

From: ANDERSNR--SIGSCV1

Date and time 06/02/95 10:18:42

To: DAY --SIGSCV1

cc: A638146 --NLEVDPSP Jan Lobbezoo

LIDDIE --SIGSCV1

LOPEZJ --SIGSCV1

BACHMAN --USSVCCM1 Brian Bachman

C729999 --NLEVDPSP Cees Jan Koomen

BALZER --USSVCCM1

C891076 --NLEVDPSP Doug Dunn

From: Ross Anderson

Subject: 690 Arques

Jan Lobbezoo has signed the AR to lease 690 Arques.

He has been unable to schedule time with Doug Dunn, so Doug has not seen it yet.

I have reviewed the situation with Koomen, Bachman, and Balzer-  
Under the circumstance of potential loss of this lease opportunity  
you are authorized to proceed with the lease.

Regards, Ross

"&10H

From: ANDERSNR--SIGSCV1  
To: DAY --SIGSCV1  
cc: LIDDIE --SIGSCV1

Date and time 06/01/95 09:04:33

From: Ross Anderson  
Subject: 690 Arques

I spoke with Jan Lobbezoo this morning.

He will review the AR with Dunn on Friday morning.

By the way, Dunn has sent a note to Frank C. restating his desire to support MM in 440 W. He apoloizes for his Calif. team encroaching on Frank's space.

Ross

"&10H

From: ANDERSNR--SIGSCV1  
To: LIDDIE --SIGSCV1

Date and time 05/31/95 08:46:02

*690 Arques*

From: Ross Anderson  
Subject: 690 Arques Lease Approval  
No approval yet- Did not have time to review the issues.  
Ross

\*\*\* Forwarding note from LIDDIE --SIGSCV1 05/30/95 22:09 \*\*\*  
To: ANDERSNR--SIGSCV1

Subject: 690 Arques Lease Approval  
Lopez has asked me to stand by to sign the 690 lease tomorrow. I have seen no evidence that this has been approved by the PD. Did you obtain OK during your last visit? Please advise. Thanks.

"&10H

*Will sign lease by 6/2/95 for Arques OK  
HAW*

From: LIDDIE --SIGSCV1  
To: ANDERSNR--SIGSCV1

Date and time 05/30/95 22:09:08

Subject: 690 Arques Lease Approval

Lopez has asked me to stand by to sign the 690 lease tomorrow. I have seen no evidence that this has been approved by the PD. Did you obtain OK during your last visit? Please advise. Thanks.

"&10H

From: DAY --SIGSCV1  
To: LIDDIE --SIGSCV1

Date and time 05/11/95 09:01:04

\*\*\* Reply to note of 05/10/95 21:49

From: Gary Day

Subject: MT SPACE MEETING

THE 690 LEASE IS GOING WELL. THE NEW OWNER SHOULD CLOSE ESCROW THIS WEEK.  
WE ARE DOWN TO THE FIND DETAIL OF THE LEASE NEGOTIATION, AND SHOULD REACH  
AGREEMENT SOON. I'M WAITING FOR THE AR FROM McALLISTER SO WE CAN GET  
SOME MONEY APPROVED, AND HOPE TO HAVE THAT TODAY.  
CHEERS, GARY

"&10H

From: LIDDIE --SIGSCV1  
To: DAY --SIGSCV1

Date and time 05/10/95 21:49:45

\*\*\* Reply to note of 05/10/95 09:44

Subject: MT SPACE MEETING

Gary, I would be happy to spend some time with you but it has to be Monday of next week as I am leaving for the East Coast on Tues. or Friday of this week is OK. See Co to schedule.

I understand that H-P is only interested in a sale, if so, that is out. I understand you are working a "Build to Suit" with AMD and possibly a similar deal on the FEI building. Keep going! How are you doing on the 690 Arques lease?

"&10H

From: LIDDIE --SIGSCV1  
To: BACHMAN --USSVCCM1

Date and time 05/10/95 21:33:27

\*\*\* Reply to note of 05/08/95 18:31

Subject: Re: FACILITIES

I fully agree with your and Glen's comments. Gary has been commissioned to pull together a headcount forecast from all groups that is consistent with their submitted BOM Strategic Plan. In addition, we will have to add some windage for corporate groups. I will be working with Gary on this and a simple macro approach which is to use sales/employee/year to determine first order heads in USA.

