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**ADR AND ASHTON-TATE JOIN FORCES  
TO OFFER MICRO/MAINFRAME SOLUTION**

PRINCETON, NJ, March 18, 1986 -- Applied Data Research, Inc. and Ashton-Tate today announced a complementary development agreement that will provide for direct information exchange between ADR's DATACOM/DB mainframe database system and Ashton-Tate's dBASE and Framework product families through ADR/PC DATACOM, ADR's PC-based query and report writing facility.

The agreement also allows the companies to consider new product development that would increase compatibility between their respective products. Each firm will be responsible for training, support and maintenance of its product line, and both will continue to market their products separately.

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"Now, organizations can receive the multitude of benefits that are available by integrating ADR's database management software with Ashton-Tate's applications," said Martin A. Goetz, president and chief operating officer of ADR. "The combination of ADR's worldwide mainframe software expertise with Ashton-Tate's penetration of the international microcomputer market is what users have been demanding."

"Feedback from our Corporate Advisory Board has reaffirmed the importance of integrating microcomputers with mainframe systems," said Edward M. Esber Jr., Ashton-Tate president and chief executive officer. "Our agreement with ADR is a key element in our commitment to provide solutions for data sharing in the corporate marketplace."

ADR's DATACOM/DB is a high-performance, relational database management system that is one of the fastest growing and most technologically advanced mainframe products of its kind.

ADR/PC DATACOM supports direct data exchange between microcomputers and mainframes, thus eliminating the need for an intermediate database. Authorized users can gain direct realtime access to mainframe production data and return it to their PC for analysis or processing.

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Ashton-Tate markets best-sellers in three software categories: database management software, with the industry-standard dBASE family of products; word processing, with the newly-acquired MultiMate product line; and integrated software, with Framework II.

ADR, a wholly-owned separate subsidiary of Ameritech, develops and markets software products and provides professional services in 40 countries. Ameritech's revenue for 1985 exceeded \$9 billion.

Headquartered in Torrance, California, Ashton-Tate reported revenues of \$121.6 million and net income of \$16.6 million for fiscal 1986, ended January 31, 1986, an increase of 47.7 percent and 122 percent, respectively, from the previous year.

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R Ashton-Tate and dBASE are registered trademarks of Ashton-Tate

tm Framework II is a trademark of Ashton-Tate

R MultiMate is a registered trademark of MultiMate International Corporation

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