DIA 4-DEC-73 07:35 20697

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Another response to 20663 and the name for the Utilty

I also think KWCS1 is a rather poor name for the Utilty. The meaning is not clear, and it is unpronounceable. But since it is not fair to criticize without giving a constructive suggestion, I offer the following name: Augmentation Support System. As for 'leaving room for expansion' -- we could just call them ASS-one, ASS-two, etc.

Another response to 20663 and the name for the Utilty

(J20697) 4-DEC-73 07:36; Title: Author(s): Don I. Andrews/DIA; Distribution: /SRI-ARC; Sub-Collections: SRI-ARC; Clark: DIA;

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Letter to 481B SPO proposing RTS study

RADC/IS

4 December 1973

Support to Advanced Airborne Command Post (AABNCP) System Project Office (SPO)

ESD/YS

1. Refernece ESD/YSE letter undated subject RADC FY-74 Support for the 481B Program, and, ESD/YS letter dated 20 July 1973, same subject.

2. RADC/IS is prepared to perform experiments on the H635 computer to investigate the feasibility of interfacing the Advanced Airborne Command Post (AABNCP) Remote Data Terminals to ground-based facilities. A general plan for these experiments is outlined in attachment one (1). The plan is subject to revision pending approval of the Program Management Directive (PMD) for WWMCCS Testing submitted to AF/ACD on 2 April 1973, and, pending approval for delivery of an H6000 series computer to RADC/ISF.

3. The RADC/IS proposal of work defines an analysis of computer hardware and software based on the use of a Priority Dispatcher (Processor) and a generalized Transaction Processing Executive (TPE). These subsystems will be configured on the H635 computer for RADC, 481B SPO, and MITRE people to perform studies in Remote Terminal (RTS) operations. During the same time period, eforts will continue at RADC to load and run WWMCCS software on the H635 to make similar RTS studies. The RTS/WWMCCS studies will be extended when the H6000 series computer is delivered.

4. RADC is aware of the top priority of the AABNCP program and is making every effort of assist in RTs/WWMCCS support. We have taken action to assign 2.5 man-years of technical support and liaison with the 481B SPO and MITRE for this study.

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FOR THE COMMANDER

Letter to 481B SPO proposing RTS study

(J20698) 4-DEC-73 07:57; Title: Author(s): David L. Daughtry/DLD2; Distribution: /MAW RAL RFI FJT DLD2 JLM; Sub-Collections: NIC; Clerk: DLD2;

Origin: <DAUGHTRY>AABNCP-LETTER.NLS;1, 4-DEC-73 07:42 DLD2 ;

Journal mail to Daughtry

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If you wondering about the where abouts of Daughtry he is in room 34 bldg 3. I still am not receiving journal mail due to system problems so if there areany messages please call me at intercom #7. I'll be glad to talk to you...signed dave Journal mail to Daughtry

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(J20699) 4-DEC-73 08:17; Title: Author(s): David L. Daughtry/DLD2; Distribution: /RADC; Sub-Collections: NIC RADC; Clerk: DLD2;

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1 2 Date: 4-DEC-73 0819-PST From: PERRY at USC-ISI 3 Re: TIP Phone Numbers 4 5 TITLE: TIP Phone Numbers 6 After thoroughly surveying opinion within the IPTO office, we have come to the conclusion that it would be inappropriate to publish openly the TIP phone numbers. This would in essence open up the ARPA Network publicly to the world, an act forbidden by DoD policy and ATST tariffs. We'd rather keep the numbers controlled ... at least in theory. 7 Regards, 8

John Perry

(J20700) 4-DEC-73 08:34; Title: Author(s): John S. Perry/JSP ; Distribution: /MDK JCN JSP ; Sub-Collections: NIC; Clerk: JSP;

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KWCS1 #\$%80*+?"#

Hear Hear for JEW's comments on the utility name. Most of all the one about "we". I, for one, have become more and more dismayed about the rising number of unilateral decisions being made here at ARC. If this is really a collaborative community where the hell is the collaboration? I am surly not proposing that decisions can not be made by individuals as long as they are willing to take the responibility for their actions but, I dont like the appearant secrecy with which so many decisions are being made. I would like to make a plea for more visibility in issues and decisions. Statements such as "its none of your business" or "you have no right" are clearly not accepable to me unless ARC really wants me to become "just a programmer". Many of us are really committed to whats going on and where we are going. KWCS1 is annoying at best



KWCS1 #\$%&@*+?"#

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(J20701) 4-DEC-73 09:53; Title: Author(s): Donald C. (Smokey) Wallace/DCW; Distribution: /SRI-ARC; Sub-Collections: SRI-ARC; Clerk: DCW;

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Comment on 'Distribute Document'

I have noticed that when the Journal command 'Distribute Document' is used with the NIC number of a NIC document that was not submitted online, the message 'Document does not exist' is given. Not only is this not very helpful, but it is also inaccurate. At the very least, it would be nice if it said 'Document is not online'. It seems to me what it should really do, though, is notify someone at NIC (e.g, via SNDMSG) of the request for document. That person would then Xerox the appropriate number of copies and mail them to the appropriate individuals.

I understand that a user may currently accomplish the above by placing a telephone call to someone at NIC. It is however often more convenient to do something online than to make a telephone call, and besides, the whole idea of the Network is to allow people to utilize computers to the fullest.

Mark Krilanovich, UCSB

Comment on 'Distribute Document'

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(J20702) 4-DEC-73 10:04; Title: Author(s): Mark C. Krilanovich/MCK; Distribution: /NP; Sub-Collections: NIC NP; Clerk: MCK; Origin: <UCSB>JRNLGRIPE.NLS;2, 27-NOV-73 14:00 MCK;

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Status of Dan Dechatelets

I got a hardcopy journal document to Dan Dechatelets back today from Boulder -- it was stamped "Return to Sender == No longer here" It had the usual DOCB address on it. If in fact, Dan is no longer with you please let me know who will replace him as station agent so that we can amend our mailing lists and the ident file.

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Thanks.

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Regards,

Marcia

MLK 4-DEC-73 10:23 20703

Status of Dan Dechatelets

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(J20703) 4-DEC-73 10:23; Title: Author(s): Marcia Lynn Keeney/MLK; Distribution: /SS DD; Sub-Collections: SRI-ARC; Clark: MLK; Origin: <KEENEY>DAN.NLS;2, 4-DEC-73 10:21 MLK; Test Message

SRL 29-NOV-73 12:48 20704

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This is a test for NEWNLS

Test Message

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(J20704) 29-NOV-73 12:48; Title: Author(s): Susan R. Lee/SRL; Distribution: /NEWNLS; Sub-Collections: SRI-ARC NEWNLS; Clerk: SRL; My Plans

I will not be available during finals, from December 8 through 16.

My Plans

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I expect to be available for work full time beginning December 17, 1973. I am planning a short trip (about two weeks) early in January; beyond that I have no conflicting plans. --Dean NOV 25 - DEC 1, 1973: A WEEK IN REVIEW

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WEEKLY	ANALYSIS	REPORT:					1
							2
WEEK:	NOV 25 - 1	DEC 1, 197	73 (24 но	URS/DAY)			3
							4
TOTAL	SYSTEM CPU	J: 68.703					5
							6
(AR	с)	CPU HRS	CON HRS	CPU/CON	% SYS	CON/CPU:1	6a
							6a1
	(DOC)			•			6a2
	(JMB)	.930	21.971	.042	1.354	23.625	6a2a
	(NDM)	.374	17.314	.022	.544	46.294	6a2b
	CAT	4.135	9.174	.451	6.019	2.219	6a2c
	DOCB	-	-	-	-	-	6a2d
	DOCUM	.329	11.856	.028	.479	36.036	6a2e
							6a2f
	TOTAL	5.768	60.315	.096	8.396		6a2g
							6a2h
	(FAC)						6a3
	(RAB)	.006	.121	.050	.009	20.167	6a3a
	(MEH)	.756	26.519	.029	1.100	35.078	6a3b
	(JCP)	3.014	60.337	.050	4.387	20.019	6a3c
	(JR)	-	-	-	-	-	6a3d
	(EKV)	-	-	-	-	-	6a3e
	HRDWRE	.004	.067	.060	.006	16.750	6a3f
	OPRATR	2.028	77.786	.026	2.952	38.356	6a3g

NOV 25 - DEC 1, 1973: A WEEK IN REVIEW

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						6a3h
TOTAL	5.808	164.830	.035	8.454		6a3i
						6a3j
(NIC)						6a4
(JDC)	.033	.665	.050	.048	20.152	6a4a
(EJF)	.288	13.149	.022	.419	45.656	6a4b
(CBG)	.003	.076	.039	.004	25.333	6a4c
(MDK)	.314	6.417	.049	.457	20.436	6a4d
(MLK)	.324	14.668	.022	.472	45.272	6a4e
(JBN)	.686	25.063	.027	.999	36.535	6a4f
NETINFO	-	-	-	-	-	6a4g
NIC-WORK	-	-	-	-	-	6a4h
						6a4i
TOTAL	1.648	60.038	.027	2.399		6a4j
						6a4k
(PRO)						6a5
(DIA)	.130	7.908	.016	.189	60.831	6a5a
(CFD)	.827	21.935	.038	1.204	26.524	6a5b
(WRF)	.780	15.861	.049	1.135	20.335	6a5c
(JDH)	1.145	28.143	.041	1.657	24.579	6a5d
(CHI)	1.657	35.350	.047	2.412	21.334	6a5e
(DSK)	.644	17.669	.036	.937	27.436	6a5f
(HGL)	1.104	21.544	.051	1.607	19.514	6a5g
(EKM)	.358	10.076	.036	.521	28.145	6a5h
(KEV)	1.206	30.681	.039	1.755	25.440	6a5i