"&l0H

From: DAY --SIGSCV1  
To: MCALLTR --SIGSCV1 J. McAllister  
cc: LOPEZJ --SIGSCV1

Date and time 05/10/95 16:00:36  
LIDDIE --SIGSCV1 D. Liddie *space*

From: Gary Day

Subject: Multi-Media space

JIM, I AGREE WITH JOE. GIVE UZI A CALL AND SEE IF HE IS UNDERSTANDING OF OUR PROBLEM. HE WILL OF COURSE WANT A NEW DATE. IF HE IS NOT UNDERSTANDING, WE CAN SEE LIDDIE FOR HELP.  
LET ME KNOW WHAT HE SAYS,

GARY

\*\*\* Forwarding note from LOPEZJ --SIGSCV1 05/10/95 11:48 \*\*\*  
To: MCALLTR --SIGSCV1 DAY --SIGSCV1

From: JOE LOPEZ  
Subject: Multi-Media space

THE PROSPECT OF FURTHER UTILIZING ANY ADDITIONAL "MULTI-MEDIA CUBICLES DURING OUR SPACE CRUNCH DOESN'T LOOK GOOD..I WOULD SUGGEST THAT WE CONSIDER DELAYING THE UZI BAR-GADDA MOVE IN SCHEDULED FOR JUNE 5-10. THIS WOULD FREE UP AN ADDITIONAL 17-18 OFFICES TO HELP WITH OUR ARQUES AND WOLFE PROBLEM. FURTHER, IF YOUR IN AGREEMENT, I WOULD SUGGEST THAT LIDDIE BE REQUESTED TO ASSIST WITH UZI'S BOSS (BINGHAM AND OR CARRUBBA) YES/NO? IF KEITH FLAGLER APPROACHES UZI DIRECTLY AND IS SUCCESSFUL IN GETTING A DELAYED MOVE IN THEN KEITH WILL ASSUME HE GETS THE OFFICES. LET ME KNOW. JOE

\*\*\* Forwarding note from INGRAHAM--SIGSCV1 05/10/95 11:29 \*\*\*  
To: LOPEZJ --SIGSCV1

From: INGRAHAM  
Subject: Multi-Media space

Joe,

I have had discussions and a meeting with Nancy Breede and Rene Savelsberg of Multimedia regarding the "borrowing" of cubicles.

Multimedia has agreed to give 9 cubicles to Aura, 7 cubicles to Trimedia, which leaves about 10 cubicles for Multimedia. Rene is not comfortable loaning out any more space at this time for any other occupants whether they be 811 folks or other. He wants to maintain these cubicles for their immediate hiring needs.

With regards to a meeting with Keith Flagler and their hiring schedule, they currently have 10 cubicles available. Keith has inquired on what date is Purchasing moving, my response has been July timeframe. If push comes to shove I have suggested that he delay his lab build after we move out this Friday and utilize the cubes we leave behind before building a lab. He thought that may work or he would have new hires work at benches. He also inquired about approaching Uzi to delay his move one month, this would help with 811 Arq, and Trimedia, et al. Please let me know if you like this approach.

Regards,  
Debbie

"&10H

*McAllister to  
feel out Uzi*



From: DAY --SIGSCV1  
To: LIDDIE --SIGSCV1 D. Liddie

Date and time 05/10/95 09:44:46

From: Gary Day  
Subject: MT SPACE MEETING

I HAVE PUT TOGETHER A STRATEGIC PLAN FOR SUNNYVALE SPACE, AND IN IT I DISCUSS MIGRATING TO LARGER BUILDINGS, LIKE HP, OR POSSIBLY A LEASE, BUILD TO SUIT ON AMD PROPERTY. WE WILL MEET PARRISH AT THE HP BUILDING FOR A TOUR AT 2 PM TODAY. YOU'RE WELCOME TO JOIN US.

YOU'VE HAD SO MUCH MORE EXPERIENCE IN SPACE PLANNING OVER THE YEARS COMPARED TO ME, THAT I WOULD LIKE TO SPEND SOME TIME WITH YOU NEXT WEEK OR SO DISCUSSING SPACE IF THAT'S OKAY.

CHEERS, GARY

\*\*\* Forwarding note from LIDDIE --SIGSCV1 05/09/95 21:58 \*\*\*

To: DAY --SIGSCV1

cc: ANDERSNR--SIGSCV1

BALZER --USSVCCM1

BACHMAN --USSVCCM1

CJK --SIGSCV1

\*\*\* Reply to note of 05/09/95 13:40

Subject: MT SPACE MEETING

Gary, I still would like you to explore possibilities with H-P re: their Arques building. Thanks.

