

IMMEDIATE

Christine Thomas  
Ashton-Tate  
(213) 538-7783

Tricia Blank  
Miller Communications  
(617) 536-0470

**ASHTON-TATE SHIPS LAN FAMILY OF PRODUCTS  
FOR MULTIMATE ADVANTAGE 3.60 PROFESSIONAL WORD PROCESSOR**

TORRANCE, Calif., May 27, 1986 -- Ashton-Tate, one of the three largest independent publishers of microcomputer software products, today announced it has begun shipping a family of products that allows Version 3.60 of the MultiMate Advantage Professional Word Processor to operate on key local area networks (LANs).

MultiMate Advantage 3.60, the flagship product in the MultiMate word processing family, is an easy-to-use, powerful word processor that provides the flexibility to meet both corporate and individual user needs. The LAN Family of products includes an IBM PC Network version, a version that supports Novell Advanced Netware/86 and Novell Netware/86, and a universal version that supports most other networks.

"Ashton-Tate is keeping abreast with the emergence of LAN technology by supporting leading local area networks with LAN-specific functions such as file sharing and electronic

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document transfer, shared disk storage, local or network printing, centralized printing capabilities, and standardized document formats," said Lydia Dobyms, Ashton-Tate director of integrated and word processing product marketing.

"We are extending the LAN strategy begun with MultiMate Advantage 3.50 to its successor," she said. "Now LAN users in the corporate environment have the power and ease-of-use of MultiMate Advantage 3.60 available to them."

The single-user MultiMate Advantage 3.60 includes all of the text editing functions and document-handling features found in the best-selling MultiMate 3.3 Series, plus many significant enhancements and special features such as columnar mode for layout formatting, a 40,000-word thesaurus, a 110,000-word speller/dictionary with legal and medical terminology for the legal environment, typewriter mode to make minor tasks easier, and expanded file conversion capability.

MultiMate On-File mailing list manager enables MultiMate Advantage 3.60 to organize data using the familiar index card concept. When combined with GraphLink, MultiMate's graphic and text integrator, MultiMate Advantage 3.60 can provide desktop publishing functionality for the IBM environment. These two utilities (combined value of \$245) are available free to registered users.

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MultiMate Advantage 3.60 is designed to work with the MultiMate Business Advantage Keyboard, an optional plug-in replacement for IBM PC, PC XT and PC AT keyboards that combines the features of PC and dedicated word processing keyboards. It includes 22 programmable function keys and a traditional keyboard layout, and carries a suggested retail price of \$350.

MultiMate Advantage 3.60 runs on the IBM PC, PC XT, PC AT and 100 percent IBM-compatible computers with a minimum of 320K bytes of random access memory (RAM) for DOS 2.0 and 2.1 and a minimum of 320K bytes of free RAM for DOS 3.0 and higher. The product has a suggested retail price of \$595.

All LAN versions of MultiMate Advantage 3.60 are priced at \$1,195 for a three-user license. Additional licenses are priced at \$295 per node. Licensees of the single-user version of MultiMate Advantage 3.60 may upgrade to a LAN version for \$275 for a file server and the purchase of two additional nodes priced at \$295 per node. Upgrades of MultiMate Advantage 3.50 LAN version are being handled individually. Licensees wishing to upgrade should contact Ashton-Tate's customer service at (213) 538-7915.

Ashton-Tate reported revenues of \$41.2 million and net income of \$5.1 million of the first quarter of fiscal 1987, ended April 30, 1986, increases of 71.8 percent and 118.6 percent, respectively, from the same period of the previous year.

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The company now markets best-selling microcomputer business applications software in three categories: database management software, with the industry-standard dBASE family of products; word processing, with the MultiMate line of word processing products; and integrated software, with Framework II.

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