custom programming, applications development, off-the-shelf applications and utilities, and hardware products that work with Ashton-Tate products such as dBASE III PLUS and Framework II.

"The Developer Registry is a service that recognizes and supports the efforts of Ashton-Tate's development community," said Mark Whiteside, Ashton-Tate's manager of developer services. "It provides exposure for developers while helping our customers identify sources for solutions to their computing problems."

The Registry has been designed for all individuals who use microcomputers to solve business problems, including micro managers, information center managers, department heads and

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small- to medium-sized business owners and managers. It also has been designed to serve as a valuable source for Ashton-Tate Authorized Dealers who provide customers with detailed information about consultants, custom applications developers, and other third-party services and products.

The Registry, which will be updated every six months, contains 18 different indexes, including function, industry, geographic location, and area code, making information readily accessible to readers. Each of the more than 1,000 full-page listings includes a descriptive narrative detailing each product and company.

The Developer Registry, which has a suggested retail price of \$24.95, is available through distributors, dealers and McGraw-Hill Book Company's distribution channels, including wholesalers, national bookstore chains, colleges and libraries. In addition, customers can order the Developer Registry directly from Ashton-Tate by calling 1-800-437-4329, extension 2212. (In Colorado, call 1-303-799-4900, extension 2212.)

Each Registry participant receives a full-page listing, along with priority access to technical support. In addition, participants receive access to evaluation packages of Ashton-Tate products, promotional materials, and periodic newsletters from Ashton-Tate's Developer Services Group.

"The annual Developer's Conference and the Registry are two major components in Ashton-Tate's continuing Developer Services

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Program, "Whiteside said. "The Developer's Conference provides the forum for programmers to share information and better develop custom applications with Ashton-Tate products. The Registry coalesces the expertise of many of these developers to benefit our users, as well as micro managers and retailers."

Ashton-Tate, the second-largest developer and marketer of microcomputer business applications software, reported revenues of \$210.8 million and net income of \$30.1 million for fiscal 1987, ended January 31, 1987, increases of 73.4 percent and 81.3 percent, respectively, from fiscal 1986.

Ashton-Tate markets leading products in four major categories: database management systems, with dBASE III PLUS and RapidFile; word processing with MultiMate Advantage II; graphics with the MASTER-GRAPHICS Series; and integrated software, with Framework II.

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