NOV 25 - DEC 1, 1973: A WEEK IN REVIEW

(DCW)	2.728	52.318	.052	3.971	19.178	6a5j
(JEW)	.317	6.225	.051	.461	19.637	6a5k
						6a5l
TOTAL	10.896	247.710	.044	15.859		6a5m
						6a5n
(PSO)						6a6
(JML)	.079	4.797	.016	.115	60.722	6a6a
(BAH)	.577	10.970	.053	.840	19.012	6a6b
(MEJ)	1.340	79.138	.017	1.950	59.058	6a6c
(KIR)	.805	24.023	.034	1.172	29.842	6a6d
						6a6e
TOTAL	2.801	118,928	.024	4.077		6a6f
						6a6g
(STA)						6a7
(JHB)	.463	19.210	.024	.674	41.490	6a7a
(DCE)	.654	23.958	.027	.952	36.633	6a7b
(SRL)	.292	10.168	.029	.425	34.822	6a7c
(JCN)	.699	14.634	.048	1.017	20.936	6a7d
(DVN)	.549	13.183	.042	.799	24.013	6a7e
(PR)	.218	6.909	.032	.317	31.693	6 a 7 f
(RWW)	.124	4,180	.030	.180	33.710	6a7g
						6a7h
TOTAL	2.999	92.242	.033	4.364		6a71
						6a7j

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(GROUP) TOTALS

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NOV 25 - DEC 1, 1973: A WEEK IN REVIEW

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6a8a GROUP CPU HRS CON HRS CPU/CON % SYS 6a8b 6a8c (DOC) 5.768 60.315 .096 8.396 6a8d .035 8.454 (FAC) 5.808 164.830 .027 2.399 6a8e 1.648 60.038 (NIC) 6a8f .044 15.859 (PRO) 10.896 247.710 .024 6a8g (PSO) 2.801 118.928 4.077 .033 4.364 6a8h 2.999 92.242 (STA) 6a81 --------------6a8.j TOTAL 29.920 744.063 .040 43.549 6a8k 6a9 (STATS) .006 RAB HIGHEST CPU: JCP 3.014 hrs LOWEST CPU: 6a9a brs HIGHEST CON: MEJ 79.138 hrs LOWEST CON: CBG .076 6a9b hrs HIGHEST CPU/CON: BAH .053 HIGHEST CON/CPU:1: DIA 60.831 6a9c 6a9d CPU HRS CON HRS CPU/CON % SYS CON/CPU:1 6b (NET) 6c 6c1 14.191 417.816 .034 20.656 29.442 6c2 TOTAL 6c3 TOP FIVE 6c4 6c5 _____

NOV 25 - DEC 1, 1973: A WEEK IN REVIEW

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	CASE-10	6.470	57.339	.113	9.417	8.862	606
	MITRE-TIP	1.411	79.901	.018	2.054	56.627	6c7
	GUEST	1.032	43.366	.024	1.502	42.021	6c8
	ILLINOIS	.769	12.484	.062	1.119	16.234	6c9
	UCSB	.552	23.768	.023	.303	43.058	6c10
							6c11
	TOTAL	10.234	216.858	.047	14.895		6c12
							6c13
(5	YS)						6d
	SYSTEM	10.152	401.899	.025	14.776	40.000	6d1
	PRINTER	9.042	183.164	.049	13.161	20.257	6d2
	BACKGROUND	2.370	152.459	.016	3.450	64.329	6d3
							6d4
	TOTAL	21.564	737.522	.029	31.337		6d5
(1)	OR)						6e
							6e1
	ENERGY	.012	.289	.042	.017	24.083	6e2
	JIMB	.149	9.393	.016	.217	63.040	6e3
	MARTINEZ	.008	1.432	.006	.012	179.000	6e4
							6e5
	TOTAL	.169	11.114	.015	.246		6e6
							6e7
(x	ox)						6 f
							6f1
	DEUTSCH	.099	1.157	.086	.144	11.687	6f2

NOV 25 - DEC 1, 1973: A WEEK IN REVIEW

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	MITCHELL		.089	4.427	.020	.130	49.742	6£3
	PARC-MAXC	;	.099	2.825	.035	.144	28.535	6f4
	SATTERTHW	AITE	.030	1.350	.022	.044	45.000	615
	SWEET		.007	.638	.011	.010	91.143	616
								6f7.
	TOTAL		.324	10.397	.031	.472		6f8
								619
(R	AD)							6 g
								6g1
	NAME C	PU HRS	CON HRS	CPU/CON	% SYS	CON/CPU:	1 DIR	6g2
								6g3
	BERGS	.210	7.019	.030	.306	33.424	63	6g4
	CARRIER	.170	7.478	.023	.247	43.988	24	6g5
	CAVAN	.300	13.523	.022	.437	45.077	120	6g6
	DAUGHTRY	.149	9.539	.016	.217	54.020	74	6g7
	IUORN	.026	.559	.047	.038	21.500	36	6g8
	KENNE	.299	11.912	.025	.435	39.839	65	6g9
	LAFORGE	.059	1.817	.032	.086	39.797	20	6g10
	LANON	.021	1.012	.021	.031	48.190	89	6g11
	LAWRE	.088	7.703	.011	.128	87.534	94	6g12
	LIUZZI	.146	6.999	.021	.213	47.938	37	6g13
	MCNAM	.033	1.358	.024	.048	41.152	119	6g14
	PANAR	.368	13.768	.027	.536	37.413	118	6g15
	RZEPK	.078	3.216	.024	.114	41.231	116	6g16
	STONE	. 321	13.251	.024	.467	41.280	266	6g17

NOV 25 - DEC 1, 1973: A WEEK IN REVIEW

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THAYE	.018	.692	.026	.026	38.444	51	6g18
TOMAI	.052	1.998	.026	.076	33.423	28	6g19
							6g20
TOTAL	2.338	101.844	.023	3.405	13	20.000	6g21
(PER CEN	NT TOTAL	DISK CAPAC	CITY)			2.710%	6g22
							6g23

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NOV 25 - DEC 1, 1973: A WEEK IN REVIEW

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(J20706) 4-DEC-73 11:42; Title: Author(s): Beauragard A. Hardeman/BAH; Distribution: /WAR; Sub-Collections: SRI-ARC WAR; Clerk: BAH;

Dirk: Are we going to have the OP Guides three-hole punched? Are we going to have the white one rebound? Did you ever get the KP5's for that? I am waiting to hear from you re OP cue cards and Martin's thing. They will complete a tape I'm waiting to send. --Dean

(J20707) 4-DEC-73 12:41; Title: Author(s): N. Dean Meyer/NDM; Distribution: /DVN; Sub-Collections: SRI-ARC; Clerk: NDM;

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Scheduled Network Down Time

BBN will remove the PDP-15 from between the IMP and AI's PDP-10 the week of 10-DEC-73. This activity will be (in theory) transparent to us, except during a two-hour, stand-alone test of the IMP teatatively scheduled for 6-8 PM, WEDS 12-DEC-73. If you have need of the Net during that time, now is the time to hollar. Scheduled Network Down Time

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(J20708) 4-DEC-73 12:59; Title: Author(s): Janes E. (Jin) White/JEW; Distribution: /SRI-ARC; Sub-Collections: SRI-ARC; Clerk: JEW;

Updating Documentation

Fred Edwards very kindly pointed out to me that much of the on-line documentation concerning the system is not fully current. He referred specifically to the TNLS PRIMER (I have not reviewed this in detail myself.) But I imagine that other documentation has also to some extent lagged the rapidly evolving system itself. In view of the increased interest in/use of NLS and the Journal by the ARPA senior staff, it would probably be wise to ask someone to systematically review the on-line files to bring them fully up to date. At the same time, it would be cosmetically useful if the demonstration material concerned personages and topic areas more clearly relevant than Gilgamesh and his insatiable appetite for fulsome praise...John

Updating Documentation

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(J20709) 4-DEC-73 13:25; Title: Author(s): John S. Perry/JSP; Distribution: /JCN JSP; Sub-Collections: NIC; Clark: JSP;

Idents for ARPA Directors' Office

In view of the increasing interest in/use of the system by the ARPA senior staff, it would be wise to ensure that their names are in the IDENT system. I took the liberty of inserting basic information on Dr. Lukasik (SJL2) and Mr. Tachmindji (AJT) into the system today. The remaining data should, I believe, be brought up to date as soon as feasible. ... John

Idents for ARPA Directors' Office

(J20710) 4-DEC-73 13:31; Title: Author(s): John S. Perry/JSP; Distribution: /JCN JSP; Sub-Collections: NIC; Clerk: JSP;

test journal message

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This is just a test to see if you can get journal messages yet. It was sent at 16:30 EST, Tues.

test journal message

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(J20711) 4-DEC-73 13:38; Title: Author(s): Duane L. Stone/DLS; Distribution: /DLD2 JHB; Sub-Collections: RADC; Clerk: DLS;

SRL 4-DEC-73 14:00 20712

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Just a Note on MIS

I have been reading parts of the book Man-Computer Dialogues lately and thought the section on Management Information Systems (MIS) pretty interesting.

An example is given of a functioning information system for top management located at IBM's corporate headquarters. It consists of an information center and information specialists.

Among other advantages of such a system he emphasized the improved communications.

The article is written rather simplisticly but I'll give you a copy anyway in case you're interested. I thought it might be useful to cite a working information system at some point.