"&10H

From: LIDDIE --SIGSCV1  
To: DAY --SIGSCV1  
cc: HART --SIGSCV1

Date and time 05/09/95 22:12:06

Subject: PHONE CIRCUIT FOR TRAVEL OFFICE

Do you plan a phased RSO move starting late June? If so, could we move Disti in first phase?

\*\*\* Forwarding note from HART --SIGSCV1 05/09/95 11:19 \*\*\*  
To: LIDDIE --SIGSCV1

From: Bill Hart, ext 4510, m/s 92  
Subject: PHONE CIRCUIT FOR TRAVEL OFFICE  
fyi.....we are planning to put another workstation in office as soon as we can get some more room. Any chance that Bonanno can move out of his office prior to July so that Rosenbluth can expand...ha ha

Regards,

\*\*\* Forwarding note from HEMMANN --SIGSCV1 05/08/95 16:12 \*\*\*  
To: CANN --SIGSCV1  
cc: HART --SIGSCV1 TRAVEL --SIGSCV1

Subject: PHONE CIRCUIT FOR TRAVEL OFFICE

Carol Ann, I typed an Email to you earlier, but it does not show up in my Email log so I don't know whether or not you received it. So I am sending it again.

Please order a DDS 56K circuit for the Travel Office as we discussed over the phone. It is to install another Sabre set in the travel office. Please rush this request.

Lee Hemmann

"&10H

From: LIDDIE --SIGSCV1  
To: DAY --SIGSCV1  
cc: ANDERSNR--SIGSCV1  
BALZER --USSVCCM1

Date and time 05/09/95 21:58:36

BACHMAN --USSVCCM1  
CJK --SIGSCV1

\*\*\* Reply to note of 05/09/95 13:40

Subject: MT SPACE MEETING

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"&10H

From: BACHMAN --USSVCCM1 Date and time 05/08/95 18:31:23  
To: LIDDIE --SIGSCV1 (Donald (PROFS)) BALZER --USSVCCM1 (GLEN BALZER)  
From: Brian Bachman  
Subject: Re: FACILITIES

Glen is correct .... With the concern and PD focus on the information age, we should expect the Sunnyvale site to grow at a rate in excess of 20% per year (20% growth in innovation manpower by the PD with 25% of PD Innovative manpower resources currently in NA, but with growth focused here, should lead to continued significant expansion in professional resources PLUS concern manpower such as MM and Aura). We need a better process for targeting long term site requirements and developing a plan. It seems that the present process is highly reactive, and therefore inefficient.

Brian

Reply Separator

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Subject: FACILITIES  
Author: GLEN BALZER at !Philips/SVL2  
Date: 5/6/95 10:09 PM

Don, I have an observation from Friday's MC meeting. We appear to be jumping from one panic to another with respect to space planning. Our need for real estate is growing faster than our current ability to plan.

I believe that other Silicon Valley companies, with as many people as we have, usually have a full-time director of facilities. Gary and his staff do a good job, but there is nobody looking at our space needs for the future.

There is growing suspicion, as witnessed at In-Stat, that the semiconductor industry is moving from a secular growth rate of 15% to one of 20% annual growth. This suggests that Philips in North America could see several years of 25 to 30% growth per year, (BG's and RSO).

Perhaps we should discuss this in the next MC meeting.

Regards,  
Glen Balzer

cc: ANDERSNR--SIGSCV1 (Ross (PROFS) A)  
"&l0H

From: LIDDIE --SIGSCV1  
To: BALZER --USSVCCM1

Date and time 05/08/95 21:47:35

\*\*\* Reply to note of 05/08/95 02:07

Subject: FACILITIES

Glen, thanks for your email. I think we are all of the same mind on the need for a strategic space plan. Gary has already started a process to establish estimated headcounts consistent with the BOM Strategic Review thru 1999. My experience has been that this is a difficult process when you need to cover the total PD and we need to come up with some macro approach such as using sales/employee/year broken down by BG and by geographical area. I will work with Gary and Jim to develop some headcount estimates for PDSCNA using this approach. I am also very interested in pursuing the H-P building to a reasonable conclusion. Will keep the MC in the loop.

"&l0H

From: LIDDIE --SIGSCV1  
To: HART --SIGSCV1  
cc: SNARR --SIGSCV1  
WYATT --SIGSCV1  
JOHNSONJ--SIGSCV1

Date and time 05/08/95 14:14:42

PABST --SIGSCV1  
BRESLAUR--SIGSCV1  
RILEY --SIGSCV1

\*\*\* Reply to note of 05/08/95 13:45

Subject: Sunnyvale Headcount Strategic Plan

I believe this request is a result of last Friday's MC Meeting at which the MC requested Day to take a much more strategic look at space needs. We are tired of flapping around in a reactive mode. We need everyone's help on this including Eindhoven PD and BG management.