The information starts on page 441 of James Martin's Design of Man-Computer Dialogues, NIC 14627.

SRL 4-DEC-73 14:00 20712

Just a Note on MIS

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(J20712) 4-DEC-73 14:00; Title: Author(s): Susan R. Lee/SRL; Distribution: /PR; Sub-Collections: SRI-ARC; Clerk: SRL; Origin: <LEE>BLAP.NLS;1, 4-DEC-73 13:57 SRL;

Proposal for Improving the Responsiveness and Cost-affectiveness of NLS Through the Use of Mini Computer Frontends

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If we get a letter of intention or a purchase order to DEC before 1-Jan-73, we can expect to get a machine by April, Otherwise it will be June, July, or later. It seems reasonable to strive for the earlier delivery date since 1) the cancellation charge is only \$100 up to 60 days before delivery, at which time it gets higher, and 2) we should have the PDP-10 -- PDP-10 experiments done and be ready for the PDP-11 by April (or a cancellation of the whole idea).

Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

This is an SRI-ARC internal proposal for work to be ione in the next 1-2 years, starting as soon as possible.	1
The authors of this proposal are:	1a
Don Andrews	1a1
Charles Irby	1a2
Ken Victor	1a3
Smokey Wallace	1a4
PROPOSAL AND BENEFITS	2
We feel that it is time that we addressed the problem of performing some NLS functions in an intelligent device "local" to the NLS user.	2a
We have in mind some kind of minicomputer more or less directly connected to NLS workstations, providing as much DNLS service as possible to its users. It would be connected to a central computer (e.g. our PDP-10) and the "primary" functions such as file manipulation and file storage would be done in the central computer.	2a1
We expect such a configuration to	2a1a
make DNLS less expensive overall,	2a1a1
provide more responsive service than direct connections	2a1a2
reduce overall volume of transmissions over ARPANET.	2a1a3
The importance of making efficient use of the ARPANET is increasing as the number of remote users rises especially when they will at some point have to PAY for network transmissions.	2a2
Studies have shown that an inordinate amount of our PDP-10 resources are being expended during command specification and text formatting instead of actual command execution. The parameter specification (and related feedback) can more efficiently (and more cost-effectively) take place in a remote mini computer, thus removing a large burden from the PDP-10. As we now know, NLS is a very hard system to run from the point	2a3
of view of a time sharing system, primarily because of the	

Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

large number of process activations with short execution times. The command specification and other character interactions are the "short execution" functions, while the text formatting and (for some commands) the command execution are the "long execution" functions. Remote command and parameter specification would make our use of the PDP-10 more effective. Performing simple commands entirely in the remote computer would be even more desirable.

We would expect to be able to support more users with a PDP-10 and remote interaction system, than we now support on one PDP-10. Also, we would expect to provide comparable service at a higher PDP-10 load. The logic is that users would be happier waiting for command execution if the command feedback etc. were lightning fast. This is a hypothesis that requires experimental verification.

This effort should be continued to the point that simple editing is done locally, and the PDP-10 is just a file system handler and difficult command executor.

In addition we should investigate the possibility of uncoupling display updating from file changes. By this we mean that we should investigate ways of updating the display as soon as possible (even before the command is really executed) so that the user may proceed with his next command.

Let's begin to define what we are proposing by first describing what we are NOT proposing:

What we are proposing is NOT directly concerned with the display terminal problem. The experiments we do and any systems which are derived from this endevor can/will apply to any display device on which DNLS can run. That includes Tasker, IMLACs, Line Processors, and anything that crops up in the future. We are concerned with manipulations between the PDP-10 and the display terminal.

It is true that there will have to be some front end driver appropriate for the terminal type, in the local computer. But that problem has been solved and will have to be solved in the future (for new displays) anyway.

This effort is independent of the effort to select displays to replace TASKER.

We are not concerned here with the communication link between

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DIA DCW CHI KEV 4-DEC-73 15:38 20713 Proposal for Improving the Responsiveness and Cost-affectiveness of NLS Through the Use of Mini Computer Frontends

the local mini computer and the remote host. The system should work over a hardwire connection, a high speed TTY line, or a network connection. If any of the above don't work, we've blown it.

Nor are we very concerned here with the status of the mini-computer. It may be a network host (if large enough to handle an NCP), it may be connected to a TIP, or may not be in any network at all.

In fact, we are only secondarily concerned here with the actual configuration in the PDP-10. Obviously, the PDP-10 part of DNLS will have to be modified considerably to implement the required protocol between the mini and the PDP-10. But if we are successful, it should be reasonable to program a DNLS on another type of machine and interface to the local mini. We will have moved the interactive and display interface parts of NLS out of the main CPU. Remember that in the past, those two things have prevented the implementation of NLS on the more mundane computer products such as 360's. (One remaining problem is the file system...)

We propose that we set up a project to implement and experiment with providing local interactive service to DNLS users.

The goal would be to provide better and more inexpensive service, by moving as much of DNLS as possible out into a local and cheaper computer.

This project would involve a hardware configuration (some form of minicomputer) with connections to display terminals, and a connection to our PDP-10. The resulting system should be connectable in a variety of ways. (See below.)

It would primarily involve a programming effort to design the interface protocol, develop the mini computer program to interpret CML programs, and modify DNLS in the PDP-10.

We suggest the following scenario:

1) Design stage: to specify the necessary protocols and design the program structure.

2) We can perform an early experiment by using our PDP-10 in place of the mini to control our displays, and using the UTILTY PDP-10 to perform the host functions. This could give us a rough idea of what we would gain in terms of host load by doing command specification remotely. 252

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Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

3) Another experiment we may perform is to determine what command execution response time is satisfactory for users, when the feedback for everything else is fast. This could be done on our PDP-10 alone.

4) We may want to initially set up the mini and displays in a transparent mode. That is, the mini would simply act as a multiplexor or concentrator.

5) A reasonable first plateau would be to implement total command specification in the mini. Thus the PDP-10 would provide command execution and display window formatting, but not parameter specification or command feedback.

6) We would then begin implementing simple commands inside the mini and provide local display recreation for them. This is more difficult and probably involves a software effort as large as (5). It probably involves local disk storage.

7) We would also investigate the possible uncoupling of display updating and actual command execution for commands which were too complicated to put entirely within the mini.

Some of the important experiments along the way:

What is the effective load change on the PDP-10 from our system now to a "local feedback" system, and a "local editing" system - given a number of users and level of service. Experience has shown us that this is difficult to estimate and even very hard to measure. We must DO it to find out exactly what we are dealing with.

What response within the PDP-10 is adequate when all the feedback is done locally? And when simple editing is done locally? This is a human factors problem, and probably could be investigated on our PDP-10 alone under light load.

What scheduler characteristics and/or memory characteristics does NLS have if the feedback is being done somewhere else? That is, how do things change within the PDP-10 when feedback functions are removed? The result may indicate changes in scheduling and/or NLS optimization tactics.

What are the speed and memory requirements of the minicomputer? We simply don't know enough except to make wild guesses here. Note, it depends heavily on the number of terminals and the features included in the mini -- this is an ongoing and complex question.

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How many terminals can one mini serve given the various levels of service it must provide. This is more complicated than the previous question since it involves baud rates in and out, as well as human factors.

Sub-question: how many terminals can be run with a single 9600 baud line, with normal usage, if software problems within the mini are not a consideration. This also depends on type of service.

Another very important question: what can be done with the algorithms and protocol design to reduce capacity and baud rate problems to a minimum?

Should we use Network Graphics Protocol (NGP) to drive display terminals which access a mini through the net or should we use device specific code so people at TIPs can also use NLS this way? Should we use NGP for host-to-mini communication?

REQUIREMENTS OF THE "END" OPERATIONAL SYSTEM:

Here is a list of general requirements for the system:

The system should be connectable to a PDP-10 or other main computer,

1) through the ARPANET (or any network),

2) through a high speed line (speed depending on number of terminals and level of service desired), 3alb

Several high speed lines may be required for large systems.

3) by direct hardwire such as a I/O bus connection or direct memory access connection. 3a1c

Connection through the ARPANET should be possible, 3a2

 by connecting to one or more TIP lines,
by treating the mini as a host and connecting it to an IMP (or host-TIP).
3a2a

The system should be effective and economically reasonable when running over the NET, through a TIP, at 9600 baud; and likewise over a 9600-baud TTY port. This means that the

Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

service is adequate and that there are enough terminals served by such a mini to make it worth the expense.

The system should be designed so that it can be scaled up and down in both hardware and software respects, in order to support different numbers of terminals or provide different amounts of service.

The mini should be able to support IMLAC's, Line Processors and any future display terminal we address ourselves to. We leave out TASKER for more or less obvious reasons.

We should be able to modify the software over the connection to the PDP-10, and we should be able to bring up "new versions" of NLS at any time service to the users can be interrupted for a short time (if indeed this is necessary). That is, the whole system is maintainable from the central computer (our PDP-10).

It should be possible to locate the terminals next to the mini, or to have some or all of them removed an arbitrary distance and run over phone lines or other communications lines. We may in fact have the mini in house and run some terminals over the NET with individual connections or something like that. It might be that some types of displays we choose to support in the future will have to be at the same location as the mini. But Line Processors and hopefully most others can be remote.

The system should be configured to allow maintenance by the manufacturer (or whomever we contract). Also, it should allow simple startup - with read only memory that loads the main program over the ARPANET, or a paper tape loop or some such thing.

There should be a simple and local check for "sickness" in the mini. This could be done whenever some strange thing happens. The check should be runnable from here, there or anywhere without interrupting service. This kind of checking will become very important in view of the number of computers involved. The system will have to be designed to help software folks find bugs and help hardware folks find out where the problem is.

REQUIREMENTS OF EXPERIMENTAL SYSTEM AND RELATIONSHIP TO "END" SYSTEM

We feel that we should be sure we have the experimental capabilities to carry out our experiments. So we expect to get a rather large/fast mini configuration. We will probably need some kind of disk storage, although maybe not initially. We will then scale down from there to find or estimate the requirements for

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smaller systems. This is the only reasonable way to know the capabilities of the system. We have learned that scaling down is easy while scaling up is quite difficult unless the hardware is available for running tests of the scaled up version.

The experimental system should be large enough to house at least two NLS front ends (i.e.., one interpreter and more than one CML program) so that the system is useable at the same time debugging is going on.

Disk storage of some type will most certainly be necessary for a local editing version. It may be necessary for large command specification type systems.

It is clear that there is a lower bound -- a limit to the scale down procedure. One terminal on a \$40 K mini is not such an attractive idea. We can sidestep this problem by making the mini-terminal connection work over any general TTY-style connection such as phone line or net conection. Then anyone with one terminal could connect to a mini privided there was one 'somewhere they could "buy into."

PROJECTED COSTS:

Obviously, we have very little idea of the end cost of such a system. We will make some wild guesses. Suppose the mini plus the terminals costs between \$50 and \$100 K. And suppose the range of terminals that it might support is between 4 and 16. We think these bounds are somewhat reasonable. Then the cost per terminal comes to between \$4 and \$25 K. Anywhere in here is not outrageous considering the corresponding decrease in required PDP-10 resources.

The more services the mini performs, the higher the cost per terminal. But then there should be less expense associated with the PDP-10 usage. It should be clear that the economics of the whole system are very complicated, and cannot be estimated at this point. When we have a version of the thing running, we can at least say what THAT costs. Then we would be justified in making the usual insane estimates about what a system half or twice the size would cost. At this point, cost estimates are quite meaningless.

We feel that the aim is to reduce the overall cost of using DNLS, while increasing the level of service at the same time. If it is clear that we are not going to be able to come close to that aim, then we should drop the thing or pull back until we find out why and what's wrong.

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DIA DCW CHI KEV 4-DEC-73 15:33 20713 Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

SELECTION OF MINICOMPUTER AND OTHER DEVICES:	6
Selection criteria:	6a
Produced by a reputable manufacturer, available maintanence nation-wide, a mini that's been in service for awhile.	6a1
Available with various memory sizes and speeds at various costs.	6a2
An existing NCP for the mini we select.	6a3
A reasonable software package presently available and debugged, including	6a4
high level language with debugger,	6a4a
cross assembler (runs on one computer and produces code for another),	6a4b
ddt or equilavent (hopefully one that can be run from a remote system),	6a4c
multiplexing terminal service support (hopefully),	6a4d
multiprogramming monitor (hopefully).	6a4e
Summary of existing relevant mini projects in the ARPANET communuty	6b
ANTS	6b1
The ANTS system is a PDP-11 based TIP system. It is designed to be a general terminal service system. ANTS people would be quite willing to collaborative with us on this usage of ANTS.	6bla
Features:	6b1b
Ouite modular structure.	65151
Running system.	66162
Software:	6b1c
ANTS is written in an ALGOL-like language called PEESPOL and any code we wanted to add would also have to be in PEESPOL. The only available PEESPOL compiler runs on the	

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	6700 at UCSD. Mapping it to our PDP-10 would not be practical we would have to use the ARPANET.	6b1c1
	We would have to replace some of the central modules in ANTS by our own versions which are not line-at-a-time, as	
	ANTS now is.	6b1c2
Har	rdware:	6b1d
	PDP-11 family	6b1d1
	cost:	6b1d2
	30K to 100K	6b1d2a
Rel	levance to us:	6b1e
	ANTS is primarily a message switching and I/O processor and its internal structure is not appropriate for our needs.	6b1e1
	After our talks with John Day it is obvious that ANTS would require considerable low level changes to be applicable.	6ble2
	We feel that the people on the ANTS project would be difficult to collaborate with.	6b1e3
BBN		652
TEN	I is in the process of building a mini-based front end for NEX. The basic plan is to allow users to acess either the cal TENEX or the ARPANET.	6b2a
		6b2b
Fea	itures:	0020
	1. Peripherals (and terminals) are accessable from other network hosts even when the local TENEX is down.	6ь2ь1
	2. The local TENEX can provide service to the network even if the local mini-host is down.	65252
	3. Improved reliability of TENEX by removing its peripherals, and the peripherals will be considerably more maintainable.	65253
		6b2c
501	ftware:	0020

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Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

BCPL	6b2c1
BCPL compiler runs on pdp-10,	6b2c1a
reported efficient code generation,	6b2c1b
Source language debugging facilities.	6b2c1c
Cross Assembler	6b2c2
Remote (network or local-TENEX-driven) debugging facility	6b2c3
Hardware:	6b2d
cost: approx 30 K	652d1
PDP-11/40-CA, 16 K parity memory	6b2d2
ANTS ARPANET interface	6b2d3
Relevance to us:	6b2e
If we follow the evolution of TENEX we will be using PDP-11's in this manner in the future, probably to our advantage. It is possible that large parts of their code will be useful to us. It may or may not be reasonable to have one PDP-11 function as both a TENEX front end and a display terminal processor.	6b2e1
It is interesting to note BBN's reasons for using PDP-11's:	6b2f
1) PDP-11 has (and will always have) more software support and wider range of peripherals (currently 70) than any other mini.	6b2f1
2) A number of other mini-host system projects have selected the PDP-11, (ANTS, CMU, Lincoln Labs, University of Chicago) so there is a possibility of program sharing	62262
or exchange.	6b2f2
ILLIAC	653
ILLIAC is probably the most ambitious user of mini computers in the network community.	6b3a
Features:	6535
They plan to use PDP-11's to do:	6b3b1

Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

TENEX scheduling	6b3b1a
terminal service	6ь3515
file system access	6ЪЭЪ1с
network NCP	6ъ3ъ1а
ILLIAC currently has about 10 PDP-11's and more on the way.	65352
(The only real question is "Why do they have TENEX or PDP-10's at all?".)	65353
Software:	6b3c
Assembly Language	6b3c1
Hardware:	6 b 3d
Many, many PDP-11's	6b3d1
Relevance to us:	6b3e
Some of their code may be usable for our applications.	6b3e1
ISI	664
ISI is having a Video Graphics System built by System Concepts Corp. This system is very similar to the Xerox PARC system except it is to be based on a PDP-11 and will be comercially available.	6b4a
Features:	6b4b
loadable font memory,	6b4b1
high-resolution dot-matrix character representation,	6b4b2
high scan rate video,	66463
vector generator capability,	66464
video switch,	6b4b5
video mixing.	65456
Software:	6b4c

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They plan to lean on the BBN PDP-11 software development. 6b4c1 6b4d Hardware: 6b4d1 A wide range of PDP-11/40 mini's. 6b4e Relevance to us: The ISI system is similar in some respects to what we plan to build. Their development will take place about the same time as ours. In the long tern, we may be able to use their display systems for our high quality displays -- we will be watching their development 6b4e1 closely. The ISI system is to be a completely contained ARPANET terminal system. (ala ANTS), but will not support a wide variety of terminal types. It will however, support much more sophistcated applications and terminal users. 6b4f ISI plans to use much of the work being done by BBN in building this system. They like us are interested in the application aspects of the system and not in the developement of system software for mini computers. 6b4g 655 PARC The PARC Terminal system is being built as the base for their automated office system experimentation. This system is designed to provide maximum flexbility in text handling 6b5a facilities. 6b5b Features: 6b5b1 loadable font memory, 6b5b2 high resolution dot matrix character representation, 6b5b3 high scan rate video, 6b5b4 vector generator capability, 6b5b5 video switch, 6b5b6 video mixing. 6b5c Software:

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The current system is built using the data general Disk operating system (DOS).	6b5c1
The prototype system has been written in NOVA assembler language.	6b5c2
There is a PARC-developed BCPL compiler (which is reported to produce rather inefficient code).	6b5c3
Hardware:	6b5d
NOVA 800	6b5d1
Diablo disc	6b5d2
PARC-developed video terminal system	6b5d3
Cost: ?	6b5d4
Relevance to us:	6b5e
There are two aspects of their work that are of interest	: 6b5e1
Display system	6b5e1a
This provides a protocol-level control over the displays, but not the ability to run programs on behalf of each terminal.	6b5e1a1
Mini-based display editing system.	6b5e1b
The editing system is entirely based on mini's using TENEX for file system handling much as we intend to do.	6b5e1b1
It is not clear that any work being done at PARC (except MPS) is or will be available to us (for legal/proprietar reasons). They plan to use their own brand of mini rathe than NOVA's as soon as possible which would make it	· Y
unwise to extract code from them even if possible.	6b5e2
JCSB (SCRL)	656
They are building some kind terminal system which we will find out about.	6b6a
Features:	6 b 6 b

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Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