"&10H

From: BALZER --USSVCCM1

Date and time

05/08/95 02:07:40

To: LIDDIE --SIGSCV1 (Donald (PROFS))

From: GLEN BALZER

Subject: FACILITIES

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Regards,  
Glen Balzer

cc: ANDERSNR--SIGSCV1 (Ross (PROFS) A) BACHMAN --USSVCCM1 (Brian Bachman)  
"&10H

From: SVLMSG --SIGSCV1  
To: LIDDIE --SIGSCV1

Date and time 05/08/95 14:16:16

From: Sunnyvale Messenger, x3636  
To: Sunnyvale Employees  
SUBJECT: COMPANY NEWSLETTER

SVLMSG -- SIGSCV1

*mc*  
*Spua*

\*\*\*\*\* PLEASE NOTE \*\*\*\*\*

\* IF YOU WOULD LIKE TO RESPOND TO ONE OF THE PERSONS IN THIS COMPANY-WIDE \*  
\* NEWSLETTER, DO NOT USE A REPLY COMMAND (PF6 ON IBM). INSTEAD, PLEASE \*  
\* ADDRESS A NEW NOTE TO THE PERSON; WHOSE USERID, SYSTEM NAME, AND PHONE \*  
\* EXTENSION ARE PROVIDED BELOW WITHIN THE BODY OF THE NOTE. \*  
\* \* \* \* \*

THANK YOU. -- Sunnyvale Messenger (SVLMSG)

Company Newsletter Subjects:

- 1. 811 ARQUES R/D CAFETERIA - Jim McAllister
- 2. BLOOD PRESSURE AWARENESS BROWN BAG SESSION - Roxanne Koester

\*\*\*\*\* PLEASE NOTE \*\*\*\*\*

FROM: Jim McAllister, x5151 MCALLTR -- SIGSCV1  
SUBJECT: 811 ARQUES R/D CAFETERIA

DUE TO THE LACK OF OFFICE SPACE THRU-OUT THE COMPLEX, THE 811 ARQUES R/D CAFETERIA WILL NEED TO BE CLOSED AND USED FOR OFFICES FOR APPROXIMATELY THREE (3) MONTHS.

ONCE THE RSO GROUP IS RELOCATED INTO THE NEW OAKMEAD FACILITY AND SOME OF THE ARQUES CURRENT OCCUPANTS ARE RELOCATED TO THE 440 WOLFE BUILDING, WE WILL REVERT THE AREA BACK TO A CAFETERIA. *add'l problem?*

THOSE EMPLOYEES WHO NORMALLY USE THE R/D CAFETERIA ARE ASKED TO USE THE 811 MAIN CAFETERIA.

THIS CHANGE IS EFFECTIVE IMMEDIATELY AND WE ARE SORRY FOR THE INCONVENIENCE.

\*\*\*\*\*

FROM: Roxanne Koester, x4222 KOESTER -- SIGSCV1  
SUBJECT: BLOOD PRESSURE AWARENESS BROWN BAG SESSION

MAY IS NATIONAL HIGH BLOOD PRESSURE AWARENESS EDUCATION MONTH!  
=====

Philips Semiconductors' Security, Environmental, Health and Safety Department invites you to a presentation on "BLOOD PRESSURE AWARENESS". Our speaker for this event is Sandra Rehmar, RN from the American Heart Association.

DATE: Wednesday, May 17, 1995  
TIME: 12noon - 1:00pm  
PLACE: The Learning Center



Bring your lunch and a friend! Drinks and dessert will be provided!

Blood Pressure Screenings are also scheduled on the following dates during lunch (12pm-1pm):

Thursday, May 11th	440 Wolfe Cafeteria
Wednesday, May 24th	990 Benecia
Thursday, May 25th	811 E. Arques

If you have any questions or need further information, please call Roxanne Koester (Ext. 4222).

"&10H

From: BALZER --USSVCCM1  
To: LIDDIE --SIGSCV1 (Donald (PROFS))  
From: GLEN BALZER  
Subject: FACILITIES

Date and time 05/06/95 22:09:57

Don, I have an observation from Friday's MC meeting. We appear to be jumping from one panic to another with respect to space planning. Our need for real estate is growing faster than our current ability to plan.

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Regards,  
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cc: ANDERSNR--SIGSCV1 (Ross (PROFS) A) BACHMAN --USSVCCM1 (Brian Bachman)  
"&10H