Software:	6 b 6 c
hardware:	6b6d
Relevance to us:	6 b 6 e
Interesting mini's which we have rejected:	6c
CDC 1700	6c1
Micro-programmable machine we may want to go to this type of machine after we understand things better but not at first (the investment just to get off the ground would be much too high a considerable software effort)	6c1a
Interdata 7/32 4	6c2
New 16-bit/32-bit/48-bit "mini" which has an enormous address space and in many ways is a big machine. However, since it is so new, we expect we would have to do much more software development for this machine than for others, not to mention its reliability.	6c2a
CONCLUSIONS	7
We conclude that a DEC PDP-11/40 is the most desirable mini for our purposes.	7a
Network interfaces already exist.	7a1
Suitable software is available.	7a2
It is being widely used in similar applications.	7a3
We already own a NOVA-1200. We reject this machine as a possible mini for this project.	7ь
The CPU is too slow.	7ь1
It does not have required features (I/O ports, memory protection, adequate instruction set).	752
Minimal cost savings in making use of this machine.	7ь3
Experience at PARC has shown that Data General does not provide adequate maintenance - especially since they hired their best CE.	754



Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

We require the following configuration:		7c
Connections:		7c1
Ability to connect a max of 16 terminals (lines). Some of these should be dial-up l		7c1a
Memory:		7c2
on the order of 80 to 100 K of core (we wo back memory if we do not need it than halt months waiting for more memory if we find enough).	work for three	7c2a
Approx. 30k for basic code and Command Interpreter	Language	7c2a1
Approx. 30k for state information about	terminals	7c2a2
And the rest for execution functions fo	r local editing.	7c2a3
Miscellaneous:		7c3
A disk (eventually need not order initi	ally)	7c3a
Real time clock		7c3b
memory protection, multiply/divide instruc	tions	7c3c
ARPANET interface		7c3d
Proposed configuration:		7c4
11-40 CPU with 16K memory	15,500	7c4a
extended instructions	1,295	7c4a1
clock	645	7c4a2
addtional memory to 64K	13,900	7c4b
addiional memory to 96K	9,400	7c4c
protection, relocation and segmentation	2,480	7c4d
16 line multiplexor	3,400	7c4e
expansion cabinet	2,400	7c4f

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ANTS network interface	4,000	7c4g
		7c4h
TOTAL for 64K system	38,385 *	7c41
TOTAL for 96K system	46,657 *	7c4j
# includes 12 percent SRI discount.		7c4j1
Extensions:		7c5
disk storage **	33	7c5a
<pre>** there is a 1/2-million-word fixed head disk in the mill at DEC. It will probably be available when we need it.</pre>		7c5a1
most suitable terminals for experimental use cessor terminals (with Delta Data's or perhaps		

The most suitable terminals for experimental use are the Line Processor terminals (with Delta Data's or perhaps something cheaper if available). This avoids working with a new beast initially. Imlacs also fall into this catagory but are three or four times as expensive.

Obviously, we need something to replace Tasker but we are not ready to say exactly what at this point. The effort to find and install new local displays should be done in parallel to the work outlined in this proposal (we will probably attach them to the PDP-10 in a manner very similar to the way we would attach them to a PDP-11, and we should not put all of our eggs into one basket until we know the basket is strong enough). Line Processors will get us started and we can interface to the Tasker system replacement when we get it.

We will need 6 to 8 terminals to run meaningful tests. We may want to try more than that (perhaps 16) for further testing.

We STRONGLY feel that the system should be experimental in nature: that is, it should not be committed to serve anyone. That means that we cannot rely on it for normal ARC access to DNLS. After development, properly sized systems can be built for specific uses but the development will go much faster if the mini system is committed to experimentation and debugging exclusively.

SPECIFIC PROPOSALS:

1) Order the hardware as soon as possible.

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Proposal for Improving the Responsiveness and Cost-effectiveness of NLS Through the Use of Mini Computer Frontends

2)	Begin work on the software aspects immediately, i.e.	8b
	a) modification to DNLS in the PDP-10	861
	b) protocol specification	8ь2
	c) writing CML interpreter for the mini	863
3)	Perform some experiments as soon as possible	8c
	user response test	8c1
	test using UTILITY-PDP-10	8c2
	(requires at least first pass at a) and b) above)	8c2a
	Launch a probe to find out exactly what existing software we n use and get it.	8d

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(J20713) 4-DEC-73 15:38; Title: Author(s): Don I. Andrews, Donald C. (Smokey) Wallace, Charles H. Irby, Kenneth E. (Ken) Victor/DIA DCW CHI KEV ; Distribution: /RWW JCN DCE ; Sub-Collections: SRI-ARC; Clerk: CHI ;

Origin: <ANDREWS>PROPOSAL.NLS;12, 4-DEC-73 15:33 DIA ;

10

Bob -- Welcome to USING. Hope to see you or Paul at the USING Meeting in January. Dave.

. . .

(J20714) 4-DEC-73 17:37; Title: Author(s): David H. Crocker/DHC; Distribution: /RHT; Sub-Collections: NIC; Clerk: DHC;

20714 Distribution Robert H. Thomas,

1

Please read (IJOURNAL, 20700, 1:w) from John Perry, ARPA-IPT, giving reasons why TIP phone numbers should not be published.

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1.

(J20715) 4-DEC-73 17:39; Title: Author(s): Michael D. Kudlick/MDK; Distribution: /RWW JAKE; Sub-Collections: SRI-ARC; Clerk: MDK;

. . .

20715 Distribution Richard W. Watson, Elizabeth J. (Jake) Feinler,

+ ++ +

1

USE OF SIGMA 7 OVER NETWORK TO RUN REDUCTION AND CF3 PROGRAMS? ASS

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(J20716) 5-DEC-73 02:15; Title: Author(s): Keith N. Sandum/KNS; Sub-Collections: NIC; Clerk: KNS;

MIKE 5-DEC-73 08:04 20717

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(ott) NOTES FOR OTTAWA TALK	1
During all of this talk, i am assuming that someone else, either yo or Don has explained the background of BPG, including:	1 a
location in company structure	1a1
objectives	1a2
mthods of operation	1a3
etc.	1 a 4
home ta	1ь
background	1ь1
initial delphi study on the home services what services looked most probable	1b1a
purpose	162
to determine what direction the technological emphasis was taking are there some real problems that must be overcomewhat will the side-effects of some of these services be ?	152a
methods (methodology = SPRITE	1b3
what is sprite ?	163a
sequential polling and review of interacting teams of experts	1b3a1
identify groups or disciplines with a stake in the future of the these services (that is, their future development) and get them to compare note re their assumption, expectations, and fears re the development of the services.	1b3a2
asking the groups to pool their knowledge and develop some forecasts abot the future of a particular technology (traditioally) or process	153a3
How is sprite different from Delphi ?	1ь3ь
who are the experts ? Sprite recognizes that definitions vary.	15351

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accent on identifying differences rather than on coming to a conclusion	16362
reliance on comments for developing subsequent round, rather than on the statistical data	15353
areas covered	164
privacy (with respect to other people)	1 b4a
securtly (with respect to data)	1545
interpersonal relations (expected changes in how we relate to people)	1b4c
time (how much more free time, how will we spend it ?)	1 b4d
rvl- comm'ns	1c
purpose	1c1
to develop a better understanding of what factors motivate businessmen to travel rather than use comunications media, and to understand what aspects of their travel could be substituted for by these same media, or pedia that are bing developed.	lcla
methods	1c2
survey of some 40,000 business travelers, traveling between Montreal and (Toronto, Ottawa, and Quebec City), and Toront and (Ottawa). 9000 replys expected.	0 1c2a
cooperation between many different groups, each with a vested interest in the results was necessary. Some of cooperating groups included:	1c2b
Air Canada, CP Air, CN Rail, Voyageur Bus, Gov't. of Quebec,	1c2b1
parameters around which the questionnaire was based	1c3
corridor being traveled (even the idea of a corridor is crucial)	1c3a
type of company or institution sponsori he trip, and h travelers situation in that company	1 c3b
principle reason or purpose for making the trip	1 c 3 c



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secondary reasons for the trip (business and non:business)	1c3d
nature of communication process that will ioninate the meeting, ie:	1c3e
bargaining .	1c3e1
decision-making	1c3e2
courtesy or persoal relations	1c3e3
security or confidentiality required	1c3e4
duration of the trip	1c3f
types of face-to-face communication that might have been replaced by telecommunication.Examples:	1c3g
showing visual material	1c3g1
talking to a number of people at one time	1c3g2
talking to a number of different groups in the course of the day.	1c3g3
areas for further workwhere has it lead us	1c4
intra-city transportation elements	lc4a
energy consumption : travel vs. communications	1c4b
visual	1 d
conference T.V.	1d1
computer conferencing	1e
general idea new form of interaction	1e1
asynchronous comm [®] n. with sophisticated retrieval capabilities	1e1a
personal touches possible like anonymous messages, confidential messages, etc.	le1b
input management routines: don't enter this comment until Larry has already read the text once; don't enter this comment until Nov. 28, etc.	leic

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some specifice examples of how it can improve communi8cations	1e2
able to hold conferences "out of time", "out of place"	1e2a
the fact that it is a formal conference tends o keep everyone on the right subjectnot much jumping	
aroundchairman can control direction of he conference.	1e2b
it's democraticeveryone gets a voice	1e2c
even though everyone is speaking, you do't have to listen to you can be selective	1e2d
saves listeners' time	1e2d1
encorages speakers to be concise	1e2d2
continus.ally updated written record of proceedings is available	1e2e
to go back in the conference to confirm anything without disrupting proceedngs	1e2f
some examples of config, systems we're using	1e3
BNR - used mainly as a message service ad project documentation aid. Very little interactive, simulataneous communication. very easy to retrieve past messagesby number, by date, by author, or by content	1e3a
Institute for the F - used mainly as a project development and coordination aid	1e3b
Englebart's ARC - not as useful for cofeencing as the above two, but it has a host of information management rotines that let yo get right into another planner's work and observe what he is doing, how he operates, wat his style is,	
what his priorities are, etc.	1e3c
more detail on the Englebart system.	1e4
Initial reactions to a lot of the people we talk to are skepticalthey wonder how anybody could work in that sort of environment, ie, with someone peering over their shoulder all the tme	1e4a
actually the reverse is true. the wrker becomes more productive, rather than less productive the increased productivity stems, we believe, from the improved	

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communications within his community of related planners or	
researchers. He has access to the ideas, thoughts, schedules, procedures, etc. of the community.	1e4b
how to give credit for work done	1e4b1
synergy at work	1e4b2
comunity's structuring of heir own informato must be of	
key importance.	1e4b3



MIKE 5-DEC-73 08:04 20717 this is a test of MIKE's ability to receive journal mail

(J20717) 5-DEC-73 08:04; Title: Author(s): Michael T. Bedford/MIKE; Distribution: /MIKE; Sub-Collections: NIC; Clerk: MIKE;

. . . .

Release of TIP Phone Numbers

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After surveying opinion with the IPTO office, i find universal reluctance to publicize openly a list of TIP numbers. First, some of the modems, lines, etc. have been purchased with non-ARPA money or have been explicitly justified/dedicated to project rather than public use. Second, there are issues relating to network security from eavesdropping/sabotage. Third, there are issues relating to ATST tariffs. Conceivably, two cooperating parties could piggyback a large amount of cross-country traffic using ARPA lines gratis. So the consensus is that TIP numbers should be kept confidential and released on a case-by-case basis after coordination with this office. ... John

JSP 5-DEC-73 08:29 20718

Release of TIP Phone Numbers

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(J20718) 5-DEC-73 08:29; Title: Author(s): John S. Perry/JSP; Distribution: /MDK JCN JCRL CKM CKM; Sub-Collections: NIC; Clerk: JSP; Superwatch Average Graphs for Week of 11/26/73

TIME PLOT OF AVERAGE NUMBER OF GO JOBS FOR WEEK OF 11/26/73 x axis labeled in units of hr:min, xunit = 30 minutes

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TIME PLOT OF AVERAGE PER CENT OF CPU TIME CHARGED TO USER ACCOUNTS FOR WEEK OF 11/26/73 x axis labeled in units of hr:min, xunit = 30 minutes

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SRL 5-DEC-73 09:23 20719

Superwatch Average Graphs for Week of 11/26/73

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TIME PLOT OF AVERAGE PER CENT OF SYSTEM USED IN DNLS FOR WEEK OF 11/26/73 x axis labeled in units of hr:min, xunit = 30 minutes

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Superwatch Average Graphs for Week of 11/26/73

TIME PLOT OF AVERAGE NUMBER OF NETWORK USERS FOR WEEK OF 11/26/73 x axis labeled in units of hr:min, xunit = 30 minutes

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Superwatch Average Graphs for Week of 11/26/73

(J20719) 5-DEC-73 09:23; Title: Author(s): Susan R. Lee/SRL; Distribution: /JCN RWW DCE PR JCP DVN JAKE KIRK DLS BAH; Sub-Collections: SRI-ARC; Clerk: SRL; Origin: <LEE>WEEK11/26GRAPHS.NLS;2, 5-DEC-73 09:18 SRL;

The SRI Energy Skill Inventory

Pat Henry wants us to go ahead with the energy skill inventory.

PR 5-DEC-73 11:19 20720

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The SRI Energy Skill Inventory

SKILL INVENTORY FOR THE SRI ENERGY COMMITTEE

Pat Henry confirmed that he wants to go ahead with JBN's proposal for developing an SRI "energy skill inventory" (18588,) [Sept. 3,1973). He told me that he would prefer the work to begin immediately in order to charge it to his 1973 budget. However, if this cannot be done he still wants us to go ahead on next year's budget.

Since Jeanne is busy for the rest of the year, I told Pat that we will not begin the work before mid January. He confirmed that this is acceptable for him, that he wants the work to be done, and that he is looking forward to hearing from us by that time.

Jeanne told me she is very interested in doing the job and that she plans to be available full time after mid January to work on the proposed project. I consider us as committed to do the job.

Pease let me know if there are any changes in this plan.

PR 5-DEC-73 11:19 20720

The SRI Energy Skill Inventory

(J20720) 5-DEC-73 11:19; Title: Author(s): Paul Rech/PR; Distribution: /JBN RWW DCE MDK JCN; Sub-Collections: SRI-ARC; Clerk: PR; Origin: <RECH>INV.NLS;2, 5-DEC-73 11:09 PR;

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Analysis ident

You all may not know that there is an ident ANALYSIS which can be used to send items intended for PR, SRL, and BAH. Copies of everything sent to this ident will also appear in a special file in the analysis directory.

SRL 5-DEC-73 13:20 20721

Analysis ident

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(J20721) 5-DEC-73 13:20; Title: Author(s): Susan R. Lee/SRL; Distribution: /SRI-ARC; Sub-Collections: SRI-ARC; Clark: SRL;

EJK 5-DEC-73 13:59 20722

Info on mtg with barnum+

I had a visit today from al Barnum. He was inquiring about two things:

the radc mis

the afsc mis

He would like to see a copy of the radc mis proposal as soon as one is available. I told him that a final penultimate version would be in his hands this week. (PLEASE)

Withreference to the afscmis proposal he had a couple of interesting things to say:

Gabe is not in Europe this week after all. Gabe wants a copy of the afsc mis proposal in his hands by friday. Al says that even if we do not have an absolutely letter perfect proposal by friday we must give him what we have and then later give him abetter version.

The written proposal is, according to Al , even more important than the presentation. The presentation is for the group of scientific directors, but it is most unlikely that they could present a sufficiently unanimous stand as to take action approving and funding our proposal. However, al says that Irv mirman is really interested in pushing the concept and getting a mis for afsc. The last time I looked he was a special assitant to the commander or some such thing, so apparently he is in a position to fight this thing through by himself if he wants it. The major purpose of the briefing is to let the group know wat is being proposed.

Al indicated htat he had no idea when the pitch might be he did say however that they are given quarterly. He said that he thought he gave his pitch in early september, so... I personally think he gave it later but i haven't had a chance to check it yet.

The delegate to the meeting on putting afsc on the arpa net has returned. (cap johnson?) The report of the group is in the gcos text editor but he himself is back at afsc writing up the report in final? form. I will try to see if patterson or kesselman or someone can get us a copy of what is already available.

After some discussion, al came to the conclusion that the report must contain factual material on hardware, numbers, cost etc. However, the total job in its many ramifications need not be costed, just representative costs for a site or two.

According to al ther are a total of 17 major computer installations within afsc

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Info on mtg with barnum+

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There is probably more, but at this instant I have run dry.

In the interests of expediency I will do no editing, except for any instances of total intelligibility. (read UNintelligibility for ...)

Info on mtg with barnum+

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(J20722) 5-DEC-73 13:59; Title: Author(s): Edmund J. Kennedy/EJK; Distribution: /FJT RFI DLS JPC RBP DLD2 JLM RJC; Sub-Collections: RADC; Clerk: EJK;

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AFF-12

I noticed that you entered a group or an organization in the identfile which came out in a rather incomplete state. It's AFF-12 and the only information contained in the entry is the name "JCD" and the mailing address "5131 HICKORY". May I delete this enry? If not, let me know how I can modify it to make more sense. Regards, Marcia Keeney (MLK) AFF-12

(J20723) 5-DEC-73 15:00; Title: Author(s): Marcia Lynn Keeney/MLK; Distribution: /EBD; Sub-Collections: SRI-ARC; Clerk: MLK;

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RWW Approval of NLS Frontend Plans (20713,)

Gentlemen, I have read your proposal and think we should proceed forwith. I have to talk to JCN and get straight on finances, but would like to get off a letter of intent this week. We need to check on rental arrangements \$50,000 will be hard to come up with in one hunk. Smokey is wworking on a letter of intent. Doug's only question is shouldn't we also put in letter of intent for hardware for expected operational system (S?) for use in ARC if expected success occurs so don't have more delays. In other words assuming success what are the implications for hardware required to promulgate etc. Onward to distributed NLS

RWW Approval of NLS Frontend Plans (20713,)

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(J20724) 5-DEC-73 16:05; Title: Author(s): Richard W. Watson/RWW; Distribution: /DIA JCN KEV CHI DCW; Sub-Collections: SRI-ARC; Clerk: RWW;

DHC 5-DEC-73 18:55 20725

Case REX Program Comments

k and Erica	
Steve told me about REX at Case, so I fooled with it some. i like it and think it will be quite useable for general queries; but would like to suggest some things:	
1. Type-outs tend to take to many lines. E.G., keyword listing should try to get three words to t aline.	1
2. There should be a page/screen-size control, so that output doesn't scroll off the end. If you addeda "Continue?" query, every N lines, the user also could abort long print-outs.	1
3. In general, the response to a "?" should only be a list of command words, no explanations to them (a la Tenex model), so that the user can use the question mark as a reminder of commands. The HELP command can get into more verbose stuff.	1
Tenex "noise" words, in parentheses, would help keep a "?" response from being too terse. (e.g., HELP, KEYWORDS (list), FIND (resource), DESCRIBE (resource),).	1 a
4. The boolean stuff in very nice. How about a partial-string feature, too?	1
I.e.,DDT would give all resources ending with "DDT"; DDT would give all resources with "DDT" in them, etc.	1 a
5. "Following hosts have requested resources" should be something like "Following hosts have FAMULUS" (i.e., repeat the query.	. 1
6. It would also be very nice if you implemented command completion (along with the current command recognition in REX).	1
What plans do you have for the program? And please let me know	

DHC 5-DEC-73 18:56 20725

Case REX Program Comments

(J20725) 5-DEC-73 18:56; Title: Author(s): David H. Crocker/DHC; Distribution: /JWB EG SDC2; Sub-Collections: NIC; Clerk: DHC; DVN 5-DEC-73 20:57 20726 References to Files That Tell about Query; The Imlac Situation

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The most recent information on the new Query system is in (kjournal,19493,) and ((Ljournal,19724,). We are still puzzled by the Imlac problem. My guess is we will not have it fixed tomorrow (i.e. you are reading this on a TI.) But we are working on it.

1 2 . 10 -

DVN 5-DEC-73 20:57 20726 References to Files That Tell about Query; The Imlac Situation

(J20726) 5-DEC-73 20:57; Title: Author(s): Dirk H. Van Nouhuys/DVN; Distribution: /DLS JHB(fyi) EKM(fyi) JCN(fyi); Sub-Collections: SRI-ARC NIC RADC; Clerk: DVN; Do You Want to Talk to the Salesman from DDSI Tomorrow?

The present salesman of DDSI, Robert Spenser, will visit here tomorrow at 10:30 or 11. I have a list of small topics to discuss with him, but the visit is his idea. We are in a period when the software at DDSI is running pretty well and they are cutting back on services (JJOURNAL, 19283,1:w) (JJOURNAL, 19292, 1:w) and raising prices (IJOURNAL, 20443, 1:w). If any of you have matters you would like to have me bring up with him or would like to meet him, please lt me know. DVN 5-DEC-73 21:04 20727 Do You Want to Talk to the Salesman from DDSI Tomorrow?

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(J20727) 5-DEC-73 21:04; Title: Author(s): Dirk H. Van Nouhuys/DVN; Distribution: /JCN NDM(fyi) DCE RWW JBN JAKE MDK EKM; Sub-Collections: SRI-ARC; Clerk: DVN;

EKM 5-DEC-73 21:11 20728

Forms System Requirements

Forms	System: Information Processing Requirements	1
IN	TRODUCTION	1 a
	A large part of information processing uses forms, particularly, the government. The manual process of preparing a form is tedious, time consuming, and expensive.	1a1
	Problems include:	1a2
	Identifying the correct form to get what you want.	1a2a
	Entering the information in the proper place and in the proper format.	1a2b
	Locating and editing the information.	1a2c
	Editing a form draft.	1a2d
	Routing a form draft to the proper persons,	1a2e
	For completion,	1a2e1
	For approvals.	1a2e2
	Preparation of the final, typed version of the form with the required number of copies.	la2f
	The manual process forces tremendous duplication of effort at every stage. The number of times a person is required to submit his own name and the name and address of his	1a3
	In addition to problems associated directly with the	140
	preparation of forms there is also the problem of reaching and using the information contained on completed forms.	1a4
	In many cases other systems need this information. In a manual system the information will either be regenerated from its source or copied from one form to another form, perhaps a computer coding sheet. This process results in lost time, proliferation of data errors, and inconsistencies between data	
	bases.	1a5
	It is the intent of the forms system to attack these problems solving as many as possible in a reasonable time frame.	1a6
SYS	STEM REQUIREMENTS	1ь

Forms System Requirements

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proceded on the basis of the following set of requirements.	151
General:	1ь2
The system is designed for use by non technical, administrative personnel. All phases should be simple to use and self teaching where possible.	1 b2a
Users will have at least some familiarity with NLS and Form System commands should be compatible with NLS .	1 b2b
Data collected by the system should be in standard NLS file format permitting access from other NLS subsystems.	1b2c
Form Description: The user will be quided through the steps necessary to describe a form to the system.	1ь3
In this case the "user" is probably a specially trained person who is thoroughly familiar with all aspects of the form being described and with the form description system.	1b3a
An overall description of the form describing its purpose, routing and disposition is desireable.	1ь3ь
The description will include the names and explanations where needed of each item on the form.	1b3c
Information necessary to format the data for printing is required.	1b3d
It should be possible to inform the system when the same information occurs in boxes in different forms. This information will enable the system automatically to fill in any information that is repeated on a form or across relate forms.	
Preparing a Form Instance: Devices will be available to guide the user in Choosing form or forms that will serve his purpose within his organization.	
He will be prompted for all items where direct entry is required. Information entered by the user will be edited a the time of entry for format and content whereever possible Other items may be filled in from information contained in other form instances, from files and from standard response	
contained in the form description. Many forms are prepared by more than one person. The form	1b4a

EKM 5-DEC-73 21:11 20728

1b4c

1b5

1 b5a

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1b6a

1b6b

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Forns System Requirements

description should contain routing information and the system should have a facility for notification and delivery of a form in process to the appropriate people. 1b4b

A facility is needed to protect information contained in a form in process (as well as in stored data). Some items, such as approval signatures, must have write access restricted to certain individuals, Other items containing sensitive information will also require restricted read access.

Form Portrayal: The system must provide facilities for portraying the form both on display and typewriter type terminals for review and editing pruposes and for final printing.

Final printing must be on preprinted forms and will require operator interaction to specify form alignment, number of copies etc. A split platen printing device will allow the needed system - operator interaction while the form is being printed.

Data Capture: Information submitted to the system must be retained wherever it is needed for completion of other forms or for other data management systems.

It should be saved in a form which permits other NLS systems such as Query to operate on the data, the Calculator, the Editor and the Journal. It should be accessable for reformating and transfer to other data management systems via the newtwork.

Close attention should be given to storing data in the most compact manner possible. Automatic archival and house cleaning facilities must be provided.

IMPLEMENTATION

Staged implementation of the forms system is dependent on several projects concurrently in progress at ARC. Major redesigns of the NLS Editor, Journal and Query systems are now being carried out. These systems will provide power and usefulness to the forms system that could not otherwise be achieved in a reasonable time.

Actual implementation will occur in pre-planned phases of increasing utility. A recommendation and proposed schedule for each phase will be prepared as soon as the project overview is

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Forns System Requirements

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completed. The overview should be available in draft form within the next two to three weeks.

Forms System Requirements

(J20728) 5-DEC-73 21:11; Title: Author(s): Elizabeth K. Michael/EKM; Distribution: /DLS(I just journalized this for the record) RWW JHB JCN HGL; Sub-Collections: RADC NIC SRI-ARC; Clerk: DVN; Origin: <MICHAEL>FORMSRED.NLS;5, 4-DEC-73 17:26 DVN;

JBN 5-DEC-73 21:15 20729

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Re: Archiving NIC Transmittal Letters

Per discussion between MDK, JBN and MLK, at this time we will discontinue journalizing routine NIC transmittal letters.

They will be prepared online as usual, using the form, and will continue to be placed in the file <nic-work>transmittals. Rather than journalizing them individually as heretofore, MLK will archive the file at the end of each month.

Marcia will continue to maintain two hardcopy files, one chronological and the other by organization. These serve to answer occasional questions as to our contacts with organizations, and preserve a running record of our recent actions.

If at a future time, online reference is useful and practical, the archived files can be retrieved.

Re: Archiving NIC Transmittal Letters

(J20729) 5-DEC-73 21:15; Title: Author(s): Jeanne B. North/JBN; Distribution: /MDK MLK KIRK; Sub-Collections: NIC SRIARC; Clerk: JBN; Origin: <NIC-WORK>TRANSMEMO.NLS;1, 5-DEC-73 21:08 JBN;

RJC 6-DEC-73 05:44 20730

tickler for week of 19 - 30 ti

(nm4) 19 November - Monday	1
0830 hrs. Branch Chief's Meeting	1 a
ISF Financial Analysis - 1330 hrs All Branch Chiefs	1ь
1500 hrs. Center MIS Presentation - Ed Kennedy	1c
Dick Nelson - Annual Leave	1 đ
FJT - OER/Maj Patterson Due TUESDAY	1e
Draft Revision of RADCR 27-2 - Due Date ISM - Tom B. Connents etc.	11
Due Date/ISIS/Capt Ives - Technical Evaluation PR-B-4-3233 - Completed	1g
(nt4) 20 November - Tuesday	2
Dl Overview Briefing.	2a
Due Date - ISIS/R. Nelson - Unsol Prop DO 71-74, Software System Management - Completed	2ъ
Dick Nelson - Annual Leave	2c
Due Date - Turn-In of Portable Electric Heaters	2d
(nw4) 21 November - Wednesday	3
0830 hrs. ISI Confessions	Зa
Annual Disaster Preparedness Indoctrination - Lt Wingfield & Capt Daughtry - Bldg. 106 - Auditorium - 0930 hrs 1130 hrs Attendance will be recorded	3ь
Collect Lab Activities TODAY	Зc
Dick Nelson - Annual Leave	3d
(nth4) 22 November - Thursday	4
THANKSGIVING DAY	4a
Laboratory Activity Reports due today: Bucciero must have them by 1000, ISM must have them by 1100, and DOT must have them by 1600.	4ь
(nf4) 23 November - Friday	5

RJC 6-DEC-73 05:44 20730

tickler for week of 19 - 30 ti

	For FJT - ISI/Action - Status for decision to proceed with AFSC usage of ARPA net communications facilities in regards to TWX rec'd 13 Nov 73. Sent to ISIM	5a
	For FJT - Reply to memo dtd. 16 Nov 73 from Col Thayer to ISF for Action Items for the R&D Computer Facility (Comments, criticisms, etc.)	5b
	Bobbie: Travel figures due by noon.	5c
	Timecards due today	5d
	Due Date - ISI/Bobble - Updated listing of Utica College Contract due in ISM	5e
	Due Date - ISIM/J McNamara - Review of Classification & Distribution Statement on RADC-TR-66-2 - Completed	5f
	Due Date - ISIM/R. Iuorno - Review of Classification & Distribution Statement on RADC-TR-71-121 RADC/Multics Evaluation dtd Nov 71 In-House - Completed	5g
	Due Date - ISIS/R. Motto - Review of Classification S Distribution Statement on RADC-TR-71-158, Modification and Improvement of the Executive Software System of the GE-645 Computer itd Aug 71 - Contract F30602-70-C-0234 - Completed	5h
	Due Date - ISIS/R. Motto - Review of Classification & Distribution Statement on RADC-TR-71-132, A Simplified Cardin Subsystem for GECOS-III dtd Jul 71 - Contract F30602-70-C-0134 - Completed	51
	Due Date - ISIM/R. Iuorno - Interim Report - Contract F30602-73-C-0001 for Technical Review - Extended to 14 Dec	5ј
	Dick Nelson - Annual Leave	5ĸ
	Carmella Marcoccia - Annual Leave	51
n	m5) 26 November - Monday	6
	0830 hrs. Branch Chief's Meeting	6 a
	Due Date - ISI/FJT - Management Support for RSD Program from DDRSE - Completed	6ъ
	Col Thayer - Leave	6 c
n	t5) 27 November - Tuesday	7

tickler for week of 19 - 30 ti 7a Col Thaver - Leave (nw5) 28 November - Wednesday Representatives from AFDSC will visit RADC/Bergstrom (Focal Point) 8a to begin testing of DM-1 System - Will be here through the 30th Due Date - ISIS/ISIM - Project Engineers Bimonthly Review of Tech 85 Completions - due in ISM 29 Nov 8c Col Thayer - Leave Due Date - ISIS/D. Marks - Technical Evaluation of PR-B-4-3232 8d (nth5) 29 November - Thursday 0830 hrs. Branch Chief's Meeting 9a AFSC Procurement Policy Briefing - Bldg. 106 - Auditorium - 1000 hrs. thru 1400 hrs. All Engineers involved in PRs should attend per F. Tomaini. 95 Laboratory Activity Reports due today: Bucciero must have then by 1000, ISM must have them by 1100, and DOT must have them by 1600. 9c Due Date - ISIM/Bergstrom - Joint Services Electronics Program (JSEP) Proposal Review, Completed 9d 0900 - 1000 hrs. - Officer's Commanders Call - Blig. 106 -Auditorium 9e Col Thayer - Leave 9f (nf5) 30 November - Friday 10 Due Date - ISIM/Ray Liuzzi - Technical Evaluation - PR-B-4-3245 -Extended to 14 December 10a Form 2's (employee time expenditures) are due toiny. 10b Form 6's (projected manpower) are due today. 10c Bobbie: Travel figures due by noon. 10d Due Date - ISI/ISIS/ISIM - Course Forms for Data Base due today into ISI/Bobbie 10e

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Col Thayer - Leave

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tickler for week of 3 Dec - 14 Dec

(dm2) 3 December - Monday	1
0830 hrs. Branch Chief's Meeting	1a
Robert Stover - Interview w/Col Thayer 1330 hrs.	1 b
News Brief items due into Becky Today.	1c
Bobble: Personnel Strength Rpt. due. Completed	1 d
Due Date - Action Items (IS) Reply to Thayer - Review status of DM-1	1e
(dt2) 4 December - Tuesday	2
Due Date to ISF - For Tom B. Draft Proposal Re Equipment Maintenance	2a
(dw2) 5 December - Wednesday	3
ISC Confessions - 0830 hrs.	3a
(dth2) 6 December - Thursday	4
0830 hrs. Branch Chief's Meeting	4 a
Status of DM-1 - Bergstrom w/Col Thayer - 1330 hrs.	4ь
ISIM/Rr. Panara - Impact statements due	4c
Laboratory Activity Reports due today: Bucciero must have them by 1000, ISM must have them by 1100, and DOT must have them by 1600.	4d
(df2) 7 December - Friday	5
Timecards due today.	5a
Bobbie: Travel figures due by noon.	5b
Due Date - ISIM - Unsol Prop DO 85-74, "Network Info Center & Augmented Knowledge Workshop Development" w/SRI (1 cy) - Completed	5c
Due Date - ISIM - Unsol Prop DO 82-74,"Interactive Command Language III" w/Honeywell (2 cys)	5d
(dm3) 10 December - Monday	6
0830 hrs. Branch Chief's Meeting	6a

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ISIS/D. Nelson - Advanced Development Candidates	6 b
Dr. Cragg Visit - 0845 - 0945 - ISOverview - Mr. Barnum 1000 - 1100 Software First - Maj Patterson 1100 - 1200 - Higher Order Languages - Mr. DiNitto	
1300 - 1400 - Software Reliability & Validation - Mr. Nelson 1400 - 1700 - Discussion	
One hour is scheduled for each, but it is suggested that a 30 minute briefing be prepared to allow for questions.	6c
ISIM/ISIS - Completion of Info Sci Div Questionnaire - All SSE personnel	6 d
(dt3) 11 December - Tuesday	7
ISIM/R. Iuorno - Negative Interim Report on Inventions on Contract F30602-73-C-0001 w/Univ of Michigan	7 a.
(dw3) 12 December - Wednesday	8
ISF Confessions - 0830 hrs.	8 a.
Due Date - ISIM/ISIS - Awards for Technical Achievement	8b
1445 hrs. Presentation on Software - ISI/Col Thayer	8c
(dth3) 13 December - Thursday	9
Laboratory Activity Reports due today: Bucciero must have them by 1000, ISM must have them by 1100, and DOT must have them by 1600.	9 a.
0830 hrs. Branch Chief's Meeting	9ъ
(df3) 14 December - Friday	10
Bobbie: Travel figures due by noon.	10a
Due Date - ISIM/R. Iuorno - Interim Report - Contract F30602-73-C-0001 for Technical Review	10b
Due Date - ISIM/Ray Liuzzi -Technial Evaluation PR-B-4-3245	10c

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Can I have your comments on this Letter to Mike Lutze of Sears; it outlines what we disucssed on Tuesday and the areas that I think we could cooperate Mike

to Mike Lutze, following meeting of Dec. 4/73

On behalf of Bell Canada Headquarters and Bell-Northern Research, I would like to thank you for spending yesterday with Mssrs. Moffat (H.Q. Management Science), Sanyal and Licker (BNR) and myself. We came away from the meeting with a much better understanding of your objectives for the Sears Automated Order Service trial, and of your particular role in that trial.

We understand that your main concern with the trial at this stage involves investigating alternatives for reducing the cost of taking catalogue orders. Since one method of reducing the unit cost of each order would be to increase the number of orders that are being processed with a given investment in equipment, I think that you will be interested in talking further with our people at Our initial discussion with Mr. Sanyal indicated that there BNR. may be some areas of their research program that will fit in nicely with your apparent needs. I am thinking specifically of the work on multiplexing of analog signals, and the on developing a device for receiving data from a rotary dial phone and processing it in the same way as your current Touch-Tone input signals. Availability of these two technological capabilities would enable you to receive and process more calls per hour with your existing equipment, and would permit you to offer the A.O.S. service to a much broader section of your catalogue customers.

In addition to your desire to reduce the short-term costs associated with the order-taking process, we also recognize that you have a great opportunity to gain information about the longer-term viability of this type of service, and its effects on customer purchasing patterns. I realize that your group does not have a direct and immediate responsibility in this area, and that Ms. Doreen Medicker of your Market Research Department is more directly involved in researching this trial. With this in mind, I would propose that Ms. Medicker and Mr. Moffat of our Manageneat Sciences group get together to discuss some of the research that we would like to conduct in this area. Mr. Moffat's experience in conducting surveys into uses of all types of telecommunications services should prove valuable to Ms. Medicker, and I am sure that the data base which she has collected to date would prove useful to him in developing his research proposal.

I mentioned on Tuesday that the Business Planning Group was most interested in Sears' plans for developing a "work from home" capability for some of your phone order takers. If your central order taking office were able to reroute incoming calls to the home phones of some of your employees, you would be able to make 1b

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Can I have your comments on this Letter to Mike Lutza of Sears; it outlines what we disucssed on Tuesday and the areas that I think we could cooperate Mike

better use of your employees! time, eliminate the need to over-staff your order-taking offices for the greater part of four hours, in able to ensure meeting the peak demand during that period, and contribute to the community's well-being by taking advantage of a valuable labour pool that is handicapped by not being able to leave the house for ay extended period; physically handicapped individuals, mothers of young families, and elderly citizens would be very appreciative of a service of this type. The Business Planning Group would be very interested in cooperating with Sears on this project. One of the prerequisites for the service will be a programmable call forwarding device that could sit in your order taking office and direct incoming calls to different numbers, as needed. I will undertake some of the initial enquiries in this area for you, and I hope we will be able to get together a t a later date to discuss the possible implementation of such a service on a trial basis.

Once again, let me express our thanks for spending the day with us on Tuesday. I think we are all looking forward to a mutually rewarding relationship.

Yours sincerely,

Michael T. Bedford Supervisor - Business Planning 1d

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MIKE 6-DEC-73 06:57 20732 Can I have your comments on this Letter to Mike Lutze of Sears; it outlines what we disucssed on Tuesday and the areas that I think we could cooperate Mike

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